



2019 Company Overview

About Dover

Dover is a diversified global manufacturer with annual revenues of approximately \$7 billion. We deliver innovative equipment and components, specialty systems, consumable supplies, software and digital solutions, and support services through three operating segments: Engineered Systems, Fluids, and Refrigeration & Food Equipment. Dover combines global scale with operational agility to lead the markets we serve. Recognized for our entrepreneurial approach for over 60 years, our team of approximately 24,000 employees takes an ownership mindset, collaborating with customers to redefine what's possible. Headquartered in Downers Grove, Illinois, Dover trades on the New York Stock Exchange under "DOV." Additional information is available at dovercorporation.com.

**\$7.0
Billion**
2018 Revenue
+3%
Over 2017

\$4.97
Adjusted
2018 EPS
+20%
Over 2017

**\$618
Million**
Free Cash Flow
+9%
Over 2017

\$1.90
2018 Dividend
Per Share
63
Consecutive Years
Of Dividend
Growth

[View the 2018 Dover
Annual Report](#)

Our Three

Engineered Systems

Leading the design, manufacture and service of critical equipment, consumables and components serving the fast-moving consumer goods, digital textile printing, vehicle service, environmental solutions and industrial end markets.

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Operating Segments

Fluids

Focusing on the safe handling of critical fluids across the retail fueling, chemical, hygienic, oil & gas and industrial end markets.

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Refrigeration & Food Equipment

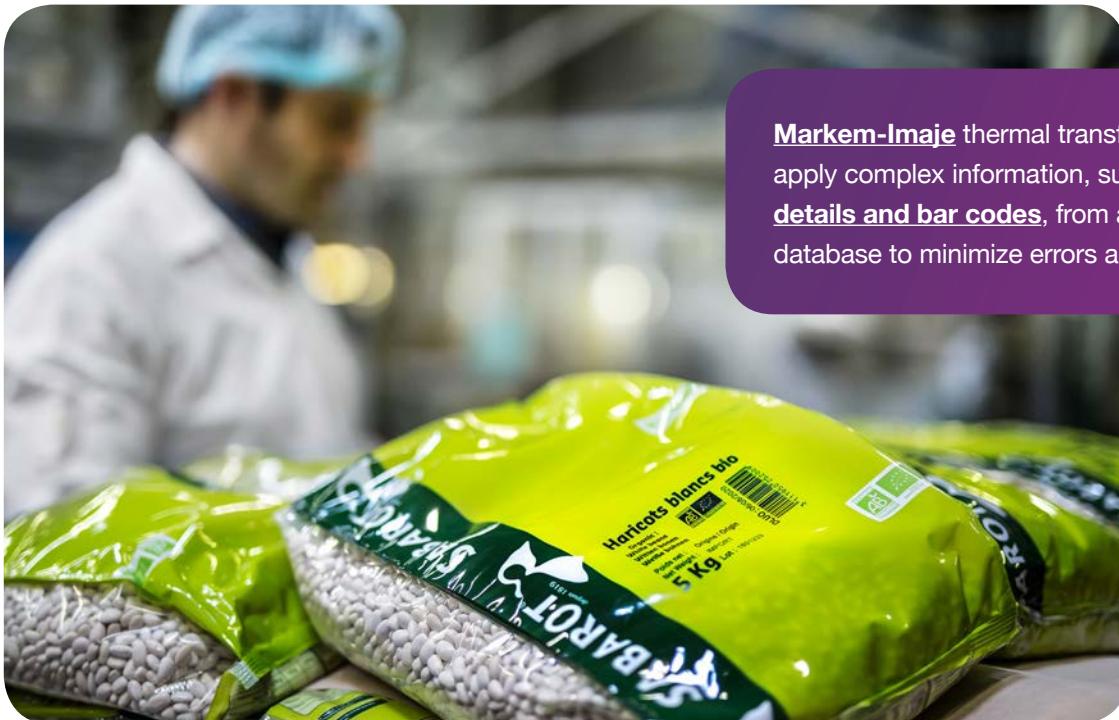
Providing innovative and energy-efficient equipment and systems serving the commercial refrigeration and food equipment end markets.

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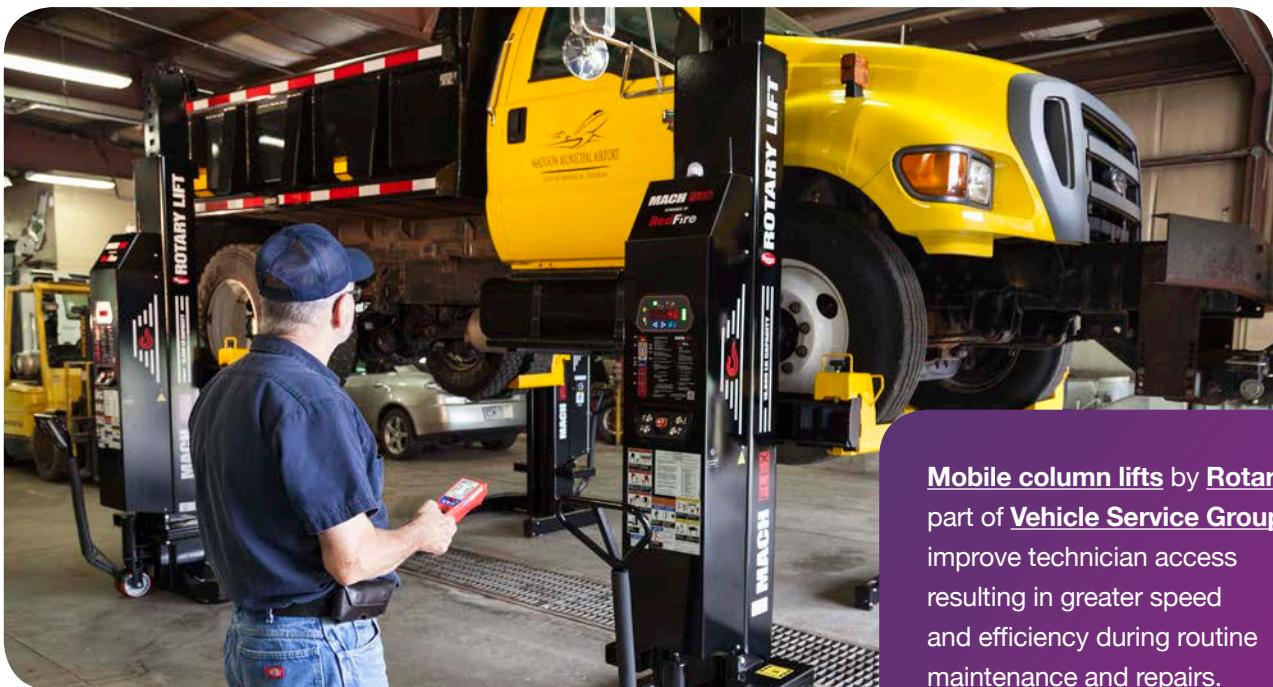


Engineered Systems

We drive efficiency for our customers in printing, identification, vehicle service, environmental solutions, industrial automation, defense and telecommunications, and hoist and winch equipment. We collaborate closely with customers to innovate for greater speed and accuracy in production to increase their profitability. We leverage our geographic scope across specialized industries to develop more effective solutions. [Click to Read More](#)



Markem-Imaje thermal transfer coders apply complex information, such as **product details and bar codes**, from a central database to minimize errors and save time.



Mobile column lifts by **Rotary**, part of **Vehicle Service Group**, improve technician access resulting in greater speed and efficiency during routine maintenance and repairs.



Public, private and municipal fleets around the country rely on the unmatched productivity of the fast and fuel-efficient **Heil Automated Front Loader**, featuring the cost-effective **Curotto-Can**, both brands of **Environmental Solutions Group**.

Manufacturers use **DESTACO's** Three-Jaw Parallel Grippers in packaging and assembly applications in various fields such as the **automotive** and **medical** markets.



Fluids

We provide excellence in the global pump, fluid handling, compressor and bearings systems markets, and deliver specialized components and equipment for fueling and vehicle wash, as well as transference and dispensing of critical materials while collaborating with customers to develop innovative, safe, environmentally sustainable and efficient solutions. We are constantly growing into new geographies and end markets such as chemical, food and pharmaceutical to expand performance for customers. [Click to Read More](#)

Building upon **PDQ Manufacturing's** strong position in the vehicle wash space, Dover has acquired **Belanger, Inc.**, an innovative company that manufactures both in-bay and tunnel wash systems. The combination of both brands positions **OPW Vehicle Wash Solutions** for future growth while offering customers a full breadth of products.



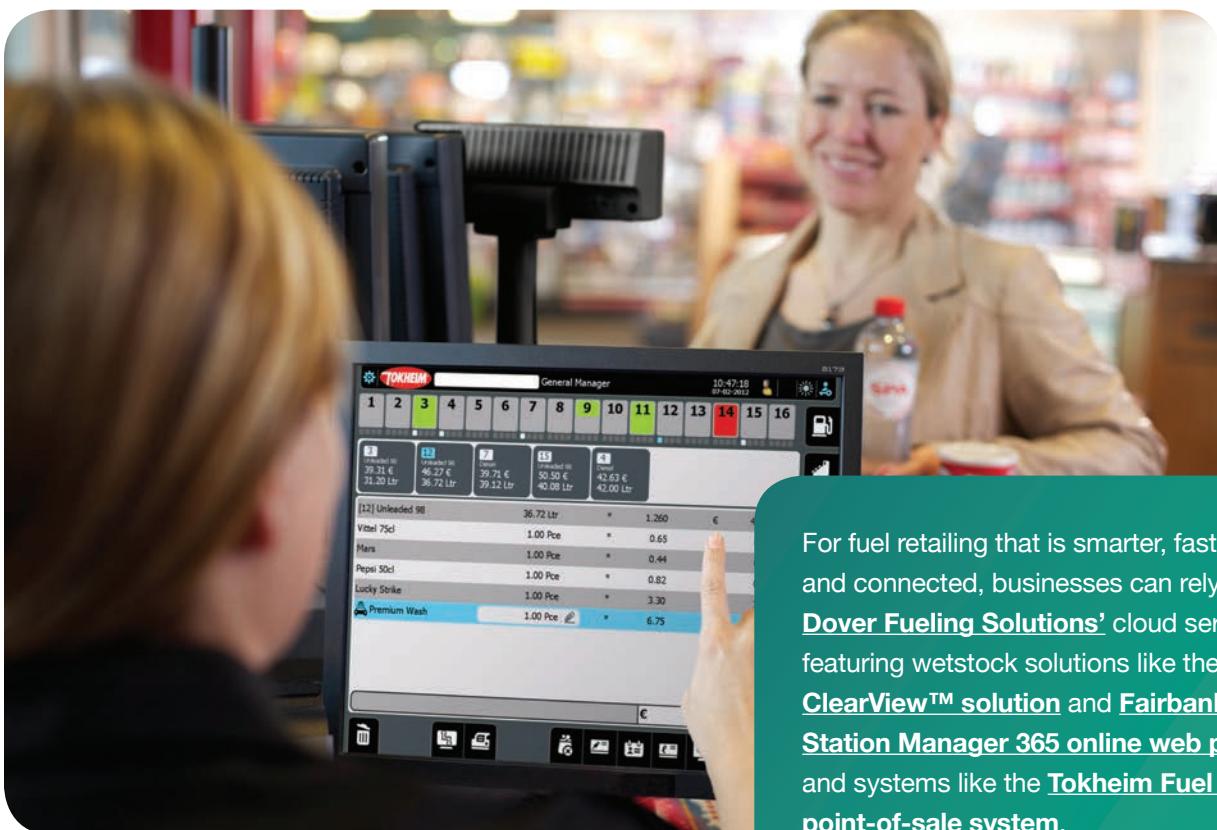
Positive displacement sliding vane pumps from **Blackmer**, part of **PSG**, are designed to operate in the harshest conditions to move liquids from one vessel to the next, reliably, safely and easily.

Design and process engineers turn to the **experts** at **CPC (Colder Products Company)** when they need to specify reliable, secure connectors for their fluid management applications that range from drug manufacturing to medical devices to motorcycles and ink delivery systems.





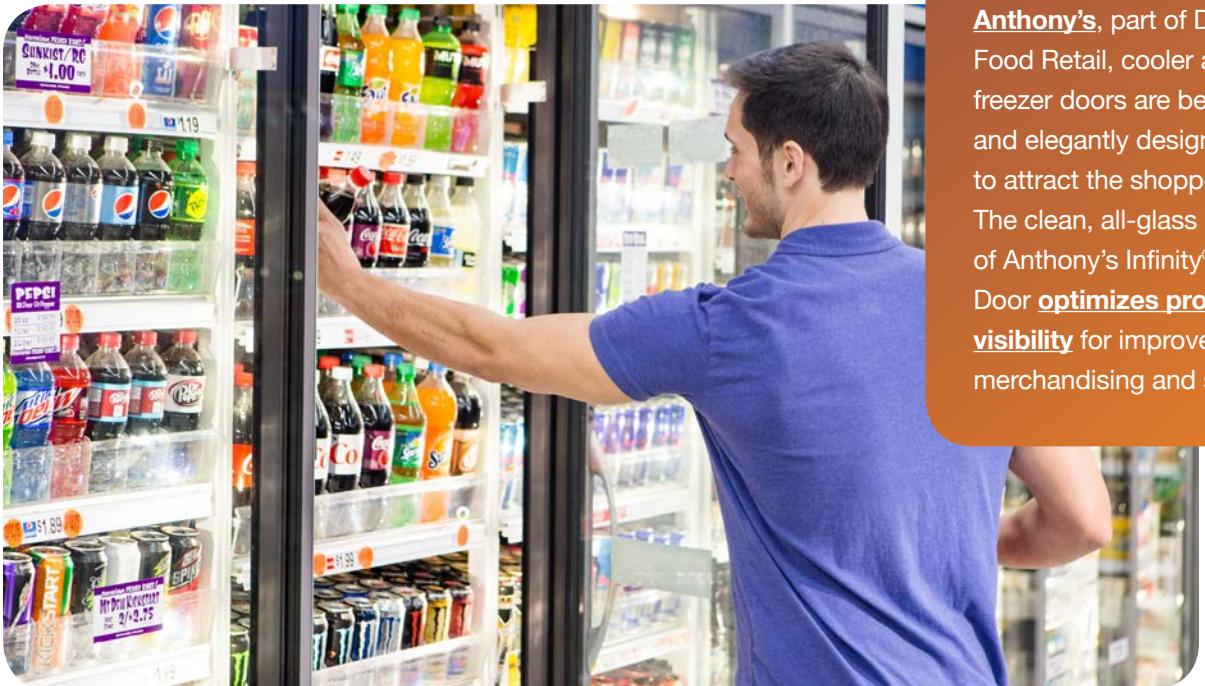
OPW's newest series of **nozzles** feature innovative patented and patent-pending free-draining spout technology, designed to serve up a cleaner and greener fueling experience for customers.



For fuel retailing that is smarter, faster and connected, businesses can rely on **Dover Fueling Solutions'** cloud services, featuring wetstock solutions like the **ClearView™ solution** and **Fairbanks™ Station Manager 365 online web portal**, and systems like the **Tokheim Fuel POS® point-of-sale system**.

Refrigeration & Food Equipment

We work relentlessly to increase efficiency and decrease cost to elevate customers' performance in commercial refrigeration, heating and cooling, and food and beverage packaging. We innovate to meet ever-changing market demands, and help customers improve sustainability, surpass expectations for end-consumer needs and drive growth in emerging economies. [Click to Read More](#)



Anthony's, part of Dover Food Retail, cooler and freezer doors are beautifully and elegantly designed to attract the shopper. The clean, all-glass look of Anthony's Infinity® 090 Door **optimizes product visibility** for improved merchandising and sales.

When picking up food in a convenience store, freshness does not have to be sacrificed. Shoppers have access to the perfect grab-and-go meal or snack from a self-contained island by **Hillphoenix**, part of **Dover Food Retail**.





Brazed plate heat exchanger (“BPHE”) technology is quickly gaining ground, with **SWEP** at the forefront of product developments by challenging efficiency and supporting the conversion to sustainable energy usage in heat transfer. SWEP produces over four million BPHEs annually which are used in many applications around the world such as residential heating and air conditioning, refrigeration, and marine and transport.



Unified Brands' line of Groen commercial **steamers** offers a wide variety of versatile, reliable and easy-to-use kitchen equipment solutions for professional foodservice applications.

Dover's Operating Companies

Engineered Systems



- Manufacturing work-holding and flexible-automation components, including clamps, grippers, indexers, slides, conveyors, robotic tooling, and remote handling products



**Environmental
Solutions Group**

- Innovating to produce solutions that process, transport and transform the solid waste stream into sustainable resources that benefit customers and communities



- Providing mission-critical radio frequency and microwave filters, switches and subsystems for the defense, aerospace, telecommunications and space markets



- Engineering a wide range of industry-specific winches, hoists, slewing ring bearings, swing drives, electronic monitoring systems and more for key industrial markets



- Developing the best in vehicle lifting, wheel service, diagnostic, and collision repair equipment along with the world's highest quality powertrain disconnect products



- Manufacturing product identification and traceability solutions, including inkjet, thermal transfer, laser, print & apply label systems, and engineering systems



- Developing effective printing solutions through innovative software, inks and consumables, along with printing systems for the digital textile, soft signage and specialty materials markets



- Delivering market-leading quality and innovation for benchtop soldering and dispensing solutions in electronics and industrial product assembly

Fluids



- Providing quick disconnect couplings, fittings and connectors for life sciences and industrial applications



- Advancing fueling and convenience retail operations worldwide through innovative dispensing technologies, point-of-sale (POS) systems, automatic tank gauging, and wetstock management solutions



- Delivering performance-critical solutions for rotating and reciprocating machinery across the oil & gas, power generation, marine, industrial, chemical and general processing markets



- Delivering chemical dispensing and dosing solutions including equipment, software and services



- Developing and manufacturing innovative customized solutions for gear and screw pumps, pelletizing and filtration systems, as well as pulverizers for the plastics industries



- Delivering the most comprehensive and highest-quality line of fluid handling and car wash equipment



- Enabling the safe and efficient transfer of critical, valuable fluids and materials that require optimal performance and peace-of-mind reliability in applications where it matters most

Refrigeration & Food Equipment



- Developing creative and flexible solutions directly for beverage container manufacturers and brand owners around the world



- Manufacturing refrigeration and display cases, commercial glass refrigerator and freezer doors, and lighting systems



- Designing and manufacturing brazed plate heat exchangers for HVAC, refrigeration and other industrial markets



- Partnering with customers to find smart, differentiated food equipment solutions that result in better meals, an elevated consumer experience and an exponential return on investment



Since
1955

Redefining
what's
possible

Dover Corporation
3005 Highland Parkway
Downers Grove, IL 60515

dovercorporation.com