

INVESTOR SUPPLEMENT - SECOND QUARTER 2012

DOVER CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (unaudited) (in thousands, except per share figures)

	<u>Three Months Ended June 30,</u>		<u>Six Months Ended June 30,</u>	
	<u>2012</u>	<u>2011</u>	<u>2012</u>	<u>2011</u>
Revenue	\$ 2,156,508	\$ 1,994,970	\$ 4,219,872	\$ 3,807,048
Cost of goods and services	1,338,911	1,218,974	2,621,951	2,319,301
Gross profit	817,597	775,996	1,597,921	1,487,747
Selling and administrative expenses	494,050	448,399	974,930	901,826
Operating earnings	323,547	327,597	622,991	585,921
Interest expense, net	29,717	28,157	59,744	56,475
Other expense, net	142	1,477	2,764	2,665
Earnings before provision for income taxes and discontinued operations	293,688	297,963	560,483	526,781
Provision for income taxes	80,786	58,765	150,754	112,792
Earnings from continuing operations	212,902	239,198	409,729	413,989
(Loss) earnings from discontinued operations, net	1,199	10,571	435	30,685
Net earnings	<u>\$ 214,101</u>	<u>\$ 249,769</u>	<u>\$ 410,164</u>	<u>\$ 444,674</u>
Comprehensive earnings	<u>\$ 120,514</u>	<u>\$ 269,404</u>	<u>\$ 357,819</u>	<u>\$ 535,970</u>
Basic earnings per common share:				
Earnings from continuing operations	\$ 1.16	\$ 1.28	\$ 2.23	\$ 2.22
Earnings from discontinued operations, net	0.01	0.06	-	0.16
Net earnings	1.17	1.34	2.23	2.38
Weighted average shares outstanding	<u>183,494</u>	<u>186,443</u>	<u>183,625</u>	<u>186,522</u>
Diluted earnings per common share:				
Earnings from continuing operations	\$ 1.15	\$ 1.26	\$ 2.20	\$ 2.18
Earnings from discontinued operations, net	0.01	0.06	-	0.16
Net earnings	1.15	1.32	2.20	2.34
Weighted average shares outstanding	<u>185,780</u>	<u>189,705</u>	<u>186,171</u>	<u>189,905</u>
Dividends paid per common share	<u>\$ 0.315</u>	<u>\$ 0.275</u>	<u>\$ 0.63</u>	<u>\$ 0.55</u>

DOVER CORPORATION
QUARTERLY SEGMENT INFORMATION
(unaudited) (in thousands)

	2012			2011					
	Q1	Q2	Q2 YTD	Q1	Q2	Q2 YTD	Q3	Q4	FY 2011
REVENUE									
Communication Technologies	\$ 357,575	\$ 361,689	\$ 719,264	\$ 269,582	\$ 288,843	\$ 558,425	\$ 405,357	\$ 396,295	\$ 1,360,077
Energy	531,570	538,786	1,070,356	425,424	454,327	879,751	510,608	510,390	1,900,749
Engineered Systems									
Fluid Solutions	180,364	211,974	392,338	163,196	178,031	341,227	173,804	162,590	677,621
Refrigeration & Industrial	642,213	674,501	1,316,714	560,453	645,573	1,206,026	649,768	568,844	2,424,638
Eliminations	(453)	(352)	(805)	(382)	(424)	(806)	(431)	(287)	(1,524)
	822,124	886,123	1,708,247	723,267	823,180	1,546,447	823,141	731,147	3,100,735
Printing & Identification	352,332	370,173	722,505	394,627	429,497	824,124	400,515	368,325	1,592,964
Intra-segment eliminations	(237)	(263)	(500)	(822)	(877)	(1,699)	(1,015)	(1,671)	(4,385)
Total consolidated revenue	\$ 2,063,364	\$ 2,156,508	\$ 4,219,872	\$ 1,812,078	\$ 1,994,970	\$ 3,807,048	\$ 2,138,606	\$ 2,004,486	\$ 7,950,140
NET EARNINGS									
Segment Earnings:									
Communication Technologies	\$ 46,556	\$ 50,322	\$ 96,878	\$ 47,325	\$ 54,527	\$ 101,852	\$ 53,433	\$ 71,097	\$ 226,382
Energy	132,115	133,936	266,051	93,051	110,447	203,498	125,268	121,871	450,637
Engineered Systems	122,092	133,808	255,900	98,235	128,570	226,805	125,529	92,852	445,186
Printing & Identification	32,605	41,674	74,279	54,637	67,967	122,604	59,447	44,483	226,534
Total Segments	333,368	359,740	693,108	293,248	361,511	654,759	363,677	330,303	1,348,739
Corporate expense / other	36,546	36,335	72,881	36,112	35,391	71,503	34,083	32,393	137,979
Net interest expense	30,027	29,717	59,744	28,318	28,157	56,475	30,061	29,060	115,596
Earnings from continuing operations before provision for income taxes	266,795	293,688	560,483	228,818	297,963	526,781	299,533	268,850	1,095,164
Provision for income taxes	69,968	80,786	150,754	54,027	58,765	112,792	76,095	59,912	248,799
Earnings from continuing operations	196,827	212,902	409,729	174,791	239,198	413,989	223,438	208,938	846,365
Earnings (loss) from discontinued operations, net	(764)	1,199	435	20,114	10,571	30,685	(51,158)	69,351	48,878
Net earnings	\$ 196,063	\$ 214,101	\$ 410,164	\$ 194,905	\$ 249,769	\$ 444,674	\$ 172,280	\$ 278,289	\$ 895,243
SEGMENT OPERATING MARGIN									
Communication Technologies	13.0 %	13.9 %	13.5 %	17.6 %	18.9 %	18.2 %	13.2 %	17.9 %	16.6 %
Energy	24.9 %	24.9 %	24.9 %	21.9 %	24.3 %	23.1 %	24.5 %	23.9 %	23.7 %
Engineered Systems	14.9 %	15.1 %	15.0 %	13.6 %	15.6 %	14.7 %	15.2 %	12.7 %	14.4 %
Printing & Identification	9.3 %	11.3 %	10.3 %	13.8 %	15.8 %	14.9 %	14.8 %	12.1 %	14.2 %
Total Segment	16.2 %	16.7 %	16.4 %	16.2 %	18.1 %	17.2 %	17.0 %	16.5 %	17.0 %
DEPRECIATION AND AMORTIZATION EXPENSE									
Communication Technologies	\$ 31,513	\$ 32,828	\$ 64,341	\$ 18,685	\$ 18,533	\$ 37,218	\$ 34,360	\$ 30,261	\$ 101,839
Energy	21,184	23,533	44,717	18,573	18,765	37,338	19,399	21,082	77,819
Engineered Systems	19,582	23,913	43,495	18,415	18,816	37,231	18,332	19,213	74,776
Printing & Identification	11,206	11,448	22,654	11,372	11,685	23,057	11,548	11,543	46,148
Corporate	700	765	1,465	586	626	1,212	636	713	2,561
	\$ 84,185	\$ 92,487	\$ 176,672	\$ 67,631	\$ 68,425	\$ 136,056	\$ 84,275	\$ 82,812	\$ 303,143

DOVER CORPORATION
QUARTERLY SEGMENT INFORMATION
(unaudited) (in thousands)

	2012			2011					
	Q1	Q2	Q2 YTD	Q1	Q2	Q2 YTD	Q3	Q4	FY 2011
BOOKINGS									
Communication Technologies	\$ 356,386	\$ 383,135	\$ 739,521	\$ 274,611	\$ 309,734	\$ 584,345	\$ 410,616	\$ 349,579	\$ 1,344,540
Energy	585,775	530,352	1,116,127	495,125	472,543	967,668	498,212	519,525	1,985,405
Engineered Systems									
Fluid Solutions	184,711	204,139	388,850	173,626	175,539	349,165	174,772	158,895	682,832
Refrigeration & Industrial	711,911	666,223	1,378,134	660,449	623,929	1,284,378	602,488	625,840	2,512,706
Eliminations	(408)	(376)	(784)	(733)	(884)	(1,617)	179	(1,378)	(2,816)
	896,214	869,986	1,766,200	833,342	798,584	1,631,926	777,439	783,357	3,192,722
Printing & Identification	347,368	357,648	705,016	438,526	386,259	824,785	384,085	353,849	1,562,719
Intra-segment eliminations	(609)	(222)	(831)	(2,736)	(3,370)	(6,106)	(2,452)	(3,153)	(11,711)
Total consolidated bookings	\$ 2,185,134	\$ 2,140,899	\$ 4,326,033	\$ 2,038,868	\$ 1,963,750	\$ 4,002,618	\$ 2,067,900	\$ 2,003,157	\$ 8,073,675
BACKLOG									
Communication Technologies	\$ 435,912	\$ 457,624		\$ 410,843	\$ 431,558		\$ 483,512	\$ 437,320	
Energy	296,360	282,364		240,198	255,889		243,401	246,351	
Engineered Systems									
Fluid Solutions	191,327	172,300		57,357	54,945		55,230	54,194	
Refrigeration & Industrial	598,910	586,824		544,995	523,011		469,876	528,118	
Eliminations	(132)	(155)		(339)	(526)		(94)	(177)	
	790,105	758,969		602,013	577,430		525,012	582,135	
Printing & Identification	177,511	160,311		262,629	220,619		197,792	180,871	
Intra-segment eliminations	(987)	(647)		(704)	(1,178)		(891)	(193)	
Total consolidated backlog	\$ 1,698,901	\$ 1,658,621		\$ 1,514,979	\$ 1,484,318		\$ 1,448,826	\$ 1,446,484	

DOVER CORPORATION
QUARTERLY EARNINGS PER SHARE
(unaudited) (in thousands, except per share data)

	2012			2011						
	Q1	Q2	Q2 YTD	Q1	Q2	Q2 YTD	Q3	Q4	FY 2011	
Basic earnings (loss) per common share:										
Continuing operations	\$ 1.07	\$ 1.16	\$ 2.23	\$ 0.94	\$ 1.28	\$ 2.22	\$ 1.20	\$ 1.13	\$ 4.55	
Discontinued operations	-	0.01	-	0.11	0.06	0.16	(0.28)	0.38	0.26	
Net earnings	1.07	1.17	2.23	1.04	1.34	2.38	0.93	1.51	4.82	
Diluted earnings (loss) per common share:										
Continuing operations	\$ 1.05	\$ 1.15	\$ 2.20	\$ 0.92	\$ 1.26	\$ 2.18	\$ 1.19	\$ 1.12	\$ 4.48	
Discontinued operations	-	0.01	-	0.11	0.06	0.16	(0.27)	0.37	0.26	
Net earnings	1.05	1.15	2.20	1.03	1.32	2.34	0.91	1.49	4.74	
Adjusted diluted earnings per common share (calculated below):										
Continuing operations	1.05	1.15	2.20	0.88	1.14	2.02	1.18	1.07	4.26	

Net earnings (loss) and average shares used in calculated earnings (loss) per share amounts are as follows:

Net earnings (loss):										
Continuing operations	\$ 196,827	\$ 212,902	\$ 409,729	\$ 174,791	\$ 239,198	\$ 413,989	\$ 223,438	\$ 208,938	\$ 846,365	
Discontinued operations	(764)	1,199	435	20,114	10,571	30,685	(51,158)	69,351	48,878	
Net earnings	196,063	214,101	410,164	194,905	249,769	444,674	172,280	278,289	895,243	
Average shares outstanding:										
Basic	183,737	183,494	183,625	186,659	186,443	186,522	185,770	184,686	185,882	
Diluted	186,706	185,780	186,171	190,090	189,705	189,905	188,436	187,208	188,887	

NOTE:

Earnings from continuing operations are adjusted by discrete and other tax items to derive adjusted earnings from continuing operations and adjusted diluted earnings per common share as follows:

	2012			2011						
	Q1	Q2	Q2 YTD	Q1	Q2	Q2 YTD	Q3	Q4	FY 2011	
Adjusted earnings from continuing operations:										
Earnings from continuing operations	\$ 196,827	\$ 212,902	\$ 409,729	\$ 174,791	\$ 239,198	\$ 413,989	\$ 223,438	\$ 208,938	\$ 846,365	
Gains (losses) from discrete and other tax items	1,432	(372)	1,060	8,016	22,338	30,354	2,390	8,590	41,334	
Adjusted earnings from continuing operations	\$ 195,395	\$ 213,274	\$ 408,669	\$ 166,775	\$ 216,860	\$ 383,635	\$ 221,048	\$ 200,348	\$ 805,031	
Adjusted diluted earnings per common share:										
Earnings from continuing operations	\$ 1.05	\$ 1.15	\$ 2.20	\$ 0.92	\$ 1.26	\$ 2.18	\$ 1.19	\$ 1.12	\$ 4.48	
Gains (losses) from discrete and other tax items	-	-	-	0.04	0.12	0.16	0.01	0.05	0.22	
Adjusted earnings from continuing operations	\$ 1.05	\$ 1.15	\$ 2.20	\$ 0.88	\$ 1.14	\$ 2.02	\$ 1.18	\$ 1.07	\$ 4.26	

DOVER CORPORATION
QUARTERLY FREE CASH FLOW
(unaudited)(in thousands)

	2012			2011					
	Q1	Q2	Q2 YTD	Q1	Q2	Q2 YTD	Q3	Q4	FY 2011
Cash flow from operating activities	\$ 160,127	\$ 252,120	\$ 412,247	\$ 117,503	\$ 205,260	\$ 322,763	\$ 376,614	\$ 358,852	\$ 1,058,229
Less: Additions to property, plant and equipment	(71,429)	(74,358)	(145,787)	(51,379)	(72,338)	(123,717)	(65,000)	(83,092)	(271,809)
Free cash flow	<u>\$ 88,698</u>	<u>\$ 177,762</u>	<u>\$ 266,460</u>	<u>\$ 66,124</u>	<u>\$ 132,922</u>	<u>\$ 199,046</u>	<u>\$ 311,614</u>	<u>\$ 275,760</u>	<u>\$ 786,420</u>
Free cash flow as a percentage of net earnings from continuing operations	45.1 %	83.5 %	65.0 %	37.8 %	55.6 %	48.1 %	139.5 %	132.0 %	92.9 %
Free cash flow as a percentage of revenue	4.3 %	8.2 %	6.3 %	3.6 %	6.7 %	5.2 %	14.6 %	13.8 %	9.9 %