
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 15, 2010

DOVER CORPORATION

(Exact Name of Registrant as Specified in Charter)

Delaware
(State or other Jurisdiction
of Incorporation)

1-4018
(Commission File Number)

53-0257888
(I.R.S. Employer
Identification No.)

3005 Highland Parkway, Suite 200
Downers Grove, Illinois
(Address of Principal Executive Offices)

60515
(Zip Code)

(630) 541-1540
(Registrant's telephone number, including area code)

Not Applicable
(Former Name or Former address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12(b) under the Exchange Act (17 CFR 240.14a-12(b))
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
-
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Item 7.01 Regulation FD Disclosure

Dover Corporation (the “Company”) is holding Dover Day, its 2010 Investor Meeting, on Monday, November 15, 2010 in New York, NY. The meeting begins at 10:00 a.m. E.S.T. and is available to all interested parties via webcast at <http://www.dovercorporation.com>. The presentation materials are attached hereto as Exhibit 99.1 and are available on the Investor Information section of the Company’s website at www.dovercorporation.com.

Item 9.01 Financial Statements and Exhibits

(a) Financial statements of business acquired.

Not applicable.

(b) Pro forma financial information.

Not applicable.

(c) Shell company transactions.

Not applicable.

(d) Exhibits.

The following exhibit is furnished as part of this report:

99.1 Dover Investor Day Presentation Materials, dated November 15, 2010.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 15, 2010

DOVER CORPORATION
(Registrant)

By: /s/ Joseph W. Schmidt
Name: Joseph W. Schmidt
Title: Vice President, General Counsel & Secretary

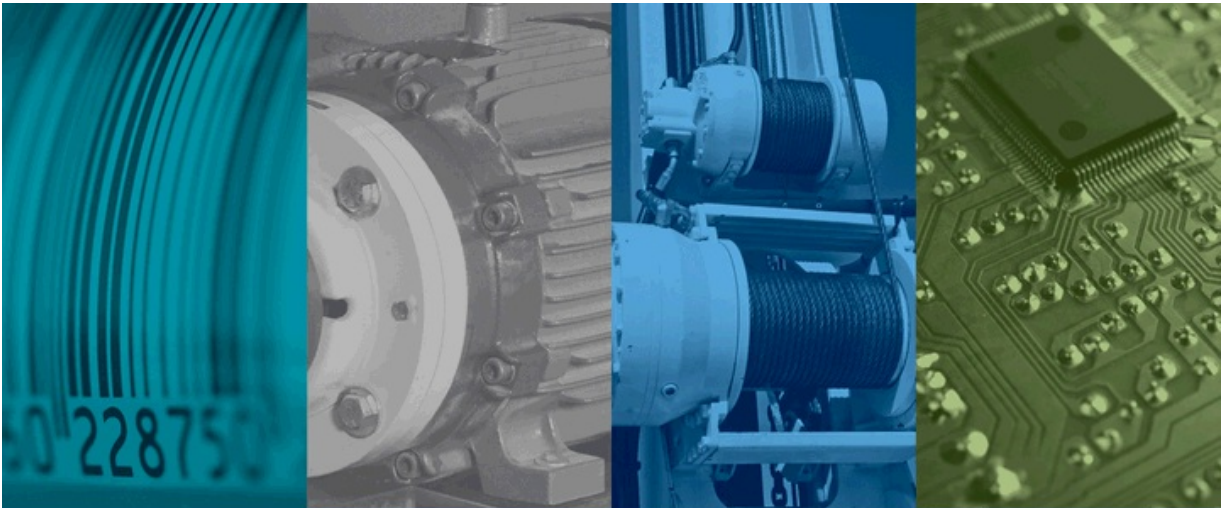
EXHIBIT INDEX

**Exhibit
Number**

Document

99.1

Dover Investor Day Presentation Materials, dated November 15, 2010.



2010 Dover Day Investor Conference

November 15, 2010



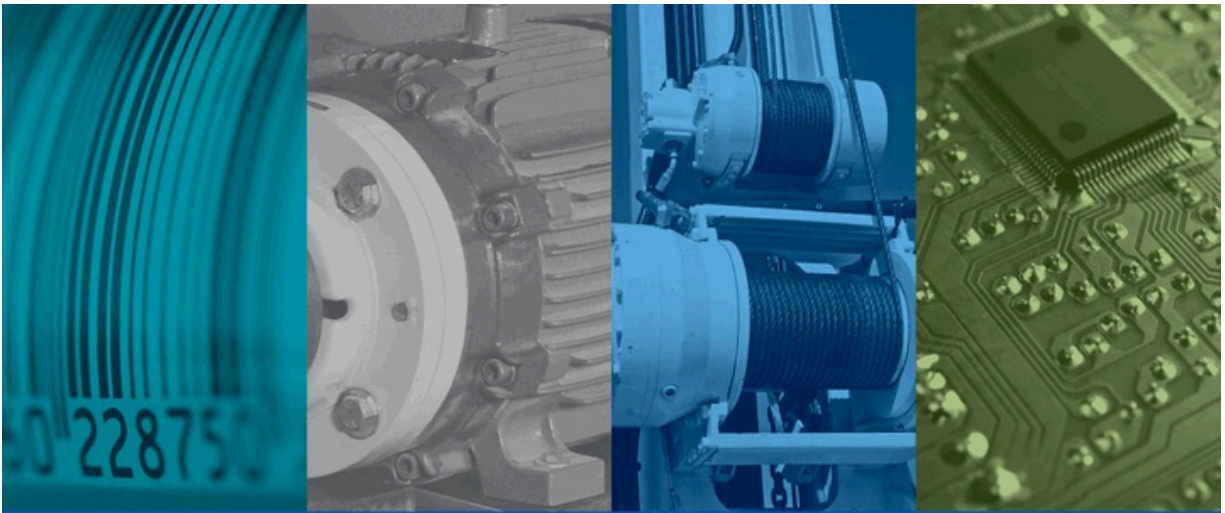
Forward Looking Statements

We want to remind everyone that our comments may contain forward-looking statements that are inherently subject to uncertainties. We caution everyone to be guided in their analysis of Dover Corporation by referring to our Form 10-K for a list of factors that could cause our results to differ from those anticipated in any such forward looking statements.

We would also direct your attention to our internet site www.dovercorporation.com, where considerably more information can be found.

Dover Day 2010 Agenda

TIME	PRESENTER	TOPIC
10:00 – 10:05	Paul Goldberg	Welcome & Introduction
10:05 – 10:30	Bob Livingston	Opening Remarks
10:30 – 10:55	Bill Spurgeon	DFM Segment
10:55 – 11:20	Ray Hoglund	DES Segment
11:20 – 11:45	Tom Giacomini	DIP Segment
11:45 – 11:55		Break
11:55 – 12:20	Dave Van Loan	DET Segment
12:20 – 12:30	Jim Moyle	Global Procurement
12:30 – 12:40	Brad Cerepak	Financial Framework
12:40 – 1:00	Bob Livingston	Final Comments / Q&A
1:00 – 2:00	Lunch with Management	Additional Q&A



DOVER CORPORATION

Bob Livingston

President and Chief Executive Officer

2010 Review – Strong Performance in a Recovering Economy

2010 - Strong Performance

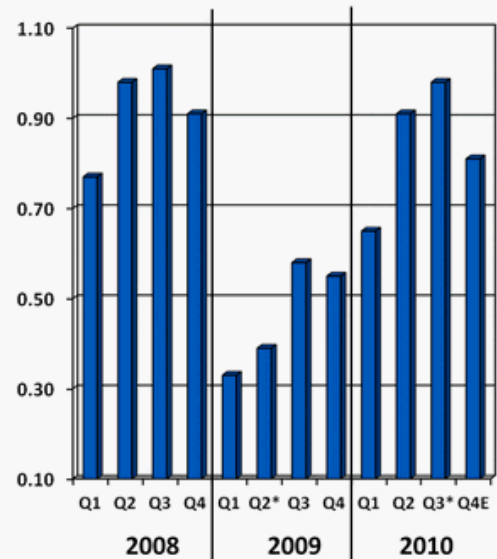
- Revenues up > 20%
 - All segments grew
 - Sizable recovery in Electronic Technologies and Fluid Solutions
- Segment margins ≈ 16%
- Estimated EPS up over 70%
- Estimated free cash flow around 10% of revenue
- 55th straight year of dividend increase

Market Wins

- Share gains across portfolio
- Successful new product launches

Growing penetration in BRIC countries, especially China

Continuing Earnings Per Share



* Excludes discrete tax benefits of \$0.15 EPS in Q2 2009, and \$0.20 EPS in Q3 2010

**Maintaining
advantaged
Dover business
model**

**Strategic
Focus
Areas**

**Positioning
for Growth**

**Capturing the Benefits
of Common Ownership**

**Disciplined Capital
Allocation**

Positioning for Growth – Five Key Growth Spaces



Energy



Refrigeration & Food Service Equipment



Communication Components



Fluid Solutions



Product Identification

60% of 2010 Revenue & 70% of 2010 Segment Earnings

Tailwinds

Global energy demand

- Increased demand, depleting resources
- Renewable energy technologies
- Emerging market growth

Sustainability

- Energy efficiency
- Environmentally friendly products
- Recycling

Consumer product safety

- Product identification
- Traceability
- Food safety

Communications

- Mobile devices
- Defense spending/ geopolitics
- Infrastructure

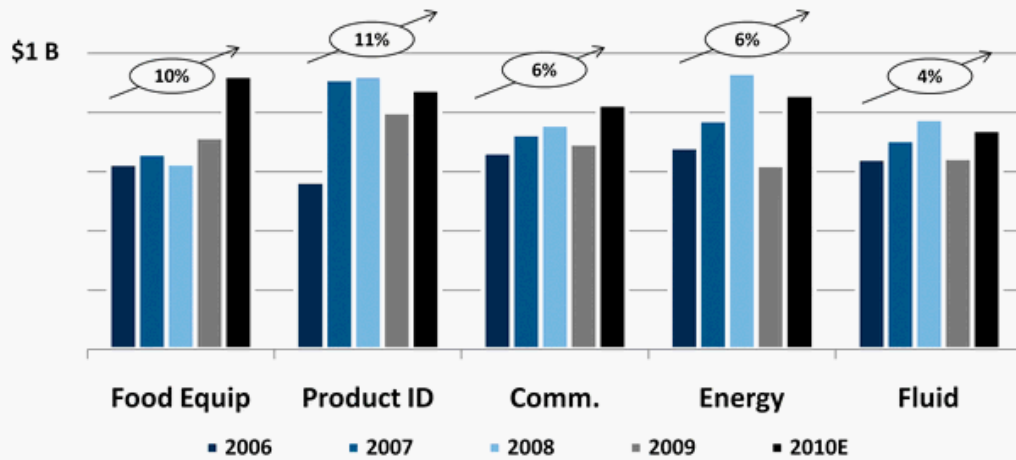
International/ BRIC growth

- Increased living standards
- Infrastructure build-out
- Manufacturing/LCC capabilities

Positioning for Growth – Historical Perspective

- Growth spaces have performed well over the last five years

4-Year CAGR's*

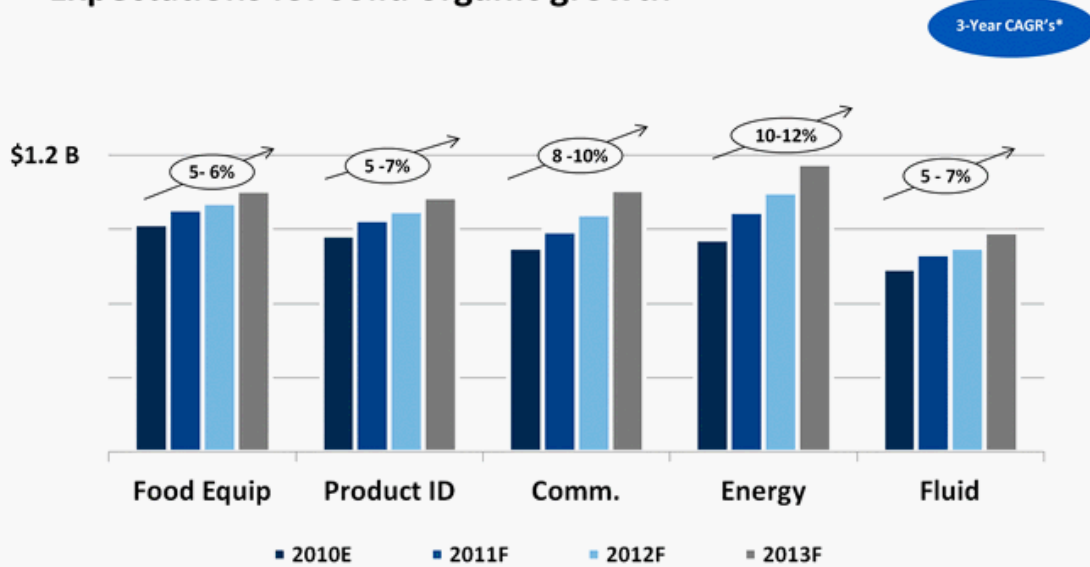


Profitable Growth - Margins Improved 220bps

* Includes organic & acquisition growth

Positioning for Growth – A Look Forward

Expectations for solid organic growth



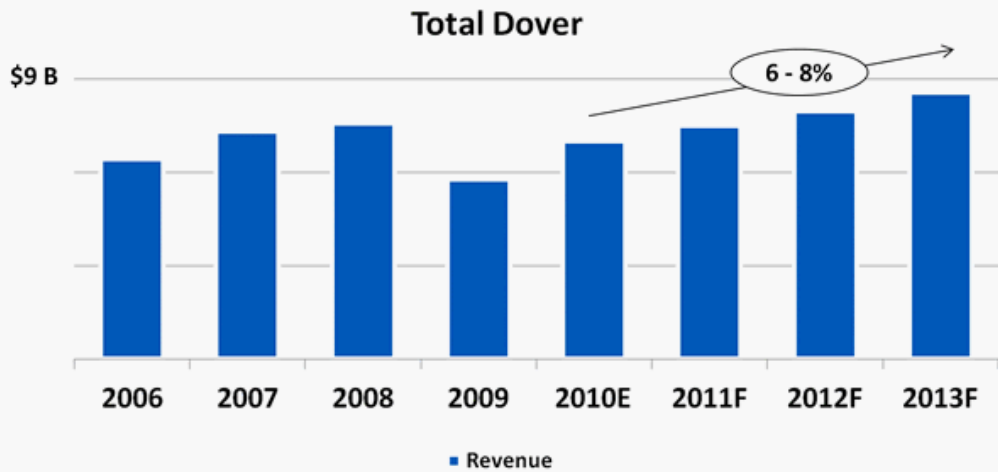
Profitable Growth - Margins Expected to Improve 130 - 190bps (2010 -2013)

* Includes only organic growth

Dover's Revenue Outlook – Total Company

- Will achieve 7% revenue growth at the midpoint of our forecast

3-Year CAGR*

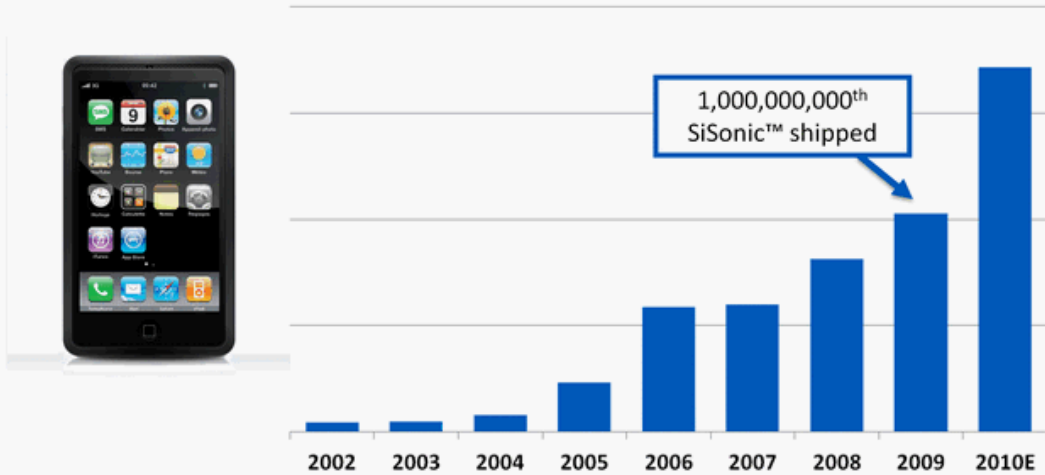


Segment Margins Expected to Improve 105 - 195 bps (2010 to 2013)

* Includes organic & acquisition growth through 2010 and only organic growth thereafter

Market Success – Knowles

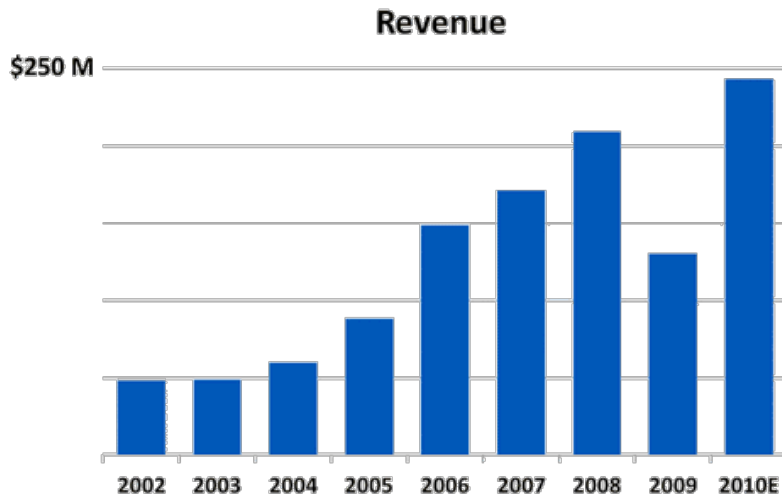
- Relentless focus on improving technology
- Provide unparalleled service



Capacity expansion and productivity activities have enabled SiSonic™ production volumes to keep pace with demand

Market Success – US Synthetic

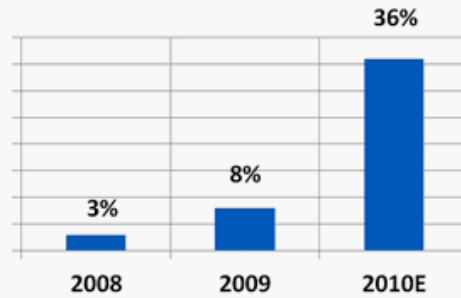
- Relentless focus on improving technology
- Provide unparalleled service



- Leveraging our technology into new spaces
- Provide unparalleled service



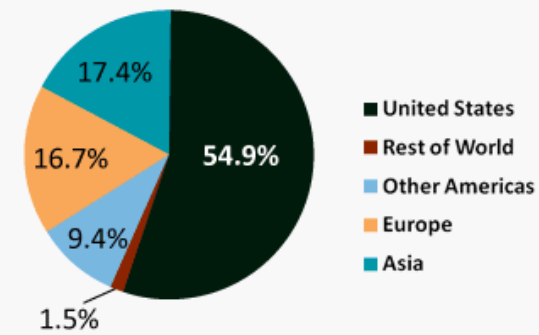
Solar Bookings as a % of Total DEK Bookings



Diversified End-Markets

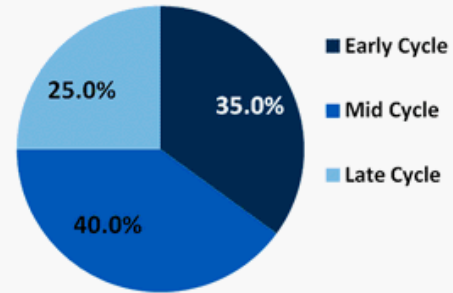
- **Asia is fastest growing region in 2010**
 - Quarterly revenue surpasses Europe in Q3
 - Developing markets are focus areas of growth
- **Businesses spread across economic cycles**

Geographic Revenue Mix



Based on Q3 2010 revenue

Business Cycle Revenue Mix



Based on estimated 2010 full year revenue

Economic Cycle Business Diversity

Early Cycle



Mid Cycle



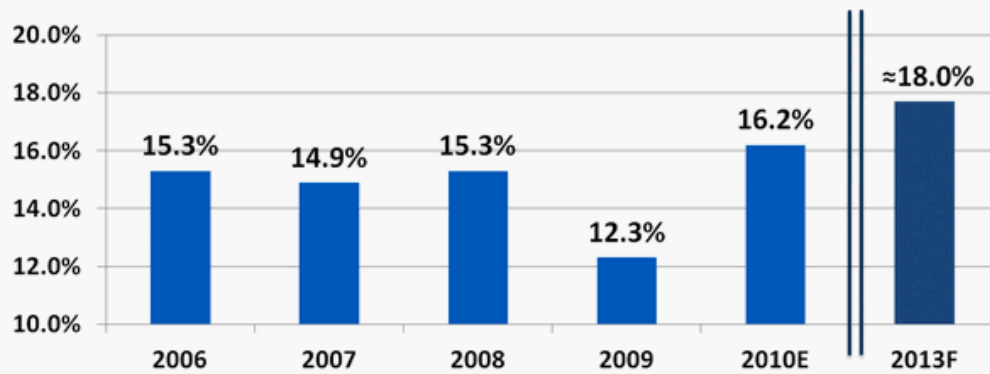
Late Cycle



Expanding Margins

■ Significant segment margin expansion

- Each segment has displayed significant margin expansion
- Focus on productivity including supply chain
- Strategic pricing
- Portfolio shaping



■ Operational Excellence

- Safety
- Quality
- Productivity
 - Supply chain
 - Lean
 - Facility consolidation

■ Shared Facilities

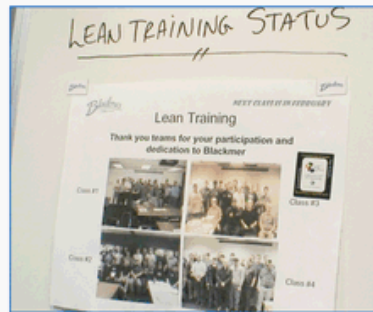
- Regional support centers
- Shared manufacturing centers

■ Strategic Pricing

- Price for value delivered



**Shared Manufacturing
in Suzhou, China**



Lean Event at Blackmer

■ Milestones achieved

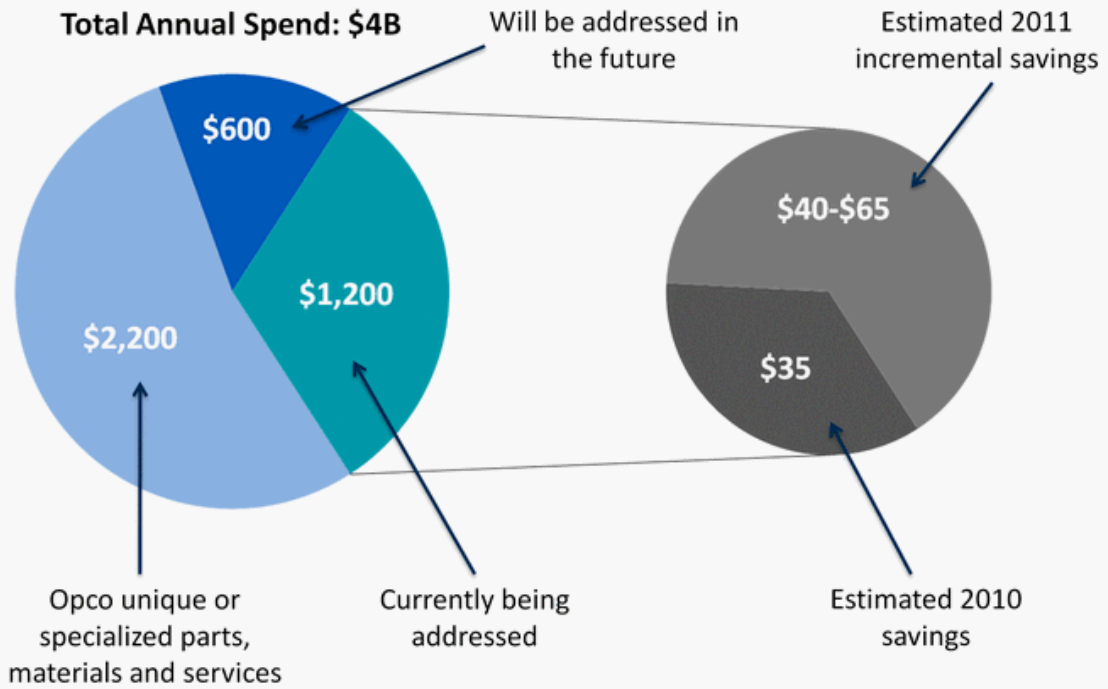
- Several waves completed, 6%-7% savings will be achieved
- Significantly reduced supplier count, consolidated spend
- Implemented rigorous supplier criteria
- Established Asian procurement office

■ Early stages of a long term process

- Change management
- IT support
- Dynamic materials environment

Key element of our productivity efforts

Global Supply Chain Initiative - Update



Conclusion – Financial Goals – Next Three Years

GROWTH

Grow 6% - 8% organically, complemented by acquisition growth of 3% - 5%

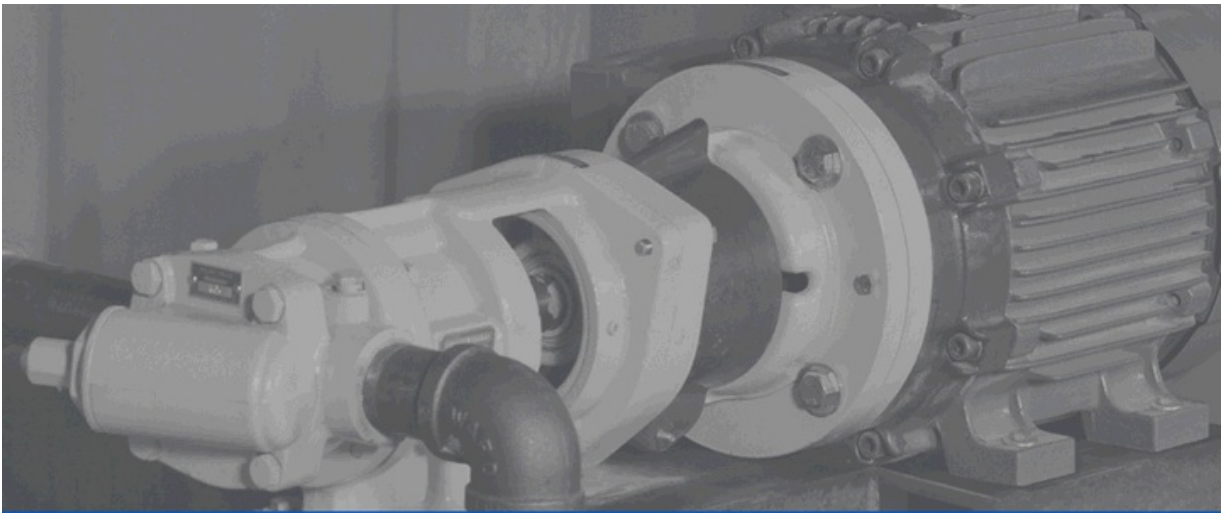
MARGIN

Expand segment margin to 17% - 18% by 2013

CASH FLOW

Generate free cash flow of 10% of revenue

Total shareholder return in the top quartile of our peer companies



DOVER *FLUIDMANAGEMENT*

Bill Spurgeon

President and Chief Executive Officer

Fluid Management



2010E REVENUE
≈ \$7.0B

Electronic
Technologies
(20%)

Industrial
Products
(26%)

Engineered
Systems
(31%)

**Fluid
Management
(23%)**

	<h3>Energy</h3> <p>Leading component and service supplier serving:</p> <ul style="list-style-type: none">▪ Oil & gas drilling and production▪ Gas processing and transmission▪ Turbine power generation
	<h3>Fluid Solutions</h3> <p>Specialty fluid handling products</p> <ul style="list-style-type: none">▪ Pumps and compressors▪ Vehicle fueling components▪ Hazardous fluid handling components▪ Quick disconnect couplings and fluid dispensers

Fluid Management Performance Update

Performance Update

- **Improving revenue and margins**
 - Record margins with 35% year-over-year conversion
 - Approaching record 2008 levels
- **DFM sales up 28% overall and Asia sales up 43% year-over-year**
- **YoY working capital down 90 bps to 14.4% of sales**

Recent Trends

- **NA drilling activity shifts toward oil and liquid shale, driving growth in sucker rods and drilling equipment**
- **Industrial pump demand remains strong**
- **International environmental awareness and safety regulations increase**

Revenue



Earnings



Margins



Fluid Management Market Overview

Growing energy demand

Increasing challenges to extract oil & gas

- Maturing fields, declining production rates
- Extractions in harsher environments
- Work force demographics, need for remote monitoring

Sustainability

Increasing regulation and customer needs

- "Zero harm" standards
- Leak prevention and containment
- Increased efficiency
- More active monitoring

Infrastructure

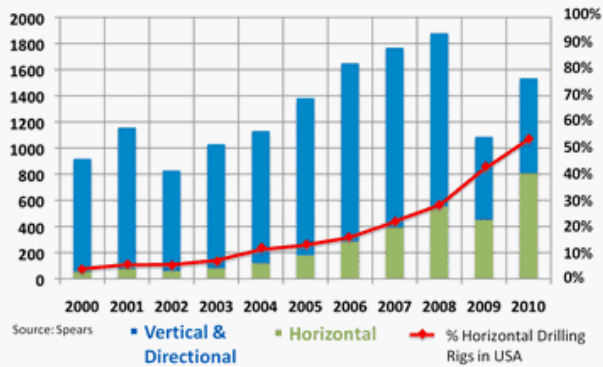
Globalization of infrastructure spend

- BRIC development, rising standard of living
- Urbanization, increased infrastructure needs
- e.g. retail fueling, waste water management systems

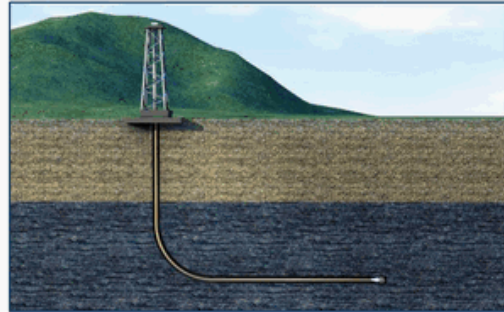
Energy			Fluid Solutions		
Market	Accessible Size	Growth Rate	Market	Accessible Size	Growth Rate
Drilling & Production	\$7.5 Billion	6.4%	Industrial Pumps	\$7.1 Billion	4.1%
Processing and Transmission	\$2.9 Billion	8.0%	Fluid and Handling Control	\$1.8 Billion	7.3%
Power Generation	\$0.8 Billion	4.2%	Retail Fueling Equipment	\$1.0 Billion	4.3%

Market Driver: Drilling Technology

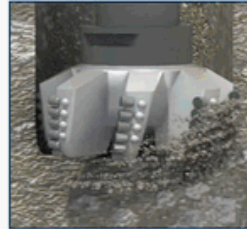
% Horizontal Drilling Rigs in USA



USSynthetic

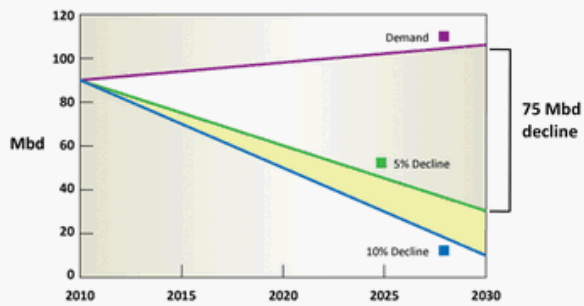


- Advanced technology used in horizontal drilling harvests hard to reach oil and gas fields
- 90% of horizontal rig drill bits utilize PDC inserts
 - US Synthetic bit inserts help increase productivity
- Quartzdyne sensors enable drillers to control mud pressures- saving mud and the environment



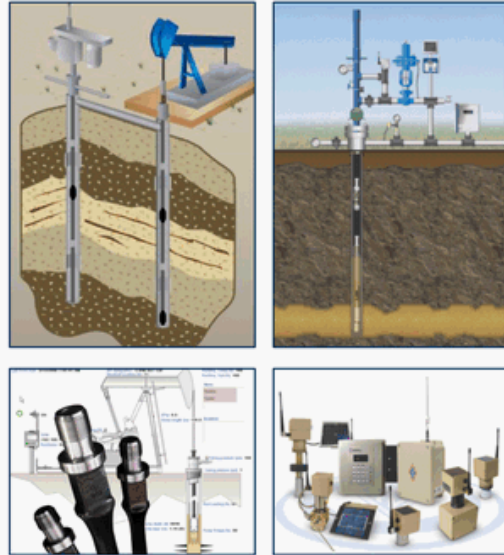
Market Driver: Demand and Depletion

Impact of Decline Rates of Future Global Production



- World energy demand continues to grow
- Depletion rates are accelerating - increasing demand for artificial lift technology
- Output from existing fields will drop two thirds by 2030
- Advancements in artificial lift, monitoring & automation required to maintain/improve extraction and production levels

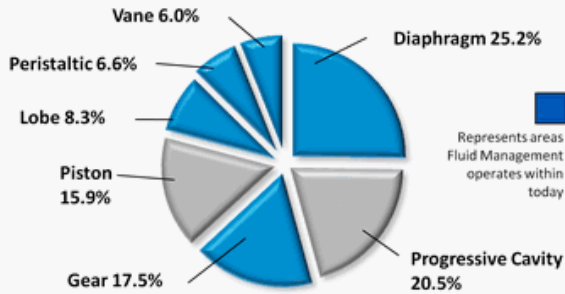
NORRIS PRODUCTION SOLUTIONS



Market Driver: Core Industrial Growth

Positive Displacement Pump

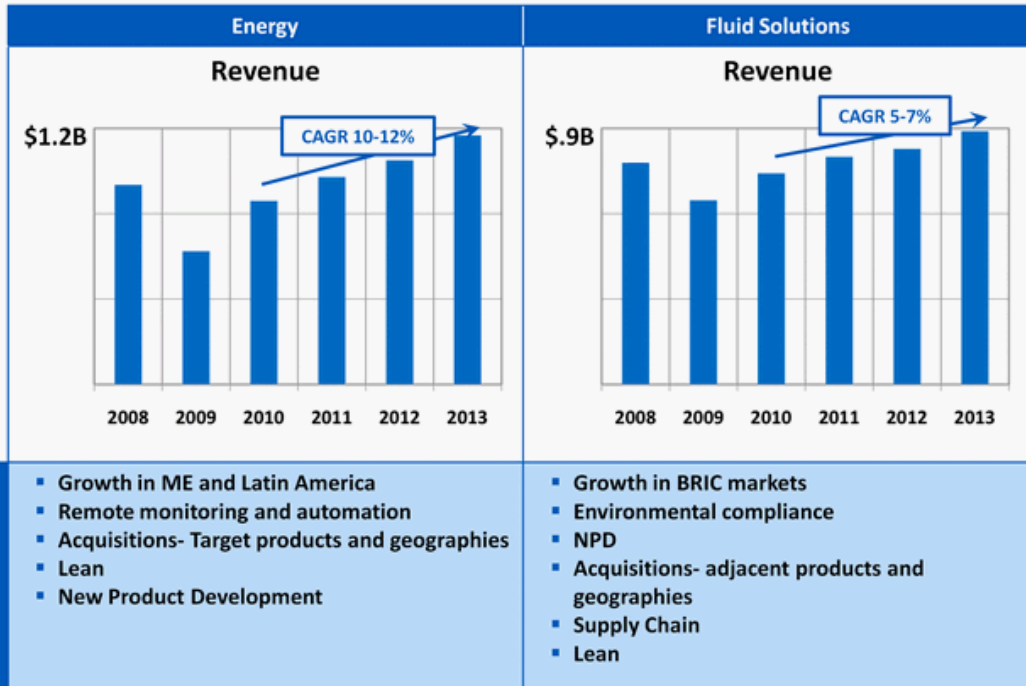
Market Size \$7.1B
(2009-16 CAGR 4.1%)



- Largest markets: Oil & Gas, Water/Waste Water, Chemicals/Hygenic/General Industrial
- Dover Pump Solutions Group (PSG) well positioned
 - Providing complete pump portfolio for distributors and end customers
 - Pursuing acquisitions to address product portfolio gaps
- Aftermarket represents a key component of revenue as MRO and service are critical



Fluid Management Outlook



Fluid Management Growth Strategies



- **Global Expansion**
 - BRIC
 - Middle East
- **New Products for Growth**
 - Enhance productivity and profitability
 - Environmental and safety requirements
- **Value Creating Acquisitions**
- **Operational Excellence**
 - Safety
 - Supply Chain
 - Lean
- **Talent Development**

Growth Strategy: Global Expansion

Country	GFI CAGR 2010-'13	DFM CAGR 2010-'13
India	11.6%	35.1%
Russia	9.6%	38.8%
China	9.4%	21.1%
Brazil	9.2%	15.3%



GFI- Global Fixed Investment

Source: Economist, May 2010

- Investing in emerging markets to accelerate growth (2010-2013 organic CAGR 22.8% projected)
- BRIC countries will continue to invest at a faster rate reaching 28% of GFI by 2013
- Aligning operations with local markets
- Targeting acquisition growth in emerging markets

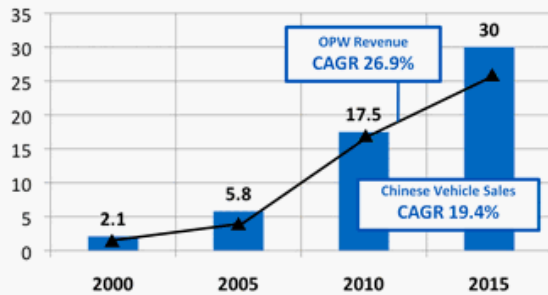


Global Expansion: Commercial & Retail Fueling

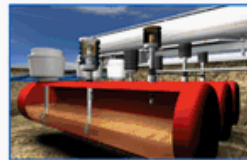
China Total Vehicle Sales

(Annual Units Sold, Millions)

▲ OPW Revenue China
right indexed (line)



OPW



- Significant infrastructure growth
- Rapidly accelerating energy demand - drives need for more fueling operations
- Increased environmental regulations & safety compliance (vapor recovery, spill containment, over fill prevention, etc.)
- Growing demand for greater fuel asset accountability & control

Value Drivers

- Energy & Efficiency Improvements
- Environmental Protection
- Safety
- Remote Monitoring & Automation

Profit improvement
& environmental
protection



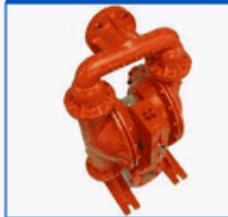
OPW Total
Vapor Solution

Energy efficiency &
profit improvements



Cook/Windrock
Auto Balance System

Improves
efficiency and reduces
power consumption



Wilden ProFlo X™
AODD Pumps

Significant production
& profitability
improvement



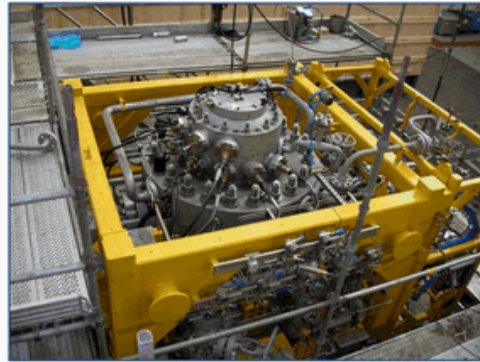
Norris Production Solutions
Plunger Enhanced Chamber Lift

Product:

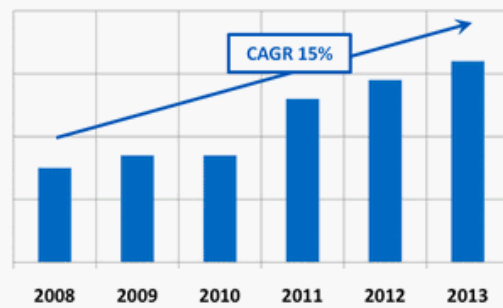
- Magnetic bearing system for large motor-driven compressor which provides remote monitoring, diagnostics and tuning capability

Results:

- 34% savings in initial investment cost (no building, oil-free bearing system)
- 24% savings in maintenance expenses
- 2% savings in power consumption
- Overall - 12% lifetime reduction in total cost of ownership



Magnetics Division Growth



Focus areas of Artificial Lift, Power Generation, and Pumps

Criteria for DFM Strategic Acquisitions:

- Strong market position in adjacent spaces
- Differentiated technology, leading brands
- Customer focused, value added solutions
- Complementary to DFM, tangible cost and revenue synergies
- Extend DFM geographic footprint

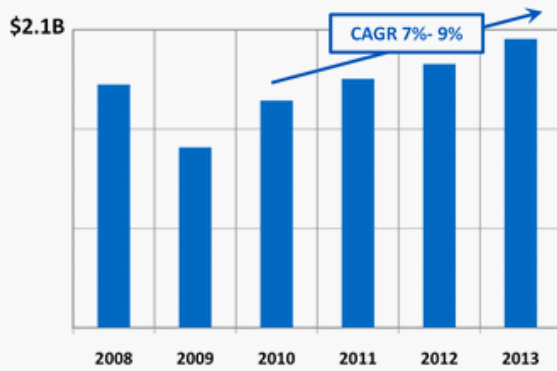


- **Emphasis on Safety**
 - Improving working environment
 - Reduce workers' comp costs
- **Supply Chain Savings**
 - Reducing costs
 - Rationalizing suppliers
 - Upgraded procurement teams & processes
- **Lean**
 - Lean leadership development & training
 - Productivity gains = margin improvement



- **Combined Griswold & Wilden under one roof**
- **Reduced manufacturing floor space by 72%**
- **Reduced manpower by 60%**

Fluid Management Revenue Outlook



Well Positioned to Grow

- **Organic Growth of 7 - 9%**
 - New Product Development
 - Global Expansion
- **Continued Margin Expansion**
 - Operational Excellence
 - Strategic Pricing
- **Talent Development**
- **Value Creating Acquisitions**



Ray Hoglund

President and Chief Executive Officer

Engineered Systems








2010E REVENUE
≈ \$7.0B

Electronic
Technologies
(20%)

Fluid
Management
(23%)

Industrial
Products
(26%)

**Engineered
Systems
(31%)**

    	<h3>Engineered Products</h3> <p>Leading suppliers of:</p> <ul style="list-style-type: none">▪ Commercial food service/display equipment▪ Refrigeration and cooling systems▪ Food packaging equipment
  <p>datamax·o'neil markem·imaje</p>	<h3>Product Identification</h3> <p>Worldwide suppliers of industrial marking & coding systems serving:</p> <ul style="list-style-type: none">▪ Food & beverage▪ Pharmaceutical▪ Cosmetics▪ Electronic & other industrial

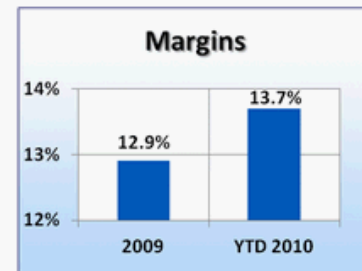
Engineered Systems Performance Update

Performance Update

- **Improving revenue and margin trends**
 - Both acquisition and organic growth
 - Margins benefit from prior year restructuring efforts and volume growth
- **Hill PHOENIX delivers record results**
- **Working capital 18.3% of sales**
- **Engineered Systems record sales, bookings and earnings**

Recent Trends

- **Innovation efforts continue to support the launch of several new products and technologies**
- **Customer-focused approach facilitates high order intakes**
- **Commercial construction market remains weak**
- **Volatile commodity market continues to be a risk to the bottom line**



Engineered Systems Outlook

	Engineered Products	Product Identification
	<p>Revenue</p> <p>CAGR 9%- 11%</p>	<p>Revenue</p> <p>CAGR 5%- 7%</p>
Growth Strategies	<ul style="list-style-type: none"> ▪ Geographic expansion ▪ Adjacent/new market opportunities ▪ Product development programs ▪ Lean enterprise ▪ Facility optimization ▪ Supply chain optimization 	<ul style="list-style-type: none"> ▪ Growing recurring revenue ▪ Accelerate product development programs ▪ Expand system level offering ▪ Geographic expansion ▪ Shared service platforms ▪ Supply chain optimization

Engineered Systems Strategic Focus



- **Capitalize on Market Trends**
 - Traceability (supply chain efficiency, food safety)
 - Sustainability (eliminating waste/cost, reducing GHG emissions)
- **Expand in Growing Markets**
 - BRIC
- **Operational Excellence**
 - Safety
 - Lean
 - Strategic Pricing
- **Talent Development**
- **Tuck In and Adjacent Market Acquisitions**



DES Customers Include Sophisticated
Multi Nationals in Food, Consumer Staples and Industrial Goods



Mercedes-Benz



Engineered Systems Market Overview

	Engineered Products	Product Identification
	 <p>YTD Revenue: \$1.0B</p>	 <p>YTD Revenue: \$0.7B</p>
Market Size	<ul style="list-style-type: none"> ▪ \$18B Food Service Equipment ▪ \$6B Commercial Refrigeration & Display Cases ▪ \$2B Heat Exchangers ▪ \$.6B Can & Bottle Machinery (Necking & Trimming) ▪ \$.6B Food Packaging (Meat & Poultry) ▪ \$12.8B Other related products 	<ul style="list-style-type: none"> ▪ \$3B Marking & Coding <ul style="list-style-type: none"> • Food & Beverages 56% • Industrial Products 24% ▪ \$1.8B Bar Coding and Printers <ul style="list-style-type: none"> • Logistics management • Supply chain track and trace
Growth Rates & Key Drivers	<ul style="list-style-type: none"> ▪ Retail Equipment/Food Service Equipment Industry CAGR of 4-5% driven by: <ul style="list-style-type: none"> • Population growth • Rising standards of living • FMCG, food and beverage spending • Sustainability and eco-friendly technologies 	<ul style="list-style-type: none"> ▪ Marking & Coding Industry CAGR of 5% driven by: <ul style="list-style-type: none"> • Population growth • Rising standards of living • FMCG, food and beverage spending • Increased food/pharma safety regulation • Product traceability

Market Drivers

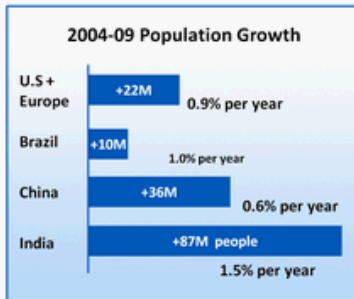
- Food
- Beverages
- Household Products
- Pharmaceuticals
- Cosmetics
- Industrial Goods



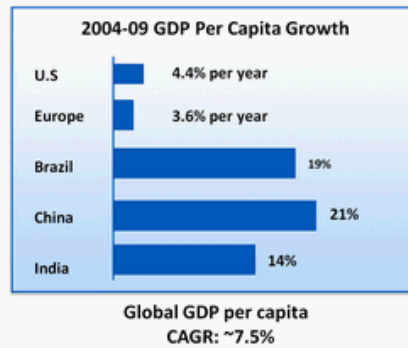
Government Lift

- Rural development
- Energy
- Sustainability
- Safety, traceability
- Income redistribution

More People

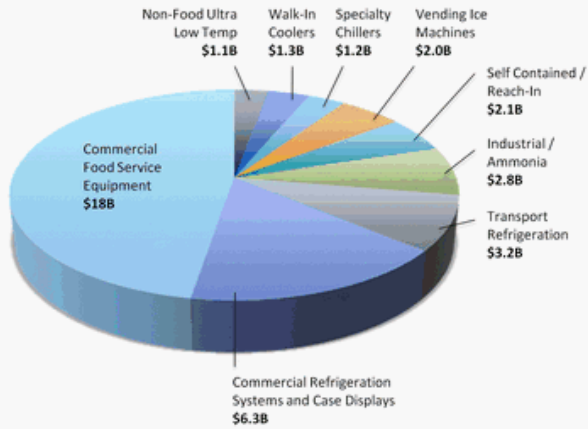


Rising Living Standards



Growth Multiple: +

Retail Equipment/Food Service Equipment



Drivers:

- Population Growth = 1.2% CAGR
- Rising Standards of Living
- Increased Governmental Regulation
- Channel Convergence
- Shift to eco-friendly technologies
- \$38 Billion Global Market

“Customer Expansion” Benefiting from Channel Convergence



- Walgreens moves into perishable foods
- Roll-out in 100 stores in 2011
- 2000 potential remodels

Hill PHOENIX – Case Division Plant II

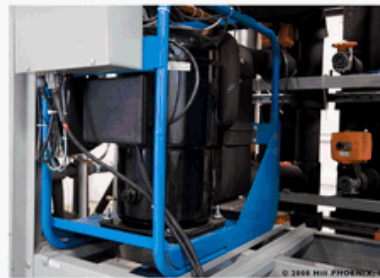
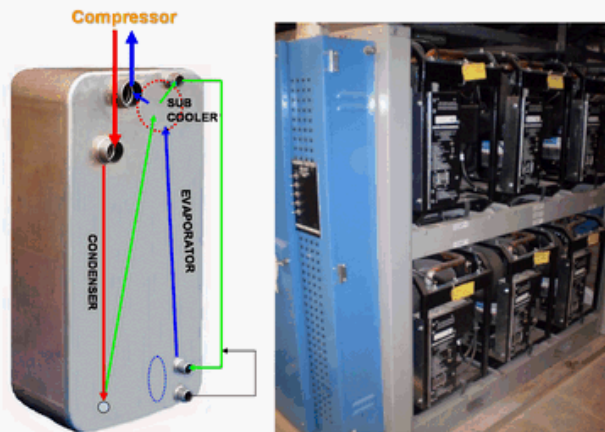


- 320,000 Sq. Ft. - Production Started May 1, 2010
- Dedicated Facility For Door Cases & Service Parts Sales
- Revenue Generated \$105M Door Cases & \$18M Service Parts
- Investment Dollars - \$10M

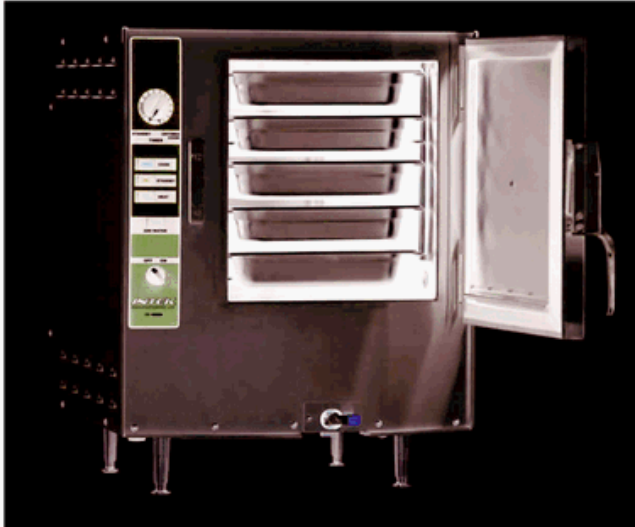
Second Nature[®] Compact Chiller

- **95% Reduction in Refrigerant**
 - Less than 150 lbs to operate a typical medium temp system
- **Potential to reach 0% leak rate**
- **Patent protected “multi-channel” heat exchanger**
- **Modular “plug and play” construction**

\$20 – 30M Annual Sales Potential



Intek Steamer – Target Market K-12 School Systems



Intek Steamer

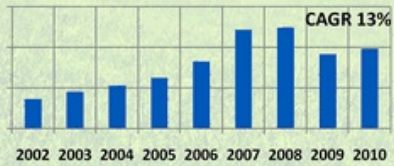
- Simple, reliable
- Energy Star
- Expands and completes our steamer oven product offering



SWEP Sweeps 2010 Frost & Sullivan Europe Market Share Leadership Award

- 40% of the European brazed plate heat exchanger market
- Increased product resistance to corrosion
- Eight new products in 2009
- ISO14001 certified
- Products for environmentally-friendly refrigerants; higher energy efficiency resulting in cost savings

Revenue



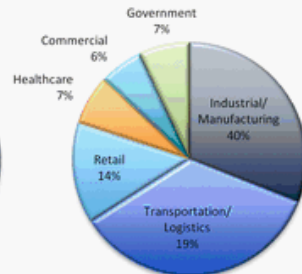
Product Identification



Marking and Coding



Bar Coding



Drivers:

- Population Growth = 1.2% CAGR
- Rising Standards of Living
- Increased Food/Pharma Safety Regulation
- \$4.8 Billion Market

Investing in Organic Growth – Product Identification



New Research & Engineering buildings:

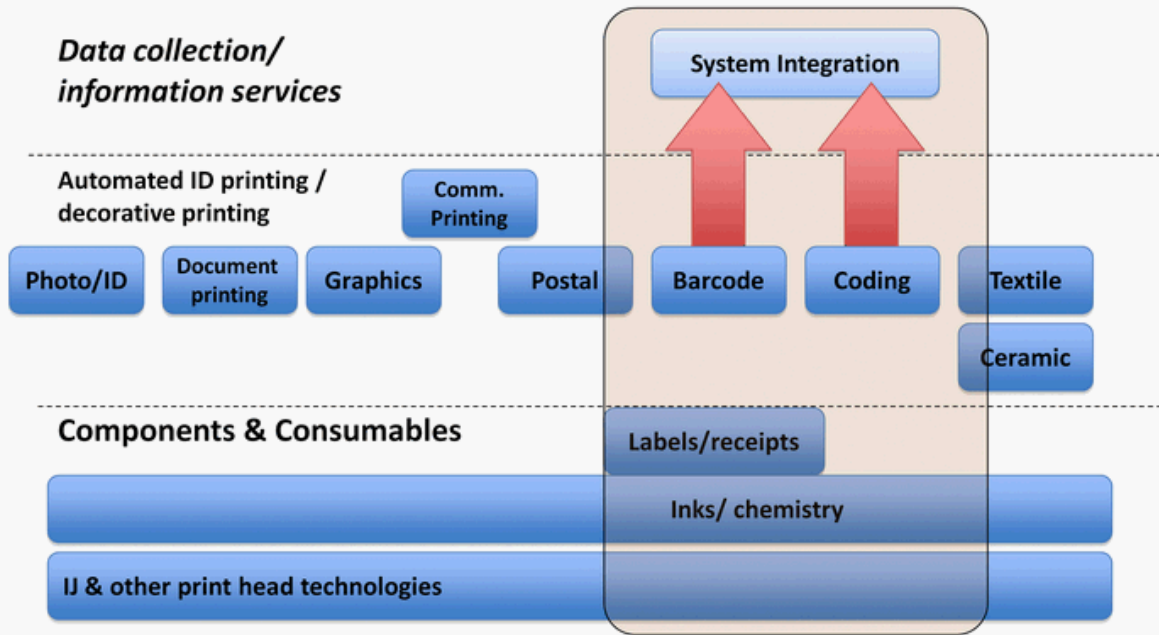
- Qualification laboratories
- R&E laboratories
- December 2010 completion date

9232 Printer

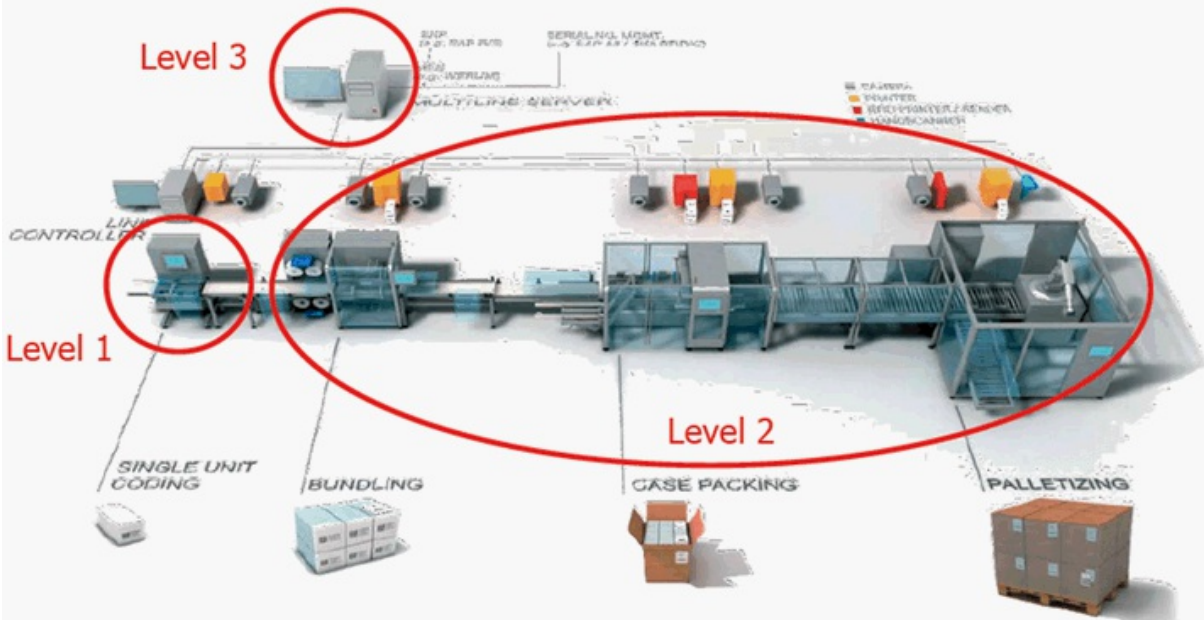


- **New ink circuit**
 - Cartridge driven
 - Easy access for repair
 - Low Additive consumption (-20%)
- **New print module**
 - Better performances
 - Speed (+20%)
 - Start up
 - 'All' inks
- **New User interface**
 - 7 inch Color Touch screen
 - New ergonomics
- **Predictive maintenance**

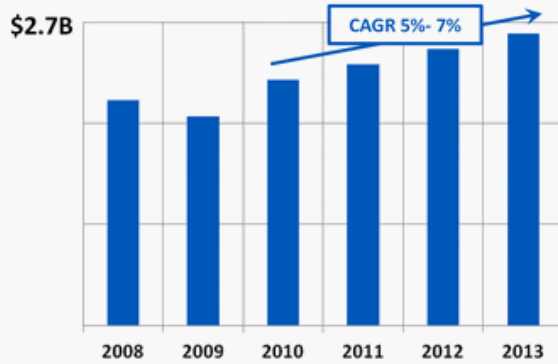
Direction: PID-Expand System Level Offering



Track & Trace – Line Layout



Engineered Systems Revenue Outlook

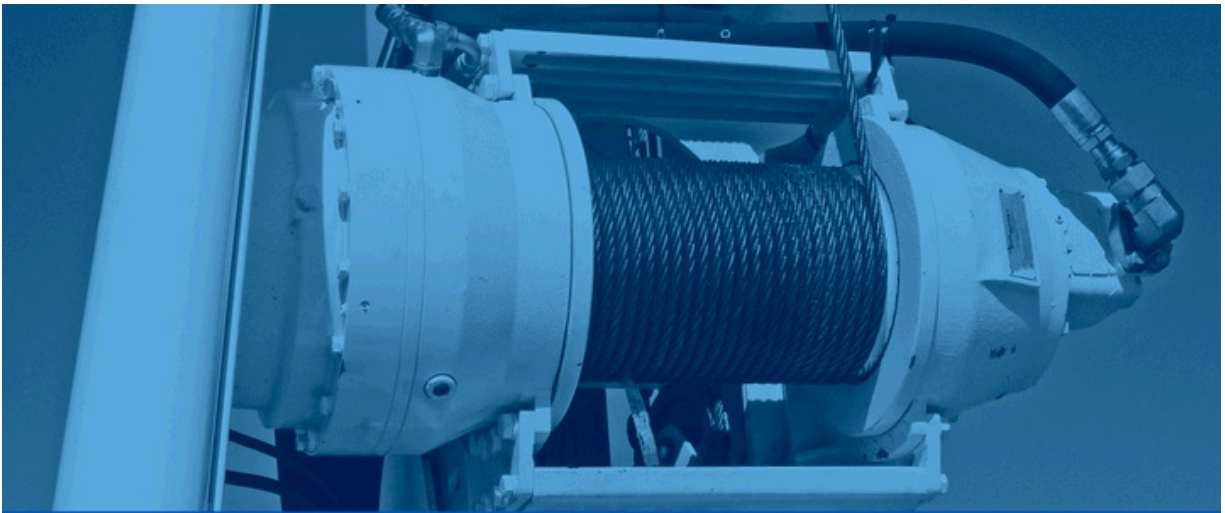


Portfolio Management For Accretive Growth

- Acquisitions – Bolt-on and new markets
- Expand company boundaries (market scope)

DES Performance Model – An Operational Excellence System

- Strategy development
- Best Practices – Lean, strategic pricing, procurement, business development
- Talent development and succession



DOVER *INDUSTRIALPRODUCTS*

Thomas Giacomini

President and Chief Executive Officer

Industrial Products

2010E REVENUE
≈ \$7.0B

Engineered
Systems
(31%)

Fluid
Management
(23%)

Electronic
Technologies
(20%)

**Industrial
Products
(26%)**

Material Handling



Mobile Equipment



Industrial Products Performance Update

Performance Update

- **Profitable organic revenue growth**
 - Revenue up 12% through Q3
 - Earnings up 76% through Q3
- **Gross margin improved by 350 bps Y/Y**
 - Restructuring benefits achieved – sustainable
 - Gross margins 250 bps over 2008 (peak revenue)
 - 50% YTD Earnings Leverage
- **Working capital discipline**
 - Working Capital as % of sales down 280bps

Recent Trends

- **Automotive markets improving globally**
 - Automation, Service sector
- **Energy sector continues to improve**
 - Onshore and offshore counts / utilization
- **Waste and Recycling trends mixed**
 - Municipal budgets – Long term tailwinds
- **Aerospace strength**
 - Short term up cycle / long term growth rates
- **Defense / Military headwinds**
 - 2011 program reductions



■ Clear growth plan

- Focused investment areas
- Core markets
- New product development
- Global expansion

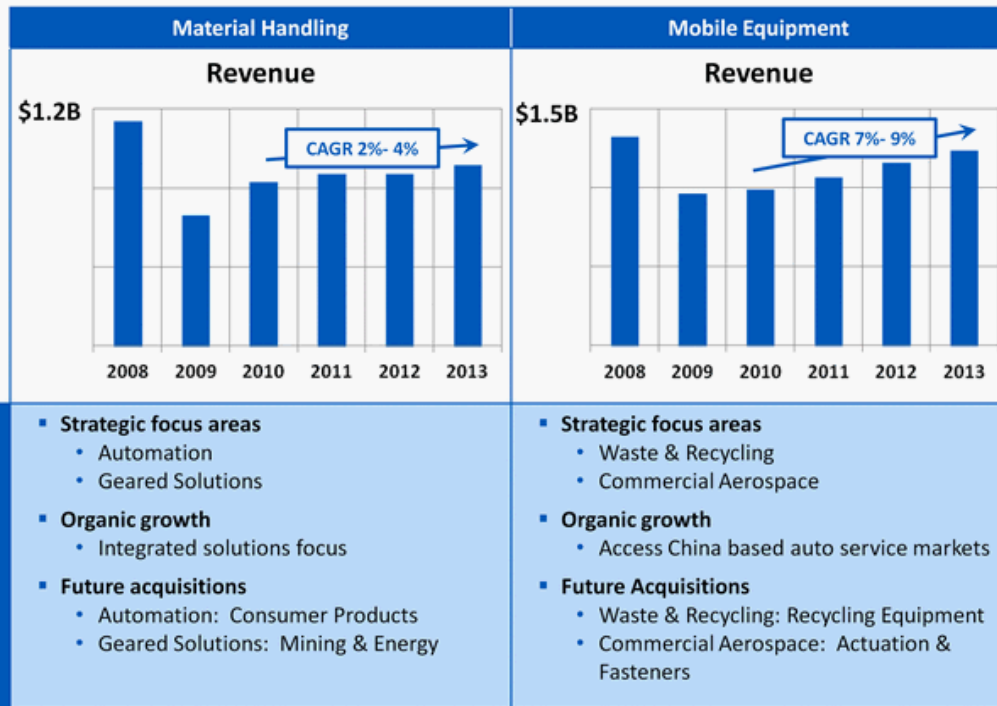


■ Operational excellence





- Providing marketplace wins
- Driving margin expansion



Industrial Products Outlook: Platforms



Industrial Products: 4 Key Strategic Focus Areas

	Material Handling		Mobile Equipment	
	Industrial Automation		 Environmental Solutions Group	Solid Waste & Recycling
	Geared Solutions	 	 SARGENT	Commercial Aerospace
Market Size	<ul style="list-style-type: none"> Automation: ~\$3B Energy ~\$1.0B 		<ul style="list-style-type: none"> Waste & Recycling: ~\$4.1B Commercial Aerospace: ~\$1.7B 	
Key Market Drivers	<ul style="list-style-type: none"> Automation requirements expanding <ul style="list-style-type: none"> Need for automation growing with maturing markets (safety, higher labor costs) Key end markets opening up in food and pharmaceuticals Energy: Increasing global consumption <ul style="list-style-type: none"> Consumption in emerging markets Well depletion – more drilling 		<ul style="list-style-type: none"> Waste and Recycling long term global tailwinds <ul style="list-style-type: none"> Waste generation correlation to Global GDP Market consolidation, landfill diversions up Commercial Aerospace <ul style="list-style-type: none"> Air traffic growth correlated to GDP and growing in emerging markets Fuel efficiency/green initiatives driving new technology 	

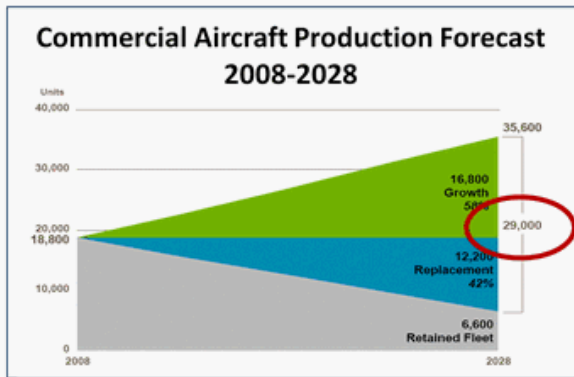
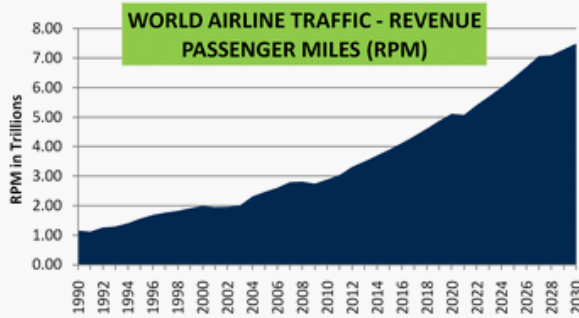
Focus Area Market Mid-Term Growth Rates Estimated at 5%

Market Size and Growth Rates based on external sources and company estimates

Growth Space: Commercial Aerospace



Growth Space: Commercial Aerospace



- Exceptional applications engineering and test capabilities
- Certified facilities with specialized manufacturing processes
- Proprietary / highly engineered systems with high entry barriers – heavily regulated
- Key platform driven; beginning 5-7 year upturn
- Gross Margins 40% +

GM % ● Value-Add Structure ● Product Cycle ● Demand Stability, LT Market Growth ●

Served Market Mid-Term Global Growth Rates Estimated at 5%-6%

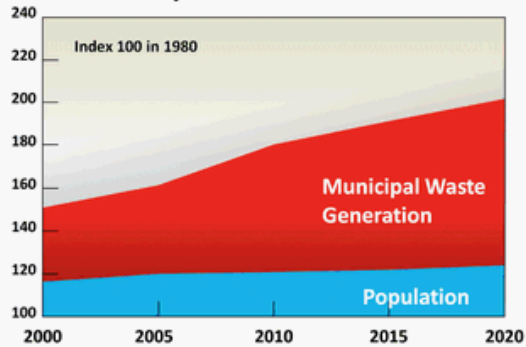
Chart data & Growth Rates based on external sources and company estimates

Growth Space: Waste & Recycling





Waste Generation Outpaces Population Growth



Source: OECD

- **Leading position for Dover**
- **Increasing waste levels from global consumption trends**
 - Growth rates higher in developing economies
- **Favorable recycling equipment demands**
 - Increased automation requirements and environmental regulations
- **Emerging technology opportunities**
 - Green Technology / Telemetrics
 - Waste-to-Energy

GM %

Value-Add Structure

Product Cycle

Demand Stability, LT Market Growth

**Served Market Mid-Term Global Growth Rate
Estimated at 5%-7%**

Chart data & Growth Rates based on external sources and company estimates

Growth Focus: New Product Development

Geared Solutions

Olympus Winch: Brushless Motor Technology

- **Game changing advancement**
 - Electric replacing hydraulic
 - Lighter weight (more than 50%)
- **Severe duty applications – defensible**
 - Commercial & Military markets



Commercial Aerospace

Sargent Specialty Aerospace Components

- **Highly engineered specialty fasteners and pins**
- **Significant recurring revenue**
- **High entry barriers**
 - Proprietary designs , product / platform qualifications, certifications
- **A350 and 787**



**Waste &
Recycling**

Next Generation Automated Vehicle

- Enhances safety / Productivity
- Improved ergonomics
- Significant end user value
- Enhances ESG's leading market position



Strong DIP Pipeline through 2013: Consolidated New Product Revenue \$250M+

Geographic Footprint

- **Strong operating company market positions**
 - VSG acquisition success in China
 - Leveraging current operations in China, Brazil, and India
- **Operating company synergy**
 - Joint Sales and Marketing efforts for common customers
- **Leveraging Dover scale**
 - Regional Headquarters business development in China
 - Increasing coordination in Brazil, India

Increasing Penetration in China

- **Partnering with key customers**
 - Following existing customers penetrating emerging markets
 - Securing positions as China based OE manufacturers penetrate North America
- **Market acceptance increasing**
 - Increasing productivity
 - Safety

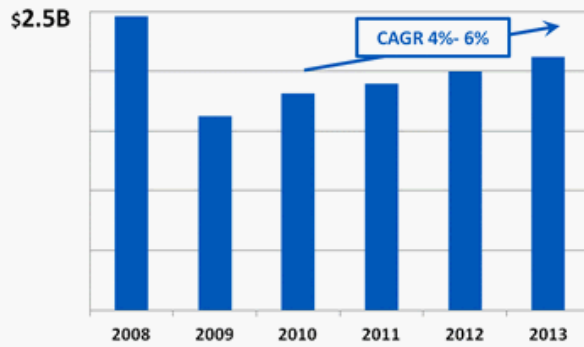


Operational Excellence: Competitive Advantage



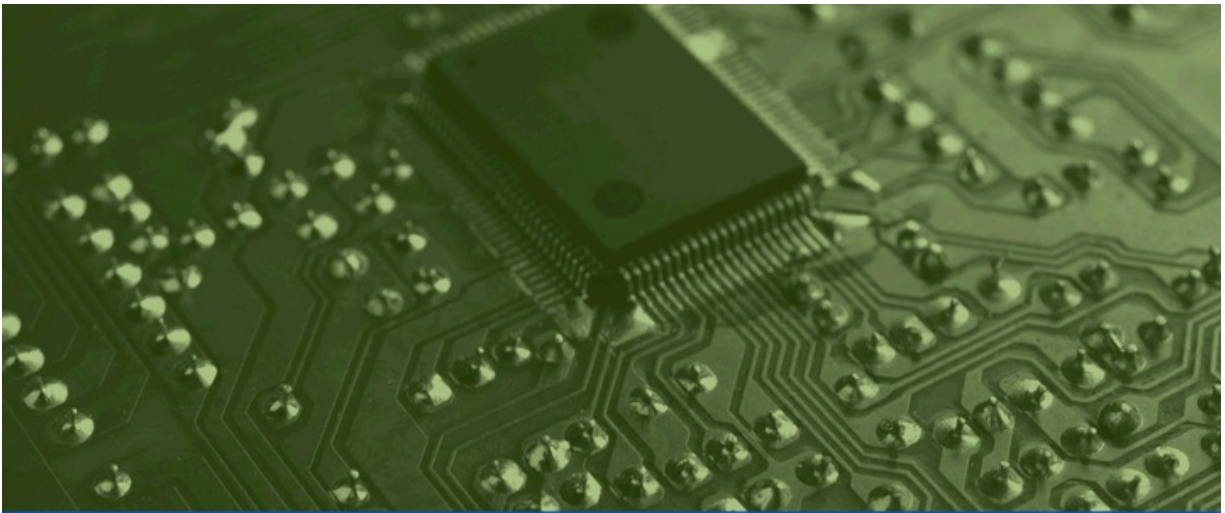
- **Safety commitment**
- **Supply chain wins**
 - Large metals and transportation spends
- **Faster, more flexible production**
 - Facility investments / consolidations
 - Enhancing operational efficiency
- **DIP coordinated continuous improvement**
 - Segment-wide tools and measures
 - Strategic pricing
- **Fundamentally stronger out of downturn**

Industrial Products Revenue Outlook



A New Dover Industrial Products

- **2008-2009 restructure promises intact**
 - 50% 2010 YTD volume leverage
- **Clear growth plan**
 - Focused investment areas
 - New products: \$150M+
 - Global expansion: \$100M+
- **Operational Excellence – sustainable competitive advantage**
 - Providing marketplace wins
 - Further margin expansion



DOVER ***ELECTRONIC TECHNOLOGIES***

Dave Van Loan

President and Chief Executive Officer

Electronic Technologies

2010E REVENUE
≈ \$7.0B

Fluid
Management
(23%)

Industrial
Products
(26%)

Engineered
Systems
(31%)

**Electronic
Technologies
(20%)**



Communication Components

High-end sound and high- frequency signal initiation, transmission, reception and conversion components

- Microphones and receivers
- Filters, oscillators, switches



Electronic Assembly and Test

Assembly, repair, and test equipment for semiconductors and electronic circuit boards

- Testers and fixtures
- Material deposition
- Precision soldering

Electronic Technologies Performance Update

Performance Update

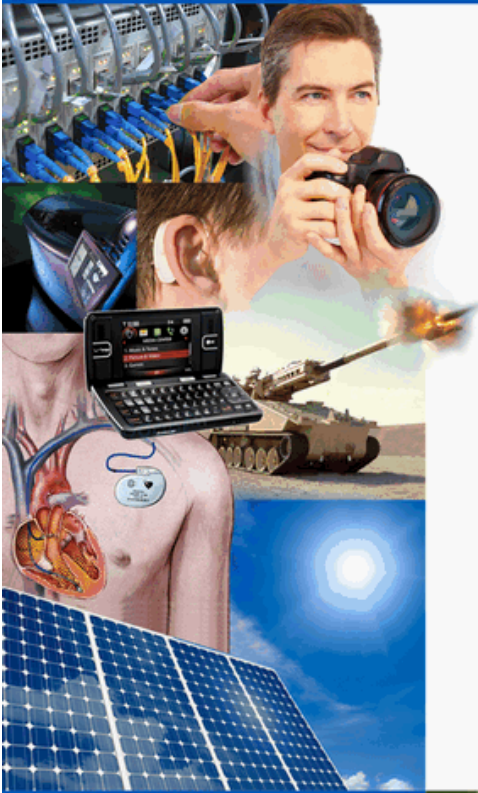
- **Improving revenue and margin trends**
 - Bookings have continued to grow YTD
 - Margins benefiting from prior restructuring and structural changes to business
- **MEMS microphone demand remains strong**
- **Handset growth is driving demand for components and equipment**
- **Solar business remains very active**

Recent Trends

- **Electronic assembly and test bookings will seasonally slow**
- **Telecom infrastructure spending has slowed, but should pick up in 2011**
- **Hearing aid growth remains solid**
- **Cell phone growth rates have returned to more normative levels**
- **Multi mic adoption will continue**
- **Flat Gov't spending on military / defense**

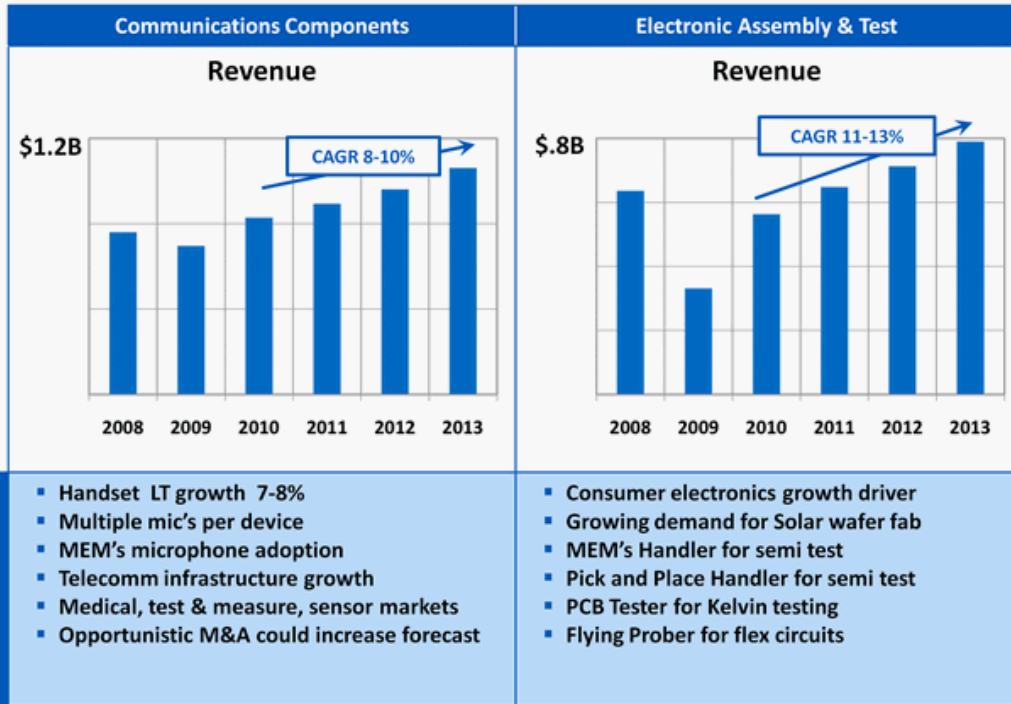


Electronic Technologies Strategic Focus



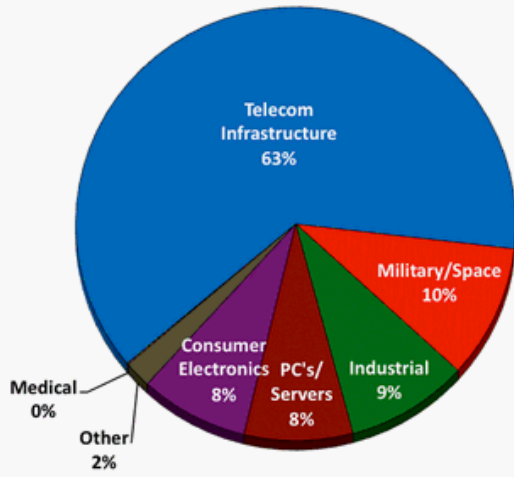
- **New products for our core markets**
 - Position in front of growth tailwinds – take advantage of semicon upturn while diversifying our end markets and improving flexibility
- **Expanding the core**
 - Pursue technology applications in adjacent markets: Solar + Sensors + Handlers
 - Investing in new product development: Joy Stick and Consumer Optics
- **Investing for growth**
 - Proactive acquisitions that strengthen unique advantages in focused markets
- **Supply Chain benefits**
 - DET leading the Dover PCB initiative

Electronic Technologies Market Overview

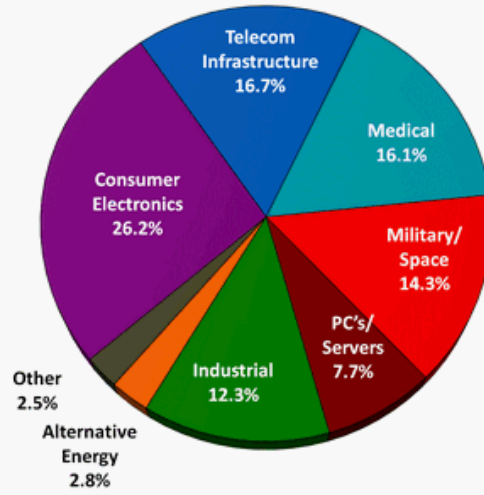


Comparison of Revenue by End Markets

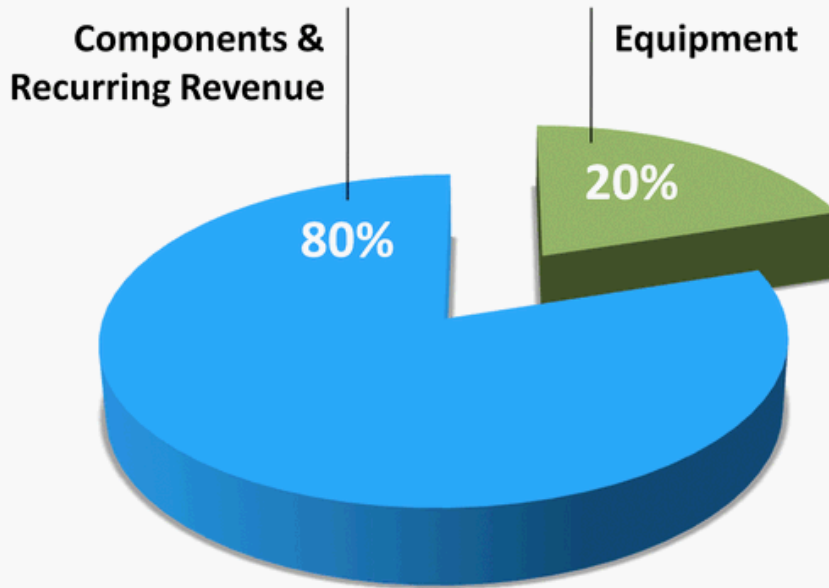
2000



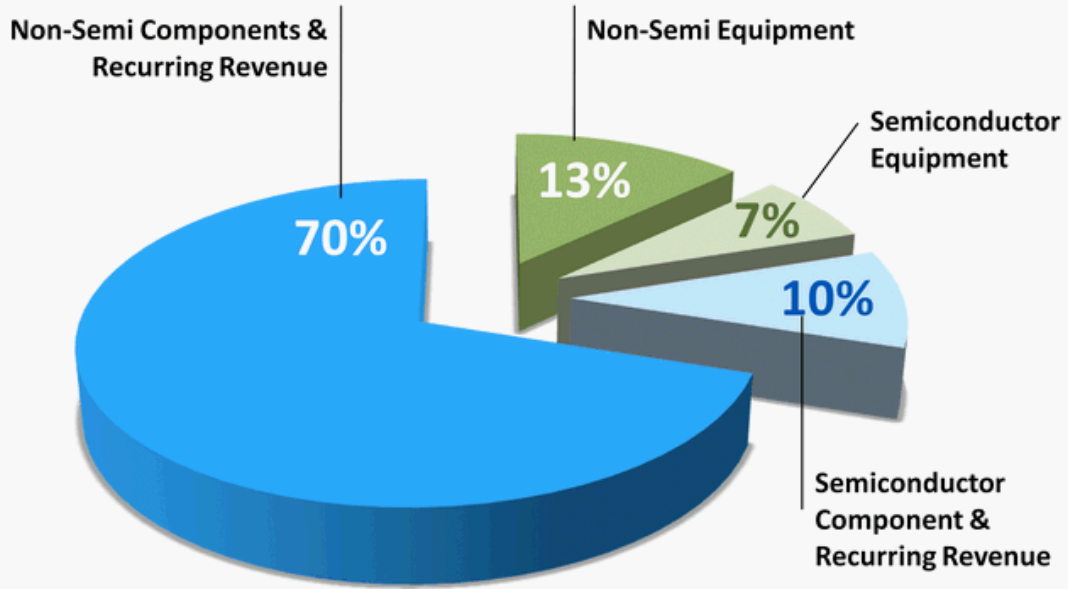
2010



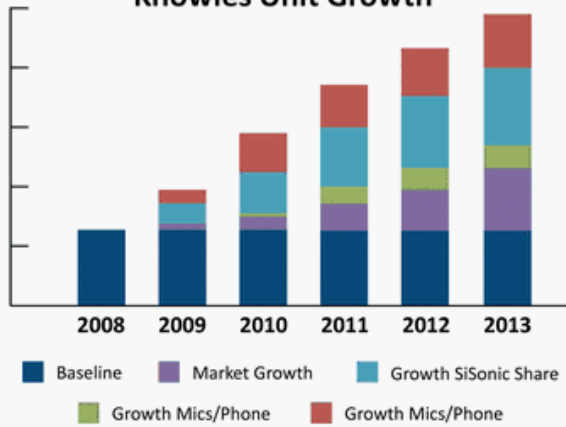
DET 2010 Revenue by Product Category



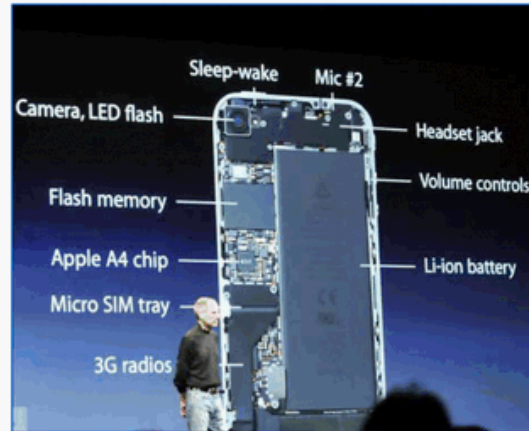
DET 2010 Revenue by Product Category



Knowles Unit Growth

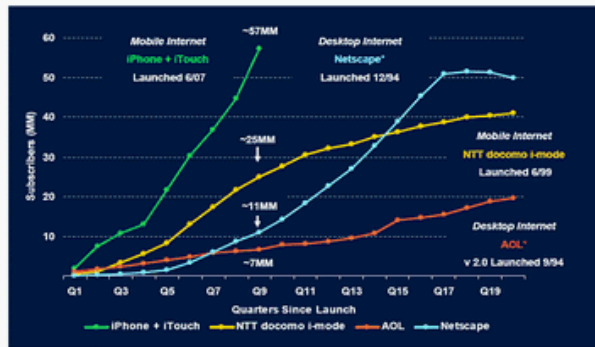


- Market growth ~ 7-8%
- Multi-mic adoption growing at ~ 10-13% annually
- SiSonic mobile share growing to 24%+
- Other applications include headsets, gaming



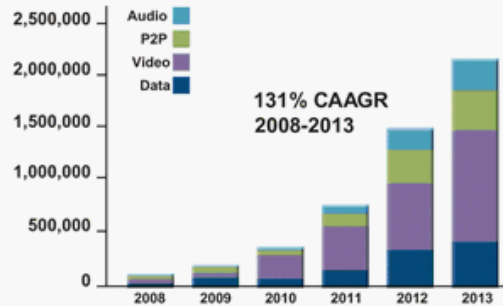
Tailwinds and Growth Drivers – Mobile Infrastructure

Smart Phones have turned the promise of 3G into a reality...



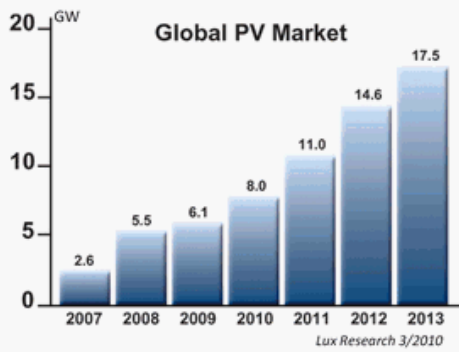
The Mobile Internet Report, Morgan Stanley Research, Dec. '09

...new devices and form factors will further accelerate this trend...



The Electronics Industry Report – Prismark 2010

Tailwinds Growth Drivers – Alternative Energy

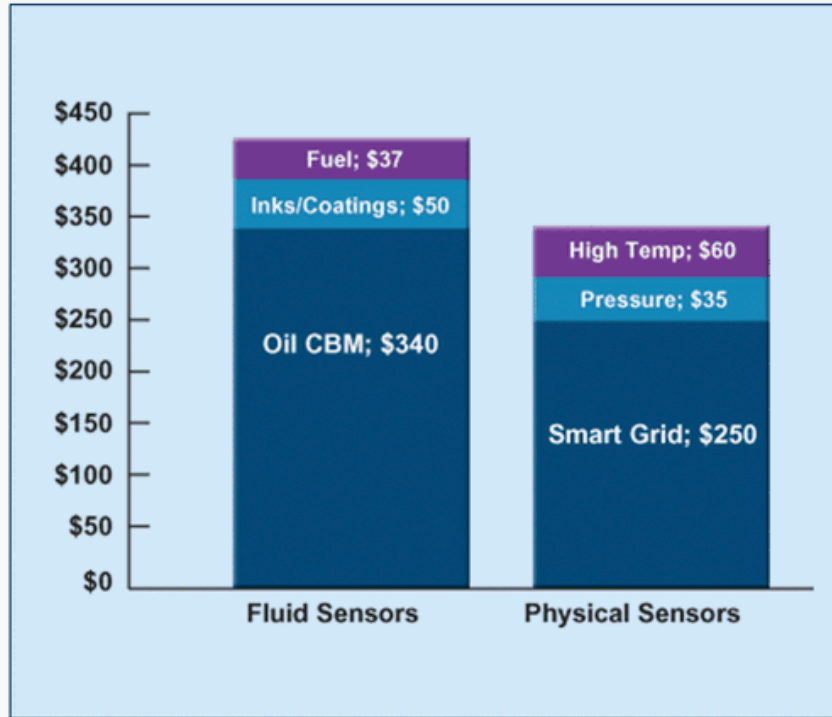


Cell Making Equipment Market

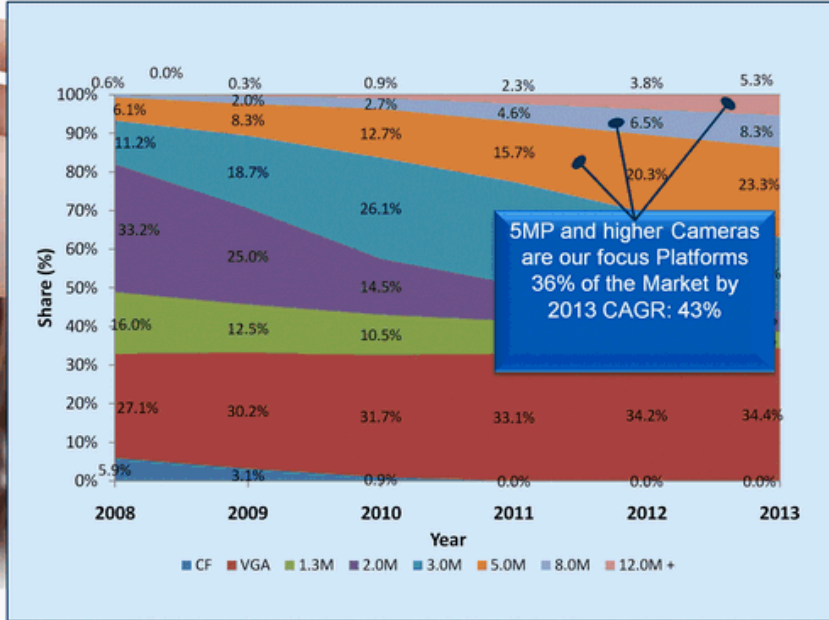
- Turnover in 2009: ~\$600M
- CAGR +30%
- China fastest growing production base
- Germany highest installed base
- Top 5 customers: First Solar, Suntech, Q-Cells, Sharp, JA Solar



Tailwinds and Investment Spending - Sensors



Tailwinds and Investment Spending – Consumer Optics and the Human / Machine Interface

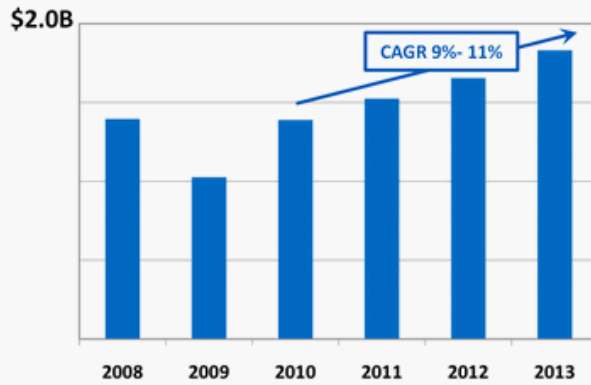




M&A Focus

- Knowles is a leading acoustics technology company, with multiple adjacent market opportunities.
- CMP and Vectron are both positioned in the \$2B high frequency communications components space. Targeted companies include both private and public enterprises.
- Vectron and our SenGenuity sensor products participate in a \$5B sensors market.

Electronic Technologies Revenue Outlook



Tailwinds, Innovation and M&A will Propel Growth

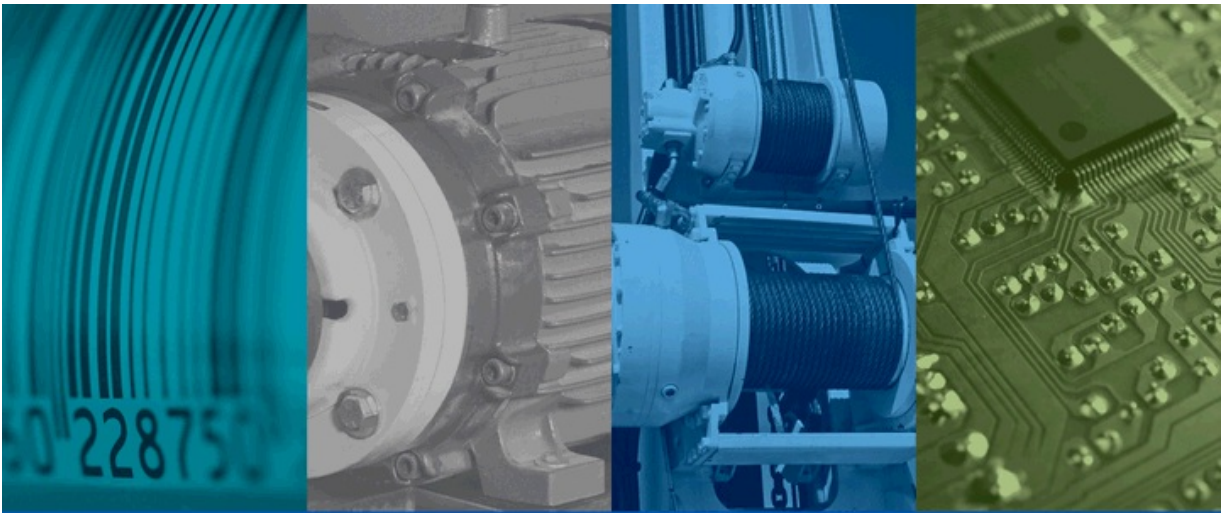
▪ Sustainable trends

- Increased dependence on mobile communications
- Constant demand for bandwidth
- Focus on alternative energy

▪ Innovation

- Material Deposition - Solar
- Saw Filters - Sensors
- MEM's – Human Interface Devices
- Flat Interconnects - Sockets

▪ Focused M&A



DOVER CORPORATION

Jim Moyle

Vice President – Global Supply Chain



■ **Mission**

- Exercise collective clout to capture the benefits of common ownership

■ **What We Said**

- Identify key suppliers
- Forge supplier alliances
- Standardize sourcing processes
- Provide data analysis tools
- Increase BCC/LCC sourcing
- Train and develop procurement professionals
- Drive savings across Dover



- **Generated significant reduction in supplier base**
- **Created strategic alliances with key suppliers**
- **Developed Sourcing Organization**
 - Created Asian Procurement Group
- **Designed Data Warehouse**
- **Implemented disciplined sourcing process**
- **Achieved \$35M savings in 2010**
- **Expect incremental savings of \$40M - \$65M in 2011**



Where We Are: Current Projects Status

Projects	Spending (\$B)	Completed	In Process
Office Supplies, Copiers & Printers, Telecom	X	✓	
Transportation	X	✓	
Motors	X	✓	
Castings	X	✓	
Plastics	X	✓	
Metals	X	✓	
Health & Welfare Benefits	X	✓	
Travel	X		✓
Technology	X		✓
Utilities & Energy	X		✓
Hydraulics	X		✓
Printed Circuit Boards	X		✓
Refrigeration Components	X		✓
TOTAL	\$1.2		

Savings \$75M - \$100M/yr.

Successful Transportation Initiative

- Major win for Dover: \$20M - \$25M savings/year
- Significant carrier base reductions achieved

250 Prominent Incumbent Carriers



17 Alliance Partners



**90+% Reduction in Carrier Base Will Result in
Tremendous Reduction in Administrative Burden**

Significant Reduction of Dover's Global Metals Supply Base

Incumbents used previously by Dover Op Co's = 300+

Researched & Contacted = 600

Attended Presentations = 200

Submitted Profiles = 130

Site Visits Conducted = 65

Negotiations Conducted = 45

Suppliers Chosen = 30

90+% Reduction
in Supply Base

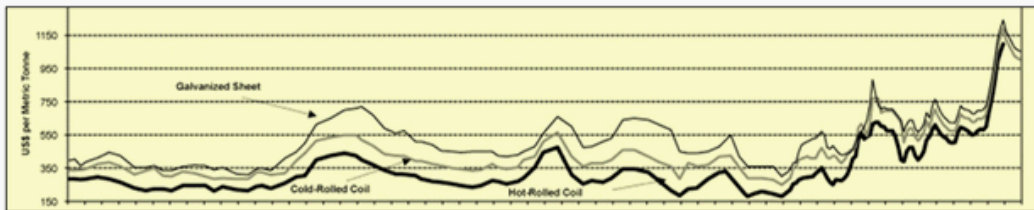
\$20M - \$25M
Savings/Yr.

- Cost Reduction
- Cost Avoidance

North America (24)
Europe (6)

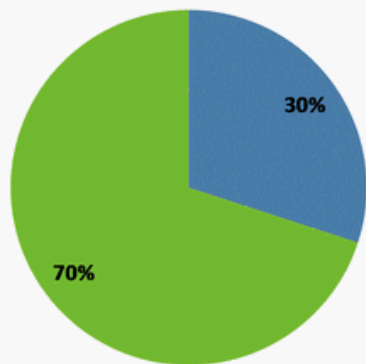
Price stability mechanisms secured.

Price indices ensure metals market movement will drive changes in price.



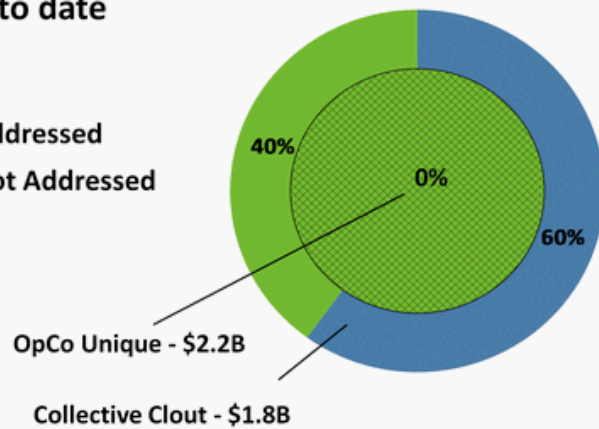
What We're Doing - Summary

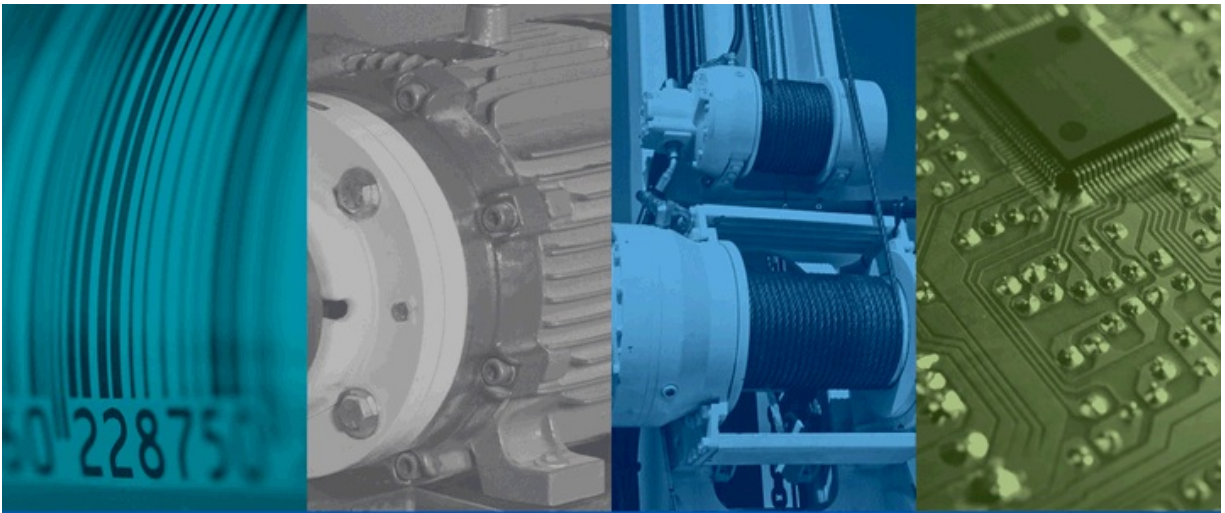
- Pushing forward into Travel, Hydraulics, PCBs, Refrigeration, Technology and Utilities in 2011
- Continuing to develop and train the organization
- Leveraging Collective Clout to extract the Benefits of Common Ownership
- 30% of \$4B spend addressed to date



Total Spend - \$4B

■ Addressed
■ Not Addressed





DOVER CORPORATION

Brad Cerepak

Vice President and Chief Financial Officer

Experienced significant end-market rebound in several core markets

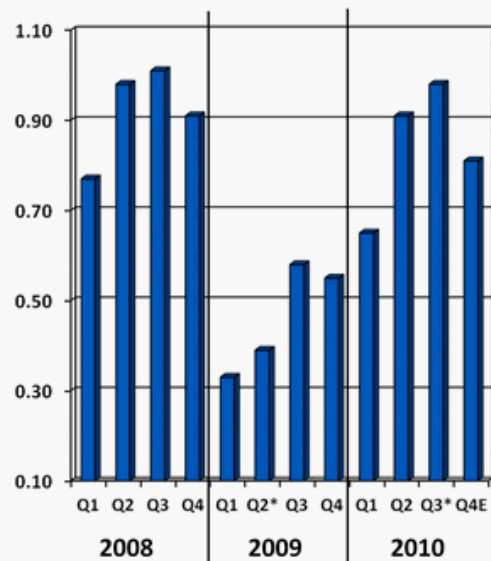
Continued focus on strengthening our businesses

- Focused on margin improvement and operational efficiency
 - Expanded segment margins approx 400bps over 2009
 - Accelerated productivity and lean initiatives including supply chain
- Invested in capacity expansion and product innovation

Well positioned for growth

- Over \$2B in cash & debt available for acquisitions
- Favorable tailwinds in several markets

Continuing Earnings Per Share



* Excludes discrete tax benefits of \$0.15 EPS in Q2 2009, and \$0.20 EPS in Q3 2010

No surprises

- **Business levels are as anticipated coming out of Q3**
 - Normal seasonal patterns
- **Full-year EPS guidance of \$3.50-\$3.55 remains unchanged**
- **Cash flow generation is strong**

What's new

- **Pipeline continues to mature, deal flow is strong**
- **\$0.02 - \$0.03 EPS impact of deal costs expected in Q4 (not in prior guidance)**
- **Discrete tax benefits could add \$0.02 to Q4 EPS (not in prior guidance)**

2011 ... A Framework For Earnings Growth

	2011 Initial Thoughts	Comments
Sales growth		
▪ Organic (%)	6% - 8%	
▪ Acquisition (%)	Announced as closed	Goal: 3% - 5%
Segment margin (%)	Up 50 – 90 bps from 2010	
Interest expense	Down slightly from 2010	Debt refinancing
Corporate expense	Flat with 2010	Comp & Pension
CapEx	Up slightly from 2010	
Tax rate	≈ 29%	

Three Year Outlook

	2011 - 2013	Comments
Annual Organic Sales Growth %	6 - 8%	Longer term: 4 – 5%
Annual Acquisition Sales Growth %	Announced as closed	Longer term: 3 – 5%
Annualized Segment Margin Improvement	35 - 65 bps	
Sustainable Tax Rate	29% – 30%	
Annual Capex Spend	2.2% – 2.4% of revenue	
Free Cash Flow Generation	10% of revenue	

Consistent Financial Policy

- Committed to maintaining investment grade credit rating
- Cognizant of short-term performance metrics, but manage for the long term
- Long-term debt-to-cap target: 35%
- Continue long and consistent dividend policy (55 years of annually increasing dividends)
- Acquisitions compete with share buyback

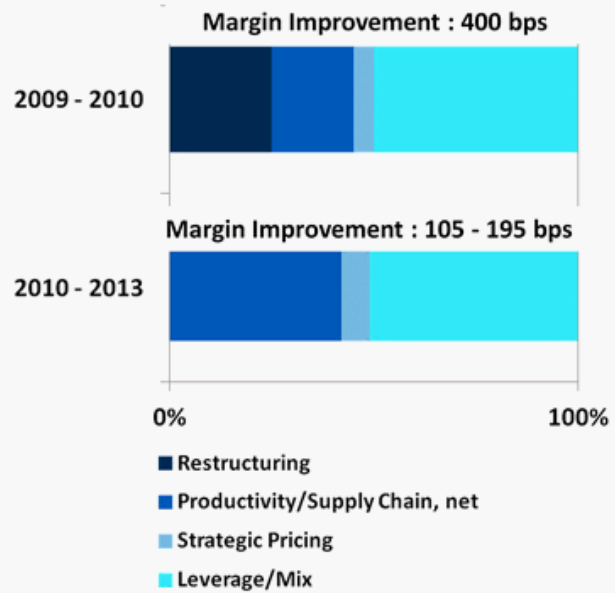
Margin Expansion

2009 – 2010 margin expansion largely driven by restructuring efforts

- Significant cost take out across all segments
- Benefits from supply chain and restructuring
- Strategic pricing programs

Looking forward

- Focus on productivity and costing down
- Supply chain continues to make an impact
- 2013 segment margin approaching 18%



Capital Allocation Priorities

Estimated cumulative cash flow (3-years, \$B)	2008 – 2010
Cash flow from operations	\$2.6
Capital expenditures	(0.5)
Free Cash Flow*	2.1
Change in net debt	0.1
Total	\$2.2

We anticipate generating over \$2.5B in free cash flow 2011 -2013*

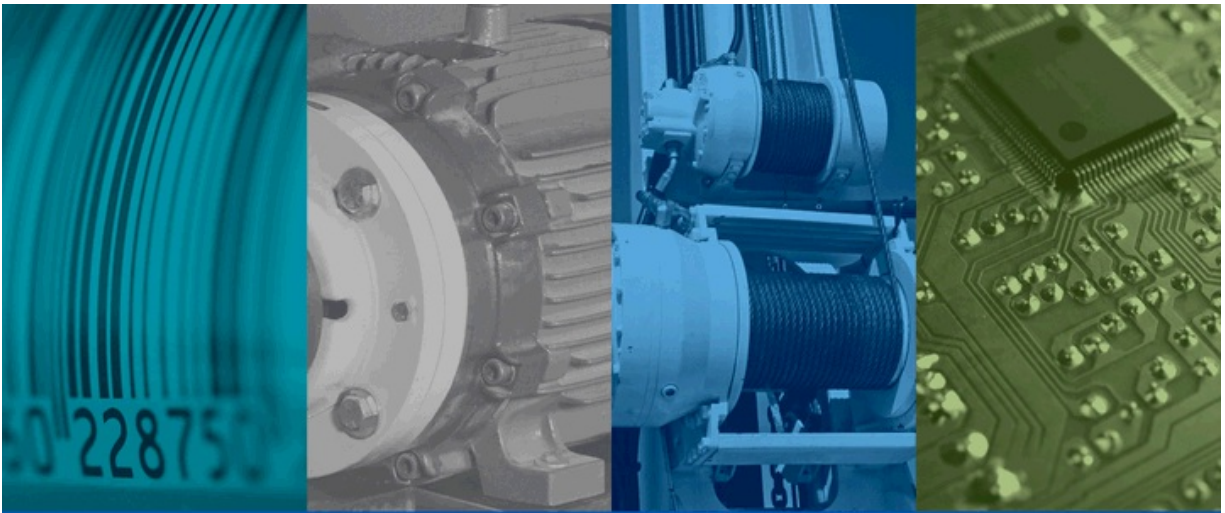
Internal projects to expand markets, develop products and boost productivity

Return cash to shareholders through the continuation of our long-standing dividend policy

Make strategic add-on acquisitions primarily focused in our five growth spaces

Repurchase shares to principally cover dilution

* Reference Dover's Form 10-K for definition of free cash flow



DOVER CORPORATION

Bob Livingston

President and Chief Executive Officer

Conclusion – Financial Goals – Next Three Years

GROWTH

Grow 6% - 8% organically, complemented by acquisition growth of 3% - 5%

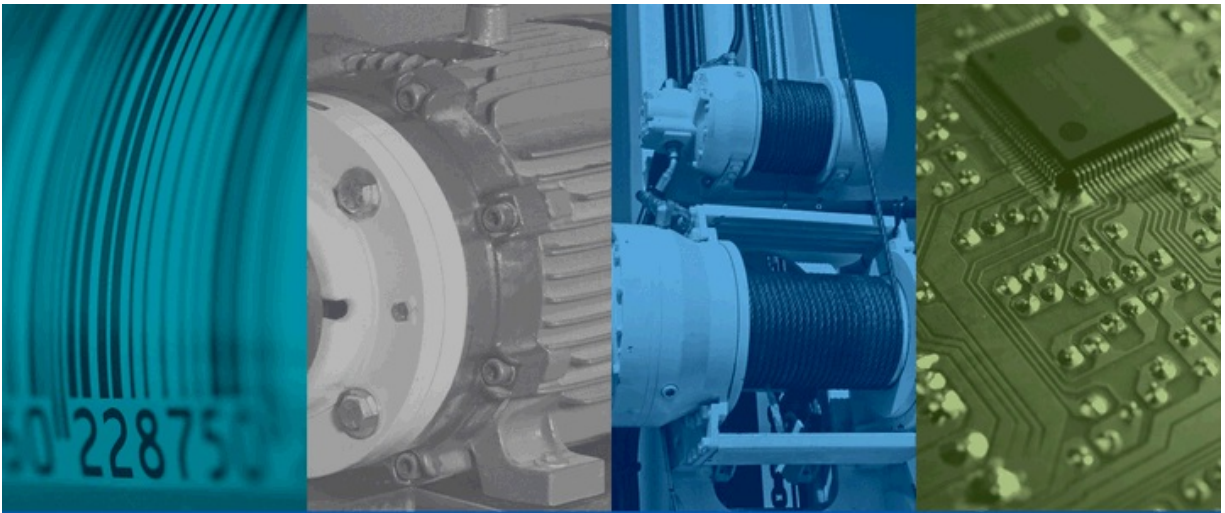
MARGIN

Expand segment margin to 17% - 18% by 2013

CASH FLOW

Generate free cash flow of 10% of revenue

Total shareholder return in the top quartile of our peer companies



QUESTIONS

DOVER NY PALACE ★ NOV 15
DAY 2010
INVESTOR CONFERENCE