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### DOVER REPORTS FIRST QUARTER 2016 RESULTS AND UPDATES FULL YEAR GUIDANCE

- Reports quarterly revenue of \$1.6 billion, a decrease of 5% from the prior year
- Delivers quarterly diluted earnings per share from continuing operations of \$0.64, including \$0.05 of discrete tax benefits and a \$0.07 gain on a disposition
- Updates full year 2016 diluted earnings per share from continuing operations to now be in the range of \$3.51 to \$3.66, including discrete tax benefits and the gain on a disposition, and also including restructuring costs of \$0.18

**Downers Grove, Illinois, April 21, 2016** — Dover (NYSE: DOV) announced today that for the first quarter ended March 31, 2016, revenue was \$1.6 billion, a decrease of 5% from the prior year. Organic revenue declined 7% and foreign exchange had an unfavorable impact of 1%. Acquisition revenue, net of dispositions, provided 3% growth in the quarter. Earnings from continuing operations were \$99.4 million, a decrease of 15% as compared to \$117.2 million for the prior year period. Diluted earnings per share from continuing operations ("EPS") for the first quarter ended March 31, 2016 were \$0.64, compared to \$0.72 EPS in the prior year period, representing a decrease of 11%. EPS from continuing operations for the first quarter of 2016 included discrete tax benefits of \$0.05 and a gain on a disposition of \$0.07. Excluding these items, adjusted EPS from continuing operations for the first quarter of 2016 was \$0.52, a decrease of 28% over a comparative EPS of \$0.72 in the prior year period. EPS for the first quarter ended March 31, 2016 and 2015 includes restructuring costs of \$0.07 EPS and \$0.10 EPS, respectively.

Robert A. Livingston, Dover's President and Chief Executive Officer, said, "Our first quarter results were well below our initial expectations, driven by significant further reductions in activity and capital spending within our US oil & gas related end-markets. These conditions primarily impacted our Energy results, and to a lesser extent our Fluids results. The markets served by Engineered Systems and Refrigeration & Food Equipment remained solid, resulting in organic growth of 3% in each segment.

"In response to these historically weak oil & gas markets, we have lowered our full year revenue growth expectations for our Energy and Fluids segments, resulting in reduced EPS guidance for the full year. We have also increased our restructuring activities, and expect full year restructuring costs to be approximately \$40 million, an increase of \$20 million over our prior forecast. Substantially all of these actions and costs will occur by the end of the second guarter.

"In all, we expect full year revenue to decline 2% to 5%, a three point reduction from our previous forecast. Within this forecast, organic revenue is anticipated to decline 5% to 8%, four points below our prior expectations. Acquisition revenue, net of dispositions, is unchanged and will provide approximately 4% growth, while FX has been reduced a point and is now expected to be a 1%

headwind. In total, full year EPS is expected to be in the range of \$3.51 to \$3.66, as compared to the prior forecast of \$3.85 to \$4.05. This updated range includes approximately \$0.18 of restructuring charges, and also includes \$0.05 of discrete tax benefits and a \$0.07 gain on a disposition."

Net earnings for the first quarter ended March 31, 2016, were \$99.4 million, or \$0.64 EPS, compared to net earnings of \$209.5 million, or \$1.28 EPS, for the same period of 2015, which included earnings from discontinued operations of \$92.3 million, or \$0.57 EPS.

Dover will host a webcast of its first quarter 2016 conference call at 10:00 A.M. Eastern Time (9:00 A.M. Central Time) on Thursday, April 21, 2016. The webcast can be accessed on the Dover website at www.dovercorporation.com. The conference call will also be made available for replay on the website. Additional information on Dover's first quarter results and its operating segments can also be found on the Company's website.

#### **About Dover:**

Dover is a diversified global manufacturer with annual revenue of approximately \$7 billion. We deliver innovative equipment and components, specialty systems and support services through four major operating segments: Energy, Engineered Systems, Fluids, and Refrigeration & Food Equipment. Dover combines global scale with operational agility to lead the markets we serve. Recognized for our entrepreneurial approach for 60 years, our team of 26,000 employees takes an ownership mindset, collaborating with customers to redefine what's possible. Headquartered in Downers Grove, Illinois, Dover trades on the New York Stock Exchange under "DOV." Additional information is available at www.dovercorporation.com.

### **Forward-Looking Statements:**

This press release contains "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995, as amended. Such statements relate to, among other things, operating and strategic plans, income, earnings, cash flows, foreign exchange, changes in operations, acquisitions, industries in which Dover businesses operate, anticipated market conditions and our positioning, global economies, and operating improvements. Forward-looking statements may be indicated by words or phrases such as "anticipates," "expects," "believes," "suggests," "will," "plans," "should," "would," "could," and "forecast", or the use of the future tense and similar words or phrases. Forward-looking statements are subject to inherent risks and uncertainties that could cause actual results to differ materially from current expectations, including, but not limited to, oil and natural gas demand, production growth, and prices; changes in exploration and production spending by Dover's customers and changes in the level of oil and natural gas exploration and development; changes in customer demand and capital spending; economic conditions generally and changes in economic conditions globally and in markets served by Dover businesses, including well activity and U.S. industrials activity; Dover's ability to achieve expected savings from integration and other cost-control initiatives, such as lean and productivity programs as well as efforts to reduce sourcing input costs; the impact of interest rate and currency exchange rate fluctuations; the ability of Dover's businesses to expand into new geographic markets; Dover's ability to identify and successfully consummate value-adding acquisition opportunities or planned divestitures; the impact of loss of a significant customer, or loss or non-renewal of significant contracts; the ability of Dover's businesses to develop and launch new products, timing of such launches and risks relating to market acceptance by customers; the relative mix of products and services which impacts margins and operating efficiencies; increased competition and pricing pressures; the impact of loss of a single-source manufacturing facility; short-term capacity constraints; increases in the cost of raw materials; domestic and foreign governmental and public policy changes or developments, including environmental regulations, conflict minerals disclosure

requirements, tax policies, and export/import laws; protection and validity of patent and other intellectual property rights; the impact of legal matters and legal compliance risks; conditions and events affecting domestic and global financial and capital markets; and a downgrade in Dover's credit ratings which, among other matters, could make obtaining financing more difficult and costly. Dover refers you to the documents that it files from time to time with the Securities and Exchange Commission, such as its reports on Form 10-K, Form 10-Q and Form 8-K, for a discussion of these and other risks and uncertainties that could cause its actual results to differ materially from its current expectations and from the forward-looking statements contained herein. Dover undertakes no obligation to update any forward-looking statement, except as required by law.

### **INVESTOR SUPPLEMENT - FIRST QUARTER 2016**

## DOVER CORPORATION CONSOLIDATED STATEMENTS OF EARNINGS

(unaudited)(in thousands, except per share data)

	Three Months Ended March 3				
		2016		2015	
Revenue	\$	1,622,273	\$	1,715,501	
Cost of goods and services		1,033,009		1,088,342	
Gross profit		589,264		627,159	
Selling and administrative expenses		443,448		434,634	
Operating earnings		145,816		192,525	
Interest expense, net		31,714		32,037	
Other income, net		(13,522)		(4,187)	
Earnings before provision for income taxes and discontinued operations		127,624		164,675	
Provision for income taxes		28,268		47,485	
Earnings from continuing operations		99,356		117,190	
Earnings from discontinued operations, net		_		92,320	
Net earnings	\$	99,356	\$	209,510	
Basic earnings per common share:					
Earnings from continuing operations	\$	0.64	\$	0.72	
Earnings from discontinued operations, net		_		0.57	
Net earnings		0.64		1.30	
Weighted average shares outstanding		155,064		161,650	
Diluted earnings per common share:					
Earnings from continuing operations	\$	0.64	\$	0.72	
Earnings from discontinued operations, net		_		0.57	
Net earnings		0.64		1.28	
Weighted average shares outstanding	_	156,161		163,323	
Dividends paid per common share	\$	0.42	\$	0.40	

### DOVER CORPORATION QUARTERLY SEGMENT INFORMATION

(unaudited)(in thousands)

		•	, ,		•							
		2016						2015				
		Q1		Q1		Q2		Q3		Q4		FY 2015
REVENUE			_		_							
Energy	\$	283,230	\$	430,423	\$	366,044	\$	363,872	\$	323,341	\$	1,483,680
Engineered Systems												
Printing & Identification		239,681		230,181		229,934		227,992		255,563		943,670
Industrials		337,314	_	343,015		363,157		351,404		341,667		1,399,243
	_	576,995		573,196		593,091		579,396		597,230		2,342,913
Fluids	_	399,062		340,236		351,511		352,018		355,508		1,399,273
Refrigeration & Food Equipment		363,252		372,097		448,115		492,460		418,758		1,731,430
Intra-segment eliminations		(266)		(451)		(133)		(164)		(237)		(985)
Total consolidated revenue	\$1	,622,273	\$1	1,715,501	\$ ′	1,758,628	\$1	,787,582	\$ '	1,694,600	\$	6,956,311
												· ·
NET EARNINGS												
Segment Earnings:												
Energy	\$	11,244	\$	52,305	\$	40,909	\$	48,726	\$	31,250	\$	173,190
Engineered Systems		93,748		88,149		96,702		102,866		89,244		376,961
Fluids		46,047		54,634		70,168		74,911		62,404		262,117
Refrigeration & Food Equipment		38,161		36,150		65,732		76,665		42,752		221,299
Total Segments		189,200		231,238		273,511		303,168		225,650		1,033,567
Corporate expense / other		29,862		34,526		20,382		25,881		24,911		105,700
Net interest expense		31,714		32,037		31,988		31,983		31,249		127,257
Earnings from continuing operations before												
provision for income taxes		127,624		164,675		221,141		245,304		169,490		800,610
Provision for income taxes		28,268		47,485		65,507		58,821		32,916		204,729
Earnings from continuing operations		99,356		117,190		155,634		186,483		136,574		595,881
Earnings (loss) from discontinued operations, net	_		_	92,320		176,762		(385)		5,251		273,948
Net earnings	\$	99,356	\$	209,510	\$	332,396	\$	186,098	\$	141,825	\$	869,829
SEGMENT OPERATING MARGIN												
Energy		4.0%		12.29		11.2%		13.4%		9.7%		11.7%
Engineered Systems		16.2%		15.4%		16.3%		17.8%		14.9%		16.1%
Fluids		11.5%		16.1%		20.0%		21.3%		17.6%		18.7%
Refrigeration & Food Equipment		10.5%		9.7%		14.7%		15.6%		10.2%		12.8%
Total Segment		11.7%		13.5%	ó	15.6%	Ó	17.0%	6	13.3%	Ó	14.9%
DEPRECIATION AND AMORTIZATION EXPENS							_		_			
Energy	\$	34,160	\$	34,427	\$	32,740	\$	31,858	\$	42,754	\$	•
Engineered Systems		16,036		14,526		14,392		14,503		16,493		59,914
Fluids		20,511		13,848		13,648		13,367		15,215		56,078
Refrigeration & Food Equipment		16,728		16,458		16,406		16,609		16,601		66,074
Corporate	_	1,169	_	923		841		837		643	_	3,244
	\$	88,604	\$	80,182	\$	78,027	\$	77,174	\$	91,706	\$	327,089

# DOVER CORPORATION QUARTERLY SEGMENT INFORMATION (continued)

(unaudited)(in thousands)

		2016	2015							
		Q1		Q1		Q2	Q3		Q4	FY 2015
BOOKINGS										
Energy	\$	273,445	\$	416,628	\$	345,079 \$	351,557	\$	315,996 \$	1,429,260
Engineered Systems										
Printing & Identification		242,569		235,617		224,203	226,756		250,639	937,215
Industrials		329,957		337,070		336,173	338,744		357,451	1,369,438
		572,526		572,687		560,376	565,500		608,090	2,306,653
Fluids		418,345		339,310		333,695	357,032		321,154	1,351,191
Refrigeration & Food Equipment	_	411,367		419,659		486,793	430,681		379,967	1,717,100
Inter- a compact a Production		(00)		(000)		(447)	(005)		(400)	(4.040)
Intra-segment eliminations	_	(90)		(628)		(417)	(385)	)	(486)	(1,916)
Total cancelidated backings	φ	1 675 502	<b>ተ</b> 1	747 656	Φ	1 70E E06	1 704 205	φ	1604701 <b>6</b>	C 002 200
Total consolidated bookings	<u> </u>	1,675,593	<u>Ф 1</u>	,747,000	Φ_	1,725,526 \$	1,704,303	Φ	1,024,721	0,002,200
BACKLOG										
Energy	\$	144,828	\$	212,060	\$	194,819 \$	156,631	\$	155,586	
Lindigy	Ψ_	144,020	Ψ	212,000	Ψ_	104,010 ψ	100,001	Ψ	100,000	
Engineered Systems										
Printing & Identification		102,640		108,151		103,403	100,476		98,288	
Industrials		235,384		276,598		248,592	236,298		250,725	
	_	338,024		384,749		351,995	336,774		349,013	
Fluids		286,457		259,504		240,389	236,608		243,459	
		<u> </u>		•			•			
Refrigeration & Food Equipment		303,479		337,084		373,193	307,351		247,352	
Intra-segment eliminations		(36)		(595)		(354)	(598)	)	(808)	
							,			
Total consolidated backlog	<u>\$</u>	1,072,752	<u>\$ 1</u>	,192,802	\$	1,160,042 \$	1,036,766	\$	994,602	
-	_							_		

### DOVER CORPORATION QUARTERLY EARNINGS PER SHARE

(unaudited)(in thousands, except per share data\*)

		2016		2015						
		Q1		Q1	Q2		Q3		Q4	FY 2015
Basic earnings (loss) per common share:										
Continuing operations	\$	0.64	\$	0.72	\$ 0	98 \$	1.20	\$	0.88	\$ 3.78
Discontinued operations		_		0.57	1	11	_		0.03	1.74
Net earnings	\$	0.64	\$	1.30	\$ 2	10 \$	1.20	\$	0.92	\$ 5.52
Diluted earnings (loss) per common share	:									
Continuing operations	\$	0.64	\$	0.72	\$ 0	97 \$	1.19	\$	0.87	\$ 3.74
Discontinued operations		_		0.57	1	10	_		0.03	1.72
Net earnings	\$	0.64	\$	1.28	\$ 2	07 \$	1.19	\$	0.91	\$ 5.46
Adjusted diluted earnings per common sh	are (c	calculated	bel	ow):						
Continuing operations	\$	0.52	\$	0.72	\$ 0	97 \$	1.14	\$	0.81	\$ 3.63

Net earnings (loss) and average shares used in calculated earnings (loss) per share amounts are as follows:

Net earnings (loss):						
Continuing operations	\$ 99,356	\$ 117,190	\$ 155,634	\$ 186,483 \$	136,574 \$	595,881
Discontinued operations	_	92,320	176,762	(385)	5,251	273,948
Net earnings	\$ 99,356	\$ 209,510	\$ 332,396	\$ 186,098 \$	141,825 \$	869,829
Average shares outstanding:						
Basic	155,064	161,650	158,640	155,300	154,986	157,619
Diluted	156,161	163,323	160,398	156,560	156,254	159,172

#### Note:

Earnings from continuing operations are adjusted by discrete tax items to derive adjusted earnings from continuing operations and adjusted diluted earnings per common share as follows:

		2016			2015			
		Q1	Q1	Q2	Q3	Q4	F	Y 2015
Adjusted earnings from continuing operation	ons:							
Earnings from continuing operations	\$	99,356	\$ 117,190 \$	155,634	\$ 186,483	\$ 136,574	\$	595,881
Gains from discrete and other tax items		7,348		_	8,131	9,382		17,513
Gain on disposition of business		11,228		_	_	_		_
Adjusted earnings from continuing operations	\$	80,780	\$ 117,190 \$	155,634	\$ 178,352	\$ 127,192	\$	578,368
Adjusted diluted earnings per common sha	re:							
Earnings from continuing operations	\$	0.64	\$ 0.72 \$	0.97	\$ 1.19	\$ 0.87	\$	3.74
Gains from discrete and other tax items		0.05		_	0.05	0.06		0.11
Gain on disposition of business		0.07	<del></del>	_	_	_		_
Adjusted earnings from continuing operations	\$	0.52	\$ 0.72 \$	0.97	\$ 1.14	\$ 0.81	\$	3.63

<sup>\*</sup> Per share data may not add due to rounding.

### DOVER CORPORATION ADDITIONAL INFORMATION

(unaudited)(in thousands)

### **Quarterly Free Cash Flow**

		2016						2015										
		Q1		Q1		Q1		Q1		Q1		Q2		Q3		Q4		FY 2015
Cash flow from operating activities	\$	133,413	\$	131,332	\$	218,911	\$	282,213	\$	316,603	\$	949,059						
Less: Additions to property, plant and equipment		(37,230)		(27,956)		(43,807)		(39,516)		(42,972)		(154,251)						
Free cash flow	\$	96,183	\$	103,376	\$	175,104	\$	242,697	\$	273,631	\$	794,808						
Free cash flow as a percentage of earnings from continuing operations		96.8%		88.2%	, D	112.5%	ò	130.1%	, D	200.4%	)	133.4%						
Free cash flow as a percentage of revenue		5.9%		6.0%	, D	10.0%	, D	13.6%	, D	16.1%	)	11.4%						

### **Revenue Growth Factors**

Three Months Ended March 31, 2016

	Energy	Engineered Systems	Fluids	Refrigeration & Food Fluids Equipment						
Organic	(33)%	3 %	(3)%	3 %	(7)%					
Acquisitions	— %	3 %	22 %	— %	6 %					
Dispositions	<del>-</del> %	(3)%	— %	(5)%	(3)%					
Currency translation	(1)%	(2)%	(2)%	(1)%	(1)%					
	(34)%	1 %	17 %	(3)%	(5)%					

#### Non-GAAP Disclosures

This release and investor supplement contain non-GAAP measures of adjusted earnings from continuing operations used in calculating adjusted diluted earnings per common share, as management believes this information is useful to investors to better understand the company's ongoing profitability and facilitates easier comparisons of the company's profitability to prior and future periods and to its peers. The company has also disclosed herein a number of non-GAAP measures related to free cash flow and organic revenue growth. Management believes these metrics are important measures of the company's liquidity. Free cash flow information provides both management and investors a measurement of cash generated from operations that is available to fund acquisitions, pay dividends, repay debt and repurchase common stock. We believe that reporting organic revenue and organic revenue growth, which exclude the impact of foreign currency exchange rates and the impact of acquisitions and divestitures, provides a useful comparison of our revenue performance and trends between periods.