

---

---

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

---

**FORM 8-K**

---

**CURRENT REPORT**  
Pursuant to Section 13 or 15(d)  
of the Securities Exchange Act of 1934

**Date of Report (Date of earliest event reported): November 10, 2014**

---

**DOVER CORPORATION**

(Exact Name of Registrant as Specified in its Charter)

---

**Delaware**  
(State or other Jurisdiction  
of Incorporation)

**1-4018**  
(Commission  
File Number)

**53-0257888**  
(I.R.S. Employer  
Identification No.)

**3005 Highland Parkway**  
**Downers Grove, Illinois 60515**  
(Address of Principal Executive Offices)

**(630) 541-1540**  
(Registrant's telephone number, including area code)

---

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
- 
-

---

**Item 7.01 Regulation FD Disclosure.**

Dover Corporation (the “Company” or “Dover”) will present at the Robert W. Baird & Co. Industrial Conference on November 11, 2014 at 8:30 a.m. Central time. A copy of the slide presentation to be used by the Company is attached as Exhibit 99.1 to this Current Report on Form 8-K. A link to the live audio webcast of the Company’s presentation and related materials will be available on the Company’s website ([www.dovercorporation.com](http://www.dovercorporation.com)) and a replay of the webcast will be available on the website for approximately 90 days.

Exhibit 99.1 contains “forward-looking” statements within the meaning of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), and the Private Securities Litigation Reform Act of 1995. The forward-looking statements in these materials include any statements that are not historical facts. Forward-looking statements are subject to inherent risks and uncertainties that could cause actual results to differ materially from current expectations. Such risk factors include, but are not limited to, market and economic conditions and changes in corporate policy. Dover refers you to the documents the Company files from time to time with the Securities and Exchange Commission, such as Dover’s periodic reports on Form 10-K and Form 10-Q and current reports on Form 8-K, for a discussion of these and other risks and uncertainties that could cause actual results to differ materially from Dover’s current expectations and from the forward-looking statements contained in these presentation materials. Dover undertakes no obligation to update any forward-looking statement, except as required by law.

The information in this report (including Exhibit 99.1) shall not be deemed to be “filed” for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that Section, and shall not be incorporated by reference into any registration statement or other document filed by Dover under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

**Item 9.01 Financial Statements and Exhibits.**

(a) Financial statements of businesses acquired.

Not applicable.

(b) Pro forma financial information.

Not applicable.

(c) Shell company transactions.

Not applicable.

(d) Exhibits.

The following exhibit is furnished as part of this report:

99.1 Dover Corporation’s Presentation November 11, 2014

---

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Current Report on Form 8-K to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 10, 2014

**DOVER CORPORATION**  
(Registrant)

By: /s/ Ivonne M. Cabrera  
Ivonne M. Cabrera  
Senior Vice President, General Counsel &  
Secretary

---

**EXHIBIT INDEX**

| <b><u>Exhibit<br/>No.</u></b> | <b><u>Description</u></b>                          |
|-------------------------------|--|
| 99.1                          | Dover Corporation's Presentation November 11, 2014 |



November 11, 2014

## Robert W. Baird & Co. Industrial Conference

Bob Livingston  
President & CEO

---

## Forward looking statements

We want to remind everyone that our comments may contain forward-looking statements that are inherently subject to uncertainties and risks. We caution everyone to be guided in their analysis of Dover by referring to the documents we file from time to time with the SEC, including our Form 10-K for 2013 and our Form 10-Q for the third quarter of 2014, for a list of factors that could cause our results to differ from those anticipated in any such forward-looking statements.

We would also direct your attention to our website, [www.dovercorporation.com](http://www.dovercorporation.com), where considerably more information can be found.

---

## Strategy

- Our track record of success is based on:
  - Core technological advantages
  - Leading brands in the markets we serve
  - Commitment to industry leadership through innovation and scale
  - Strong focus on the customer
  
- Our deep understanding of the customer and our exceptional capabilities in providing solutions enable us to win
  
- Our technologies and innovative products are enablers for our customers to win
  
- Our focus on people drives our performance
  - Develop deep bench
  - Move talent through organization

---

## Recent activities support our underlying strategy & strengths

### Recent Activities

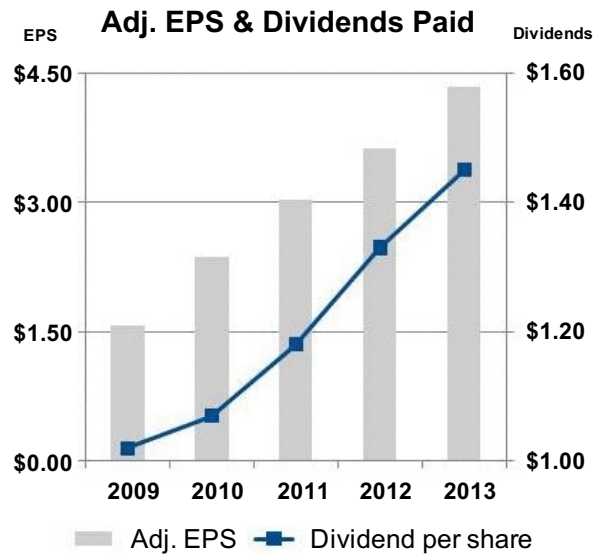
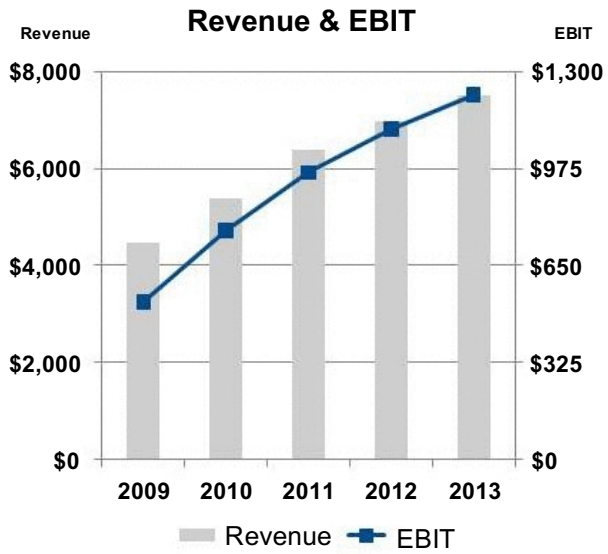
- Building our industrial businesses
  - Continued to invest and acquire in our growth areas
    - Recent acquisitions expand product breadth and geographic reach
  - Our business profile is more consistent and focused with sustainable higher margins
  
- Increased investment in productivity initiatives
  - Global supply chain
  - Rooftop consolidations
  - Common infrastructure for shared services
  - Lean activities

### Underlying Strengths

- Customer intimacy
  - Innovate for the customer
    - Recurring theme of delivering efficiency and sustainability
  - Superior customer service
    - On-time delivery, quality, support
  
- Leverage our scale
  
- Generate cash
  
- Market share leadership
  - Focus on technology and innovation drive share gains and customer loyalty



## Our track record of success



Note: Revenue and EBIT is in millions; adjusted EPS represents Dover's earnings from continuing operations per common share adjusted for gains from discrete and other tax items of \$0.17, \$0.16, \$0.23, \$0.09 and \$0.46 respectively, for 2009, 2010, 2011, 2012 and 2013, and other one-time gains of \$0.02 in 2013.

---

## Market commentary

- Energy
  - Core US artificial lift business is performing well, especially in key basins: Permian, Eagle Ford, Bakken
    - Solid shale activity
  - Drilling remains stable
  - Middle East activity remains strong
  - Canada/Australia activity lower than last year
  - Compression markets improving
  
- Engineered Systems
  - Generally solid market conditions in Industrial
    - Auto-related businesses continue to lead performance
  - Printing & Identification market continues to support solid organic growth
    - Strong US activity
    - Recent acquisitions performing well

---

## Market commentary

- Fluids
  - Business remains solid across pumps and fluid transfer
    - Fluid transfer benefiting from active global retail fueling markets and regulation related to fuel transportation safety concerns
    - Pumps driven by project activity in plastics and petrochemicals markets
  
- Refrigeration & Food Equipment
  - Expect to outgrow a soft market
  - Modest organic growth
    - Shipments resume on small format store format push-outs from Q3
    - Delayed capital spending in dollar store market segment
    - Latin America (Mexico, Caribbean) refrigeration market remains weak
  - Completed transition to new Atlanta refrigeration system manufacturing facility

---

## Capital allocation & Summary

- Raised annual dividend for 59<sup>th</sup> consecutive year
- Acquisition pipeline rebuilding
  - Closed \$800 million in deals in 2014
    - Accelerated, Wellmark (Energy)
    - Liquip (Fluids)
    - MS Printing (Engineered Systems)
  - Focus on small bolt-on opportunities
- Repurchased 5.7 million shares for \$467 million YTD
  
- Solid business trends through October; Q4 expectations:
  - **Energy** growth driven by North American well activity (key basins)
  - Global growth in Printing & Identification and strong dynamics in Industrial drive growth in **Engineered Systems**
  - Strong results in **Fluids** on continued regulatory tailwinds in fluid transfer
  - Slightly stronger seasonal pattern in **Refrigeration & Food Equipment**

