# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

	FORM 8-K	
Pursuant to Se	CURRENT REPORT ection 13 or 15(d) of The Securities Exchange	e Act of 1934
Date	of Report (Date of earliest event reported): July 18, 20	13
Ī	DOVER CORPORATION (Exact name of registrant as specified in its charter)	
State of Delaware (State or other jurisdiction of incorporation)	1-4018 (Commission File Number)	53-0257888 (I.R.S. Employer Identification No.)
3005 Highland Parkway  Downers Grove, Illinois  (Address of principal executive offices)		<b>60515</b> (Zip Code)
	(630) 541-1540 (Registrant's telephone number, including area code)	
Check the appropriate box below if the Form following provisions:	8-K filing is intended to simultaneously satisfy the filing	obligation of the registrant under any of the
□ Soliciting material pursuant to Rule 14a- □ Pre-commencement communications pu	e 425 under the Securities Act (17 CFR 230.425) 12 under the Exchange Act (17 CFR 240.14a-12) ursuant to Rule 14d-2(b) under the Exchange Act (17 CFR ursuant to Rule 13e-4(c) under the Exchange Act (17 CFR	,

### Item 2.02 Results of Operations and Financial Condition.

On July 18, 2013, Dover Corporation (i) issued the Press Release attached hereto as Exhibit 99.1 announcing its results of operations for the second quarter ended June 30, 2013; and (ii) posted on its website at

http://www.dovercorporation.com the presentation slides attached hereto as Exhibit 99.2 for the second quarter ended June 30, 2013.

The information in this Current Report on Form 8-K, including exhibits, is being furnished to the Securities and Exchange Commission (the "SEC") and shall not be deemed to be incorporated by reference into any of Dover's filings with the SEC under the Securities Act of 1933.

#### Item 9.01 Financial Statements and Exhibits.

- (a) <u>Financial statements of businesses acquired.</u>
   Not applicable.
- (b) Pro forma financial information. Not applicable.
- (c) Shell company transactions. Not applicable.
- (d) Exhibits

The following exhibits are furnished as part of this report:

99.1 Dover Corporation Press Release dated July 18, 2013.

99.2 Presentation Slides posted on Dover Corporation's website at http://www.dovercorporation.com.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Current Report on Form 8-K to be signed on its behalf by the undersigned hereunto duly authorized.

Date: July 18, 2013 DOVER CORPORATION

(Registrant)

By: /s/ Ivonne M. Cabrera

Ivonne M. Cabrera

Senior Vice President, General Counsel & Secretary

### **EXHIBIT INDEX**

Number	Exhibit
99.1	Press Release of Dover Corporation dated July 18, 2013
99.2	Presentation Slides posted on Dover Corporation's website at <a href="http://www.dovercorporation.com">http://www.dovercorporation.com</a>



### **CONTACT:**

Paul Goldberg Vice President - Investor Relations (212) 922-1640

### **DOVER REPORTS SECOND QUARTER 2013 RESULTS; PROVIDES FULL-YEAR OUTLOOK**

- Reports quarterly revenue of \$2.2 billion, an increase of 9% over the prior year
- Delivers quarterly diluted earnings per share from continuing operations of \$1.70, an increase of 55% over last year
- Achieves adjusted quarterly diluted earnings per share from continuing operations of \$1.36, excluding tax benefits of \$0.36 and Knowles spin off costs of \$0.02, up 24% from an adjusted prior year
- Reaffirms outlook for full year revenue growth at 7% to 9%
- Expects diluted earnings per share from continuing operations to be in the range of \$5.56 to \$5.71 after raising the low end of the range, and including tax benefits and incurred spin off costs

**Downers Grove, Illinois, July 18, 2013** — Dover (NYSE: DOV) announced today that for the second quarter ended June 30, 2013, revenue was \$2.2 billion, an increase of 9% over the prior year period. The revenue increase was driven by organic growth of 5%, an increase of 4% from acquisitions, and a minor impact from foreign exchange. Earnings from continuing operations were \$294.4 million, or \$1.70 diluted earnings per share ("EPS"), compared to \$205.2 million, or \$1.10 EPS, in the prior year period, representing increases of 43% and 55%, respectively. EPS from continuing operations includes discrete tax items of \$0.36 EPS and Knowles spin off costs of \$0.02 EPS recognized in the current quarter. Excluding these items, adjusted EPS from continuing operations for the second quarter of 2013 was \$1.36, reflecting an increase of 24% over EPS of \$1.10 in the prior year period.

Revenue for the six months ended June 30, 2013 was \$4.3 billion, an increase of 7% over the prior year, reflecting organic growth of 2%, a 5% increase from acquisitions, and a minor impact from foreign exchange. Earnings from continuing operations for the six months ended June 30, 2013 were \$491.3 million, or \$2.82 EPS, compared to \$391.6 million, or \$2.10 EPS in the prior year period, representing increases of 25% and 34%, respectively. EPS from continuing operations during this period includes discrete tax items of \$0.38 EPS and Knowles spin off costs of \$0.02 EPS, compared to (\$0.01) EPS of discrete tax items in the prior year. Excluding these items, adjusted EPS from continuing operations for the six months ended June 30, 2013 was \$2.46, an increase of 17% over an adjusted EPS of \$2.11 in the prior year.

Commenting on the second quarter results, Dover's President and Chief Executive Officer, Robert A. Livingston, said, "I am very pleased with our results for the second quarter and the actions we've taken to strengthen our company. The quarter was driven by broad-based growth, particularly among our businesses serving the consumer electronics and refrigeration markets, with solid contribution from our energy and fluids businesses. In all, we posted strong revenue growth of 9%. Segment margin also expanded, where improved performance at Printing & Identification and Engineered Systems helped drive segment margin to 17.3%, a 30 basis point improvement over

last year."

"We also made progress on several important strategic actions in the quarter. We continued to execute on our share repurchase program, completed four small synergistic acquisitions, and most importantly, announced our intention to spin off several businesses within our Communication Technologies segment to our shareholders, which is progressing as planned. Taken together, these actions demonstrate Dover's ongoing commitment to create significant shareholder value."

"Looking ahead, 2013 remains largely consistent with the view we previously shared. We continue to expect full year organic revenue growth of 3% to 5%, complemented by acquisition growth of 4%, resulting in total revenue growth of 7% to 9%. Based on our solid second quarter performance, we are taking up the low end of our earnings guidance range. In addition, we are adjusting full year guidance to include discrete tax benefits and incurred spin off costs. As a result, our revised guidance for full year EPS is now \$5.56 to \$5.71. This range does not include any prospective Knowles spin off costs to be incurred in the next several quarters."

Net earnings for the second quarter of 2013 were \$330.0 million or \$1.91 EPS, including earnings from discontinued operations of \$35.7 million, or \$0.21 EPS, compared to net earnings of \$214.1 million, or \$1.15 EPS, for the same period of 2012, which included earnings from discontinued operations of \$8.9 million, or \$0.05 EPS. Reflected within discontinued operations was a goodwill impairment charge of \$18.7 million, net of tax, or \$0.11 EPS, connected with the anticipated sale of our electronic test and assembly businesses, and discrete tax benefits of \$42.7 million, or \$0.25 EPS.

Net earnings for the six months ended June 30, 2013 were \$540.1 million, or \$3.10 EPS, including net earnings from discontinued operations of \$48.7 million, or \$0.28 EPS, compared to net earnings of \$410.2 million, or \$2.20 EPS, for the same period of 2012, which included net earnings from discontinued operations of \$18.6 million or \$0.10 EPS. Reflected within discontinued operations was a goodwill impairment charge of \$18.7 million, net of tax, or \$0.11 EPS, connected with the anticipated sale of our electronic test and assembly businesses, and discrete tax benefits of \$52.4 million, or \$0.30 EPS.

Dover will host a webcast of its second quarter 2013 conference call at 10:00 A.M. Eastern Time (9:00 A.M. Central Time) on Thursday, July 18, 2013. The webcast can be accessed on the Dover website at www.dovercorporation.com. The conference call will also be made available for replay on the website. Additional information on Dover's second quarter results and its operating segments can also be found on the Company's website.

### **About Dover:**

Dover is a diversified global manufacturer with annual revenues of over \$8 billion. For over 50 years, Dover has been delivering outstanding products and services that reflect its market leadership and commitment to operational and technical excellence. The Company's entrepreneurial business model encourages, promotes and fosters deep customer engagement which has led to Dover's well-established and valued reputation for providing superior customer service and industry-leading product innovation. Dover focuses on innovative equipment and components, specialty systems and support services through its four major operating segments: Communication Technologies, Energy, Engineered Systems and Printing & Identification. Headquartered in Downers Grove, Illinois, Dover employs 35,000 people worldwide. Dover is traded on the New York Stock Exchange under "DOV." Additional information is available on our website at <a href="https://www.dovercorporation.com">www.dovercorporation.com</a>.

### Forward-Looking Statement:

This press release contains "forward-looking" statements within the meaning of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. Such statements relate to, among other things, operating and strategic plans, income, earnings, cash flows, changes in operations, operating improvements, industries in which Dover businesses operate and the U.S. and global economies. Statements in this press release that are not historical are hereby identified as "forward-looking statements" and may be indicated by words or phrases such as "anticipates," "expects," "believes," "indicates," "suggests," "will," "plans," "supports," "projects," "should," "would," "could," "forecast" and "management is of the opinion," or the use of the future tense and similar words or phrases. Forward-looking statements are subject to inherent risks and uncertainties that could cause actual results to differ materially from current expectations, including, but not limited to, the state of the worldwide economy and sovereign credit, especially in Europe; political events that could impact the worldwide economy; the impact of natural disasters and their effect on global supply chains and energy markets; current economic conditions and uncertainties in the credit and capital markets; instability in countries where Dover conducts business; the ability of Dover's businesses to expand into new geographic markets and to anticipate and meet customer demands for new products and product enhancements; increased competition and pricing pressures in the markets served by Dover's businesses; the impact of the proposed spin off and our ability to consummate it on the anticipated time line or terms; the terms and timing of the sale of any business in discontinued operations; the impact of loss of a single-source manufacturing facility; changes in customer demand or loss of a significant customer; the relative mix of products and services which impacts margins and operating efficiencies; short-term capacity constraints; increases in the cost of raw materials; domestic and foreign governmental and public policy changes including environmental regulations, conflict minerals disclosure requirements, and tax policies (including domestic and international export subsidy programs, R&E credits and other similar programs); protection and validity of patent and other intellectual property rights; the ability to identify and successfully consummate value-adding acquisition opportunities; Dover's ability to achieve expected savings from integration, synergy and other cost-control initiatives; unforeseen developments in contingencies such as litigation; international economic conditions including interest rate and currency exchange rate fluctuations; possible future terrorist threats and their effect on the worldwide economy; and a downgrade in Dover's credit ratings. Dover refers you to the documents that it files from time to time with the Securities and Exchange Commission, such as its reports on Form 10-K, Form 10-Q and Form 8-K, for a discussion of these and other risks and uncertainties that could cause its actual results to differ materially from its current expectations and from the forward-looking statements contained in this press release. Dover undertakes no obligation to update any forward-looking statement, except as required by law.

### **INVESTOR SUPPLEMENT - SECOND QUARTER 2013**

# **DOVER CORPORATION** CONSOLIDATED STATEMENTS OF COMPREHENSIVE EARNINGS (unaudited)(in thousands, except per share data)

	Three Months Ended June 30,					ix Months E	nded June 30,			
	_	2013		2012		2013		2012		
Revenue	\$	2,228,763	\$	2,038,289	\$	4,268,336	\$	3,992,903		
Cost of goods and services		1,372,811		1,261,187		2,635,762		2,469,721		
Gross profit		855,952		777,102		1,632,574		1,523,182		
Selling and administrative expenses		505,628		466,089		990,049		920,078		
Operating earnings		350,324		311,013		642,525		603,104		
Interest expense, net		30,280		29,715		60,524		59,746		
Other expense (income), net		2,543		364		(2,176)		2,149		
Earnings before provision for income taxes and discontinued operations		317,501		280,934		584,177		541,209		
Provision for income taxes		23,149		75,778		92,836		149,644		
Earnings from continuing operations		294,352		205,156		491,341		391,565		
Earnings from discontinued operations, net		35,697		8,945		48,711		18,599		
Net earnings	\$	330,049	\$	214,101	\$	540,052	\$	410,164		
Comprehensive earnings	\$	332,989	\$	120,514	\$	511,713	\$	357,819		
Basic earnings per common share:	\$	1.72	\$	1.12	\$	2.85	\$	2.13		
Earnings from continuing operations Earnings from discontinued operations, net	Ф	0.21	Ф	0.05	Φ	0.28	Φ	0.10		
Net earnings		1.93		1.17		3.13		2.23		
Weighted average shares outstanding	_	171,111	_	183,494	_	172,273	_	183,625		
Diluted earnings per common share:										
Earnings from continuing operations	\$	1.70	\$	1.10	\$	2.82	\$	2.10		
Earnings from discontinued operations, net	-	0.21	_	0.05	7	0.28	_	0.10		
Net earnings		1.91		1.15		3.10		2.20		
Weighted average shares outstanding		173,097	_	185,780	_	174,325	_	186,171		
Dividends usid non consequent base	φ	0.25	Φ	0.245	đ	0.70	ď	0.60		
Dividends paid per common share	\$	0.35	\$	0.315	\$	0.70	\$	0.63		

# **DOVER CORPORATION** QUARTERLY SEGMENT INFORMATION (unaudited)(in thousands)

Communication Technologies         \$ 372,790         \$ 401,477         \$ 774,267         \$ 357,575         \$ 361,689         \$ 719,264         \$ 396,470         \$ 40,851         \$ 1,516,585           Energy         561,198         573,471         1,134,669         531,570         538,786         1,070,356         562,263         539,985         2,172,604           Engineered Systems         Fluid Solutions         203,991         226,882         430,873         180,364         211,974         392,338         218,242         205,000         817,62           Eliminations         (352)         268,892         1,871,828         642,213         645,501         1,316,714         674,116 <th></th> <th></th> <th></th> <th></th> <th>2013</th> <th></th> <th></th> <th colspan="7">2012</th> <th></th>					2013			2012											
Puntage   Punt			Q1		Q2		Q2 YTD		Q1		Q2		Q2 YTD		Q3		Q4		FY 2012
Engineered Systems	REVENUE																		
Printing A Identification   203,091   228,882   430,873   180,364   211,974   392,338   218,324   206,500   817,162   260,884   260,785   277,396   1441,890   642,213   674,501   1,316,741   674,116   674	Communication Technologies	\$	372,790	\$	401,477	\$	774,267	\$	357,575	\$	361,689	\$	719,264	\$	396,470	\$	400,851	\$ 1	1,516,585
Printing A Identification   203,091   228,882   430,873   180,364   211,974   392,338   218,324   206,500   817,162   260,884   260,785   277,396   1441,890   642,213   674,501   1,316,741   674,116   674																			
Pluid Solutions	Energy		561,198		573,471		1,134,669		531,570		538,786		1,070,356		562,263		539,985	2	2,172,604
Pluid Solutions																			
Printing & Industrial   664,244   777,396   1,414,890   642,213   674,506   1,316,714   673,106   613,012   2,603,434   Eliminations   (872)   (1,408)   (																			
Printing & Identification   1					•		,						•						•
Printing & Identification   237,877   250,646   488,523   243,670   251,875   495,445   246,945   224,141   996,531   1ntra-segment eliminations   (225)   (728)   (951)   (225)   (184)   (409)   (194)   (322)   (325)   (																		2	
Printing & Identification 237,877 250,646 488,523 243,570 251,875 495,445 246,945 254,141 996,531 Intra-segment eliminations (225) (726) (951) (225) (184) (409) (194) (322) (925) (728) (	Eliminations	_			. ,			_	, ,										
Intra-segment eliminations (225) (726) (951) (225) (184) (409) (194) (322) (925)  Total consolidated revenue (2039,573) (2,228,763) (2,268,763) (2,268,763) (2,058,763) (2,038		_	867,933		1,003,895		1,871,828		822,124		886,123		1,708,247		892,121		819,176	3	3,419,544
Intra-segment eliminations (225) (726) (951) (225) (184) (409) (194) (322) (925)  Total consolidated revenue (2039,573) (2,228,763) (2,268,763) (2,268,763) (2,058,763) (2,038	Drinting 9 Identification	_	227 977		250 646		400 E22	_	242 570		251 975		40E 44E		246 045		254 141	_	006 524
NET EARNINGS   Segment Earnings:	Printing & Identification	_	231,811		250,646		488,523	_	243,570		251,875		495,445		246,945		254,141		996,531
NET EARNINGS   Segment Earnings:	Intra acquent aliminations		(225)		(726)		(051)		(225)		(104)		(400)		(104)		(222)		(025)
Net Earnings   Segment Earning	intra-segment elliminations		(223)		(720)		(951)	_	(223)		(104)		(409)		(194)		(322)		(925)
Net Earnings   Segment Earning	Total consolidated revenue	\$ 2	2 039 573	\$ :	2 228 763	\$ 4	4 268 336	\$ 1	1 954 614	\$	2 038 289	\$ :	3 992 903	\$	2 097 605	\$	2 013 831	\$ 8	3 104 339
Segment Earnings:	Total consolidated revenue	<u> </u>	2,000,010	Ψ.	L,EE0,700		1,200,000	=	1,001,011	Ψ.	2,000,200		5,002,000	Ψ	2,007,000	Ψ.	2,010,001		,,10-1,000
Segment Earnings:	NET EARNINGS																		
Communication Technologies   \$44,208   \$51,789   \$95,997   \$46,556   \$50,322   \$96,878   \$63,706   \$50,376   \$218,960     Energy   139,545   132,926   272,471   132,115   133,936   266,051   139,038   133,561   538,650     Engineered Systems   117,178   165,440   282,618   122,092   133,805   255,900   144,245   101,807   501,952     Printing & Identification   29,752   35,967   65,719   260,892   2346,984   55,007   39,502   40,650   135,159     Total Segments   330,683   386,122   716,805   326,852   346,984   673,836   386,491   334,394   1,394,721     Corporate expense / other (1)   33,763   38,341   72,104   36,546   36,335   72,881   32,001   31,127   136,009     Net Interest expense   30,244   30,280   60,524   30,031   29,715   59,746   30,399   30,996   121,141     Earnings from continuing operations before provision for income taxes   69,687   23,149   92,836   73,866   75,778   149,644   90,761   64,047   304,452     Earnings from continuing operations   13,014   35,697   48,711   9,654   8,945   18,599   7,716   (48,364)   220,499     Net earnings (sos) from discontinued operations, net   13,014   35,697   48,711   9,654   8,945   18,599   7,716   (48,364)   15,986   \$811,070     SEGMENT OPERATING MARGH   11,99   12,99   12,49   13,09   13,99   13,59   16,19   14,49     Energy   24,99   23,29   24,09   24,99   24,79   24,79   24,79   24,89     Engineered Systems   13,55   16,57   15,175   14,49   11,59   11,59   11,59   16,19   16,09   16,09   17,29      DEPRECIATION AND AMORTIZATION EXPENSE  Communication Technologies   35,501   37,719   7,320   31,513   32,828   64,341   32,997   35,281   13,691     Energy   26,298   26,599   52,897   21,144   23,533   44,717   24,639   25,716   95,071     Energy   26,298   26,599   52,897   21,144   23,533   44,717   24,69   25,000   27,066   39,621     Energy   26,298   26,599   52,897   21,144   23,533   44,717   24,699   27,066   39,621     Energy   26,298   26,599   52,897   21,144   23,533   44,717   24,699   23,000   27,066   39,621     Energy   26,298																			
Energy 139,545 132,926 272,471 132,115 133,936 266,051 139,038 133,561 538,650 Engineered Systems 117,178 165,440 282,618 122,092 133,808 255,900 144,245 101,807 501,952 Printing & Identification 29,752 35,967 65,719 26,089 28,918 55,007 39,502 40,660 135,759 Total Segments 330,833 386,122 716,805 326,852 346,984 673,836 386,491 334,334 1,394,721 Corporate expense / other (1) 33,763 38,341 72,104 36,546 36,335 72,881 32,001 31,127 136,009 Net interest expense s 30,244 30,280 60,524 30,031 29,715 59,746 30,399 30,996 121,141 Earnings from continuing operations before provision for income taxes 69,687 23,149 92,836 73,866 75,778 149,644 90,761 64,047 304,452 Earnings from continuing operations 69,689 294,352 491,341 186,409 205,156 391,565 233,330 208,224 333,119 Earnings from discontinued operations (13,014 35,697 48,711 9,654 8,945 18,599 7,716 (48,364) (22,049) Net earnings (24,998 21,000 8 30,000 8 11,998 21,000 8 30,000 8 11,000 8	J J	\$	44 208	\$	51 789	\$	95 997	\$	46 556	\$	50 322	\$	96 878	\$	63 706	\$	58 376	\$	218 960
Engineered Systems	_	Ψ		Ψ	, ,	Ť		Ψ		Ψ		Ψ		Ψ		Ψ		ŭ.	
Printing & Identification         29,752         35,967         65,719         26,089         28,918         55,007         39,502         40,650         135,159           Total Segments         330,683         386,122         716,805         326,852         346,984         673,836         386,491         334,394         1,394,721           Corporate expense / other (1)         33,763         38,341         72,104         36,546         36,335         72,881         32,001         31,127         136,009           Net interest expense         30,244         30,280         66,524         30,013         29,715         59,746         30,399         30,996         121,141           Earnings from continuing operations before provision for income taxes         66,676         317,501         584,171         260,275         280,934         541,209         324,091         272,271         1,137,571           Provision for income taxes         69,687         23,149         92,836         73,866         75,778         149,644         90,761         64,047         304,452           Earnings from continuing operations         13,014         35,697         48,711         9,654         8,945         18,599         7,716         (48,364)         122,049           Net earn							•						•						•
Total Segments 330,683 386,122 716,805 326,852 346,984 673,836 386,491 334,394 1,394,721 Corporate expense / other (1) 33,763 38,341 72,104 36,546 36,335 72,881 32,001 31,127 136,009 Net interest expense 30,244 30,280 60,524 30,031 29,715 59,746 30,399 30,996 121,141 Earnings from continuing operations before provision for income taxes 69,667 317,501 584,177 260,275 280,934 541,209 324,091 272,271 1,137,571 Provision for income taxes 69,687 23,149 92,836 73,866 75,778 149,644 90,761 64,047 304,452 Earnings from continuing operations 196,989 294,352 491,341 186,409 205,156 391,565 233,330 208,224 833,119 Earnings (10,85) from discontinued operations, net 13,014 35,697 48,711 9,654 8,945 18,599 7,716 (48,364) (22,049) Net earnings \$210,003 \$30,049 \$540,052 \$196,063 \$214,101 \$410,164 \$241,046 \$159,860 \$811,070 \$ EGMENT OPERATING MARGIN   Communication Technologies 11.9% 12.9% 12.4% 13.0% 13.9% 13.5% 16.1% 14.6% 14.4% Energy 24.9% 24.9% 23.2% 24.0% 24.9% 24.9% 24.9% 24.9% 24.9% 24.9% 24.7% 24.7% 24.8% Engineered Systems 13.5% 16.5% 15.1% 14.9% 15.1% 15.0% 16.0% 16.0% 13.6% Printing & Identification 12.5% 14.3% 13.5% 16.8% 16.7% 17.0% 16.9% 18.4% 16.0% 17.2% \$ DEPRECIATION AND AMORTIZATION EXPENSE   Communication Technologies 33,5,501 \$37,719 \$73,220 \$31,513 \$32,828 \$64,341 \$32,997 \$35,281 \$132,619 Energy 26,298 26,599 52,897 21,184 23,533 44,717 24,639 25,721 95,077 Engineered Systems 31,551 32,282 63,833 19,582 13,913 43,495 23,060 27,066 93,621 Printing & Identification 7,630 7,606 15,236 63,833 19,582 70,0765 14,465 842 359 26,666 93,600 \$10,000 \$10																			
Corporate expense / other (1)         33,763         38,341         72,104         36,546         36,335         72,881         32,001         31,127         136,009           Net interest expense         30,244         30,280         60,524         30,301         29,715         59,746         30,399         30,996         121,141           Earnings from continuing operations before provision for income taxes         69,687         23,149         92,836         73,866         75,778         149,644         90,761         64,047         304,452           Earnings from continuing operations         196,989         294,352         491,341         186,409         205,156         391,565         233,330         208,224         833,119           Earnings (loss) from discontinued operations, net         13,014         35,697         48,711         9,654         8,945         18,599         7,716         (48,364)         122,049           Net earnings         210,003         330,049         540,052         196,063         214,101         \$410,164         \$241,046         \$159,860         \$811,070           SEGMENT OPERATING MARGIN           Communication Technologies         11.9%         12.9%         12.4%         13.0%         13.9%         13.5%         16.1%	· ·	_						_							•				-
Net interest expense 30,244 30,280 60,524 30,031 29,715 59,746 30,399 30,996 121,141 Earnings from continuing operations before provision for income taxes 266,676 317,501 584,177 260,275 280,934 541,209 324,091 272,271 1,137,571 Provision for income taxes 69,687 23,149 92,836 73,866 75,778 149,644 90,761 64,047 304,452 Earnings from continuing operations 196,989 294,352 491,341 186,409 205,156 391,565 233,330 208,224 833,119 Earnings (loss) from discontinued operations, net 13,014 35,697 48,711 9,654 8,945 18,599 7,716 (48,364) (22,049) Net earnings 210,000 \$300,049 \$540,052 \$196,063 \$214,101 \$410,164 \$241,046 \$159,860 \$811,070 \$10,000 \$11,000 \$1	_																		
Earnings from continuing operations before provision for income taxes  69,687 23,149 92,836 73,866 75,778 149,644 90,761 64,047 304,452  Earnings from continuing operations  196,989 294,352 491,341 186,409 205,156 391,565 233,330 208,224 833,119  Earnings (loss) from discontinued operations, net  13,014 35,697 48,711 9,664 8,945 18,599 7,716 (48,364) (22,049)  Net earnings  \$210,003 \$330,049 \$540,052 \$196,063 \$214,101 \$410,164 \$241,046 \$159,860 \$811,070  SEGMENT OPERATING MARGIN  Communication Technologies 11.9% 12.9% 12.4% 13.0% 13.9% 13.5% 16.1% 14.6% 14.4%  Energy 24.9% 23.2% 24.0% 24.9% 24.9% 24.9% 24.9% 24.7% 24.7% 24.8%  Engineered Systems 13.5% 16.5% 15.1% 14.9% 15.1% 15.0% 16.2% 12.4% 14.7%  Printing & Identification 12.5% 14.3% 13.5% 16.7% 17.0% 16.9% 18.4% 16.6% 17.2%  DEPRECIATION AND AMORTIZATION EXPENSE  Communication Technologies 31,551 32,282 63,833 19,582 23,913 43,495 23,060 27,066 93,621  Printing & Identification 7,630 7,606 15,236 8,331 8,496 16,827 8,777 7,998 33,602  Corporate 859 1,026 1,885 700 765 1,465 842 359 2,666							•						•						•
before provision for income taxes	•	_	00,244		00,200		00,024	_	00,001		20,7 10		55,140		00,000		00,000		121,171
Earnings from continuing operations Earnings (loss) from discontinued operations, net  13,014 35,697 48,711 9,654 8,945 18,599 7,716 (48,364) (22,049) Net earnings  \$210,003 \$30,049 \$540,052 \$196,063 \$214,101 \$410,164 \$241,046 \$159,860 \$811,070   SEGMENT OPERATING MARGIN  Communication Technologies 11.9% 12.9% 12.4% 13.0% 13.9% 13.5% 16.1% 14.4% Energy 24.9% 24.9% 24.9% 24.9% 24.9% 24.9% 24.9% 24.9% 24.9% 24.9% 24.7% 24.7% 24.8% Engineered Systems 13.5% 16.5% 15.1% 11.9% 11.5% 11.1% 16.0% 16.2% 14.3% 13.5% 16.8% 16.7% 17.0% 16.9% 18.4% 16.6% 17.2%  DEPRECIATION AND AMORTIZATION EXPENSE  Communication Technologies \$35,501 \$37,719 \$73,220 \$31,513 \$32,828 \$64,341 \$32,997 \$35,281 \$132,619 Energy 26,298 26,298 26,599 52,897 21,184 23,533 44,717 24,639 25,721 95,077 Engineered Systems 31,551 32,282 63,833 19,582 23,913 43,495 23,060 27,066 93,621 Printing & Identification 7,630 7,606 15,236 8,331 8,496 16,827 8,777 7,998 33,602 Corporate	before provision for income taxes		266,676		317,501		584,177		260,275		280,934		541,209		324,091		272,271	1	1,137,571
Earnings (loss) from discontinued operations, net 13,014 35,697 48,711 9,654 8,945 18,599 7,716 (48,364) (22,049) Net earnings 210,003 30,049 540,052 196,063 214,101 410,164 241,046 159,860 811,070  SEGMENT OPERATING MARGIN  Communication Technologies 11.9% 12.9% 12.4% 13.0% 13.9% 13.5% 16.1% 14.6% 14.4% Energy 24.9% 24.9% 24.9% 24.9% 24.9% 24.7% 24.7% 24.7% 24.8% Engineered Systems 13.5% 16.5% 15.1% 14.9% 15.1% 15.0% 16.2% 12.4% 14.7% Printing & Identification 12.5% 14.3% 13.5% 10.7% 11.5% 11.1% 16.0% 16.0% 13.6% 17.2%   DEPRECIATION AND AMORTIZATION EXPENSE  Communication Technologies 35,501 37,719 73,220 31,513 32,828 64,341 32,997 35,281 132,619 Energy 26,298 26,599 52,897 21,184 23,533 44,717 24,639 25,721 95,077 Engineered Systems 31,551 32,282 63,833 19,582 23,913 43,495 23,060 27,066 93,621 Printing & Identification 7,630 7,606 15,236 8,331 8,496 16,827 8,777 7,998 33,602 Corporate 859 1,026 1,885 700 765 1,465 842 359 2,666	Provision for income taxes		69,687		23,149		92,836		73,866		75,778		149,644		90,761		64,047		304,452
operations, net         13,014         35,697         48,711         9,654         8,945         18,599         7,716         (48,364)         (22,049)           Net earnings         \$ 210,003         \$ 330,049         \$ 540,052         \$ 196,063         \$ 214,101         \$ 410,164         \$ 241,046         \$ 159,860         \$ 811,070           SEGMENT OPERATING MARGIN           Communication Technologies         11.9%         12.9%         12.4%         13.0%         13.9%         13.5%         16.1%         14.6%         14.4%           Energy         24.9%         24.9%         24.9%         24.9%         24.9%         24.7%         24.7%         24.8%           Engineered Systems         13.5%         16.5%         15.1%         14.9%         15.1%         15.0%         16.2%         12.4%         14.7%           Printing & Identification         12.5%         14.3%         13.5%         10.7%         11.5%         11.1%         16.0%         16.0%         13.6%           Total Segment         16.2%         17.3%         16.8%         16.7%         17.0%         16.9%         18.4%         16.6%         17.2%           DEPRECIATION AND AMORTIZATION EXPENSE           Energy	Earnings from continuing operations		196,989		294,352		491,341		186,409		205,156		391,565		233,330		208,224		833,119
Net earnings         \$ 210,003         \$ 330,049         \$ 540,052         \$ 196,063         \$ 214,101         \$ 410,164         \$ 241,046         \$ 159,860         \$ 811,070           SEGMENT OPERATING MARGIN           Communication Technologies         11.9%         12.9%         12.4%         13.0%         13.9%         13.5%         16.1%         14.6%         14.4%           Energy         24.9%         24.9%         24.9%         24.9%         24.9%         24.7%         24.7%         24.8%           Engineered Systems         13.5%         16.5%         15.1%         14.9%         15.1%         15.0%         16.2%         12.4%         14.7%           Printing & Identification         12.5%         14.3%         13.5%         10.7%         11.5%         11.1%         16.0%         16.0%         13.6%           Total Segment         16.2%         17.3%         16.8%         16.7%         17.0%         16.9%         18.4%         16.6%         17.2%           DEPRECIATION AND AMORTIZATION EXPENSE           Communication Technologies         \$ 35,501         \$ 37,719         \$ 73,220         \$ 31,513         \$ 32,828         \$ 64,341         \$ 32,997         \$ 35,281         \$ 132,619	Earnings (loss) from discontinued		40.044		25 607		40.744		0.054		0.045		40.500		7.740		(40.004)		(00.040)
SEGMENT OPERATING MARGIN           Communication Technologies         11.9%         12.9%         12.4%         13.0%         13.9%         13.5%         16.1%         14.6%         14.4%           Energy         24.9%         24.9%         24.9%         24.9%         24.9%         24.9%         24.7%         24.7%         24.7%         24.8%           Engineered Systems         13.5%         16.5%         15.1%         14.9%         15.1%         15.0%         16.2%         12.4%         14.7%           Printing & Identification         12.5%         14.3%         13.5%         10.7%         11.5%         11.1%         16.0%         16.0%         13.6%           Total Segment         16.2%         17.3%         16.8%         16.7%         17.0%         16.9%         18.4%         16.6%         17.2%           DEPRECIATION AND AMORTIZATION EXPENSE           Communication Technologies         \$ 35,501         \$ 37,719         \$ 73,220         \$ 31,513         \$ 32,828         \$ 64,341         \$ 32,997         \$ 35,281         \$ 132,619           Energy         26,298         26,599         52,897         21,184         23,533         44,717         24,639         25,721         95,077 <td></td> <td>¢.</td> <td></td> <td><b>c</b></td> <td></td> <td>•</td> <td></td> <td>¢</td> <td></td> <td>¢.</td> <td></td> <td>¢</td> <td></td> <td>¢.</td> <td></td> <td><b>ሰ</b></td> <td></td> <td>•</td> <td></td>		¢.		<b>c</b>		•		¢		¢.		¢		¢.		<b>ሰ</b>		•	
Communication Technologies         11.9%         12.9%         12.4%         13.0%         13.9%         13.5%         16.1%         14.6%         14.4%           Energy         24.9%         23.2%         24.0%         24.9%         24.9%         24.9%         24.7%         24.7%         24.8%           Engineered Systems         13.5%         16.5%         15.1%         14.9%         15.1%         15.0%         16.2%         12.4%         14.7%           Printing & Identification         12.5%         14.3%         13.5%         10.7%         11.5%         11.1%         16.0%         16.0%         13.6%           Total Segment         16.2%         17.3%         16.8%         16.7%         17.0%         16.9%         18.4%         16.6%         17.2%           DEPRECIATION AND AMORTIZATION EXPENSE           Communication Technologies         \$ 35,501         \$ 37,719         \$ 73,220         \$ 31,513         \$ 32,828         \$ 64,341         \$ 32,997         \$ 35,281         \$ 132,619           Energy         26,298         26,599         52,897         21,184         23,533         44,717         24,639         25,721         95,077           Engineered Systems         31,551         32,282	Net earnings	<b>D</b>	210,003	Þ	330,049	Þ	540,052	Ф	196,063	Þ	214,101	Þ	410,164	Ф	241,046	Þ	159,860	<b></b>	811,070
Communication Technologies         11.9%         12.9%         12.4%         13.0%         13.9%         13.5%         16.1%         14.6%         14.4%           Energy         24.9%         23.2%         24.0%         24.9%         24.9%         24.9%         24.7%         24.7%         24.8%           Engineered Systems         13.5%         16.5%         15.1%         14.9%         15.1%         15.0%         16.2%         12.4%         14.7%           Printing & Identification         12.5%         14.3%         13.5%         10.7%         11.5%         11.1%         16.0%         16.0%         13.6%           Total Segment         16.2%         17.3%         16.8%         16.7%         17.0%         16.9%         18.4%         16.6%         17.2%           DEPRECIATION AND AMORTIZATION EXPENSE           Communication Technologies         \$ 35,501         \$ 37,719         \$ 73,220         \$ 31,513         \$ 32,828         \$ 64,341         \$ 32,997         \$ 35,281         \$ 132,619           Energy         26,298         26,599         52,897         21,184         23,533         44,717         24,639         25,721         95,077           Engineered Systems         31,551         32,282	SECMENT ODED ATING MADOIN																		
Energy         24.9%         23.2%         24.0%         24.9%         24.9%         24.9%         24.9%         24.9%         24.9%         24.7%         24.7%         24.7%         24.8%           Engineered Systems         13.5%         16.5%         15.1%         14.9%         15.1%         15.0%         16.2%         12.4%         14.7%           Printing & Identification         12.5%         14.3%         13.5%         10.7%         11.5%         11.1%         16.0%         16.0%         13.6%           Total Segment         16.2%         17.3%         16.8%         16.7%         17.0%         16.9%         18.4%         16.6%         17.2%           DEPRECIATION AND AMORTIZATION EXPENSE           Communication Technologies         35,501         37,719         73,220         31,513         32,828         64,341         32,997         35,281         132,619           Energy         26,298         26,599         52,897         21,184         23,533         44,717         24,639         25,721         95,077           Engineered Systems         31,551         32,282         63,833         19,582         23,913         43,495         23,060         27,066         93,621           <			11.00	,	12.00	,	42.40/		12.00/		12.00/	,	42 50/		16 10	,	14.60/		4.4.40/
Engineered Systems 13.5% 16.5% 15.1% 14.9% 15.1% 15.0% 16.2% 12.4% 14.7% Printing & Identification 12.5% 14.3% 13.5% 10.7% 11.5% 11.1% 16.0% 16.0% 13.6% Total Segment 16.2% 17.3% 16.8% 16.7% 17.0% 16.9% 18.4% 16.6% 17.2% 17.2% 17.0% 16.9% 18.4% 16.6% 17.2% 18.4% 16.6% 17.2% 18.4% 16.6% 17.2% 18.4% 18.4% 16.6% 17.2% 18.4% 18.4% 18.6% 17.2% 18.4% 18.4% 18.6% 17.2% 18.4% 18.4% 18.6% 17.2% 18.4% 18.4% 18.6% 18.4% 18.6% 18.4% 18.4% 18.6% 18.4% 18.6% 18.4% 18.6% 18.4% 18.6% 18.4% 18.6% 18.4% 18.6% 18.4% 18.6% 18.4% 18.6% 18.4% 18.6% 18.4% 18.6% 18.4% 18.4% 18.6% 18.4% 18.4% 18.6% 18.4% 18.4% 18.6% 18.4% 18.4% 18.6% 18.4% 18.4% 18.6% 18.4% 18.4% 18.6% 18.4% 18.4% 18.6% 18.4% 18.4% 18.6% 18.4% 18.4% 18.6% 18.4% 1																			
Printing & Identification         12.5%         14.3%         13.5%         10.7%         11.5%         11.1%         16.0%         16.0%         13.6%           Total Segment         16.2%         17.3%         16.8%         16.7%         17.0%         16.9%         18.4%         16.6%         17.2%           DEPRECIATION AND AMORTIZATION EXPENSE           Communication Technologies         \$ 35,501         \$ 37,719         \$ 73,220         \$ 31,513         \$ 32,828         \$ 64,341         \$ 32,997         \$ 35,281         \$ 132,619           Energy         26,298         26,599         52,897         21,184         23,533         44,717         24,639         25,721         95,077           Engineered Systems         31,551         32,282         63,833         19,582         23,913         43,495         23,060         27,066         93,621           Printing & Identification         7,630         7,606         15,236         8,331         8,496         16,827         8,777         7,998         33,602           Corporate         859         1,026         1,885         700         765         1,465         842         359         2,666																			
DEPRECIATION AND AMORTIZATION EXPENSE         16.2%         17.3%         16.8%         16.7%         17.0%         16.9%         18.4%         16.6%         17.2%           DEPRECIATION AND AMORTIZATION EXPENSE         Communication Technologies         \$ 35,501         \$ 37,719         \$ 73,220         \$ 31,513         \$ 32,828         64,341         \$ 32,997         \$ 35,281         \$ 132,619           Energy         26,298         26,599         52,897         21,184         23,533         44,717         24,639         25,721         95,077           Engineered Systems         31,551         32,282         63,833         19,582         23,913         43,495         23,060         27,066         93,621           Printing & Identification         7,630         7,606         15,236         8,331         8,496         16,827         8,777         7,998         33,602           Corporate         859         1,026         1,885         700         765         1,465         842         359         2,666																			
DEPRECIATION AND AMORTIZATION EXPENSE           Communication Technologies         \$35,501         \$37,719         \$73,220         \$31,513         \$32,828         \$64,341         \$32,997         \$35,281         \$132,619           Energy         26,298         26,599         52,897         21,184         23,533         44,717         24,639         25,721         95,077           Engineered Systems         31,551         32,282         63,833         19,582         23,913         43,495         23,060         27,066         93,621           Printing & Identification         7,630         7,606         15,236         8,331         8,496         16,827         8,777         7,998         33,602           Corporate         859         1,026         1,885         700         765         1,465         842         359         2,666	The state of the s																		
Communication Technologies         \$ 35,501         \$ 37,719         \$ 73,220         \$ 31,513         \$ 32,828         \$ 64,341         \$ 32,997         \$ 35,281         \$ 132,619           Energy         26,298         26,599         52,897         21,184         23,533         44,717         24,639         25,721         95,077           Engineered Systems         31,551         32,282         63,833         19,582         23,913         43,495         23,060         27,066         93,621           Printing & Identification         7,630         7,606         15,236         8,331         8,496         16,827         8,777         7,998         33,602           Corporate         859         1,026         1,885         700         765         1,465         842         359         2,666	rotar segment		10.27	0	17.3%	0	10.076		10.7 %	)	17.07	0	10.97	0	10.4%	0	10.076	,	17.270
Communication Technologies         \$ 35,501         \$ 37,719         \$ 73,220         \$ 31,513         \$ 32,828         \$ 64,341         \$ 32,997         \$ 35,281         \$ 132,619           Energy         26,298         26,599         52,897         21,184         23,533         44,717         24,639         25,721         95,077           Engineered Systems         31,551         32,282         63,833         19,582         23,913         43,495         23,060         27,066         93,621           Printing & Identification         7,630         7,606         15,236         8,331         8,496         16,827         8,777         7,998         33,602           Corporate         859         1,026         1,885         700         765         1,465         842         359         2,666	DEPRECIATION AND AMORTIZATION	)N FX	PENSE																
Energy         26,298         26,599         52,897         21,184         23,533         44,717         24,639         25,721         95,077           Engineered Systems         31,551         32,282         63,833         19,582         23,913         43,495         23,060         27,066         93,621           Printing & Identification         7,630         7,606         15,236         8,331         8,496         16,827         8,777         7,998         33,602           Corporate         859         1,026         1,885         700         765         1,465         842         359         2,666				\$	37.719	\$	73,220	\$	31.513	\$	32.828	\$	64.341	\$	32.997	\$	35,281	\$	132,619
Engineered Systems         31,551         32,282         63,833         19,582         23,913         43,495         23,060         27,066         93,621           Printing & Identification         7,630         7,606         15,236         8,331         8,496         16,827         8,777         7,998         33,602           Corporate         859         1,026         1,885         700         765         1,465         842         359         2,666	· ·	Ψ		Ψ		•		Ψ		Ψ		*		Ψ		Ψ		7	•
Printing & Identification         7,630         7,606         15,236         8,331         8,496         16,827         8,777         7,998         33,602           Corporate         859         1,026         1,885         700         765         1,465         842         359         2,666																			
Corporate 859 1,026 <b>1,885</b> 700 765 <b>1,465</b> 842 359 <b>2,666</b>	•																		
	55. porato	\$		\$		\$		\$		\$		\$		\$		\$		\$	

<sup>(1)</sup> Includes \$3.3 million of incurred Knowles spin off costs in Q2 2013.

# DOVER CORPORATION QUARTERLY SEGMENT INFORMATION (continued) (unaudited)(in thousands)

		2013		2012										
	Q1	Q2	Q2 YTD	Q1	Q2	Q2 YTD	Q3	Q4	FY 2012					
BOOKINGS														
Communication Technologies	\$ 379,122	\$ 422,293	\$ 801,415	\$ 347,291	\$ 387,058	\$ 734,349	\$ 411,005	\$ 363,624	\$ 1,508,978					
Energy	620,640	525,612	1,146,252	585,775	530,352	1,116,127	526,824	550,091	2,193,042					
Engineered Systems														
Fluid Solutions	223,764	213,359	437,123	184,711	204,139	388,850	197,767	209,872	796,489					
Refrigeration & Industrial	755,026	784,904	1,539,930	711,911	666,223	1,378,134	600,065	606,931	2,585,130					
Eliminations	(373)	(432)	(805)	(408)	(376)	(784)	(258)	(399)	(1,441)					
	978,417	997,831	1,976,248	896,214	869,986	1,766,200	797,574	816,404	3,380,178					
Printing & Identification	237,217	259,282	496,499	249,773	251,733	501,506	244,611	252,937	999,054					
	-			_										
Intra-segment eliminations	(720)	(137)	(857)	(609)	(221)	(830)	(759)	(1,020)	(2,609)					
					<u> </u>	· · · ·	<u> </u>	, , , , , , , , , , , , , , , , , , ,						
Total consolidated bookings	\$ 2,214,676	\$ 2,204,881	\$ 4,419,557	\$ 2,078,444	\$ 2,038,908	\$ 4,117,352	\$ 1,979,255	\$ 1,982,036	\$ 8,078,643					
3					<u> </u>	<u> </u>	<u> </u>							
BACKLOG														
Communication Technologies	\$ 458,765	\$ 480,426		\$ 451,110	\$ 476,745		\$ 491,041	\$ 453,172						
Communication recimenegies	Ψ 100,100	Ψ 100,120	_	Ψ 101,110	Ψ 11 0,1 10	_	Ψ 101,011	Ψ 100,112						
Energy	311,793	255,544	-	296,360	282,364	_	248,233	256,093	-					
Lincingy	011,700	200,044	_	230,000	202,004	_	240,200	200,000						
Engineered Systems														
Fluid Solutions	178,854	184,142		191,327	172,300		156,191	160,890						
Refrigeration & Industrial	592,922	597,838		598,910	586,824		515,285	516,559						
Eliminations	(178)	(227)		(132)	(155)		(94)	(157)						
	771,598	781,753	-	790,105	758,969	-	671,382	677,292	-					
			-		,	_			-					
Printing & Identification	95,353	103,864	_	102,117	98,216	_	98,356	97,857						
g & Identification		100,004		102,111	00,210	_	- 50,000	01,001						
Intra-segment eliminations	(886)	(578)		(986)	(648)		(324)	(591)						
maa segment eminiations	(000)	(310)		(300)	(040)		(324)	(391)						
Total accordidated backless	\$ 1,636,623	¢ 1 621 000		\$ 1,638,706	¢ 1 615 646		\$ 1,508,688	¢ 4 402 002						
Total consolidated backlog	ψ 1,030,023	φ 1,021,009		φ 1,030,700	φ 1,010,040		ψ 1,500,000	ψ 1,400,023						

# DOVER CORPORATION QUARTERLY EARNINGS PER SHARE

(unaudited)(in thousands, except per share data\*)

		2013						2012										
		Q1		Q2	C	Q2 YTD		Q1		Q2	Q	2 YTD		Q3		Q4	FY	2012
Basic earnings (loss) per common sha	re:																	
Continuing operations	\$	1.14	\$	1.72	\$	2.85	\$	1.01	\$	1.12	\$	2.13	\$	1.28	\$	1.17	\$	4.59
Discontinued operations		0.08		0.21		0.28		0.05		0.05		0.10		0.04		(0.27)		(0.12)
Net earnings		1.21		1.93		3.13		1.07		1.17		2.23		1.33		0.90		4.47
Diluted earnings (loss) per common sh	nare:																	
Continuing operations	\$	1.12	\$	1.70	\$	2.82	\$	1.00	\$	1.10	\$	2.10	\$	1.27	\$	1.16	\$	4.53
Discontinued operations		0.07		0.21		0.28		0.05		0.05		0.10		0.04		(0.27)		(0.12)
Net earnings		1.20		1.91		3.10		1.05		1.15		2.20		1.31		0.89		4.41
Adjusted diluted earnings per commor	sha	re (calcu	late	d below	):													
Continuing operations	\$	1.10	\$	1.36	\$	2.46	\$	1.01	\$	1.10	\$	2.11	\$	1.25	\$	1.09	\$	4.44

Net earnings (loss) and average shares used in calculated earnings (loss) per share amounts are as follows:

Net earnings (loss):									
Continuing operations	\$ 196,989	\$ 294,352	\$ 491,341	\$ 186,409	\$ 205,156	\$ 391,565	\$ 233,330	\$ 208,224	\$ 833,119
Discontinued operations	13,014	35,697	48,711	9,654	8,945	18,599	7,716	(48,364)	(22,049)
Net earnings	210,003	330,049	540,052	196,063	214,101	410,164	241,046	159,860	811,070
Average shares outstanding:									
Basic	173,448	171,111	172,273	183,737	183,494	183,625	181,763	177,257	181,551
Diluted	175,567	173,097	174,325	186,706	185,780	186,171	183,932	179,365	183,993

### Note:

Earnings from continuing operations are adjusted by discrete tax items and incurred Knowles spin off costs to derive adjusted earnings from continuing operations and adjusted diluted earnings per common share as follows:

			2013		2012											
		Q1	Q2		Q2 YTD	Q1		Q2	C	Q2 YTD		Q3		Q4	F	Y 2012
Adjusted earnings from continuing ope	ratio	ns:														
Earnings from continuing operations	\$	196,989	\$ 294,352	\$	491,341	\$ 186,409	\$	205,156	\$ 3	391,565	\$	233,330	\$	208,224	\$	833,119
Gains (losses) from discrete and other tax items	K	4,525	61,477		66,002	(1,610)		(372)		(1,982)		4,513		13,606		16,137
Knowles spin off costs		_	(3,322	)	(3,322)	_		_		_		_		_		_
Adjusted earnings from continuing operations	\$	192,464	\$ 236,197	\$	428,661	\$ 188,019	\$	205,528	\$ 3	393,547	\$	228,817	\$	194,618	\$	816,982
Adjusted diluted earnings per common	sha	re:														
Earnings from continuing operations	\$	1.12	\$ 1.70	\$	2.82	\$ 1.00	\$	1.10	\$	2.10	\$	1.27	\$	1.16	\$	4.53
Gains (losses) from discrete and other tax items	×	0.02	0.36		0.38	(0.01)		_		(0.01)		0.02		0.07		0.09
Knowles spin off costs		_	(0.02	)	(0.02)	_		_		_		_		_		_
Adjusted earnings from continuing operations	\$	1.10	\$ 1.36	\$	2.46	\$ 1.01	\$	1.10	\$	2.11	\$	1.25	\$	1.09	\$	4.44

<sup>\*</sup> Per share data may not add due to rounding.

# **DOVER CORPORATION** QUARTERLY FREE CASH FLOW (unaudited)(in thousands)

			2013		2012												
	Q1		Q2		Q2 YTD		Q1		Q2		Q2 YTD		Q3		Q4		FY 2012
Cash flow from operating activities	\$ 78,326	\$	304,729	\$	383,055	\$	161,327	\$	243,363	\$	404,690	\$	285,811	\$	570,659	\$	1,261,160
Less: Additions to property, plant and equipment	(47,153)		(53,284)		(100,437)		(68,249)		(72,758)		(141,007)		(67,842)		(88,163)		(297,012)
Free cash flow	\$ 31,173	\$	251,445	\$	282,618	\$	93,078	\$	170,605	\$	263,683	\$	217,969	\$	482,496	\$	964,148
Free cash flow as a percentage of earnings from continuing operations	15.8%	Ď	85.4%	6	57.5%		49.9%	, 0	83.2%	)	67.3%	ó	93.4%	, o	231.7%	,	115.7%
Free cash flow as a percentage of revenue	1.5%	, D	11.3%	, 6	6.6%		4.8%	, D	8.4%	)	6.6%	, 0	10.4%	, O	24.0%	, D	11.9%



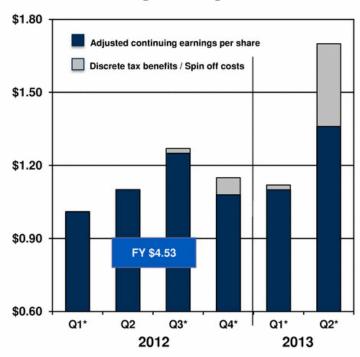
# Second Quarter 2013 Earnings Conference Call

July 18, 2013 - 9:00am CT

We want to remind everyone that our comments may contain forward-looking statements that are inherently subject to uncertainties. We caution everyone to be guided in their analysis of Dover by referring to our Forms 10-K and 10-Q for a list of factors that could cause our results to differ from those anticipated in any such forward-looking statements.

We would also direct your attention to our internet site, <a href="https://www.dovercorporation.com">www.dovercorporation.com</a>, where considerably more information can be found.

## **Continuing Earnings Per Share**



\* Includes discrete & other tax benefits of -\$0.01 in Q1 2012, \$0.02 in Q3 2012, \$0.07 in Q4 2012, \$0.02 in Q1 2013 and \$0.36 in Q2 2013; includes spin off costs of \$0.02 in Q2 2013

	Q2	Q2/Q2	1H	1H/1H
Revenue	\$2.2B	9%	\$4.3B	7%
EPS (cont.)	\$1.70	55%	\$2.82	34%
Bookings	\$2.2B	8%	\$4.4B	7%
Seg. Margins	17.3%	30 bps	16.8%	-10 bps
Organic Rev.	5%		2%	
Acq. Growth	4%		5%	
FCF (a)	\$251M	47%	\$283M	7%

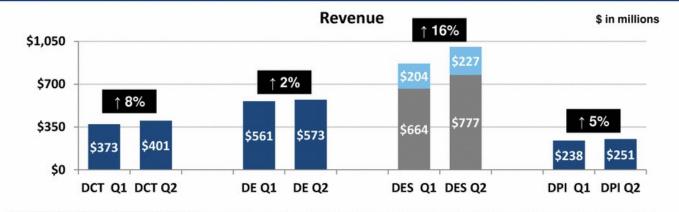
### **Quarterly Comments**

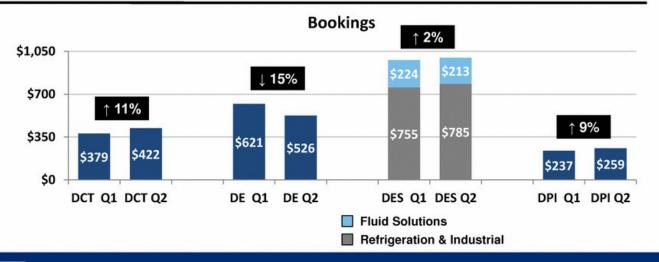
- Strong revenue growth in consumer electronics and refrigeration markets; solid growth in energy and fluids markets
- North America markets modestly positive, served China markets are strong, Europe is stable
- Improved margin of 17.3%, includes \$4 million of incremental restructuring charges
- •Bookings growth of 8% is broad based, with 15% growth in Engineered Systems, 9% in Communication Technologies, 3% in Printing & Identification, and -1% in Energy
- . Overall book-to-bill of 0.99

(a) See Press Release filed under Form 8-K for free cash flow reconciliation

Q2 2013	Communication Technologies	Energy	Engineered Systems	Printing & Identification	Total Dover
Organic	11%	5%	4%	-	5%
Acquisitions	-	2%	9%	-	4%
Currency	-	-1%	-	-	-
Total	11%	6%	13%	Flat	9%

1H 2013	Communication Technologies	Energy	Engineered Systems	Printing & Identification	Total Dover
Organic	8%	2%	-	-1%	2%
Acquisitions	-	4%	10%	-	5%
Currency	-	-	4	-1%	-
Total	8%	6%	10%	-2%	7%





### **Quarterly Comments**

- Solid growth in Consumer Electronics markets, particularly smart phones
- Samsung drives demand for MEMs mics; other OEMs scheduled to launch new products in 3<sup>rd</sup> or 4<sup>th</sup> quarter
- Medical Technology, Aerospace/Defense and Telecom/Other markets generally stable
- Margin impacted by incremental restructuring of about \$9M
- · Book-to-bill at 1.05

### \$ in millions

	Q2 2013	Q2 2012	% Change
Revenue	\$401	\$362	11%
Earnings	\$ 52	\$ 50	3%
Margin	12.9%	13.9%	-100 bps
Bookings	\$422	\$387	9%

Revenue by End-Market	% of Q2 Revenue	Y / Y Growth
Consumer Electronics	49%	27%
Medical Technology	15%	-1%
Aerospace / Defense	26%	-1%
Telecom / Other	10%	-

**Energy** 

### 7

# **Quarterly Comments**

- Revenue growth across all three markets
- Oil prices remain supportive of continued investment in production and international markets are robust
- Margin reflects product mix, product development costs, and investments in international growth
- Bookings impacted by unusually weak Canadian market due to spring thaw and severe weather
- Book-to-bill at 0.92

### \$ in millions

	Q2 2013	Q2 2012	% Change
Revenue	\$573	\$539	6%
Earnings	\$133	\$134	-1%
Margin	23.2%	24.9%	-170 bps
Bookings	\$526	\$530	-1%

Revenue by End-Market	% of Q2 Revenue	Y / Y Growth
Drilling	19%	3%
Production	54%	6%
Downstream	27%	10%

### **Quarterly Comments**

- Record revenue driven by recent acquisitions, and strong results in the food equipment, fluids and environmental markets
- Anthony continues to perform well with strong growth from its close-the-case activity
- Margin performance reflects strong execution in fluids and refrigeration & industrial
- Bookings growth reflects acquisitions and strong food equipment markets
- · Book-to-bill at 0.99

### \$ in millions

	Q2 2013	Q2 2012	% Change
Revenue	\$1,004	\$886	13%
Earnings	\$ 165	\$134	24%
Margin	16.5%	15.1%	140 bps
Bookings	\$ 998	\$870	15%

Revenue by End-Market	% of Q2 Revenue	Y / Y Growth
Fluids	22%	7%
Refrigeration & Food Equipment	46%	26%
Industrial	32%	2%

# **Quarterly Comments**

- Revenue growth in fast moving consumer goods offsets sluggish bar coding activity
- Operating margin increase reflects the benefits of prior restructuring and continued focus on productivity
- Bookings growth reflects growth in fast moving consumer goods markets
- •Book-to-bill at 1.03

### \$ in millions

	Q2 2013	Q2 2012	% Change
Revenue	\$251	\$252	-
Earnings	\$ 36	\$ 29	24%
Margin	14.3%	11.5%	280 bps
Bookings	\$259	\$252	3%

Revenue by End-Market	% of Q2 Revenue	Y / Y Growth
Fast Moving Consumer Goods	59%	1%
Industrial	41%	-2%

	Q2 2013
Net Interest Expense	\$30 million, \$600K higher than last year, in-line with expectations
Corporate Expense	\$38.0 million, up \$2 million from last year reflecting spin off costs.
Effective Tax Rate (ETR)	Q2 normalized rate was 26.7%, excluding \$0.36 cents of discrete tax benefits, representing the finalization of various domestic and international tax audits <sup>(a)</sup>
Capex	\$53 million, in-line with expectations
Share Repurchases	Repurchased 758K shares (\$59M) in quarter under the November \$1 billion program.

<sup>(</sup>a) See press release filed under form 8-K for reconciliation

Segment	2012 Revenue Mix	2013F Organic Growth	2013F Acquisition Growth*	Total
Communication Technologies	19%	9% - 11%	-	9% - 11%
Energy	27%	3% - 5%	≈ 2%	5% - 7%
Engineered Systems	42%	2% - 4%	≈ 8%	10% - 12%
Printing & Identification	12%	1% - 2%	-	1% - 2%
Total	≈ \$8.1 B	3% - 5%	≈ 4%	7% - 9%

<sup>\*</sup> Acquisitions already completed

FY 2013 Guidance

### Revenue:

Organic revenue : ≈ 3% - 5%

Acquisitions: ≈ 4%

Total revenue: ≈ 7% - 9%

Corporate expense: ≈ \$150 million

Interest expense: ≈ \$127 million

Full-Year Tax Rate: ≈ 27% - 27.5%<sup>(a)</sup>

Capital expenditures: ≈ 3.1% of revenue

FCF for full year: ≈ 10% of revenue

2013 EPS from continuing ops: \$5.56 - \$5.71

(a) Pre discrete tax adjustments and the tax impact of Knowles spin off costs

<ul><li>2012 EPS – Continuing Ops</li></ul>	\$4.53
<ul> <li>Less 2012 tax benefits (1):</li> </ul>	(\$0.09)
<ul> <li>2012 Adjusted EPS – Continuing Ops</li> </ul>	\$4.44
<ul> <li>Volume, mix, price (inc. FX):</li> </ul>	\$0.31 - \$0.44
<ul> <li>Net benefits of productivity:</li> </ul>	\$0.20 - \$0.25
<ul> <li>Acquisitions:</li> </ul>	\$0.13 - \$0.15
<ul> <li>Investment / Compensation:</li> </ul>	(\$0.16 - \$0.23)
<ul> <li>Corporate expense:</li> </ul>	(\$0.05)
<ul><li>Interest / Shares / Tax Rate (net):</li></ul>	\$0.33 - \$0.35
<ul> <li>Spin-off costs<sup>(2)</sup>:</li> </ul>	(\$0.02)
• 2013 tax benefits <sup>(3)</sup> :	\$0.38
<ul><li>2013 EPS – Continuing Ops</li></ul>	\$5.56 - \$5.71

- (1) Negligible amounts in Q1 2012 & Q2 2012, \$0.02 in Q3 2012 and \$0.07 in Q4 2012
- (2) Incurred in Q2 2013; does not include prospective 2013 costs
- (3) \$0.02 in Q1 2013 and \$0.36 in Q2 2013

# Appendix – Reconciliations

ADJUSTED EPS FROM CONTINUING OPERATIONS	Q2 2013	1H 2013
<ul><li>EPS – Continuing Ops</li></ul>	\$1.70	\$2.82
<ul><li>Discrete tax items:</li><li>Knowles spin-off costs:</li></ul>	(\$0.36) \$0.02	(\$0.38) \$0.02
<ul> <li>Adjusted EPS – Continuing Ops</li> </ul>	\$1.36	\$2.46

# **GUIDANCE - EPS FROM CONTINUING OPERATIONS**

•	Prior EPS Guidance – Continuing Ops	\$5.05 - \$5.35
	Solid second quarter performance:	\$0.15
	Discrete tax items:	\$0.38 - \$0.38
	<ul> <li>Knowles spin-off costs:</li> </ul>	(\$0.02 - \$0.02)
•	Updated EPS – Continuing Ops	\$5.56 - \$5.71

