



**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

---

**FORM 8-K**

---

**CURRENT REPORT  
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported): June 16, 2010**

---

**DOVER CORPORATION**

(Exact Name of Registrant as Specified in Charter)

---

**Delaware**  
(State or other Jurisdiction  
of Incorporation)

**1-4018**  
(Commission File Number)

**53-0257888**  
(I.R.S. Employer  
Identification No.)

**3005 Highland Parkway, Suite 200  
Downers Grove, Illinois 60515**  
(Address of Principal Executive Offices)

**(630) 541-1540**  
(Registrant's telephone number, including area code)

---

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
- 
-

## **TABLE OF CONTENTS**

[Item 7.01 Regulation FD Disclosure](#)

[Item 9.01 Financial Statements and Exhibits](#)

[SIGNATURES](#)

[EXHIBIT INDEX](#)

[EX-99.1](#)

---

## [Table of Contents](#)

### **Item 7.01 Regulation FD Disclosure.**

On June 16 and 17, 2010, Dover Corporation (the “Company”) is hosting an investor meeting at the Cincinnati Hotel in Cincinnati, Ohio. The meeting includes: a presentation concerning recent trends in the Company’s end markets and developments across the Company; overviews of the products, end markets and operations of OPW Fueling Components, Ceramic and Microwave Products and HydroSystems; and tours of local manufacturing facilities of OPW Fueling Components, Pole/Zero and HydroSystems. The presentation being given to investors was posted on the Company’s website (<http://www.dovercorporation.com>) at the beginning of the meeting and can be found in the Investor Information section of the website. We have attached as Exhibit 99.1 a copy of the presentation materials.

### **Item 9.01 Financial Statements and Exhibits.**

(a) Financial statements of businesses acquired.

Not applicable.

(b) Pro forma financial information.

Not applicable.

(c) Shell company transactions.

Not applicable.

(d) Exhibits.

The following exhibits are furnished as part of this report:

99.1 Dover Corporation’s Investor Road Trip, Cincinnati, Ohio, Presentation

---

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Current Report on Form 8-K to be signed on its behalf by the undersigned hereunto duly authorized.

Date: June 16, 2010

**DOVER CORPORATION**  
(Registrant)

By: /s/ Brad M. Cerepak  
Brad M. Cerepak  
Vice President & Chief Financial Officer

---

**EXHIBIT INDEX**

<u>Exhibit No.</u>	<u>Description</u>
99.1	Dover Corporation's Investor Road Trip, Cincinnati, Ohio, Presentation.

---



# Investor Road Trip Cincinnati, Ohio



June 16 - 17, 2010

## Forward Looking Statements

We want to remind everyone that our comments may contain forward-looking statements that are inherently subject to uncertainties. We caution everyone to be guided in their analysis of Dover Corporation by referring to our Form 10-K for a list of factors that could cause our results to differ from those anticipated in any such forward looking statements.

We would also direct your attention to our internet site, [www.dovercorporation.com](http://www.dovercorporation.com), where considerably more information can be found.

---



## Market Update

- Q2 business levels as anticipated
- Q2 book-to-bill (thru May): 1.08
- Supply chain:
  - Shortages in electronic components & PCBs
  - Minor disruptions elsewhere
- Weak EUR impact (inc. correlated currencies):
  - FY Revenue impact could be \$70M - \$90M
  - FY Earnings impact could be \$0.03 - \$0.05
- Global supply chain initiative on track
  - \$75M - \$100M savings run rate by year-end

## Market Update

- Acquisition pipeline
  - Pipeline is getting stronger
  - Could see more meaningful acquisitions in 2<sup>nd</sup> half
- Gulf oil spill will not have a measurable impact on results
  - Little content in offshore applications

Genesis shears assisting in Gulf



## Market Update

- Industrial Products
  - End-markets continue to be slowest to recover; Material Handling showing modest improvement as expected
- Engineered Systems
  - Product ID remains solid and refrigeration equipment markets remain seasonally strong
- Fluid Management
  - Business remains healthy driven by market share gains and NA rig count (up 21% YTD, 72% TTM)
- Electronic Technologies
  - Business remains strong driven by demand for new wave of consumer electronics, design wins and new products

## Areas of Focus to Create Shareholder Value

**Capturing Benefits  
of Common Ownership**

**Positioning  
for Growth**

**More Disciplined  
Capital Allocation**



## Healthy Portfolio Positioned for Growth



- Leading market positions, strong industrial brands
- Value-added in engineering, design and marketing
- Intense customer intimacy
- Application-specific innovation, creating value for customers
- Sustainable growth, exposure to tailwinds and growth drivers
- Longer product life cycles with evolutionary technology shifts

## Significant Exposure to a Number of Favorable Global Macro Growth Trends – ‘Tailwinds’

### Global energy demand

- Increased demand, depleting resources
- Renewable energy technologies
- Emerging market growth

### Sustainability

- Energy efficiency
- Environmentally friendly products
- Recycling
- Clean energy

### Consumer product safety

- Product identification
- Traceability
- Food safety

### Communications

- Mobile devices
- Defense spending/ geopolitics
- Infrastructure

### International/ BRIC growth

- Increased living standards
- Infrastructure build-out
- Manufacturing/LCC capabilities

## ESG – Product Innovation

### New “Green” Compactor Product



### Benefits

- Alternative “green” (solar) energy source
- Saves haul costs, truck emissions by compacting trash + call for pick-ups only when full

### Emissions Reducing Solar Waste Compactor

- New solar & electric hybrid powered self contained solutions
- Pick-up when full by remote fullness monitoring
- Customer(s):
  - Chick-fil-A restaurant chain
  - Arizona State University





## TWG – Geographic Expansion

### ZOOMLION China Crane Monitoring



### US Technology Driving Opportunity in China

- First platform for TWG safety controls in China
- ZOOMLION recognized our leading technology

### Benefits

- Develops relationship with major china based crane manufacturers
- Potential opportunity to sell supporting geared solutions

## Hill PHOENIX – Business Development

- Target announces a huge refrigeration remodel program
- HP (through Tyler acquisition) meets with Target to explore how we can assist
- December 2009
  - Target signs agreement with HP to manage over 80 large remodels
- March 2010
  - The 1st round of HP remodeled stores open
- April 2010
  - Target asks HP if we can take on more geography and stores
- More to come



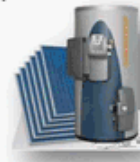
## SWEP – Business Development

### Build on Strengths

- Increase brazed heat exchanger market share
  - Best-in-class and proactive global quality
  - Vigorous global customer support
    - Manufacturing on three continents
    - Leverage technical expertise
  - Relentless cost improvements



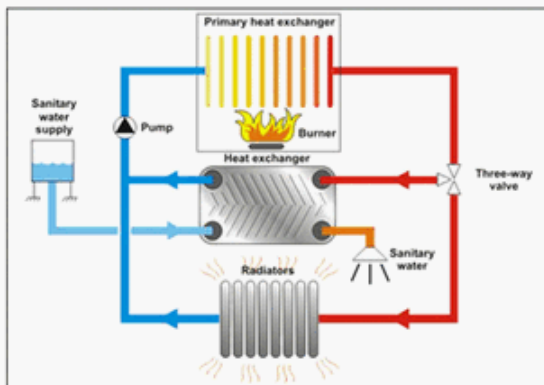
- Business Drivers:
  - Global warming / climate change
  - Increasing value of energy efficiency



## SWEP – Business Development

### Emerging Trends

- Global customers with localized needs
- Next Generation energy & environmental trends & rules
- Tap water heating



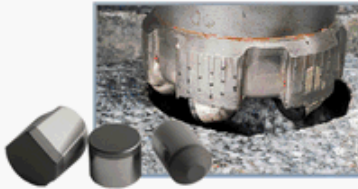
### Our Response

- Locations (pre 2009)
  - Pune, India; Kuala Lumpur; Sydney
  - China – Guangzhou, Shanghai, Beijing, Chengdu & Suzhou
- Sales offices added in 2009
  - India – Ahmedabad & Bangalore
  - China – Dalian & Xian
- Planned for 2010
  - India – Delhi, Mumbai
  - China – Xiamen, Yantai + 1 more
  - Australia – Melbourne + Sydney
  - Country dealers
    - Thailand, Indonesia, Singapore, Vietnam, Taiwan, Korea, New Zealand

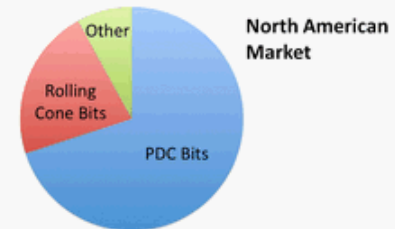
## US Synthetic – Market Share Gain

### Technology Adoption

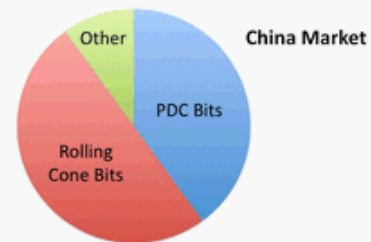
- PDC bits displace traditional rolling cone bits:
  - Diamond cutting structure replaces steel and tungsten carbide.
  - Improved durability and better bit stability.
  - Large gains in shale plays and horizontal drilling, both of which are growing.



### PDC Adoption



Room for growth in N.A.



Big opportunity in China & Russia  
For PDC adoption

## US Synthetic – Market Share Gain

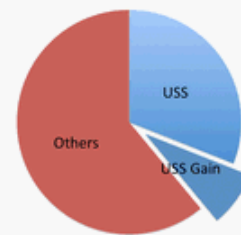
### PDC Share

- In drilling, the best performance wins. We re-win our business every day.
- Recent share gains are a result of a faster innovation cycle and improved product performance.
- Share gained not only against our competition, but also the success of our customers vs. those who use other PDC suppliers.

### Share Gain



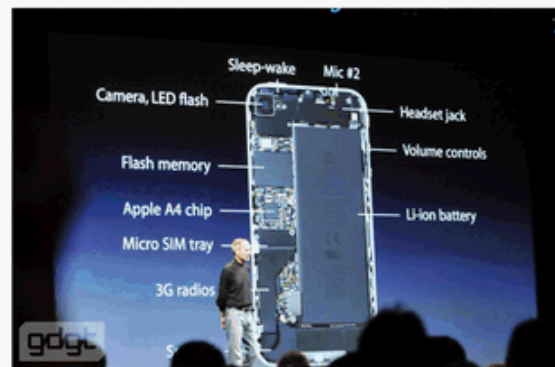
Share 18 months ago



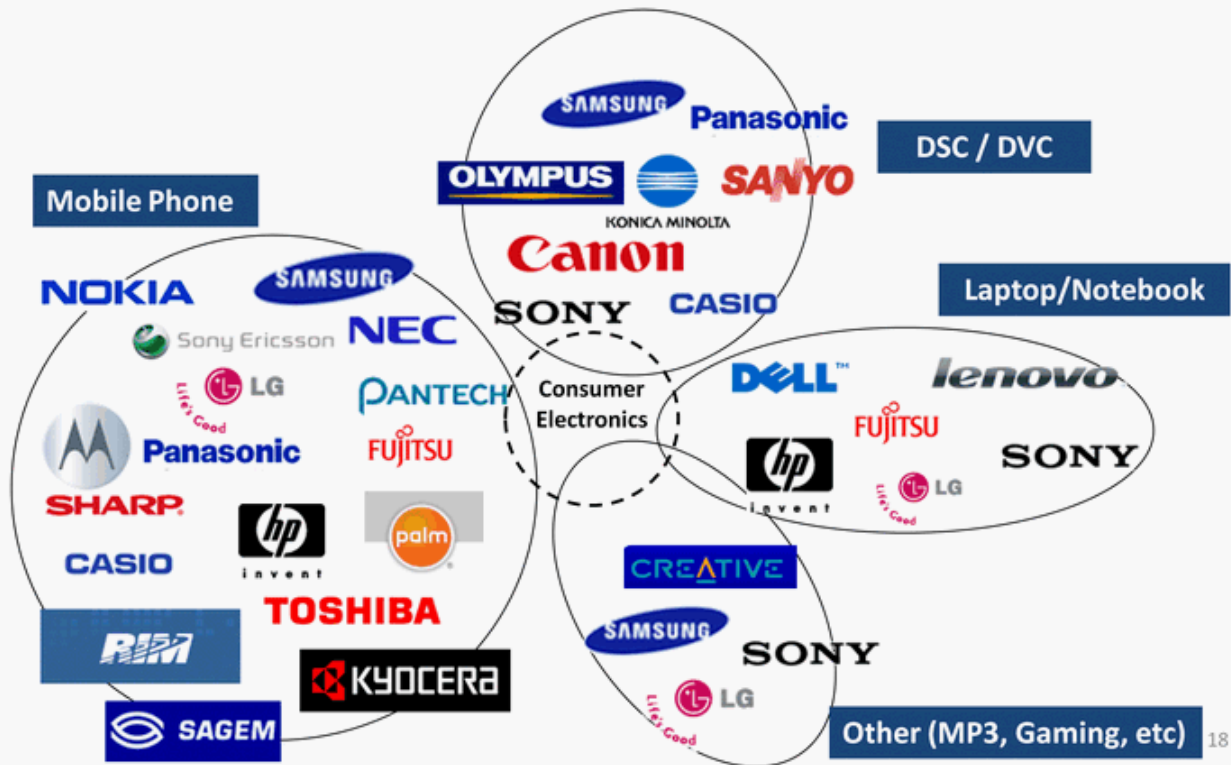
Current estimated share

## Knowles – Technology & Capacity Expansion

- Relentless focus on improving core technology
  - Shrink product footprint
  - Improve quality
- Provide unparalleled service
  - Keep up with growing demand
    - Continue to grow capacity
    - Constant focus on productivity
  - Be near customer
    - All manufacturing in Asia

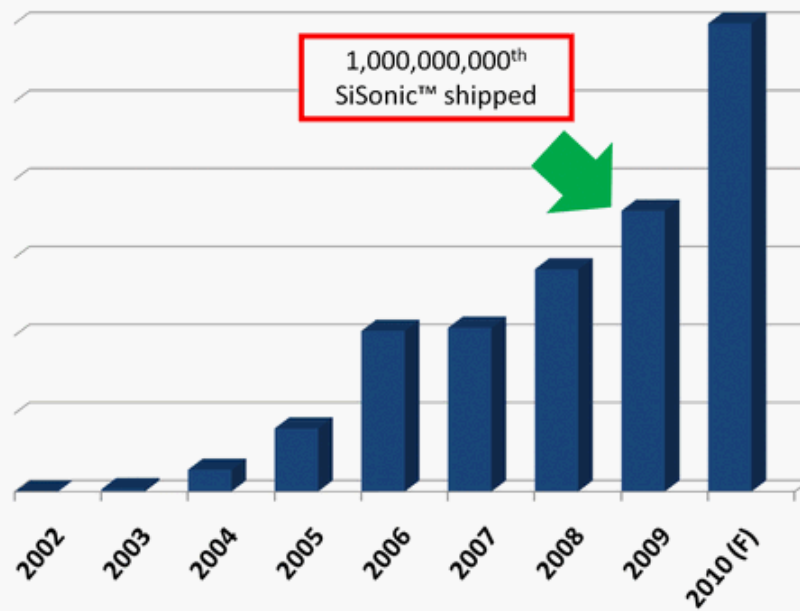


# Knowles – Technology Expansion





## Result: SiSonic™ Volume and Scale



Capacity expansion and productivity activities have enabled SiSonic™ production volumes to keep pace with demand

## DEK – Market Expansion

- Leveraging DEK capabilities for organic growth in Solar process solutions
  - Adapt printing process expertise to related application
  - Capitalize on modular engineering design to effectively manufacture product
  - Global infrastructure (especially in China) allows us to serve customers seamlessly



## DEK – Market Expansion

### Solar Cell is a Rapid Growth Market

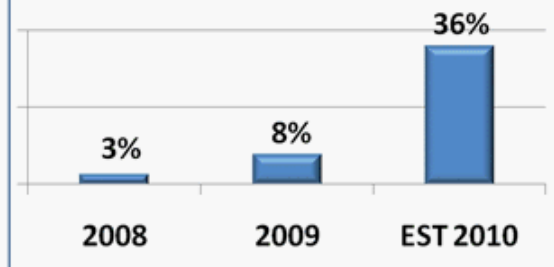
- Est. 2009 revenue: ~\$600M
- CAGR +30%
- China fastest growing marketplace
- Germany highest installed base
- Top 5 customers: First Solar, Suntech, Q-Cells, Sharp, JA Solar



### DEK's Solar Growth is Outpacing the Market

- Accuracy
- Lead time
- Support infrastructure
- People

### Solar Bookings as a % of Total DEK Bookings



## Focused on Total Customer Satisfaction





Thank You



# OPW

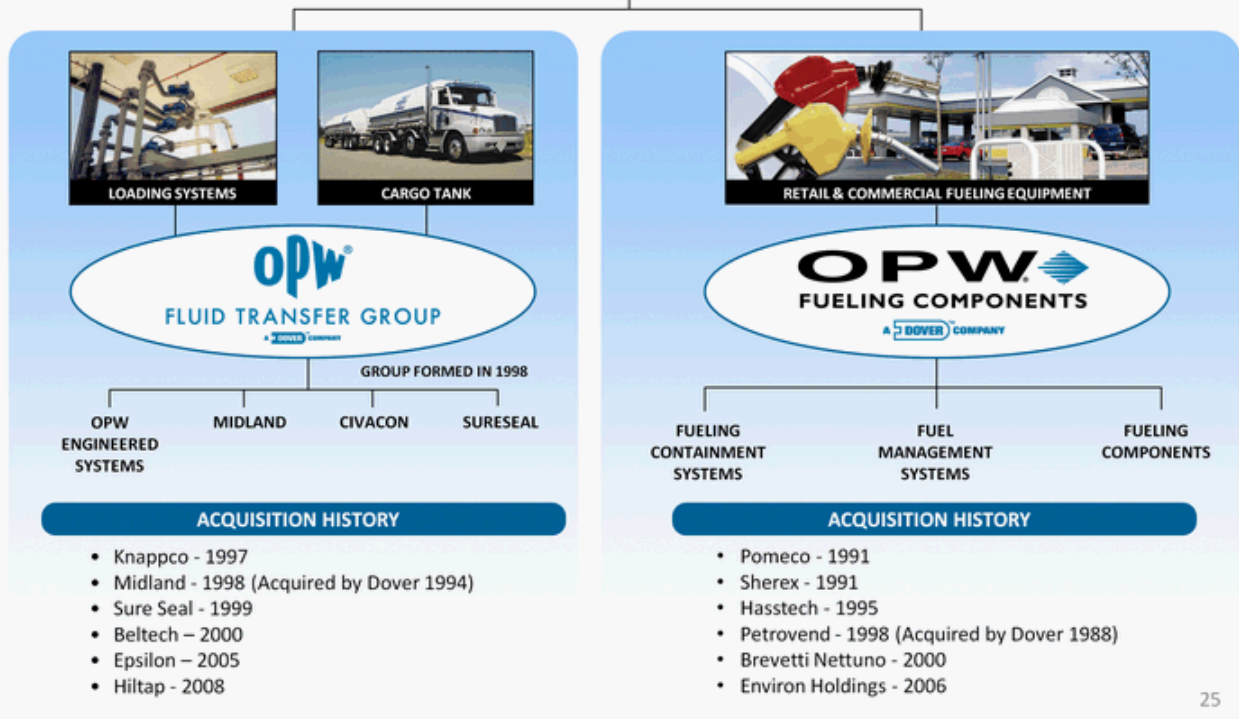
A **DOVER**™ COMPANY



OPW Fueling Components

# OPW History

- 1892 Founded
- 1961 Acquired by Dover
- 1986 Divided into standalone companies



## OPW Global Mission

Revolutionizing fueling operations globally by optimizing safety, efficiency, reliability, and environmental sustainability through innovative fuel handling and information management solutions.



Environmental Sustainability is a Cornerstone of OPW's Purpose & Product Offering



**ONE COMPANY. ONE WORLD. ONE SOURCE.™**



# OPW's Three Business Units

## FCC

### ABOVE GROUND PRODUCTS

OPW above ground fueling components & systems, set the industry standard in selection, performance, durability and reliability.



Conventional Products



Vapor Recovery Products



Vapor Recovery Systems



Aboveground Storage Tank Equipment



CleanEnergy Fueling Equipment

## FCS

### BELOW GROUND PRODUCTS

Environmentally secure underground fuel delivery & containment solutions designed to help protect the well-being of people and the environment.



Piping & Containment Systems



Underground Storage Equipment



## FMS

### ELECTRONIC SYSTEMS

Innovative and reliable electronic tank gauges and fuel control systems designed to ensure that customers know how much fuel they have and where it is going.



Fuel Control Systems



Tank Gauges



# OPW Global Operations



## Macro-Level: Growth Drivers for OPW



- *All four drivers are trending positive for OPW*
- *Trending will remain positive for years to come*
- *Trends are evident in all regions of the world*

# OPW Core Competencies and Competitive Advantage



## What's New at OPW

### New larger facility in Suzhou, China



- OPW moving lines to China
- Positioned to capture market growth
- Moved in to new facility Q3 2009

### Double Wall EDGE™ Spill Container

- Higher Level of Environmental Security
- Replaceable without Excavation
- Launched: Q2 2008



### New facility in Chennai, India



- Nozzles, accessories & CNG
- Positioned to capture market growth
- Moved in to new facility Q4 2009

### Next Gen CVS2:



- Centralized Stage II Vapor Recovery
- Lowest Total Cost of Ownership
- Launch date: Q3 2010

### Loop System of Piping & Containment

- Plug & Play piping system
- Solid Intellectual Property
- Launched: Q2 2008



### PetroLink, RFID Fleet System



- Targeted for world market
- Rapidly growing fleet segment
- Launched: Q2 2010

### 21Gv™ ORVR Nozzle



- ORVR Compatible Technology
- Reduces vent emissions
- Launched: Q2 2008

### 21Ge™ Ethanol Equipment:



- First and only UL E85 approved
- Nozzle, swivel, breakaway, shear valve
- Launched: Q2 2010

## Lean Initiative: Enterprise-Level Reduction of Complexity

- Divested OPW UK completed 02/09
- Took Contingency Actions to resize OPW FC completed 03/09
- Re-Organization in US 6 BU structure to 3 BU's completed 03/09
- Consolidated 2 Latin American sales teams into 1 completed 08/09
- Facility Rationalization: 4 facilities to 3 in US completed 09/09
- Consolidated 2 US Technical Service teams into 1 completed 09/09
- Consolidated OPW FC & FTG in Brazil, India, China completed 09/09
- Consolidating 2 US sales teams to 1 sales team July 2010
- Product Line Rationalization & Profitability analysis December 2010
- Oracle across OPW FCG, leverage OPW FTG's Oracle December 2010

## Benefits of Common Ownership

### **Dover Strategic Sourcing Initiative**

- Target of \$2.0M+ annual savings for OPW

### **Dover China Regional Headquarters**

- Helped OPW's move in 2009, OPW is moving into Dover Beijing office in 2010

### **Dover INTEGRITYCOUNTS**

- Comprehensive and effective compliance processes

### **DFM Technology & Remote Monitoring**

- OPW FMS, FB, & Vectron sharing technology for new products

### **DFM Chennai India**

- Faster time to market, with manufacturing in India, via shared facility

### **DFM Moscow Office**

- Faster time to market, OPW opened Sales office via shared facility

### **OPW China & OPW Brazil, shared facilities, reducing overhead**

- China: OPW FTG, Colder, & De-Sta-Co, Brazil: OPW FTG & Heil Trailer

### **Shared back office, reducing overhead**

- OPW FC & OPW FTG sharing the same Oracle infrastructure

## Outlook for the Future

- Global market trends driving growth in our business:
  - Infrastructure Growth, Energy Demand
  - Environmental Regulations & Safety Compliance
  - Automation, Asset Accountability & Control
- Significant growth in the emerging economies
- Ahead of the curve and ready for alternative and future fuels
- Robust processes deployed to drive operational excellence & business simplification
- Solid strategies in place to facilitate global expansion & organic growth
- Outlook for OPW Fueling Components is sustainable, profitable growth



**ONE COMPANY.  
ONE WORLD.  
ONE SOURCE.**

OPW  
STATION-IN-A-BOX  
Complete Fueling Station  
The Following Valves

ONE COMPANY.  
ONE WORLD.  
ONE SOURCE.

OPW  
EQUIPMENT LIST

ONE COMPANY.  
ONE WORLD.  
ONE SOURCE.

EQUIPMENT LIST	
<input checked="" type="checkbox"/>	Delivered (P&I) AND WETTED TO DRINK
<input checked="" type="checkbox"/>	FUNCTIONS BY A COMPANY'S SYSTEM
<input checked="" type="checkbox"/>	Major Check Valves
<input checked="" type="checkbox"/>	Pressure Vacuum Valves
<input checked="" type="checkbox"/>	Emergency Valves
<input checked="" type="checkbox"/>	Ball Valves
<input checked="" type="checkbox"/>	Flange & Air Manifold
<input checked="" type="checkbox"/>	Emergency E-Stop
<input checked="" type="checkbox"/>	Monitoring



# CERAMIC & MICROWAVE PRODUCTS

Electronic Components & Microwave Solutions

A **DOVER** COMPANY



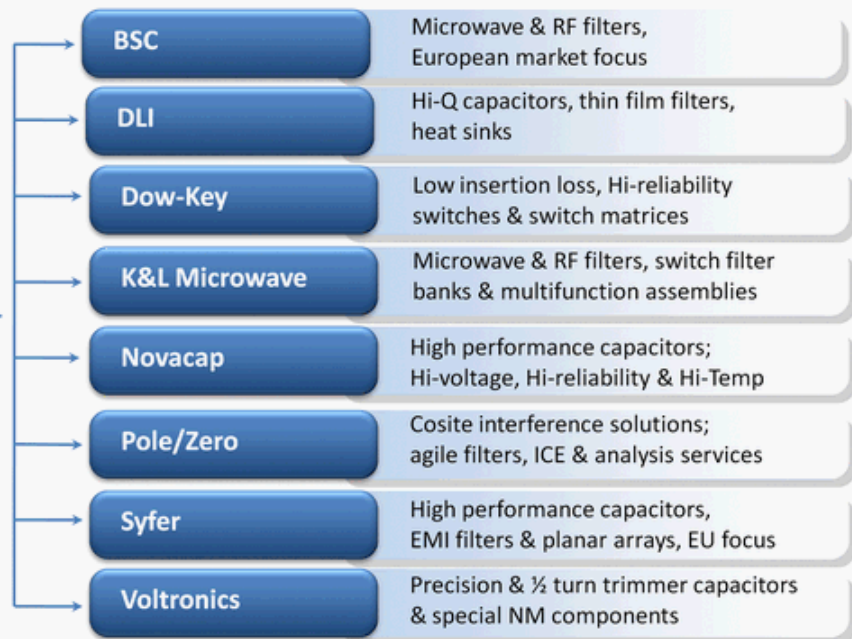
## Ceramic & Microwave Products General Overview

We are a leading global provider of mission critical engineered electronic components, and subsystems. Comprised of eight operating companies and nine manufacturing locations that are:

- Communications based specialty products for aerospace, military, medical, and telecommunication markets
- Engineered components and subsystems based on RF and microwave capacitors, filters, and switches
- Program and design win driven



# Ceramic & Microwave Products

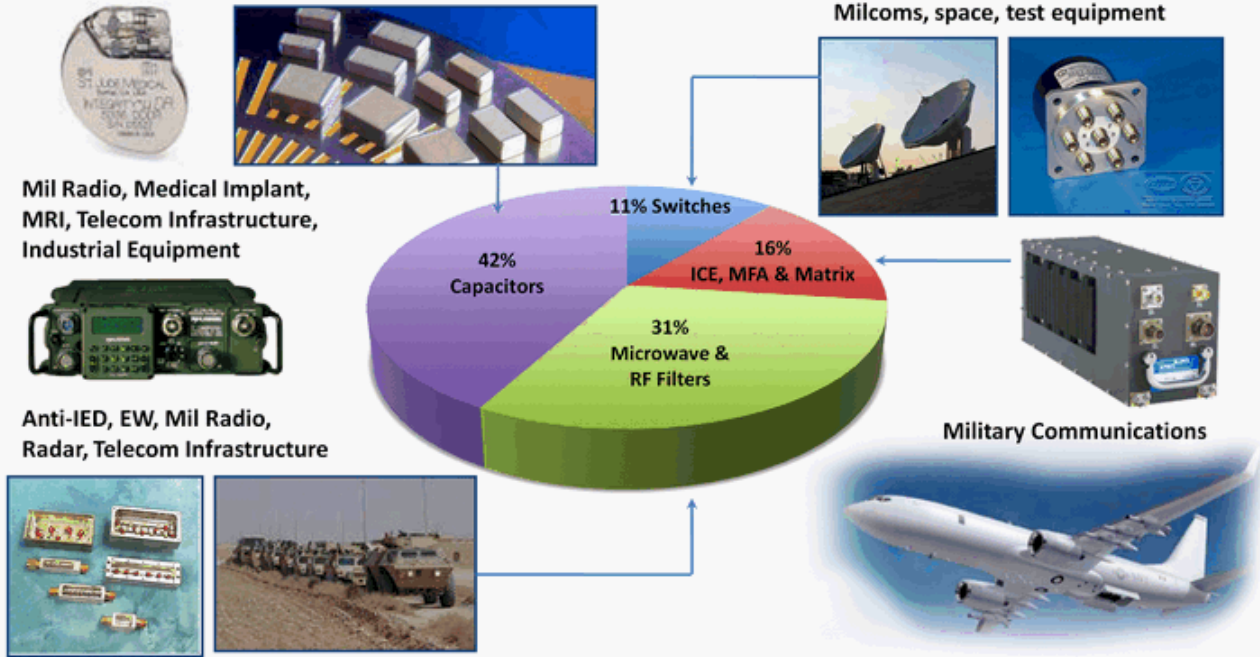


# Enabling Communication & Signal Control

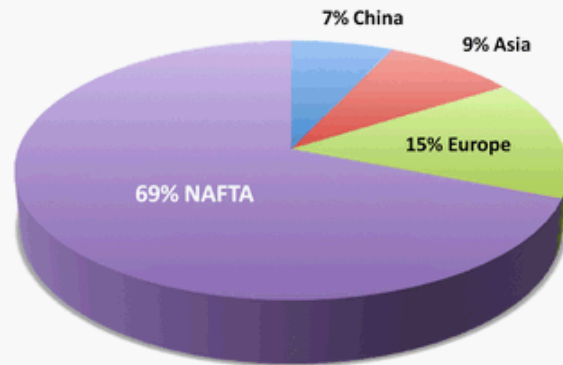
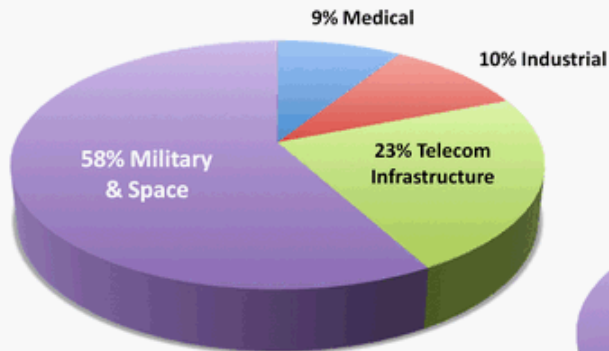
- Military, Medical, Telecom & Industrial Markets
- Engineered applications requiring design
- Usually single source, or one of two sources



# CMP Products



# CMP Markets



All Markets Driven by Engineering Design Wins



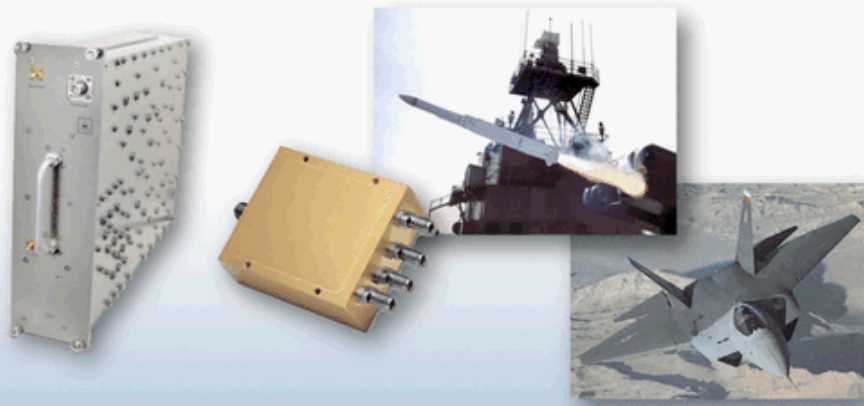
# CMP Markets

Military	Telecom Infrastructure	Industrial	Medical
Raytheon	Huawei	Siemens	St. Jude
Harris	Ericsson	Schneider	Medtronic
ITT	Motorola	Siegert	Boston Scientific
Boeing	ZTE	Emerson	Greatbatch
Lockheed Martin	Finisar	Schlumberger	Zarlink
SRC Tec	Oclaro	Efore	GE Medical
Northrop Grumman	Avago	Vicor	Philips Healthcare
L3 Communications	Hittite	APC	Toshiba
Thales	RFMD	Osram	Hitachi





**K&L** MICROWAVE  
A **DOVER** COMPANY



## General Overview

- Specialize in the design and manufacture of custom microwave and radio frequency filters used to segregate frequencies
- 85% of product is used in military communications, electronic warfare and radar systems
- 40 years of expertise in creating innovative filtering solutions
  - 380K Products Shipped in 2009
  - Facilities in MD and Dominican Republic
- \$50M in revenue, 460 employees

## General Overview

- K&L filters and assemblies are used in many of today's military electronic warfare systems



Filter



Switched Filter



Military Electronic Warfare System

- Cavity filters and assemblies are integrated into Cellular base stations



Cavity Filters and Assemblies



Motorola Universal Base Station

## Programs We Support



**SL-AMRAAM**



**CREW**



**PATRIOT**



**F-35**



**ESSM**



**GPS III**

Test  
Equipment



**EA-18G**



**DDG-51**



**Base Stations**

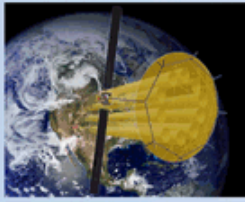


**DDG-1000**



**F-22**

## Future Revenue Generators



### Space Flight Filters

- Approximate Filter Market \$100 Million
- K&L has substantial heritage to build on
- Significant In-House Testing Capability



### Tunable Multicoupler

- Used to combine radios where limited antenna space available
- Market estimated at \$50 Million annually
- Limited competition



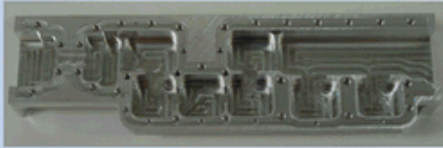
### Automated Test Equipment

- High sell price
- Significant synergy opportunity with Dow-Key

## Trends That Will Help Us Grow

- Need to operate communication equipment in presence of Anti-IED jammers
  - Filtering solutions clear frequency spectrum for communications
- Increasing presence in space market segment
  - K&L's extensive In-House testing capability and space heritage give us leverage
- Advancements in test systems requiring more complex filtering solutions
  - Chip transceiver manufacturers all required to complete testing
  - Specialized test systems require extensive filter content
- Leverage of CMP sales infrastructure to accelerate global expansion

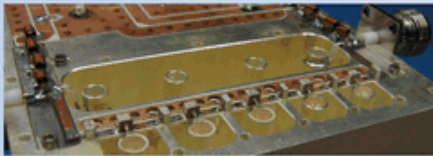
## What's New



- Increased waveguide design capability for high frequency & more exotic filters



- Filters for testing extremely low Passive Intermodulation levels of Base Stations



- “Mixed Technology” applications combining properties of multiple filter topologies



RF Cosite Communication Solutions



## General Overview

- Specialize in mitigation of interference caused by the simultaneous operation of many collocated radios
- 95% of business is in the military communications market.
- Founded in 1989, acquired by Dover in 2007
- \$35M in revenue, 170 employees

## General Overview

- Pole/Zero filters are integrated into many of today's military radios



- Our Integrated Cosite Equipment (ICE) can be found on most military command and control platforms



## Programs We Support

LCS



P-8



BAMS



CV-22



RRSVS



TACP



FALCON II



VH-71A



E-6B



E-2D



A2C2S



JSTARS



DMR

## Future Revenue Generators



### P-8 Aircraft

- 100 domestic aircraft through 2020 = \$100M revenue
- Substantial international sales expected



### E-2D Aircraft

- 70 domestic aircraft through 2020 = \$70M revenue
- Substantial international sales expected



### Tactical Air Control Party (TACP)

- 800 domestic systems = \$30M revenue
- 25% Synergy content (K&L & Dow-Key)
- Substantial international sales opportunities

## Trends That Will Help Us Grow

- Battlespace Awareness & Network Centric Battlefield initiatives are driving up radio density on Military platforms
  - Creates increased bandwidth congestion and need for PZ solutions
- PZ's extensive Product Portfolio addresses the Military shift toward the 75% solution (existing cost effective, proven solutions that meet the basic requirements)
- Key programs are in the priority segments of the military budget – Battlespace Awareness & C4ISR, Primary programs are well funded and supported
- Leverage of Dover sales infrastructure to accelerate global expansion

# Hydro<sup>®</sup>

A DOVER<sup>™</sup> COMPANY



## Who is Hydro?

- Manufacturer of **proportioning and dispensing equipment** for the **specialty chemicals** industry
- **Global leader** in a truly niche market
- \$15M → \$75M sales since Dover acquired in 1997
- Manufacturing in U.S., Europe, Brasil, Australia, China



Cincinnati, Ohio



Bracknell, England



Sao Paulo, Brasil



Sydney, Australia



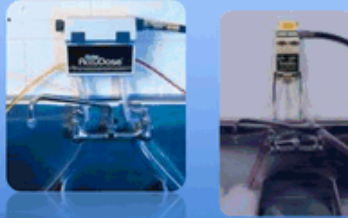
Shanghai, China 57

# What Do We Make and Where Is It Used?

**Bottle and Bucket Filling Systems**



**Sink Systems**



**Mobile Floor Care**



**Foam Cleaning**



**Animal Care**



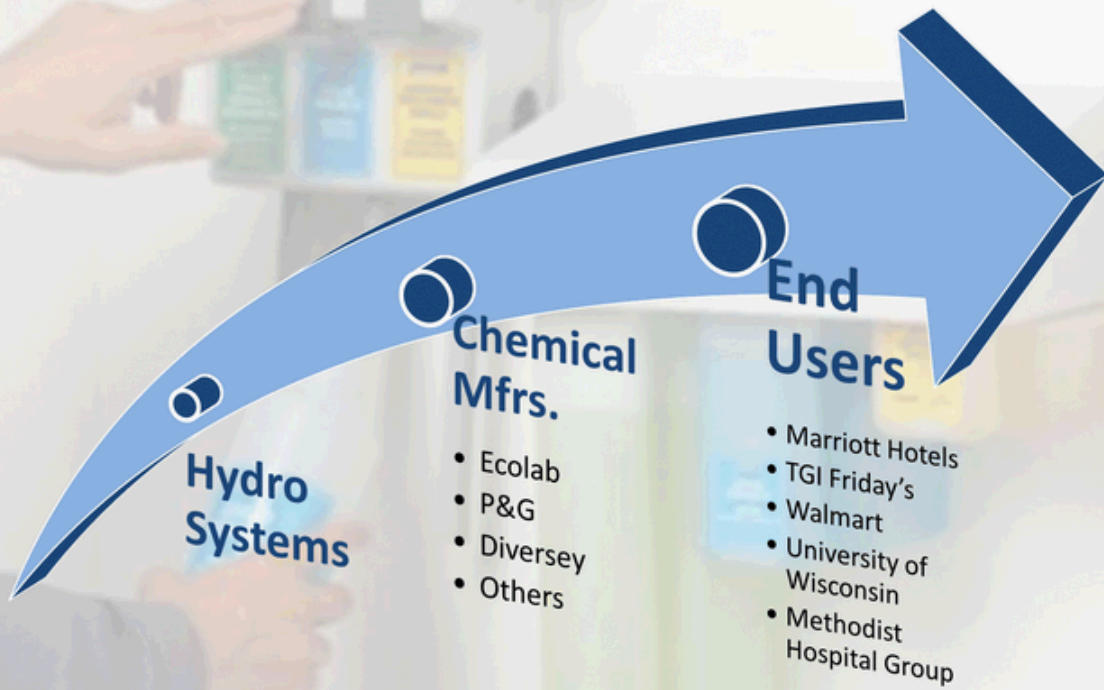
**Vehicle Care**

**Water Treatment**





## Channel to Market



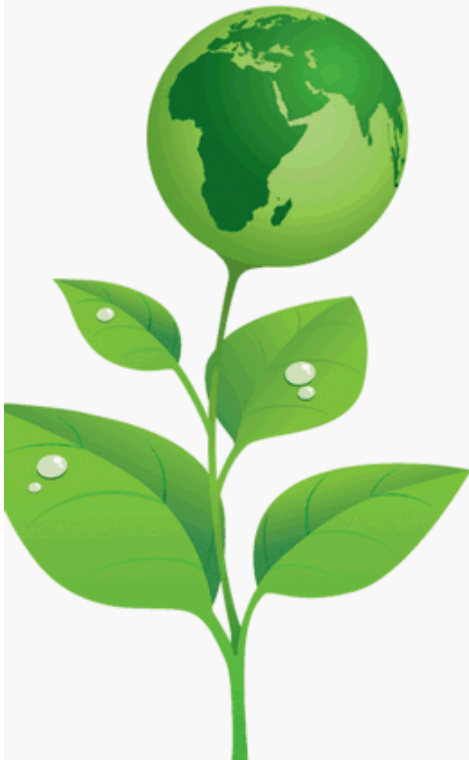
## What Are We Truly Great At?

- Market leading design and innovation
- Speed to launch (from ideation)
- Manufacturing response and flexibility



*Note: Annual spend on R&D averages 6-7% of sales.*

## Trends Supporting Growth



- Rising global sanitation standards
- Green movement, Sustainability, Water conservation
- Economics of dispensed chemicals (concentrates)

*Note: Hydro was one of two Dover companies with organic growth in 2009.*



# What's New?



**Total Eclipse**



**ICS Series**



**HydroDose**



**AccuPro**



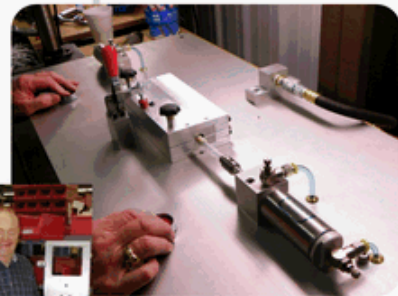
**Solids Dissolvers**



**WT Controller**

## Tour Highlights

- Lean practices and space creation
  - \$15M → \$60M sales, same space
  - Nova consolidation (25,000 sq. ft.)
  - Chemilizer acquisition (20,000 sq. ft.)
- Manufacturing area ownership
- Engaged workforce with focus on continuous improvement



## Hydro's Bounty From The "New Dover"



- Strategic focus on acquisitions and accelerated growth
- \$1.2M/year in supply chain savings to bottom line (8% of PTI)
- Management training and development –  
“The Chuck Kearney Experience”

## Remember This About Hydro

**Our products help keep your world clean and safe**





Thank You

