UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Date of Report (Date of earliest event reported): April 18, 2012

DOVER CORPORATION

(Exact Name of Registrant as Specified in Charter)

State of Delaware (State or Other Jurisdiction of Incorporation) 1-4018 (Commission File Number) 53-0257888 (I.R.S. Employer Identification No.)

60515

(Zip Code)

3005 Highland Parkway Downers Grove, Illinois (Address of principal executive offices)

(630) 541-1540

(Registrant's telephone number, including area code)

(Former Name or Former address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12(b))

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition.

On April 18, 2012, Dover Corporation (i) issued the Press Release attached hereto as Exhibit 99.1 announcing its results of operations for the first quarter ended March 31, 2012; and (ii) posted on its website at <u>http://www.dovercorporation.com</u> the presentation slides attached hereto as Exhibit 99.2 for the quarter ended March 31, 2012.

The information in this Current Report on Form 8-K, including exhibits, is being furnished to the Securities and Exchange Commission (the "SEC") and shall not be deemed to be incorporated by reference into any of Dover's filings with the SEC under the Securities Act of 1933.

Item 9.01 Financial Statements and Exhibits.

- (a) <u>Financial statements of businesses acquired</u>. Not applicable.
- (b) <u>Pro forma financial information</u>. Not applicable.
- (c) <u>Shell company transactions</u>. Not applicable.

(d) Exhibits.

The following exhibits are furnished as part of this report:

99.1 Dover Corporation Press Release dated April 18, 2012.

99.2 Presentation Slides Posted on Dover Corporation's Website at http://www.dovercorporation.com.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Current Report on Form 8-K to be signed on its behalf by the undersigned hereunto duly authorized.

Date: April 18, 2012

DOVER CORPORATION (Registrant)

By: /s/ Joseph W. Schmidt

Joseph W. Schmidt Senior Vice President, General Counsel & Secretary

EXHIBIT INDEX

- Number
 Exhibit

 99.1
 Press Release of Dover Corporation, dated April 18, 2012
- 99.2 Presentation Slides Posted on Dover Corporation's Website at http://www.dovercorporation.com



CONTACT: Paul Goldberg Vice President - Investor Relations (212) 922-1640

READ IT ON THE WEB www.dovercorporation.com

DOVER CORPORATION REPORTS FIRST QUARTER 2012 RESULTS

- Reports revenue of \$2.1 billion, an increase of 14% over the prior year, including organic growth of 9%
- Delivers quarterly diluted earnings per share from continuing operations of \$1.05
- Raises low end of guidance for full-year earnings per share from continuing operations; new range is \$4.80 \$5.00

Downers Grove, Illinois, April 18, 2012 — Dover Corporation (NYSE: DOV) announced today that for the first quarter ended March 31, 2012, revenue was \$2.1 billion, an increase of 14% over the prior-year period. The revenue increase was primarily driven by organic growth of 9% and a 5% increase from acquisitions. Earnings from continuing operations were \$196.8 million, or \$1.05 diluted earnings per share ("EPS"), compared to \$174.8 million, or \$0.92 EPS, in the prior-year period, representing increases in earnings from continuing operations and EPS of 13% and 14%, respectively. EPS from continuing operations increased 19% in the quarter, excluding the impact of tax benefits of \$0.04 EPS recognized in the prior year period.

Commenting on the first quarter results, Dover's President and Chief Executive Officer, Robert A. Livingston, said, "We are off to a great start in 2012 with strong revenue growth across the majority of our end-markets. Our 9% organic revenue growth for the quarter was driven by broad-based strength in energy, refrigeration and food equipment, handsets, fluids, and our industrial end-markets. Segment margin was 16.2%, led by our Energy and Engineered Systems segments, both of which exhibited strong operating leverage on volume. We saw a seasonal upswing in many of our businesses and finished with a solid book-to-bill of 1.06."

"Dover continued to execute on our growth plans throughout the first quarter, including completing the acquisition of Maag Group. Maag, a leader in gear pumps for the plastics and petrochemical industries, is now part of our Fluid Solutions platform and will help expand our participation in the global fluids space. We also invested for growth through expansion of our international sales and service network, and strategic capital projects connected with the handset market. These capital projects will improve productivity, facilitate production of new design wins and help drive improved results in the back half of the year."

"Looking forward, we now expect full year 2012 revenue growth of 10% - 12%, comprised of organic revenue growth of 5% - 7%, plus growth from completed acquisitions of 5%. Based on this revenue assumption, we expect full-year diluted EPS from continuing operations to be in the range of \$4.80 - \$5.00, which represents a \$0.10 increase from the low-end of our prior guidance."

Net earnings for the first quarter of 2012 were \$196.1 million or \$1.05 EPS, including a net loss from discontinued operations of \$0.7 million, compared to net earnings of \$194.9 million, or \$1.03 EPS, for the same period of 2011, which included a gain from discontinued operations of \$20.1 million, or \$0.11 EPS.

Dover will host a webcast of its first quarter 2012 conference call at 10:00 A.M. Eastern Time (9:00 A.M. Central Time) on Wednesday, April 18, 2012. The webcast can be accessed at the Dover Corporation website at <u>www.dovercorporation.com</u>. The conference call will also be made available for replay on the website. Additional information on Dover's first quarter results and its operating segments can also be found on the company's website.

About Dover:

Dover Corporation is a multi-billion dollar diversified global manufacturer. For over 50 years, Dover has been providing its customers with outstanding products and services that reflect the company's commitment to operational excellence, innovation and market leadership. The company focuses on innovative equipment and components, specialty systems and support services through its four major operating segments: Communication Technologies, Energy, Engineered Systems and Printing & Identification. Dover is headquartered in Downers Grove, Illinois and employs nearly 34,000 people worldwide. Dover Corporation is traded on the New York Stock Exchange under "DOV." Additional information is available at the company's website at www.dovercorporation.com.

Forward-Looking Statement:

This press release contains "forward-looking" statements within the meaning of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. Such statements relate to, among other things, income, earnings, cash flows, changes in operations, operating improvements, industries in which Dover companies operate and the U.S. and global economies. Statements in this press release that are not historical may be indicated by words or phrases such as "anticipates," "expects," "believes," "indicates," "suggests," "will," "plans," "supports," "projects," "should," "would," "could," "hope," "forecast" and "management is of the opinion," use of future tense and similar words or phrases. Forward-looking statements are subject to inherent risks and uncertainties that could cause actual results to differ materially from current expectations, including, but not limited to, uncertainties in the credit and capital markets, interest rates, currency exchange rates, the world economy and sovereign credit, especially in Europe; political events and possible future terrorist threats that could impact countries where Dover does business or the worldwide economy; the impact of natural disasters and their effect on global supply chains and energy markets; increases in the cost of raw materials; the Company's ability to achieve expected savings from integration, synergy and other cost-control initiatives; the ability to identify and successfully consummate value-adding acquisition opportunities; increased competition and pricing pressures in the markets served by Dover's operating companies; the ability of Dover's companies to expand into new geographic markets and to anticipate and meet customer demands for new products and product enhancements; the impact of loss of a single-source manufacturing facility; changes in customer demand; a downgrade in Dover's credit ratings; the relative mix of products and services which impacts margins and operating efficiencies; shortterm capacity constraints; domestic and foreign governmental and public policy changes including environmental regulations, tax policies, export subsidy programs, R&E credits and other similar programs; unforeseen developments in contingencies such as litigation; protection and validity of patent and other intellectual property rights; and the cyclical nature of some of Dover's companies. Dover Corporation refers you to the documents that it files from time to time with the Securities and Exchange Commission, such as its reports on Form 10-K, Form 10-Q and Form 8-K, for a discussion of these and other risks and uncertainties that could cause its actual results to differ materially from its current expectations and from the forward-looking statements contained in this press release. Dover Corporation undertakes no obligation to update any forward-looking statement.

INVESTOR SUPPLEMENT - FIRST QUARTER 2012

DOVER CORPORATION CONSOLIDATED STATEMENTS OF EARNINGS

(unaudited)(in thousands, except per share data)

	Three Months Ended Marc			March 31,
		2012		2011
Revenue	\$	2,063,364	\$	1,812,078
Cost of goods and services		1,283,040		1,100,327
Gross profit		780,324		711,751
Selling and administrative expenses		480,880		453,427
Operating earnings		299,444		258,324
Interest expense, net		30,027		28,318
Other expense, net		2,622		1,188
Earnings before provision for income taxes and discontinued operations		266,795		228,818
Provision for income taxes		69,968		54,027
Earnings from continuing operations		196,827		174,791
(Loss) earnings from discontinued operations, net		(764)		20,114
Net earnings	\$	196,063	\$	194,905
Comprehensive earnings	<u>\$</u>	237,305	\$	266,566
Basic earnings per common share:				
Earnings from continuing operations	\$	1.07	\$	0.94
Earnings from discontinued operations, net		-		0.11
Net earnings		1.07		1.04
Weighted average shares outstanding		183,737		186,659
Diluted earnings per common share: Earnings from continuing operations	\$	1.05	\$	0.92
Earnings from discontinued operations, net	φ	1.05	φ	0.92
Net earnings		1.05		1.03
Net earnings		1.05		1.05
Weighted average shares outstanding	<u> </u>	186,706		190,090
Dividends paid per common share	<u>\$</u>	0.315	\$	0.275

DOVER CORPORATION QUARTERLY SEGMENT INFORMATION (unaudited)(in thousands)

		2012						2011				
		Q1		Q1		Q2		Q3		Q4		FY 2011
REVENUE											_	
Communication												
Technologies	\$	357,575	\$	269,582	\$	288,843	\$	405,357	\$	396,295	\$	1,360,077
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Energy	_	531,570		425,424		454,327		510,608		510,390	_	1,900,749
Energy	_	001,070		120,121		404,021		010,000		010,000	_	1,000,140
Engineered Systems												
Fluid Solutions		180,364		163,196		178,031		173,804		162,590		677,621
Refrigeration & Industrial		642,213		560,453		645,573		649,768		568,844		2,424,638
Eliminations		(453)		(382)		(424)		(431)		(287)		(1,524)
	_	822,124	-	723,267		823,180		823,141		731,147	_	3,100,735
				,	_					,	_	-,,
Printing & Identification	_	352,332	-	394,627	_	429,497	-	400,515	-	368,325	-	1,592,964
	_	002,002		004,021		420,401		400,010		000,020		1,002,004
Intra-segment eliminations		(237)		(822)		(877)		(1,015)		(1,671)		(4,385)
		(201)		(022)		(077)	_	(1,013)	_	(1,071)	_	(4,303)
Total consolidated revenue	\$	2,063,364	\$	1,812,078	\$	1,994,970	\$	2,138,606	\$	2,004,486	\$	7,950,140
	Ψ	2,000,004	ψ	1,012,070	ψ	1,334,370	ψ	2,130,000	ψ	2,004,400	Ψ	1,330,140
Segment Earnings:												
Communication	۴	40 550	۴	47.005	۴	E 4 E 0 7	۴	50,400	۴	74 007	^	000 000
Technologies	\$	46,556	\$	47,325	\$	54,527	\$	53,433	\$	71,097	\$	226,382
Energy		132,115		93,051		110,447		125,268		121,871		450,637
Engineered Systems Printing & Identification		122,092 32,605		98,235 54,637		128,570 67,967		125,529 59,447		92,852 44,483		445,186 226,534
					_		_		_		_	
Total Segments		333,368		293,248		361,511		363,677		330,303		1,348,739
Corporate expense / other		36,546		36,112		35,391		34,083		32,393		137,979
Net interest expense		30,027		28,318		28,157		30,061		29,060	_	115,596
Earnings from continuing												
operations before provision for income taxes		266,795		228,818		297,963		299,533		268,850		1,095,164
Provision for income taxes		69,968		54,027				76,095		,		
	_	09,900		34,027		58,765		70,095		59,912		248,799
Earnings from continuing operations		196,827		174,791		239,198		223,438		208,938		846,365
Earnings (loss) from		190,027		174,791		239,190		223,430		200,930		040,303
discontinued operations, net		(764)		20,114		10,571		(51,158)		69,351		48,878
Net earnings	\$	196,063	\$	194,905	\$	249,769	\$	172,280	\$	278,289	\$	895,243
Net earnings	φ	190,003	φ	194,905	φ	249,709	φ	172,200	φ	270,209	þ	095,245
SEGMENT OPERATING												
MARGIN												
Communication Technologies		13.0%		17.6%		18.9%		13.2%		17.9%		16.6%
Energy		24.9%		21.9%		24.3%		24.5%		23.9%		23.7%
Engineered Systems		14.9%		13.6%		15.6%		15.2%		12.7%		14.4%
Printing & Identification		9.3%		13.8%		15.8%		14.8%		12.1%		14.2%
Total Segment		16.2%		16.2%		18.1%		17.0%		16.5%		17.0%
		10.270		10.2 /0		10.170		17.070		10.070		17.070
DEPRECIATION AND AMORTI	747											
Communication Technologies	\$	31,513	\$	18,685	\$	18,533	\$	34,360	\$	30,261	\$	101,839
Energy	Ψ	21,184	Ψ	18,573	Ψ	18,765	Ψ	19,399	Ψ	21,082	Ψ	77,819
Engineered Systems		19,582		18,415		18,816		18,332		19,213		74,776
Printing & Identification												
ç		11,206		11,372		11,685		11,548		11,543		46,148
Corporate		700		586		626	_	636	_	713		2,561
	\$	84,185	\$	67,631	\$	68,425	\$	84,275	\$	82,812	\$	303,143

DOVER CORPORATION QUARTERLY SEGMENT INFORMATION (continued) (unaudited)(in thousands)

	2012						2011				
	Q1		Q1		Q2	_	Q3		Q4		FY 2011
BOOKINGS											
Communication Technologies	\$ 356,386	\$	274,611	\$	309,734	\$	410,616	\$	349,579	\$	1,344,540
Energy	 585,775		495,125		472,543		498,212		519,525		1,985,405
Engineered Systems	404 744		470.000		175 500		474 770		450.005		
Fluid Solutions	184,711		173,626		175,539		174,772		158,895		682,832
Refrigeration & Industrial	711,911		660,449		623,929		602,488		625,840		2,512,706
Eliminations	 (408)	_	(733)	_	(884)	_	179	_	(1,378)	_	(2,816)
	 896,214		833,342		798,584		777,439		783,357		3,192,722
	 0.17.000		100 500				004.005		0.50.0.10		
Printing & Identification	 347,368		438,526		386,259		384,085		353,849		1,562,719
Intra-segment eliminations	(609)		(2,736)		(3,370)		(2,452)		(3,153)		(11,711)
5	/	_	/		/		/		/		,
Total consolidated bookings	\$ 2,185,134	\$	2,038,868	\$	1,963,750	\$	2,067,900	\$	2,003,157	\$	8,073,675
BACKLOG											
Communication Technologies	\$ 435,912	\$	410,843	\$	431,558	\$	483,512	\$	437,320		
Energy	 296,360		240,198	_	255,889		243,401		246,351		
Engineered Systems											
Fluid Solutions	191,327		57,357		54,945		55,230		54,194		
Refrigeration & Industrial	598,910		544,995		523,011		469,876		528,118		
Eliminations	 (132)		(339)		(526)		(94)		(177)		
	 790,105		602,013		577,430		525,012		582,135		
	 				000.010		107 700		100.074		
Printing & Identification	 177,511		262,629		220,619		197,792		180,871		
Intra-segment eliminations	(987)		(704)		(1,178)		(891)		(193)		
	<u>, </u>	_	,	-	,		<u>, </u>		<u>, </u>		
Total consolidated backlog	\$ 1,698,901	\$	1,514,979	\$	1,484,318	\$	1,448,826	\$	1,446,484		
Intra-segment eliminations	\$ (987)	\$	(704)	\$	(1,178)	\$	(891)	\$	(193)		

DOVER CORPORATION QUARTERLY EARNINGS PER SHARE

(unaudited)(in thousands, except per share data)

	2	2012				2011			
		Q1		Q1	 Q2	 Q3	 Q4	F	Y 2011
Basic earnings (loss) per comm	non share:		_			<u>.</u>			
Continuing operations	\$	1.07	\$	0.94	\$ 1.28	\$ 1.20	\$ 1.13	\$	4.55
Discontinued operations		-		0.11	0.06	(0.28)	0.38		0.26
Net earnings		1.07		1.04	1.34	0.93	1.51		4.82
Diluted earnings (loss) per con	nmon share:								
Continuing operations	\$	1.05	\$	0.92	\$ 1.26	\$ 1.19	\$ 1.12	\$	4.48
Discontinued operations		-		0.11	0.06	(0.27)	0.37		0.26
Net earnings		1.05		1.03	1.32	0.91	1.49		4.74
Ŭ									
Adjusted diluted earnings per o	common sha	are (calcu	lated b	pelow):					
Continuing operations	\$	1.05	\$	0.88	\$ 1.14	\$ 1.18	\$ 1.07	\$	4.26
č ,									

Net earnings (loss) and average shares used in calculated earnings (loss) per share amounts are as follows:

Net earnings (loss) :						
Continuing operations	\$ 196,827	\$ 174,791	\$ 239,198	\$ 223,438	\$ 208,938	\$ 846,365
Discontinued operations	(764)	20,114	10,571	(51,158)	69,351	48,878
Net earnings	196,063	194,905	249,769	172,280	278,289	895,243
Average shares outstanding:						
Basic	183,737	186,659	186,443	185,770	184,686	185,882
Diluted	186,706	190,090	189,705	188,436	187,208	188,887

NOTE:

Earnings from continuing operations are adjusted by discrete and other tax items to derive adjusted earnings from continuing operations and adjusted diluted earnings per common share as follows:

		2012				2011			
		Q1	Q1	 Q2		Q3	 Q4	F	Y 2011
Adjusted earnings from continuing operatio	ns:				_				
Earnings from continuing operations	\$	196,827	\$ 174,791	\$ 239,198	\$	223,438	\$ 208,938	\$	846,365
Less: Gains from discrete and other tax items		1,432	8,016	22,338		2,390	8,590		41,334
Adjusted earnings from continuing operations	\$	195,395	\$ 166,775	\$ 216,860	\$	221,048	\$ 200,348	\$	805,031
Adjusted diluted earnings per common sha	e:								
Earnings from continuing operations	\$	1.05	\$ 0.92	\$ 1.26	\$	1.19	\$ 1.12	\$	4.48
Less: Gains from discrete and other tax items		-	0.04	0.12		0.01	0.05		0.22
Adjusted earnings from continuing operations	\$	1.05	\$ 0.88	\$ 1.14	\$	1.18	\$ 1.07	\$	4.26

DOVER CORPORATION QUARTERLY FREE CASH FLOW (unaudited)(in thousands)

		2012						2011				
	_	Q1		Q1		Q2		Q3		Q4	_	FY 2011
Cash flow from operating activities	\$	160,127	\$	117,503	\$	205,260	\$	376,614	\$	358,852	\$	1,058,229
Less: Additions to property, plant and equipment		(71,429)		(51,379)		(72,338)		(65,000)		(83,092)		(271,809)
Free cash flow	\$	88,698	\$	66,124	\$	132,922	\$	311,614	\$	275,760	\$	786,420
Free cash flow as a percentage of earnings from continuing operations		45.1%	D	37.8%	,	55.6%)	139.5%	D	132.0%	ı	92.9%
Free cash flow as a percentage of revenue		4.3%	D	3.6%	,	6.7%)	14.6%	D	13.8%	ı	9.9%



First Quarter 2012 Earnings Conference Call

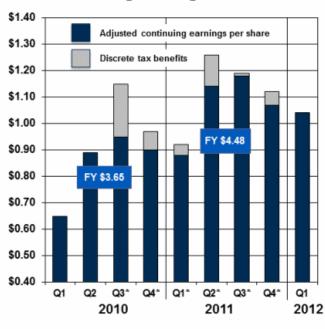
April 18, 2012 - 9:00am CT

We want to remind everyone that our comments may contain forward-looking statements that are inherently subject to uncertainties. We caution everyone to be guided in their analysis of Dover Corporation by referring to our Form 10-K for a list of factors that could cause our results to differ from those anticipated in any such forward-looking statements.

We would also direct your attention to our internet site, <u>www.dovercorporation.com</u>, where considerably more information can be found.

DOVER

Dover's Q1 2012 Performance



Continuing Earnings Per Share

* Includes discrete & other tax benefits of \$0.20 EPS in Q3 2010, \$0.07 in Q4 2010, \$0.04 in Q1 2011, \$0.12 in Q2 2011, \$0.01 in Q3 2011 and \$0.05 in Q4 2011

Q1 Q1/Q1 Revenue 14% \$ 2.1B EPS (cont.) \$1.05 14% Bookings \$2.2B 7% Seg. Margins 16.2% flat Organic Rev. 9% Acq. Growth 5% FCF (a) 34% \$89M

Quarterly Comments

• Results are driven by strong energy, refrigeration, handsets, fluids and industrial end-markets

• Strong organic revenue growth continues in Energy (up 23%) , with solid growth in Engineered Systems and Communication Technologies (up 12% and 7%, respectively)

•Segment operating margin of 16.2% was driven by strong leverage on volume at Energy and Engineered Systems

2012 • Seasonal upswing in many of our businesses resulting in a solid book-to-bill of 1.06

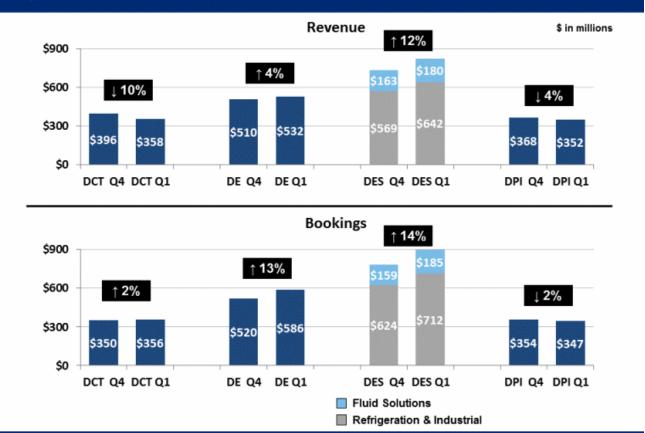
(a) See Press Release filed under Form 8-K for free cash flow reconciliation

DOVER

Q1 2012	Communication Technologies	Energy	Engineered Systems	Printing & Identification	Total Dover
Organic	7%	23%	12%	-9%	9%
Acquisitions	26%	2%	2%	-	5%
Currency	-	-	-	-2%	
Total	33%	25%	14%	-11%	14%

- DOVER

Sequential Results - Q411/Q112



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Communication Technologies

Quarterly Comments

• Revenue growth was led by strong handset, life science and aerospace/industrial, partially offset by soft telecom/other market

• Margin impacted by lower telecom volume, production ramp challenges at Sound Solutions and timing of orders on new design wins

• Bookings growth led by MEMS handset market and aerospace

Book-to-bill at 1.00

\$ in millions % Q1 Q1 2011 2012 Change Revenue \$358 \$270 +33% -2% Earnings \$ 46 \$47 Margin 13.0% 17.6% -460 bps Bookings \$356 \$275 +30%

Revenue by End-Market	% of Q1 Revenue	Y / Y Growth
Handsets	37%	171%*
Life Sciences	18%	14%
Aerospace / Industrial	16%	1%
Military / Defense	15%	9%
Telecom / Other	14%	-13%

* Growth was 25% excluding Sound Solutions

DOVER

Energy

Quarterly Comments

• Revenue and earnings growth were broad-based across all endmarkets

•Average NA rig count grew double-digit over prior year and continued the shift toward oil providing strong business climate

• Operating margin of 24.9% reflects strong conversion

• Bookings growth in all endmarkets, led by production and drilling

Book-to-bill at 1.10

= DOVER

			+
	Q1 2012	Q1 2011	% Change
Revenue	\$532	\$425	+25%
Earnings	\$132	\$ 93	+42%
Margin	24.9%	21.9%	+300 bps
Bookings	\$586	\$495	+18%

Revenue by End-Market	% of Q1 Revenue	Y / Y Growth
Drilling	22%	30%
Production	52%	29%
Downstream	26%	14%

\$ in millions

Engineered Systems

Quarterly Comments

• Revenue growth was broadbased with strong performances in all end-markets, most notably Refrigeration & Food Equipment

 Strong earnings leverage and improved operating margin across the segment

• Bookings up 8%, as most businesses saw growth, led by Refrigeration & food Equipment and Fluids

Book-to-bill at 1.09

% of Q1
Revenue by End-Market% of Q1
RevenueY / Y
GrowthFluids22%11%Refrigeration & Food Equipment40%21%Industrial38%8%

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	Q1 2012	Q1 2011	% Change
Revenue	\$822	\$723	+ 14%
Earnings	\$122	\$ 98	+24%
Margin	14.9%	13.6%	+130 bps
Bookings	\$896	\$833	+8%

Printing & Identification

Quarterly Comments

 Revenue and earnings decline driven by weak electronics markets, especially alternative energy and semi-con; Product ID up 3% organically

· Operating margin decline reflects volume decreases, product mix and continued investment in sales and engineering

• Bookings reflect difficult comps in solar and semi; bookings for businesses serving fast moving consumer goods and industrial markets remain stable

•Book-to-bill at 0.99

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	\$ in millions		
	Q1 2012	Q1 2011	% Change
Revenue	\$352	\$395	-11%
Earnings	\$ 33	\$ 55	-40%
Margin	9.3%	13.8%	-450 bps
Bookings	\$347	\$439	-21%

Revenue by End-Market	% of Q1 Revenue	Y / Y Growth
Fast Moving Consumer Goods	38%	2%
Industrial	26%	3%
Electronics	36%	-27%

	Q1 2012
Net Interest Expense	\$30.0 million, up \$2 million from last year, due to higher outstanding long-term debt
Corporate Expense	\$37.0 million, essentially flat with last year, and in- line with expectations
Effective Tax Rate (ETR)	Q1 rate was 26.2%, largely in-line with expectations.

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	2012F Organic Growth	2012F Acquisition Growth*	Total
Communication Technologies	11% - 13%	10% - 12%	21% - 25%
Energy	9% - 11%	≈ 2%	11% - 13%
Engineered Systems	4% - 6%	≈ 6%	10% - 12%
Printing & Identification	(1%) - (2%)	-	(1%) - (2%)
Total	5% - 7%	≈ 5%	10% - 12%

* Includes completed deals only

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FY 2012 Guidance

Revenue:

Organic revenue:	≈ 5%-7%
Acquisitions:	≈5%
Total revenue:	≈ 10% - 12%
 Corporate expense: 	≈ \$145 million
Interest expense:	≈ \$118 million
Full-Year Tax Rate:	≈ 26.5% - 27.0%
 Capital expenditures: 	≈ 3.5% - 3.8% of rev.
FCF for full year:	≈ 10% of revenue

2012 EPS from continuing ops: \$4.80 - \$5.00

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2012 EPS Guidance Bridge - Cont. Ops

 2011 EPS – Continuing Ops Less 2011 tax benefits ⁽¹⁾: 	\$4.48 (\$0.22)
2011 Adjusted EPS – Continuing Ops	\$4.26
 Volume, mix, price (inc. FX): Net benefits of productivity: Acquisitions: Investment / Compensation: Corporate expense: Interest / Shares / Tax Rate: 	\$0.33 - \$0.49 \$0.19 - \$0.29 \$0.18 - \$0.22 (\$0.17 - \$0.27) (\$0.02) \$0.03
2012 EPS – Continuing Ops	\$4.80 - \$5.00

2012 EPS from continuing ops. up 15% at mid-point

(1) \$0.04 in Q1 2011, \$0.12 in Q2 2011, \$0.01 in Q3 2011 and \$0.05 in Q4 2011

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