## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

		FORM 8-K	
	Pursuant to Section	CURRENT REPORT 13 or 15(d) of The Securities Exch	nange Act of 1934
	Date of Repor	t (Date of earliest event reported): Januar	y 26, 2016
		VER CORPORATION to name of registrant as specified in its charter	
(	State of Delaware (State or other jurisdiction of incorporation)	1-4018 (Commission File Number)	<b>53-0257888</b> (I.R.S. Employer Identification No.)
	3005 Highland Parkway Downers Grove, Illinois (Address of principal executive offices)	(000) 544 4540	<b>60515</b> (Zip Code)
	(Regis	(630) 541-1540 trant's telephone number, including area coo	de)
	eck the appropriate box below if the Form 8-K filin owing provisions:	g is intended to simultaneously satisfy the	filling obligation of the registrant under any of the
	Written communications pursuant to Rule 425 u Soliciting material pursuant to Rule 14a-12 under Pre-commencement communications pursuant Pre-commencement communications pursuant	er the Exchange Act (17 CFR 240.14a-12) to Rule 14d-2(b) under the Exchange Act (1	

#### Item 2.02 Results of Operations and Financial Condition.

On January 26, 2016, Dover Corporation (i) issued the Press Release attached hereto as Exhibit 99.1 announcing its results of operations for the quarter and year ended December 31, 2015; and (ii) posted on its website at

http://www.dovercorporation.com the presentation slides attached hereto as Exhibit 99.2 for the quarter and year ended December 31, 2015.

The information in this Current Report on Form 8-K, including exhibits, is being furnished to the Securities and Exchange Commission (the "SEC") and shall not be deemed to be incorporated by reference into any of Dover's filings with the SEC under the Securities Act of 1933.

#### Item 9.01 Financial Statements and Exhibits.

#### (d) Exhibits.

The following exhibits are furnished as part of this report:

99.1 Dover Corporation Press Release dated January 26, 2016.

99.2 Presentation Slides posted on Dover Corporation's website at <a href="http://www.dovercorporation.com">http://www.dovercorporation.com</a>.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Current Report on Form 8-K to be signed on its behalf by the undersigned hereunto duly authorized.

Date: January 26, 2016 DOVER CORPORATION

(Registrant)

By: /s/ Ivonne M. Cabrera

Ivonne M. Cabrera

Senior Vice President, General Counsel & Secretary

#### **EXHIBIT INDEX**

Number	Exhibit
99.1	Press Release of Dover Corporation dated January 26, 2016
99.2	Presentation Slides posted on Dover Corporation's website at <a href="http://www.dovercorporation.com">http://www.dovercorporation.com</a>



#### **Investor Contact:**

Paul Goldberg Vice President - Investor Relations (212) 922-1640 peg@dovercorp.com

#### **Media Contact:**

Adrian Sakowicz Vice President - Communications (630) 743-5039 asakowicz@dovercorp.com

## DOVER REPORTS FOURTH QUARTER AND FULL YEAR 2015 RESULTS AND REAFFIRMS 2016 EPS GUIDANCE

- Reports quarterly revenue of \$1.7 billion, a decrease of 14% from the prior year
- Delivers quarterly diluted earnings per share from continuing operations of \$0.87, including \$0.06 of discrete tax benefits
- · Generates \$274 million in free cash flow in the fourth quarter of 2015, and \$795 million for the full year
- Adjusts full year 2016 revenue forecast to reflect weaker oil & gas markets; now expects full year organic revenue to decline 1% to 4%, one point lower than the previous forecast
- Reaffirms 2016 full year diluted earnings per share from continuing operations to be in the range of \$3.85 to \$4.05

**Downers Grove, Illinois, January 26, 2016** — Dover (NYSE: DOV) announced today that for the fourth quarter ended December 31, 2015, revenue was \$1.7 billion, a decrease of 14% from the prior year. The decrease in revenue was driven by an organic revenue decline of 12% and an unfavorable impact from foreign exchange of 4%, partially offset by 2% growth from acquisitions. Earnings from continuing operations were \$136.6 million, a decrease of 21% as compared to \$171.8 million for the prior year period. Diluted earnings per share from continuing operations ("EPS") for the fourth quarter ended December 31, 2015 were \$0.87, compared to \$1.03 EPS in the prior year period, representing a decrease of 16%. EPS from continuing operations for the fourth quarter of 2015 included discrete tax benefits of \$0.06, compared to \$0.02 EPS in the prior year period. Excluding these items, adjusted EPS from continuing operations for the fourth quarter of 2015 was \$0.81, a decrease of 20% over an adjusted EPS of \$1.01 in the prior year period. EPS for the fourth quarter ended December 31, 2015 and December 31, 2014 includes restructuring costs of \$0.08 EPS and \$0.16 EPS, respectively.

Revenue for the year ended December 31, 2015 was \$7.0 billion, a decrease of 10% over the prior year, reflecting an organic revenue decline of 10% and an unfavorable impact from foreign exchange of 4%, offset by 4% growth from acquisitions. Earnings from continuing operations for the year ended December 31, 2015 were \$595.9 million, a decrease of 23% as compared to \$778.1 million for the prior year period. Diluted EPS for the year ended December 31, 2015 was \$3.74, compared to \$4.61 EPS in the prior year period, representing a decrease of 19%. EPS from continuing operations for the year ended December 31, 2015 included discrete tax benefits of \$0.11, compared to \$0.07 EPS in the prior year period. Excluding these items, adjusted EPS from continuing operations decreased 20% to \$3.63 from an adjusted EPS of \$4.54 in the prior year period. EPS for the year ended December 31, 2015 and 2014 includes restructuring costs of \$0.25 EPS and \$0.19 EPS, respectively.

Robert A. Livingston, Dover's President and Chief Executive Officer, said, "Fourth quarter and full year results continued to be impacted by tough business conditions, particularly in oil & gas markets. In this environment, we delivered fourth quarter adjusted EPS of \$0.81, driven by solid execution, as our teams continued to pursue customer wins, cost actions and productivity initiatives.

"During 2015, we increased our efforts around operating efficiencies through our Dover Excellence program. One key element of this program focuses on free cash flow generation, which increased to \$795 million for the year. This program also supports our ongoing investment in product innovation and customer expansion activities. Additionally, during the year we took multiple steps to right-size our businesses to reflect difficult market conditions, especially in our Energy segment. These initiatives will remain a focus as we move into 2016.

"Regarding 2016, we are reaffirming EPS to be in the range of \$3.85 to \$4.05. This guidance reflects a lower revenue forecast driven by weaker oil & gas markets, essentially offset by an improved tax rate. In total, our full-year revenue growth, on an adjusted basis, is now anticipated to be in the range of 1% to 4%, comprising an organic revenue decline of (4%) to (1%), one point below our prior forecast. Acquisition growth of 7% and a 2% impact from FX remain unchanged from our prior forecast."

Net earnings for the fourth quarter ended December 31, 2015, were \$141.8 million, or \$0.91 EPS, which included earnings from discontinued operations of \$5.3 million, compared to net earnings of \$169.3 million, or \$1.02 EPS, for the same period of 2014, which included a loss from discontinued operations of \$2.5 million, or \$0.02 EPS.

Net earnings for the year ended December 31, 2015, were \$869.8 million, or \$5.46 EPS, which included earnings from discontinued operations of \$273.9 million, or \$1.72 EPS, compared to net earnings of \$775.2 million, or \$4.59 EPS, for the same period of 2014, which included a loss from discontinued operations of \$2.9 million, or \$0.02 EPS. 2015 earnings from discontinued operations included gains of \$265.6 million, or \$1.67 EPS, resulting from the disposition of two businesses held for sale.

Dover will host a webcast of its fourth quarter 2015 conference call at 10:00 A.M. Eastern Time (9:00 A.M. Central Time) on Tuesday, January 26, 2016. The webcast can be accessed on the Dover website at www.dovercorporation.com. The conference call will also be made available for replay on the website. Additional information on Dover's fourth quarter results and its operating segments can also be found on the Company's website.

#### **About Dover:**

Dover is a diversified global manufacturer with annual revenues of approximately \$7 billion. We deliver innovative equipment and components, specialty systems and support services through four major operating segments: Energy, Engineered Systems, Fluids, and Refrigeration & Food Equipment. Dover combines global scale with operational agility to lead the markets we serve. Recognized for our entrepreneurial approach for 60 years, our team of 26,000 employees takes an ownership mindset, collaborating with customers to redefine what's possible. Headquartered in Downers Grove, Illinois, Dover trades on the New York Stock Exchange under "DOV." Additional information is available at www.dovercorporation.com.

#### Forward-Looking Statements:

This press release contains "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995, as amended. Such statements relate to, among other things, operating and strategic plans, income, earnings, cash flows, foreign exchange, changes in operations, acquisitions, industries in which Dover businesses operate, anticipated market conditions and our positioning, global economies, and operating improvements. Forward-looking statements may be indicated by words or phrases such as "anticipates," "expects," "believes," "suggests," "will," "plans," "should," "would," "could," and "forecast", or the use of the future tense and similar words or phrases. Forward-looking statements are subject to inherent risks and uncertainties that could cause actual results to differ materially from current expectations, including, but not limited to, oil and natural gas demand, production growth, and prices; changes in exploration and production spending by Dover's customers and changes in the level of oil and natural gas exploration and development; changes in customer demand and capital spending; economic conditions generally and changes in economic conditions globally and in markets served by Dover businesses, including well activity and U.S. industrials activity; Dover's ability to achieve expected savings from integration and other cost-control initiatives, such as lean and productivity programs as well as efforts to reduce sourcing input costs; the impact of interest rate and currency exchange rate fluctuations; the ability of Dover's businesses to expand into new geographic markets; Dover's ability to identify and successfully consummate value-adding acquisition opportunities or planned divestitures; the impact of loss of a significant customer, or loss or non-renewal of significant contracts; the ability of Dover's businesses to develop and launch new products, timing of such launches and risks relating to market acceptance by customers; the relative mix of products and services which impacts margins and operating efficiencies; increased competition and pricing pressures; the impact of loss of a single-source manufacturing facility; short-term capacity constraints; increases in the cost of raw materials; domestic and foreign governmental and public policy changes or developments, including environmental regulations, conflict minerals disclosure requirements, tax policies, and export/import laws; protection and validity of patent and other intellectual property rights; the impact of legal matters and legal compliance risks; conditions and events affecting domestic and global financial and capital markets; and a downgrade in Dover's credit ratings which, among other matters, could make obtaining financing more difficult and costly. Dover refers you to the documents that it files from time to time with the Securities and Exchange Commission, such as its reports on Form 10-K, Form 10-Q and Form 8-K, for a discussion of these and other risks and uncertainties that could cause its actual results to differ materially from its current expectations and from the forward-looking statements contained herein. Dover undertakes no obligation to update any forward-looking statement, except as required by law.

#### INVESTOR SUPPLEMENT - FOURTH QUARTER AND FULL YEAR 2015

## **DOVER CORPORATION** CONSOLIDATED STATEMENTS OF EARNINGS (unaudited)(in thousands, except per share data)

	Three Months Ended December 3° 2015 2014					Years Ended	Dec	ember 31,
		2015		2014		2015		2014
Revenue	\$	1,694,600	\$	1,977,947	\$	6,956,311	\$	7,752,728
Cost of goods and services		1,080,791		1,254,079		4,388,167		4,778,479
Gross profit		613,809		723,868		2,568,144		2,974,249
Selling and administrative expenses		414,365		460,377		1,647,382		1,758,765
Operating earnings		199,444		263,491		920,762		1,215,484
Interest expense, net		31,249		31,332		127,257		127,179
Other (income) expense, net		(1,295)		1,172		(7,105)		(5,902)
Earnings before provision for income taxes and discontinued operations		169,490		230,987		800,610		1,094,207
Provision for income taxes		32,916		59,152		204,729		316,067
Earnings from continuing operations		136,574		171,835		595,881		778,140
Earnings (loss) from discontinued operations, net		5,251		(2,541)		273,948		(2,905)
Net earnings	\$	141,825	\$	169,294	\$	869,829	\$	775,235
Basic earnings per common share:								
Earnings from continuing operations	\$	0.88	\$	1.04	\$	3.78	\$	4.67
Earnings (loss) from discontinued operations, net		0.03		(0.02)		1.74		(0.02)
Net earnings		0.92		1.03		5.52		4.65
		454,000		404 500		457.040		400,000
Weighted average shares outstanding		154,986		164,589	_	157,619	_	166,692
Diluted earnings per common share:								
Earnings from continuing operations	\$	0.87	\$	1.03	\$	3.74	\$	4.61
Earnings (loss) from discontinued operations, net		0.03		(0.02)		1.72		(0.02)
Net earnings		0.91		1.02		5.46		4.59
Weighted average shares outstanding		156,254		166,467	_	159,172	_	168,842
Dividends said servers show	¢	0.42	¢	0.40	¢	1.64	¢	1 55
Dividends paid per common share	\$	0.42	\$	0.40	\$	1.04	\$	1.55

## **DOVER CORPORATION** QUARTERLY SEGMENT INFORMATION (unaudited)(in thousands)

Principal Companies   19,40,102, 19, 19,004, 19, 19,004, 19, 19,004, 19, 19,004, 19,							2015							2014										
Princip   Prin			Q1		Q2		Q3		Q4		FY 2015		Q1		Q2		Q3		Q4		FY 2014			
Printing A Identification   20,0161   220,934   227,902   255,003   943,070   201,079   262,254   257,202   247,500   988,804   267,000   243,015   243,015   250,081   250,08	REVENUE																							
Printing A Identification   20,181   229,884   227,882   285,863   438,670   231,797   252,384   237,282   247,580   388,884   11,014,814,816   234,3115   363,167   351,404   341,867   1,399,243   355,965   361,467   355,109   346,000   1,397,681   323,865   367,774   377,485   343,056   386,066   386,066   386,067   386,066   386,0	Energy	\$	430,423	\$	366,044	\$	363,872	\$	323,341	\$	1,483,680	\$	478,773	\$	481,016	\$	507,334	\$	550,116	\$ 2	2,017,239			
Printing A Identification   20,181   229,884   227,882   285,863   438,670   231,797   252,384   237,282   247,580   388,884   11,014,814,816   234,3115   363,167   351,404   341,867   1,399,243   355,965   361,467   355,109   346,000   1,397,681   323,865   367,774   377,485   343,056   386,066   386,066   386,067   386,066   386,0																								
Minuserials   343,015   363,157   351,404   341,675   1,399,243   335,965   361,467   365,019   344,805   1,397,081     Fluids   340,236   351,511   352,018   355,508   1,399,273   345,009   346,275   361,797   377,485   1,301,666     Refligeration & Food Equipment   372,097   448,115   492,400   418,755   1,731,400   411,493   522,357   528,807   468,532   1,321,189     Intrin-alegement eliminations   (451)   (133)   (164)   (237)   (238)   (239)	Engineered Systems																							
Fluids 340,236 351,511 352,018 365,008 1,399,273 345,000 346,275 361,707 377,485 1,430,666 Refrigeration & Food Equipment   Secript   Se	Printing & Identification		230,181		229,934		227,992		255,563		943,670		231,679		252,354		257,282		247,569		988,884			
Fluids   340.236   351.511   352.018   355.508   1,399.273   345.009   346.275   361.797   377.485   1,430.666	Industrials		343,015		363,157		351,404		341,667		1,399,243		335,995		361,467		355,019		344,600	1	,397,081			
Part		_	573,196		593,091		579,396		597,230		2,342,913		567,674		613,821		612,301		592,169	2	2,385,965			
Part																								
Part	Fluids	_	340,236		351,511		352,018		355,508		1,399,273	_	345,009		346,275		361,797		377,485	1	,430,566			
Part																								
Intra-segment eliminations	_		372 097		448 115		492 460		418 758		1 731 430		411 493		522 357		528 807		458 532	1	921 189			
Note	Equipment	_	012,001		110,110		102, 100		110,100		1,101,100	_	111,100		022,007		020,007		100,002		,,021,100			
Note	Intra-segment eliminations		(451)		(133)		(164)		(237)		(985)		(379)		(833)		(664)		(355)		(2 231)			
Negret   N	· ·	\$ 1	. ,	\$	. ,	\$	. ,	\$	. ,	\$		\$		\$		\$ :	. ,	\$	. ,	\$ 7				
Segment Earnings   Segment Ear	Total consolidated revenue	<u> </u>	,, .0,00	_	.,. 00,020	_	1,1 01,002	_	1,001,000	Ť		Ť	.,002,010	_	.,002,000		_,000,070	_	.,0,0		,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
Segment Earnings   Segment Ear	NET EADNINGS																							
Energy   S 2,305   S 40,909   S 48,726   S 13,250   S 173,190   S 118,968   S 114,901   S 122,738   S 105,118   S 461,815																								
Engineered Systems 88,149 96,702 102,866 89,244 376,961 83,227 101,766 108,800 93,205 386,998 Fluids 54,634 70,168 74,911 62,404 262,117 57,942 63,112 67,559 63,026 251,639 Refrigeration & Flood Equipment 36,150 65,732 76,665 42,752 221,299 44,862 84,926 78,012 30,934 238,734 Total Segments 231,238 273,511 303,168 225,650 1,033,567 304,999 364,795 377,109 29,2283 1,339,186 Corporate expense of other 14,526 20,962 25,881 24,911 105,700 30,734 29,287 27,815 29,964 117,800 Net interest expense 32,037 31,988 31,983 31,249 127,257 32,655 31,961 31,231 31,332 127,179 Earnings from continuing operations before provision for income taxes 46,675 221,141 245,304 169,490 800,610 241,610 303,547 318,063 230,987 1,094,207 Provision for income taxes 47,885 65,507 58,821 32,916 204,729 71,569 92,966 92,380 59,152 316,067 Earnings from continuing operations before provision for income taxes 47,885 65,507 58,821 32,916 204,729 71,569 92,966 92,380 59,152 316,067 Earnings from continuing operations before provision for income taxes 47,885 65,507 58,821 32,916 204,729 71,569 92,966 92,380 59,152 316,067 Earnings from continuing operations before provision for income taxes 47,885 65,507 58,821 32,916 204,729 71,569 92,966 92,380 59,152 316,067 Earnings from continuing operations before provision for income taxes 47,885 65,507 58,821 31,945 10,041 210,581 225,683 171,835 778,140 Earnings from continuing operations from taxes 47,885 65,507 58,821 31,945 10,041 210,581 225,683 171,835 778,140 Earnings from continuing operations from continuing operations from taxes 47,885 65,507 58,821 31,845 186,893 186,993 10,041 210,581 225,683 171,835 778,140 Earnings from continuing operations from co		\$	52 305	\$	40 909	\$	48 726	\$	31 250	\$	173 190	\$	118 968	\$	114 991	\$	122 738	\$	105 118	\$	461 815			
Fluids   54,634   70,168   74,911   62,404   262,117   57,942   63,112   67,559   63,026   251,639   Refrigeration & Food Equipment   36,150   65,732   76,665   42,752   221,299   44,862   84,926   78,012   30,934   238,734   31,034   32,03734   32,03		Ψ	•	Ψ		Ψ		Ψ		Ψ		Ψ		Ψ		Ψ		Ψ		Ψ				
Refrigeration & Food   gardine	,		•								·										•			
Total Segments			- 1, 1		,		,		,		,		,		,		,		,					
Not interest expense   other stage   32,037   31,988   31,983   31,983   31,949   127,257   32,655   31,961   31,231   31,332   127,179	Equipment		36,150		65,732		76,665		42,752		221,299		44,862		84,926		78,012		30,934		238,734			
Not interest expense	Total Segments		231,238		273,511		303,168		225,650		1,033,567		304,999		364,795		377,109		292,283	1	,339,186			
Earnings from continuing operations before provision for income taxes and the continuing operations before provision for income taxes and the continuing operations before provision for income taxes and the continuing operations and the continuing operations and the continuing operations are continuing operations and the continuing operations are continuing operations and the continued operations are continued operations, and the continued operations are continued operations and the continued operations are continued operations and the continued operations are continued operations are continued operations and the continued operations are continued operations. The continued operations are continued operations are continued operations are continued operations. The continued operations are continued operations are continued operations are continued operations. The continued operations are continued operations are continued operations. The continued operations are continued operations are continued operations. The continued operations are continued operations are continued operations. The continued operations are continued operations are continued operations. The continued operations are continued operations are continued operations. The continued operations are continued operations are continued operations. The continue	Corporate expense / other		•				,		,		•		,		,						•			
operations before provision for income taxes Provision for income taxes Provision for income taxes Provision for income taxes A7,485 65,507 58,821 32,916 204,729 71,569 92,966 92,380 59,152 316,067         1,094,207         2,096,60 92,380 59,152 316,067         1,094,207         2,096,60 92,380 59,152 316,067         3,096,60 59,152 316,067         3,096,60 59,152 316,067         3,096,60 59,152 316,067         3,096,60 59,152 316,067         3,096,60 59,152 316,067         3,096,60 59,152 316,067         3,096,60 59,152 316,067         3,096,60 59,152 316,067         3,096,60 59,152 316,067         3,096,60 59,152 316,067         3,096,60 59,152 316,067         3,096,60 59,152 316,067         3,096,60 59,152 316,067         3,096,60 59,152 316,067         3,096,60 59,152 316,067         3,096,60 59,152 316,067         3,096,60 59,152 316,067         3,096,60 59,152 316,067         3,096,60 59,140 31		_	32,037		31,988		31,983		31,249		127,257	_	32,655		31,961		31,231		31,332		127,179			
Provision for income taxes	operations before																							
Earnings from continuing operations	provision for income taxes		164,675		221,141		245,304		169,490		800,610		241,610		303,547		318,063		230,987	1	,094,207			
operations         117,190         155,634         186,483         136,574         595,881         170,041         210,581         225,683         171,835         778,140           Earnings (loss) from discontinued operations, net         92,320         176,762         (385)         5,251         273,948         (9,903)         3,378         6,161         (2,541)         (2,905)           Net earnings         \$ 209,510         \$ 332,396         \$ 186,098         \$ 141,825         \$ 869,829         \$ 160,138         \$ 213,959         \$ 231,844         \$ 169,294         \$ 775,235           SEGMENT OPERATING MARGIN           Energy         12,2%         11,2%         13,4%         9,7%         11,7%         24.8%         23,9%         24,2%         19,1%         22,9%           Energy         15,4%         16,3%         17,8%         14,9%         16,1%         16,6%         17,8%         15,7%         16,1%         16,2%         16,2%         16,8%         18,2%         18,7%         16,7%         16,2%         16,8%         18,2%         18,7%         16,7%         16,2%         16,8%         18,2%         18,7%         16,7%         17,6%         17,6%         18,7%         16,8%         18,2%         18,7% <t< td=""><td></td><td></td><td>47,485</td><td></td><td>65,507</td><td></td><td>58,821</td><td></td><td>32,916</td><td></td><td>204,729</td><td></td><td>71,569</td><td></td><td>92,966</td><td></td><td>92,380</td><td></td><td>59,152</td><td></td><td>316,067</td></t<>			47,485		65,507		58,821		32,916		204,729		71,569		92,966		92,380		59,152		316,067			
Earnings (loss) from discontinued operations, net 92,320 176,762 (385) 5,251 273,948 (9,903) 3,378 6,161 (2,541) (2,905) Net earnings			117.190		155.634		186.483		136.574		595.881		170.041		210.581		225.683		171.835		778.140			
net         92,320         176,762         (385)         5,251         273,948         (9,903)         3,378         6,161         (2,541)         (2,905)           Net earnings         \$ 209,510         \$ 332,396         \$ 186,098         \$ 141,825         \$ 869,829         \$ 160,138         \$ 213,959         \$ 231,844         \$ 169,294         \$ 775,235           SEGMENT OPERATING MARGIN           Energy         12.2%         11.2%         13.4%         9.7%         11.7%         24.8%         23.9%         24.2%         19.1%         22.9%           Engineered Systems         15.4%         16.3%         17.8%         14.9%         16.1%         14.7%         16.6%         17.8%         15.7%         16.2%           Fluids         16.1%         20.0%         21.3%         17.6%         18.7%         16.8%         18.2%         18.7%         16.7%         17.6%           Refrigeration & Food Equipment         9.7%         14.7%         15.6%         10.2%         12.8%         10.9%         16.3%         14.8%         6.7%         12.4%           DEPRECIATION AND AMORITIZATION EXPENSE           Energy         \$ 34,427         \$ 32,740         \$ 31,858         \$ 42,754         \$ 141,779<			,		,		,		/ -		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		-,-		,,,,,,		,,,,,,		,		.,			
Net earnings   \$209,510   \$332,396   \$186,098   \$141,825   \$869,829   \$160,138   \$213,959   \$231,844   \$169,294   \$775,235	•		02 320		176 762		(395)		5 251		272 049		(0.003)		2 279		6 161		(2.541)		(2 005)			
SEGMENT OPERATING MARGIN   Energy   12.2%   11.2%   13.4%   9.7%   11.7%   24.8%   23.9%   24.2%   19.1%   22.9%   Engineered Systems   15.4%   16.3%   17.8%   14.9%   16.1%   14.7%   16.6%   17.8%   15.7%   16.2%   Fluids   16.1%   20.0%   21.3%   17.6%   18.7%   16.8%   18.2%   18.7%   16.7%   17.6%   Refrigeration & Food Equipment   9.7%   14.7%   15.6%   10.2%   12.8%   10.9%   16.3%   14.8%   6.7%   12.4%   10.9%   16.3%   14.8%   6.7%   12.4%   10.9%   16.9%   18.6%   18.8%   14.8%   17.3%   17.3%   14.9%   16.9%   18.6%   18.8%   14.8%   17.3%   17.3%   17.3%   14.9%   16.9%   18.6%   18.8%   14.8%   14.8%   17.3%   17.3%   14.9%   16.9%   18.8%   14.8%   14.8%   14.8%   17.3%   14.9%   16.9%   18.8%   14.8%   14.8%   14.8%   17.3%   14.9%   16.9%   18.8%   14.8%   14.8%   14.8%   17.3%   14.9%   16.9%   18.8%   14.8%   14.8%   14.8%   17.3%   14.9%   16.9%   18.8%   14.8%   14.8%   14.8%   17.3%   14.9%   16.9%   18.8%   14.8%   14.8%   14.8%   17.3%   14.9%   16.9%   18.8%   14.8%   14.8%   17.3%   14.9%   16.9%   18.8%   14.8%   14.8%   17.3%   14.9%   16.9%		\$		\$	•	\$	. ,	\$		\$		\$		\$	•	\$	•	\$		\$	,			
Energy         12.2%         11.2%         13.4%         9.7%         11.7%         24.8%         23.9%         24.2%         19.1%         22.9%           Engineered Systems         15.4%         16.3%         17.8%         14.9%         16.1%         14.7%         16.6%         17.8%         15.7%         16.2%           Fluids         16.1%         20.0%         21.3%         17.6%         18.7%         16.8%         18.2%         18.7%         16.7%         17.6%           Refrigeration & Food Equipment         9.7%         14.7%         15.6%         10.2%         12.8%         10.9%         16.3%         14.8%         6.7%         12.4%           Total Segment         13.5%         15.6%         17.0%         13.3%         14.9%         16.9%         18.6%         18.8%         14.8%         17.3%           DEPRECIATION AND AMORTIZATION EXPENSE           Energy         \$ 34,427         \$ 32,740         \$ 31,858         \$ 42,754         \$ 141,779         \$ 25,575         \$ 25,807         \$ 27,145         \$ 33,429         \$ 111,956           Engineered Systems         14,526         14,392         14,503         16,493         59,914         15,850         15,982         15,334 <td< td=""><td>Net earnings</td><td><u>Ψ</u></td><td>200,010</td><td>Ψ</td><td>002,000</td><td>Ψ</td><td>100,000</td><td>Ψ</td><td>141,020</td><td>Ψ</td><td>003,023</td><td>Ψ</td><td>100,100</td><td>Ψ</td><td>210,000</td><td>Ψ</td><td>201,044</td><td>Ψ</td><td>100,204</td><td>Ψ</td><td>110,200</td></td<>	Net earnings	<u>Ψ</u>	200,010	Ψ	002,000	Ψ	100,000	Ψ	141,020	Ψ	003,023	Ψ	100,100	Ψ	210,000	Ψ	201,044	Ψ	100,204	Ψ	110,200			
Energy         12.2%         11.2%         13.4%         9.7%         11.7%         24.8%         23.9%         24.2%         19.1%         22.9%           Engineered Systems         15.4%         16.3%         17.8%         14.9%         16.1%         14.7%         16.6%         17.8%         15.7%         16.2%           Fluids         16.1%         20.0%         21.3%         17.6%         18.7%         16.8%         18.2%         18.7%         16.7%         17.6%           Refrigeration & Food Equipment         9.7%         14.7%         15.6%         10.2%         12.8%         10.9%         16.3%         14.8%         6.7%         12.4%           Total Segment         13.5%         15.6%         17.0%         13.3%         14.9%         16.9%         18.6%         18.8%         14.8%         17.3%           DEPRECIATION AND AMORTIZATION EXPENSE           Energy         \$ 34,427         \$ 32,740         \$ 31,858         \$ 42,754         \$ 141,779         \$ 25,575         \$ 25,807         \$ 27,145         \$ 33,429         \$ 111,956           Engineered Systems         14,526         14,392         14,503         16,493         59,914         15,850         15,982         15,334 <td< td=""><td>SEGMENT OPERATING</td><td>маг</td><td>CIN</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	SEGMENT OPERATING	маг	CIN																					
Engineered Systems 15.4% 16.3% 17.8% 14.9% 16.1% 14.7% 16.6% 17.8% 15.7% 16.2% Fluids 16.1% 20.0% 21.3% 17.6% 18.7% 16.8% 18.2% 18.7% 16.7% 17.6% Refrigeration & Food Equipment 9.7% 14.7% 15.6% 10.2% 12.8% 10.9% 16.3% 14.8% 6.7% 12.4% Total Segment 13.5% 15.6% 17.0% 13.3% 14.9% 16.9% 18.6% 18.8% 14.8% 17.3% 16.1% 17.3% 16.9% 18.6% 18.8% 14.8% 17.3% 16.9% 18.6% 18.8% 14.8% 17.3% 16.9% 18.6% 18.8% 14.8% 17.3% 16.9% 18.6% 18.8% 14.8% 17.3% 16.9% 18.6% 18.8% 14.8% 17.3% 16.9% 18.6% 18.8% 14.8% 17.3% 16.9% 18.6% 18.8% 14.8% 17.3% 16.9% 18.6% 18.8% 14.8% 17.3% 16.9% 18.6% 18.8% 14.8% 17.3% 16.9% 16.9% 18.6% 18.8% 14.8% 17.3% 16.9% 16.9% 18.6% 18.8% 14.8% 17.3% 16.9% 16.9% 18.6% 18.8% 14.8% 17.3% 16.9% 16.		VIA1			11 20/	<b>'</b>	13 /10	,	0 70	<b>'</b>	11 70/		2/1 80/	,	23 00/	,	24 20/	<b>'</b>	10 10/		22 00/			
Fluids 16.1% 20.0% 21.3% 17.6% 18.7% 16.8% 18.2% 18.7% 16.7% 17.6% Refrigeration & Food Equipment 9.7% 14.7% 15.6% 10.2% 12.8% 10.9% 16.3% 14.8% 6.7% 12.4% Total Segment 13.5% 15.6% 17.0% 13.3% 14.9% 16.9% 18.6% 18.8% 14.8% 17.3% 17.3% 17.3% 17.3% 11.9% 16.9% 18.6% 18.8% 14.8% 17.3% 17.3% 18.6% 18.8% 14.8% 17.3% 18.6% 18.8% 14.8% 17.3% 18.6% 18.8% 14.8% 17.3% 18.6% 18.8% 14.8% 17.3% 18.6% 18.8% 14.8% 17.3% 18.6% 18.8% 14.8% 17.3% 18.6% 18.8% 18.8% 14.8% 17.3% 18.6% 18.8% 18.8% 18.8% 18.8% 18.8% 18.8% 17.3% 18.8% 18.6% 18.8																								
Refrigeration & Food Equipment         9.7%         14.7%         15.6%         10.2%         12.8%         10.9%         16.3%         14.8%         6.7%         12.4%           Total Segment         13.5%         15.6%         17.0%         13.3%         14.9%         16.9%         18.6%         18.8%         14.8%         17.3%           DEPRECIATION AND AMORTIZATION EXPENSE           Energy         \$ 34,427         \$ 32,740         \$ 31,858         \$ 42,754         \$ 141,779         \$ 25,575         \$ 25,807         \$ 27,145         \$ 33,429         \$ 111,956           Engineered Systems         14,526         14,392         14,503         16,493         59,914         15,850         15,982         15,334         14,780         61,946           Fluids         13,848         13,648         13,367         15,215         56,078         16,366         15,308         14,019         15,210         60,903           Refrigeration & Food Equipment         16,458         16,406         16,609         16,601         66,074         17,212         17,451         17,073         16,965         68,701           Corporate         923         841         837         643         3,244         870         1,000	,																							
DEPRECIATION AND AMORTIZATION EXPENSE           Energy         \$ 34,427         \$ 32,740         \$ 31,858         \$ 42,754         \$ 141,779         \$ 25,575         \$ 25,807         \$ 27,145         \$ 33,429         \$ 111,956           Engineered Systems         14,526         14,392         14,503         16,493         59,914         15,850         15,982         15,334         14,780         61,946           Fluids         13,848         13,648         13,367         15,215         56,078         16,366         15,308         14,019         15,210         60,903           Refrigeration & Food Equipment         16,458         16,406         16,609         16,601         66,074         17,212         17,451         17,073         16,965         68,701           Corporate         923         841         837         643         3,244         870         1,000         910         902         3,682			, .		20.07	•	2,		,	•	,			•	.0.2		,	•		,	111070			
DEPRECIATION AND AMORTIZATION EXPENSE           Energy         \$ 34,427         \$ 32,740         \$ 31,858         \$ 42,754         \$ 141,779         \$ 25,575         \$ 25,807         \$ 27,145         \$ 33,429         \$ 111,956           Engineered Systems         14,526         14,392         14,503         16,493         59,914         15,850         15,982         15,334         14,780         61,946           Fluids         13,848         13,648         13,367         15,215         56,078         16,366         15,308         14,019         15,210         60,903           Refrigeration & Food Equipment         16,458         16,406         16,609         16,601         66,074         17,212         17,451         17,073         16,965         68,701           Corporate         923         841         837         643         3,244         870         1,000         910         902         3,682	Equipment		9.7%	)	14.7%	6			10.2%	0					16.3%	0	14.8%	6	6.7%	)	12.4%			
Energy         \$ 34,427         \$ 32,740         \$ 31,858         \$ 42,754         \$ 141,779         \$ 25,575         \$ 25,807         \$ 27,145         \$ 33,429         \$ 111,956           Engineered Systems         14,526         14,392         14,503         16,493         59,914         15,850         15,982         15,334         14,780         61,946           Fluids         13,848         13,648         13,367         15,215         56,078         16,366         15,308         14,019         15,210         60,903           Refrigeration & Food Equipment         16,458         16,406         16,609         16,601         66,074         17,212         17,451         17,073         16,965         68,701           Corporate         923         841         837         643         3,244         870         1,000         910         902         3,682	Total Segment		13.5%	)	15.6%	6	17.0%	Ď	13.3%	6	14.9%		16.9%	ó	18.6%	ó	18.8%	6	14.8%	)	17.3%			
Energy         \$ 34,427         \$ 32,740         \$ 31,858         \$ 42,754         \$ 141,779         \$ 25,575         \$ 25,807         \$ 27,145         \$ 33,429         \$ 111,956           Engineered Systems         14,526         14,392         14,503         16,493         59,914         15,850         15,982         15,334         14,780         61,946           Fluids         13,848         13,648         13,367         15,215         56,078         16,366         15,308         14,019         15,210         60,903           Refrigeration & Food Equipment         16,458         16,406         16,609         16,601         66,074         17,212         17,451         17,073         16,965         68,701           Corporate         923         841         837         643         3,244         870         1,000         910         902         3,682																								
Engineered Systems 14,526 14,392 14,503 16,493 <b>59,914</b> 15,850 15,982 15,334 14,780 <b>61,946</b> Fluids 13,848 13,648 13,367 15,215 <b>56,078</b> 16,366 15,308 14,019 15,210 <b>60,903</b> Refrigeration & Food Equipment 16,458 16,406 16,609 16,601 <b>66,074</b> 17,212 17,451 17,073 16,965 <b>68,701</b> Corporate 923 841 837 643 <b>3,244</b> 870 1,000 910 902 <b>3,682</b>	DEPRECIATION AND AM	IOR	TIZATION	EX																				
Fluids         13,848         13,648         13,367         15,215         56,078         16,366         15,308         14,019         15,210         60,903           Refrigeration & Food Equipment         16,458         16,406         16,609         16,601         66,074         17,212         17,451         17,073         16,965         68,701           Corporate         923         841         837         643         3,244         870         1,000         910         902         3,682	Energy	\$		\$		\$		\$		\$	·	\$		\$		\$		\$		\$	•			
Refrigeration & Food         Equipment         16,458         16,406         16,609         16,601         66,074         17,212         17,451         17,073         16,965         68,701           Corporate         923         841         837         643         3,244         870         1,000         910         902         3,682	•																							
Equipment         16,458         16,406         16,609         16,601         66,074         17,212         17,451         17,073         16,965         68,701           Corporate         923         841         837         643         3,244         870         1,000         910         902         3,682			13,848		13,648		13,367		15,215		56,078		16,366		15,308		14,019		15,210		60,903			
Corporate 923 841 837 643 <b>3,244</b> 870 1,000 910 902 <b>3,682</b>			16,458		16,406		16,609		16,601		66,074		17,212		17,451		17,073		16,965		68,701			
		\$	80,182	\$		\$		\$		\$		\$		\$	75,548	\$		\$	81,286	\$				

# DOVER CORPORATION QUARTERLY SEGMENT INFORMATION (continued) (unaudited)(in thousands)

						2015				2014									
		21		Q2		Q3		Q4	FY 2015		Q1		Q2		Q3		Q4		FY 2014
BOOKINGS																			
Energy	\$ 41	6,628	\$	345,079	\$	351,557	\$	315,996	\$ 1,429,260	\$	478,469	\$	477,162	\$	526,134	\$	534,646	\$	2,016,411
Engineered Systems																			
Printing & Identification	23	5,617		224,203		226,756		250,639	937,215		250,416		245,429		249,288		248,071		993,204
Industrials	33	7,070		336,173		338,744		357,451	1,369,438		370,949		363,773		342,687		374,438		1,451,847
	57	2,687		560,376		565,500		608,090	2,306,653		621,365		609,202		591,975		622,509		2,445,051
Fluids	33	9,310		333,695		357,032		321,154	1,351,191		362,943		375,009		350,853		345,553		1,434,358
Refrigeration & Food				400 700		100.001		.==			100 701		<b>5</b> 40.040		450.000				
Equipment	41	9,659		486,793		430,681		379,967	1,717,100	_	493,731		542,810		459,099		367,567		1,863,207
Intra-segment eliminations	_	(628)		(417)		(385)		(486)	(1,916)	_	(506)	1	(1,089)		(737)		(644)		(2,976)
Total consolidated bookings	\$ 1,74	7,656	\$	1,725,526	\$	1,704,385	\$	1,624,721	\$ 6,802,288	\$	1,956,002	\$:	2,003,094	\$ 1	1,927,324	\$ 1	1,869,631	\$	7,756,051
BACKLOG																			
Energy	\$ 21	2,060	\$	194,819	\$	156,631	\$	155,586	_	\$	210,846	\$	206,415	\$	232,739	\$	233,347	_	
Engineered Systems																			
Printing & Identification	10	8,151		103,403		100,476		98,288			131,298		128,912		115,352		110,359		
Industrials		6,598		248,592		236,298		250,725	_	_	266,517		268,680		254,612		282,598	-	
	38	4,749		351,995		336,774		349,013	_	_	397,815		397,592		369,964		392,957		
									_									_	
Fluids	25	9,504		240,389		236,608		243,459	_		328,617		348,508		323,424		277,834	_	
									_									_	
Refrigeration & Food Equipment	33	7,084		373,193		307,351		247,352			431,298		450,065		376,141		282,507		
Буагритент		7,004		070,100		007,001		271,002	_		+01,200		+00,000		370,141		202,007		
Intra-segment eliminations		(595)		(354)		(598)		(808)			(374)		(211)		(302)		(431)		
ma-segment eminiations		(080)		(304)		(390)		(000)	_	_	(374)		(211)		(302)		(401)	-	
Total canadidated basists	\$ 1,19	2 802	<b>e</b> .	1,160,042	•	1,036,766	\$	994,602		•	1,368,202	Ф	1,402,369	• •	1,301,966	¢ 1	1,186,214		
Total consolidated backlog	ψ 1,19	2,002	φ	1,100,042	φ	1,030,700	φ	∂∂4,00Z	=	Φ	1,300,202	Φ	1,402,309	φ	1,301,800	ا ب	1,100,214	-	

## DOVER CORPORATION QUARTERLY EARNINGS PER SHARE

(unaudited)(in thousands, except per share data\*)

						2015						2014			
		Q1		Q2		Q3	Q4	F	Y 2015	Q1	Q2	Q3	Q4	F`	Y 2014
Basic earnings (loss) per common share:															
Continuing operations	\$	0.72	\$	0.98	\$	1.20	\$ 0.88	\$	3.78	\$ 1.00 \$	1.26	\$ 1.36	\$ 1.04	\$	4.67
Discontinued operations		0.57		1.11		_	0.03		1.74	\$ (0.06) \$	0.02	\$ 0.04	\$ (0.02)	\$	(0.02)
Net earnings		1.30		2.10		1.20	0.92		5.52	\$ 0.94 \$	1.29	\$ 1.40	\$ 1.03	\$	4.65
Diluted earnings (loss) per common share:															
Continuing operations	\$	0.72	\$	0.97	\$	1.19	\$ 0.87	\$	3.74	\$ 0.99 \$	1.25	\$ 1.34	\$ 1.03	\$	4.61
Discontinued operations		0.57		1.10		_	0.03		1.72	\$ (0.06) \$	0.02	\$ 0.04	\$ (0.02)	\$	(0.02)
Net earnings		1.28		2.07		1.19	0.91		5.46	\$ 0.93 \$	1.27	\$ 1.38	\$ 1.02	\$	4.59
Adjusted diluted earnings per common sha	re (c	alculate	d be	low):											
Continuing operations	\$	0.72	\$	0.97	\$	1.14	\$ 0.81	\$	3.63	\$ 0.97 \$	1.25	\$ 1.31	\$ 1.01	\$	4.54

Net earnings (loss) and average shares used in calculated earnings (loss) per share amounts are as follows:

Net earnings (loss):										
Continuing operations	\$ 117,190	\$ 155,634	\$ 186,483	\$ 136,574	\$ 595,881	\$ 170,041	\$ 210,581	\$ 225,683	\$ 171,835	\$ 778,140
Discontinued operations	92,320	176,762	(385)	5,251	273,948	(9,903)	3,378	6,161	(2,541)	(2,905)
Net earnings	209,510	332,396	186,098	141,825	869,829	160,138	213,959	231,844	169,294	775,235
Average shares outstanding:										
Basic	161,650	158,640	155,300	154,986	157,619	169,750	166,474	166,021	164,589	166,692
Diluted	163,323	160,398	156,560	156,254	159,172	172,013	168,857	168,343	166,467	168,842

#### Note:

Earnings from continuing operations are adjusted by discrete tax items to derive adjusted earnings from continuing operations and adjusted diluted earnings per common share as follows:

						2015								2	014				
		Q1	(	<b>Q</b> 2		Q3		Q4	FY 2015		<b>Q</b> 1	Q	2	(	23		Q4	F١	2014
Adjusted earnings from continuing operatio	ns:																		
Earnings from continuing operations	\$ 1	17,190	\$ 15	5,634	\$ '	186,483	\$ 1	136,574	\$ 595,881	\$ 170	0,041	\$ 210	581	\$ 225	5,683	\$ 17	71,835	\$ 7	78,140
Gains (losses) from discrete and other tax items	;	_		_		8,131		9,382	17,513	2	2,541	(	635)	į	5,524		3,860		11,290
Adjusted earnings from continuing operations		17,190	\$ 15	5,634	\$ '	178,352	\$ 1	127,192	\$ 578,368	\$ 167	7,500	\$ 211	216	\$ 220	),159	\$ 16	67,975	\$ 70	66,850
Adjusted diluted earnings per common shar	e:																		
Earnings from continuing operations	\$	0.72	\$	0.97	\$	1.19	\$	0.87	\$ 3.74	\$	0.99	\$	1.25	\$	1.34	\$	1.03	\$	4.61
Gains (losses) from discrete and other tax items		_		_		0.05		0.06	0.11		0.01		_		0.03		0.02		0.07
Adjusted earnings from continuing operations	\$	0.72	\$	0.97	\$	1.14	\$	0.81	\$ 3.63	\$	0.97	\$	1.25	\$	1.31	\$	1.01	\$	4.54

<sup>\*</sup> Per share data may not add due to rounding.

## DOVER CORPORATION CONSOLIDATED BALANCE SHEETS (In thousands, except share and per share amounts)

	Decer	mber 31, 2015	Dece	mber 31, 2014
Assets:				
Cash and cash equivalents	\$	362,185	\$	681,581
Receivables, net of allowances		1,120,490		1,186,746
Inventories, net		802,895		863,737
Other current assets		135,209		101,905
Property, plant and equipment, net		854,269		837,069
Goodwill		3,737,389		3,491,557
Intangible assets, net		1,413,223		1,369,520
Deferred taxes and other assets		194,103		171,005
Assets of discontinued operations		_		327,171
Total assets	\$	8,619,763	\$	9,030,291
Liabilities and Stockholders' Equity:				
Notes payable and current maturities of long-term debt	\$	151,122	\$	777,956
Payables and accrued expenses	•	1,216,060	•	1,260,893
Deferred taxes and other non-current liabilities		990,664		986,958
Long-term debt		2,617,342		2,253,041
Liabilities of discontinued operations		_		50,718
Stockholders' equity		3,644,575		3,700,725
Total liabilities and stockholders' equity	\$	8,619,763	\$	9,030,291

## DOVER CORPORATION CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (unaudited)(in thousands)

	Years Ended De	cember 31,
	2015	2014
Operating activities:		
Net earnings	\$ 869,829 \$	775,235
(Earnings) loss from discontinued operations, net	(273,948)	2,905
Depreciation and amortization	327,089	307,188
Stock-based compensation	30,697	31,628
Contributions to employee benefit plans	(21,942)	(24,232
Net change in assets and liabilities	17,334	(142,560
Net cash provided by operating activities of continuing operations	949,059	950,164
Investing activities:		
Additions to property, plant and equipment	(154,251)	(166,033
Acquisitions (net of cash and cash equivalents acquired)	(567,843)	(802,254
Proceeds from the sale of property, plant and equipment	14,604	14,373
Proceeds from the sale of businesses	689,314	191,348
Settlement of net investment hedge	(17,752)	_
Other	1,350	(19,991
Net cash used in investing activities of continuing operations	(34,578)	(782,557
-inancing activities:		
Cash received from Knowles Corporation, net of cash distributed	_	359,955
Change in notes payable, net	(327,000)	251,500
Net increase in debt	94,252	(6,566
Dividends to stockholders	(257,969)	(258,487
Purchase of common stock	(600,164)	(601,077
Net proceeds from exercise of share-based awards	(1,005)	(814
Net cash used in financing activities of continuing operations	(1,091,886)	(255,489
		·
Net cash (used in) provided by discontinued operations	(115,930)	6,007
-ffeet of evaluation water absences on each		
Effect of exchange rate changes on cash	(26,061)	(40,426
Net decrease in cash and cash equivalents	(319,396)	(122,301
Cash and cash equivalents at beginning of period	681,581	803,882

## **DOVER CORPORATION** QUARTERLY FREE CASH FLOW (unaudited)(in thousands)

			2015			2014									
	Q1	Q2	Q3	Q4	FY 2015		Q1		Q2		Q3		Q4		FY 2014
Cash flow from operating activities	\$ 131,332	\$ 218,911	\$ 282,213	\$ 316,603	\$ 949,059	\$	28,361	\$	185,013	\$	292,012	\$	444,778	\$	950,164
Less: Additions to property, plant and equipment	(27,956)	(43,807)	(39,516)	(42,972)	(154,251)		(32,695)		(42,550)		(33,532)		(57,256)		(166,033)
Free cash flow	\$ 103,376	\$ 175,104	\$ 242,697	\$ 273,631	\$ 794,808	\$	(4,334)	\$	142,463	\$	258,480	\$	387,522	\$	784,131
Free cash flow as a percentage of earnings from continuing operations  Free cash flow as a percentage of revenue	88.2% 6.0%	112.5% 10.0%	130.1% 13.6%	200.4% 16.1%	133.4% 11.4%		(2.5)%		67.7% 7.3%		114.5% 12.9%		225.5% 19.6%		100.8%

## ADDITIONAL INFORMATION FOURTH QUARTER AND FULL YEAR 2015

#### **Acquisitions**

During the fourth quarter of 2015, the Company completed three acquisitions across the Fluids segment and the Printing & Identification platform of the Engineered Systems segment. For the full year 2015, Dover made a total of four acquisitions for consideration totaling \$567.8 million.

#### **Discontinued Operations**

For the fourth quarter of 2015, the Company recognized a gain from discontinued operations of \$5.3 million, or \$0.03 EPS. On a full-year basis, the Company generated net earnings of \$273.9 million, or \$1.72 EPS. Included in this amount is a \$87.8 million gain on sale of Datamax O'Neil, which was sold in the first quarter of 2015 and a \$177.8 million gain on sale of Sargent Aerospace, which was sold in the second quarter of 2015. Also included in the results of discontinued operations is \$6.3 million of earnings, or \$0.04 EPS, attributable to the operations of Datamax O'Neil and Sargent Aerospace.

#### **Restructuring and Other Costs**

During the quarter, the Company took actions to adjust our costs and streamline our businesses, resulting in \$16.5 million, or \$0.08 EPS, of restructuring charges. These charges were incurred primarily at each of our business segments, including \$4.2 million in Energy, \$4.5 million in Engineered Systems, \$1.3 million in Fluids, and \$6.3 million in Refrigeration & Food Equipment. For full year, restructuring costs totaled \$55.2 million, or \$0.25 EPS, of which primarily \$30.8 million was incurred in Energy, \$13.3 million in Engineered Systems, \$4.9 million in Fluids, and \$5.8 million in Refrigeration and Food Equipment.

#### Tax Rate

The effective tax rate on continuing operations was 19.4% and 25.6% for the fourth quarters of 2015 and 2014, respectively. On a full year basis, the effective tax rates on continuing operations for 2015 and 2014 were 25.6% and 28.9%, respectively. The 2015 and 2014 rates were favorably impacted by discrete and other items, as shown in the reconciliation for quarterly earnings per share included herein. After adjusting for discrete and other items, the fourth quarter effective tax rates were 25.0% and 27.3% for 2015 and 2014, respectively, and the full year rates were 27.8% and 29.9% for 2015 and 2014, respectively. The reduction in the effective tax rate year over year is principally due to a change in the geographic mix of earnings as well as restructuring of foreign operations.

#### Free Cash Flow

The following table is a reconciliation of free cash flow (a non-GAAP measure) from cash flow provided by operating activities:

	Three Months Ended December 31,		Years Ended December 31		mber 31,	
		2015	2014	 2015		2014
Free Cash Flow (dollars in thousands)						
Cash flow provided by operating activities	\$	316,603	444,778	\$ 949,059	\$	950,164
Less: Capital expenditures		(42,972)	(57,256)	(154,251)		(166,033)
Free cash flow	\$	273,631	\$ 387,522	\$ 794,808	\$	784,131
Free cash flow as a percentage of revenue		16.1%	19.6%	11.4%		10.1%
Free cash flow as a percentage of earnings from continuing						
operations				 133.4%		100.8%

The fourth quarter 2015 decrease in free cash flow reflects lower earnings relative to the prior year driven by lower volume and product mix.

#### **Revenue Growth Factors**

		2015				
	Q1	Q2	Q3	Q4	Full Year	
Organic	(6)%	(10)%	(10)%	(12)%	(10)%	
Acquisitions	5 %	4 %	3 %	2 %	4 %	
Currency translation	(4)%	(4)%	(4)%	(4)%	(4)%	
	(5)%	(10)%	(11)%	(14)% (1)	(10)% (1)	

<sup>(1)</sup> Includes a decline in revenue in Q4 within the Refrigeration & Food Equipment segment due to the divestiture of a product line.

#### **Share Repurchases**

In January 2015, the Board of Directors approved a new standing share repurchase authorization, whereby the Company may repurchase up to 15 million shares of its common stock over the following three years. This plan replaced the Company's \$1.0 billion share repurchase program, which it completed in 2014. During the year ended December 31, 2015, the Company purchased a total of approximately 8.2 million shares of its common stock in the open market at a total cost of \$600.2 million, or \$72.94 per share. As of December 31, 2015, the approximate number of shares still available for repurchase under the January 2015 share repurchase authorization was 6.8 million.

#### Capitalization

The following table provides a summary reconciliation of total debt and net debt to net capitalization to the most directly comparable GAAP measures:

Net Debt to Net Capitalization Ratio (in thousands)	Dec	ember 31, 2015	De	cember 31, 2014
Current maturities of long-term debt	\$	122	\$	299,956
Commercial paper		151,000		478,000
Long-term debt		2,617,342		2,253,041
Total debt		2,768,464		3,030,997
Less: Cash and cash equivalents		(362, 185)		(681,581)
Net debt		2,406,279		2,349,416
Add: Stockholders' equity		3,644,575		3,700,725
Net capitalization	\$	6,050,854	\$	6,050,141
Net debt to net capitalization		39.8%		38.8%

#### Non-GAAP Information:

These Investor Supplement tables contain non-GAAP measures of adjusted earnings from continuing operations used in calculating adjusted diluted earnings per common share, as management believes this information is useful to investors to better understand the company's ongoing profitability and facilitates easier comparisons of the company's profitability to prior and future periods and to its peers. The company has also disclosed herein a number of non-GAAP measures related to free cash flow and the ratio of net debt to net capitalization. Management believes these metrics are important measures of the company's operating performance and liquidity. Free cash flow information provides both management and investors a measurement of cash generated from operations that is available to fund acquisitions, pay dividends, repay debt and repurchase common stock, while the net debt to net capitalization ratio is helpful in evaluating the company's capital structure and the amount of leverage employed.



January 26, 2016 - 9:00am CT

## Earnings Conference Call Fourth Quarter 2015

## Forward looking statements and non-GAAP measures

We want to remind everyone that our comments may contain forward-looking statements that are inherently subject to uncertainties and risks. We caution everyone to be guided in their analysis of Dover Corporation by referring to the documents we file from time to time with the SEC, including our Form 10-K for 2014, for a list of factors that could cause our results to differ from those anticipated in any such forward-looking statements.

We would also direct your attention to our website, www.dovercorporation.com, where considerably more information can be found.

This document contains non-GAAP financial information. Reconciliations of non-GAAP measures are included either in this presentation or Dover's earnings release and investor supplement for the fourth quarter and full year 2015, which are available on our website.

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#### Q4 2015 Performance



\* Excludes discrete & other tax benefits of \$0.01 in Q1 2014, \$0.03 in Q3 2014, \$0.02 in Q4 2014, \$0.05 in Q3 2015 and \$0.06 in Q4 2015

Note: Q4 2014 includes restructuring and other costs of \$0.17; includes restructuring costs of \$0.10 in Q1 2015, \$0.01 in Q2 2015, \$0.05 in Q3 2015 and \$0.08 in Q4 2015

	Q4	Q4/Q4	FY	FY/FY
Revenue	\$1.7B	-14%	\$7.0B	-10%
Adj. EPS (cont.)	\$0.81	-20%	\$3.63	-20%
Bookings	\$1.6B	-13%	\$6.8B	-12%
Seg. Margin	13.3%	-150 bps	14.9%	-240 bps
Adj. Seg. Margin (a)	14.3%	-230 bps	15.7%	-220 bps
Organic Rev.	-12%		-10%	
Acq. Growth	2%		4%	
FCF (b)	\$274M	-29%	\$795M	1%

#### **Quarterly Comments**

- Revenue impacted by weak global macros, FX, and tough oil & gas markets, partially offset by acquisition growth
- US activity declined, largely driven by oil & gas markets and tough comps in retail refrigeration. Asian and European activity softened on reduced capex spending
- Segment margin impacted by lower volume and acquisitionrelated costs, partially offset by productivity and the net benefits of prior period restructuring
- Bookings decline largely driven by oil & gas exposure and FX
- Book-to-bill of 0.96

(a) Adjusted for \$16.5 million of restructuring in Q4 2015 and \$55.2 million for FY 2015, and \$37.1 million in Q4 2014 and \$44.8 million for FY 2014

(b) See Press Release for free cash flow reconciliation



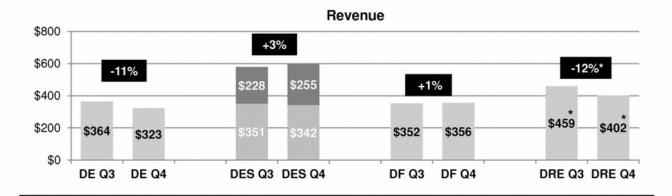
## Revenue

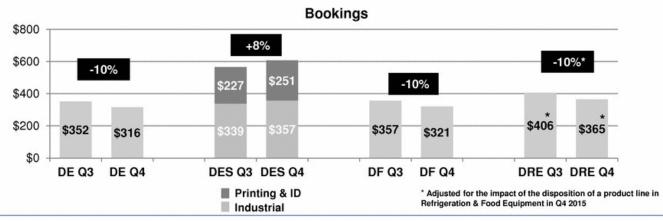
Q4 2015	Energy	Engineered Systems	Fluids	Refrigeration & Food Equip	Total
Organic	-40%	4%	-6%	-6%	-12%
Acquisitions	-	3%	5%	1%	2%
Currency	-1%	-6%	-5%	-2%	-4%
Total	-41%	1%	-6%	-7% <sup>(a)</sup>	-14% <sup>(a)</sup>

FY 2015	Energy	Engineered Systems	Fluids	Refrigeration & Food Equip	Total
Organic	-34%	3%	1%	-8%	-10%
Acquisitions	9%	1%	2%	1%	4%
Currency	-1%	-6%	-5%	-2%	-4%
Total	-26%	-2%	-2%	-9% <sup>(a)</sup>	-10% <sup>(a)</sup>

(a) Adjusted for the impact of the disposition of a product line in Refrigeration & Food Equipment in Q4 2015

## Sequential Results - Q3 2015 $\rightarrow$ Q4 2015





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## **Energy**

- Revenue decline driven by significantly lower North American oil & gas markets
  - Middle East markets holding up well
  - Bearings & Compression's energy-related markets remain weak on slower
     OEM build rates
- Adjusted margin of 10.8% reflects negative product mix and price pressure, partially offset by the benefits of restructuring
- Bookings decline of 41% driven by macro oil & gas trends
- Book-to-bill at 0.98

#### \$ in millions

	Q4 2015	Q4 2014	% Change
Revenue	\$323	\$550	-41%
Earnings	\$ 31	\$105	-70%
Margin	9.7%	19.1%	-940 bps
Adj. Earnings*	\$ 35	\$111	-68%
Adj. Margin*	10.8%	20.2%	-940 bps
Bookings	\$316	\$535	-41%

Revenue by End-Market	% of Q4 Revenue	Y / Y Growth
Drilling & Production	68%	-45%
Bearings & Compression	21%	-23%
Automation	11%	-41%

<sup>\*</sup> Q4 2015 and Q4 2014 earnings adjusted for \$4M and \$6M in restructuring costs, respectively

## **Engineered Systems**

- Solid organic revenue growth, partially offset by impact of FX
  - 8% organic growth in Printing & Identification reflects strong digital printing markets and solid NA marking and coding markets
  - Industrial's organic growth of 1% was led by Environmental Solutions
- Adjusted margin of 15.7% reflects the impact of a business consolidation, offset by the benefits of completed restructuring
- Bookings decline primarily reflects impact of FX, up 1% organically
- Book-to-bill of 1.02

#### \$ in millions

	Q4 2015	Q4 2014	% Change
Revenue	\$597	\$592	1%
Earnings	\$ 89	\$ 93	-4%
Margin	14.9%	15.7%	-80 bps
Adj. Earnings*	\$ 94	\$ 97	-3%
Adj. Margin*	15.7%	16.4%	-70 bps
Bookings	\$608	\$623	-2%

Revenue by End-Market	% of Q4 Revenue	Y / Y Growth
Printing & Identification	43%	3%
Industrial	57%	-1%

 $<sup>^{\</sup>star}$  Q4 2015 and Q4 2014 earnings adjusted for \$5M and \$4M in restructuring costs, respectively

#### **Fluids**

- Revenue decline driven by oil & gas related exposure, project timing and FX:
  - Solid fluid transfer businesses up 1% organically
  - Pumps reflects oil & gas market weakness
- Improved margin reflects strong execution and positive business mix
- Margin adjusted for acquisitions and related purchase accounting and deal costs was 19.3%
- Bookings decline primarily related to reduced year-end capex activity, and the impact of oil & gas exposure in our pump markets
- Book-to-bill at 0.90

#### \$ in millions

	Q4 2015	Q4 2014	% Change
Revenue	\$356	\$377	-6%
Earnings	\$ 62	\$ 63	-1%
Margin	17.6%	16.7%	90 bps
Bookings	\$321	\$346	-7%

Revenue by End-Market	% of Q4 Revenue	Y / Y Growth
Pumps	44%	-8%
Fluid Transfer	56%	-4%

## **Refrigeration & Food Equipment**

- Adjusted revenue decline primarily reflects anticipated reduced volume from a key retail refrigeration customer
  - Within Food Equipment, canshaping equipment results were improved
- Adjusted margin reflects the impact of lower volume, partially offset by the benefits of prior restructuring
- Bookings growth primarily driven by a 20% improvement in orders from core refrigeration customers at Hillphoenix, partially offset by order timing for can-shaping equipment
- Book-to-bill at 0.91

#### \$ in millions

	Q4 2015	Q4 2014	% Change
Revenue	\$419	\$459	-9%
Adj. Revenue <sup>(1)</sup>	\$402	\$433	-7%
Earnings	\$ 43	\$ 31	38%
Margin	10.2%	6.7%	350 bps
Adj. Earnings <sup>(2)</sup>	\$ 49	\$ 56	-13%
Adj. Margin <sup>(2)</sup>	11.7%	12.2%	-50 bps
Bookings	\$380	\$368	3%

Revenue by End-Market	% of Q4 Revenue	Y / Y Growth
Refrigeration	74%	-11%
Food Equipment	26%	-3%

<sup>(1)</sup> Adjusted for the impact of the disposition of a product line in Refrigeration & Food Equipment in Q4 2015. \$17M in Q4 2015 and \$26M in Q4 2014.

<sup>(2)</sup> Q4 2015 and Q4 2014 earnings adjusted for \$6M and \$25M in restructuring costs, respectively

## Q4 2015 Overview

	Q4 2015
Net Interest Expense	\$31 million, in-line with forecast
Corporate Expense	\$25 million, down \$5 million from last year; reflects continuing cost management initiatives
Effective Tax Rate (ETR)	Q4 rate was 25.0%, excluding discrete tax benefits of \$0.06 cents. Rate reflects the benefits from passage of the Tax Relief Extension Act
Capex	\$43 million, generally in-line with expectations
Share Repurchases	No activity

### FY 2016 Guidance

Revenue

Adjusted organic revenue<sup>(1)</sup>: (4%) – (1%)
 Completed acquisitions: ≈ 7%
 FX impact: (2%)
 Total revenue: 1% - 4%

Corporate expense: ≈ \$120 million

• Interest expense: ≈ \$128 million

Full-year tax rate: ≈ 28%

Capital expenditures: ≈ 2.3% of revenue

FY free cash flow: ≈ 11% of revenue

	2016 adjusted organic growth rate
Energy	(14% - 11%)
Engineered Systems	1% - 3% (1)
Fluids	(1%) - 2%
Refrigeration & Food Equipment	2% - 4% (1)
Total organic	(4% - 1%) (1)
Acquisitions	≈ 7% <sup>(2)</sup>
FX Impact	(2%)
Total revenue	1% - 4%

<sup>(1)</sup> Adjusted for the impact of Q4 2015 disposition in Refrigeration & Food Equipment and a pending disposition in Engineered Systems. On an unadjusted basis, expected 2016 organic growth is (4%) – (2%) in Refrigeration & Food Equipment, (3%) – (1%) in Engineered Systems, and (7%) – (4%) for total Dover

<sup>(2)</sup> Reflects completed acquisitions

## 2016F EPS Guidance - Bridge

<ul><li>2015 EPS – Continuing Ops (GAAP)</li></ul>	\$ 3.74
<ul><li>Less 2015 tax items<sup>(1)</sup>:</li></ul>	(0.11)
<ul> <li>Less dispositions<sup>(2)</sup>:</li> </ul>	(0.08)
<ul> <li>2015 Adjusted EPS</li> </ul>	\$ 3.55
<ul> <li>Net restructuring<sup>(3)</sup>:</li> </ul>	0.15 - 0.17
<ul> <li>Performance including restructuring benefits<sup>(4)</sup>:</li> </ul>	0.26 - 0.40
<ul> <li>Compensation &amp; investment:</li> </ul>	(0.28 - 0.26)
<ul> <li>Acquisitions<sup>(5)</sup>:</li> </ul>	≈ 0.18
- Shares <sup>(6)</sup> :	≈ 0.08
<ul><li>Interest / Corp. / Tax rate / Other (net):</li></ul>	(0.09 - 0.07)
<ul> <li>2016F EPS – Continuing Ops</li> </ul>	\$3.85 - \$4.05

<sup>(1) \$0.05</sup> in Q3 2015 and \$0.06 in Q4 2015

<sup>(1) \$6.05</sup> in C42 2015 and \$6.05 in C42 2015
(2) Reflecting the Q4 2015 disposition of a product line in Refrigeration & Food Equipment and the pending disposition of a business in Engineered Systems
(3) Includes restructuring costs of \$0.25 in FY 2015 and approximately \$0.08 - \$0.10 in FY 2016
(4) Includes restructuring benefits of \$0.23-\$0.24
(5) Deals completed

<sup>(6)</sup> Based on carryover benefit from 2015 share repurchase activity

