SCHEDULE 14A INFORMATION PROXY STATEMENT PURSUANT TO SECTION 14(A) OF THE SECURITIES EXCHANGE ACT OF 1934 (AMENDMENT NO. ) Filed by the Registrant [X] Filed by a Party other than the Registrant [ ] Check the appropriate box: [] Preliminary Proxy Statement [] Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2)) Definitive Proxy Statement [X] Definitive Additional Materials Soliciting Material Pursuant to Section 240.14a-11(c) or Section 240.14a-2. [] DOVER CORPORATION -----(Name of Registrant as Specified In Its Charter) (Name of Person(s) Filing Proxy Statement, if other than Registrant) Payment of Filing Fee (Check the appropriate box): [X] No fee required. [] Fee computed on table below per Exchange Act Rules 14a-6(i)(4) and 0-12. (1) Title of each class of securities to which transaction applies: \_\_\_\_\_ (2) Aggregate number of securities to which transaction applies: -----(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (Set forth the amount on which the filing fee is calculated and state how it was determined): (4) Proposed maximum aggregate value of transaction: \_\_\_\_\_ (5) Total fee paid: \_\_\_\_\_ [] Fee paid previously with preliminary materials. Check box if any part of the fee is offset as provided by Exchange Act Rule [] 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing. (1) Amount Previously Paid: \_\_\_\_\_ (2) Form, Schedule or Registration Statement No.: \_\_\_\_\_ (3) Filing Party: \_\_\_\_\_ (4) Date Filed:

\_\_\_\_\_

[DOVER CORPORATION LOGO]

-----

Notice Of Annual Meeting Of Stockholders

March 18, 1999

TO THE STOCKHOLDERS:

Please take notice that the Annual Meeting of Stockholders of DOVER CORPORATION will be held at the Lobby Conference Room, Wilmington Trust Company, 1100 North Market Street, Rodney Square North, Wilmington, Delaware 19801, on April 27, 1999, at 10:00 A.M., for the following purposes:

1. To elect nine directors;

2. To transact such other business as may properly come before the meeting.

Only holders of record of the outstanding common stock at the close of business on March 1, 1999 are entitled to notice of and to vote at the meeting or any adjournments thereof.

By authority of the Board of Directors,

ROBERT G. KUHBACH

Secretary

THIS YEAR DOVER IS PLEASED TO OFFER ITS SHAREHOLDERS THE CHOICE OF VOTING THEIR SHARES BY RETURNING THE ENCLOSED PROXY BY MAIL OR VIA A TOLL-FREE TELEPHONE NUMBER. INSTRUCTIONS FOR VOTING BY THESE TWO ALTERNATIVES ARE PRINTED ON THE ENCLOSED PROXY CARD.

### PROXY STATEMENT

### GENERAL

This statement is furnished to the stockholders of Dover Corporation (hereinafter called the "Company" or "Dover"), whose principal executive offices are at 280 Park Avenue, New York, NY 10017, in connection with the solicitation of proxies by the Board of Directors for use at the Annual Meeting of Stockholders (the "Meeting") to be held on April 27, 1999 or any adjournments thereof, for the purposes set forth in the notice of meeting. Dover will pay the reasonable and actual costs of soliciting proxies, but no amount will be paid to any officer or employee of Dover or its subsidiaries as compensation for soliciting proxies. In addition to solicitation by mail, Dover has retained Morrow & Co. to solicit brokerage houses and other custodians, nominees or fiduciaries and to send proxies and proxy material to the beneficial owners of such shares, at a cost not to exceed \$12,000. This statement and the proxy form are being first sent to the stockholders on or about March 18, 1999.

As of the close of business on March 1, 1999, the record date for voting, Dover had outstanding 215,894,434 shares of common stock. Each share of common stock is entitled to one vote on all matters. Based on reports filed with the Securities and Exchange Commission by the respective stockholder and in the case of Ms. Bryant's information provided by her to the Company, to Dover's knowledge, no stockholder owns beneficially as much as 5% of the outstanding common stock other than: (a) Oppenheimer Capital, Oppenheimer Tower, World Financial Center, New York, New York 10281, which beneficially owns 13,745,374 shares (6.3%) as investment advisor to various clients; (b) four direct and indirect wholly-owned subsidiaries of The Capital Group Companies, Inc., 1110 Santa Monica Boulevard, Los Angeles, CA 90025, each of which beneficially owns shares of Dover common stock as investment manager or investment advisor to its various clients as follows: Capital Guardian Trust Company, 9,449,560 shares (4.2%), Capital International Limited, 2,116,650 shares (1.0%), Capital International S.A., 2,038,610 shares (0.9%), and Capital International Inc., 227,100 shares (0.1%), for an aggregate beneficial ownership by such entities of 13,831,920 shares (6.2%); each such entity reported beneficial ownership only of the shares held in accounts for which it was investment manager or investment advisor and disclaimed being part of a group for all purposes other than reporting; and (c) Magalen O. Bryant, Post Office Box 247, Middleburg, VA 22117, who owns 11,483,628 shares (5.3%), including 1,199,752 shares held in a trust in which she is a co-trustee sharing voting and investment powers and in which she disclaims any beneficial interest.

DOVER WILL PROVIDE TO EACH PERSON SOLICITED HEREIN, ON THE WRITTEN REQUEST OF ANY SUCH PERSON, A COPY OF DOVER'S 1998 ANNUAL REPORT ON FORM 10-K INCLUDING THE SCHEDULES THERETO, FILED WITH THE SECURITIES AND EXCHANGE COMMISSION, ALL WITHOUT CHARGE (EXCEPT EXHIBITS). A REQUEST THEREFOR SHOULD BE DIRECTED TO THE CORPORATE SECRETARY AT DOVER'S OFFICE, 280 PARK AVENUE, NEW YORK, NY 10017.

The shares covered by each proxy will be voted for the election of the nine (9) nominees or their substitutes as indicated below unless directed otherwise in the proxy in which case the shares will be voted as directed. The proxy also grants discretionary authority to the persons named as proxies in connection with other matters that may properly come before the Meeting.

Abstentions and broker non-votes will be included in determining whether a quorum exists at the Meeting. Approval of each matter specified in the notice of meeting requires the affirmative vote of a majority, or, in the case of the election of directors, a plurality, of shares of common stock present in person or by proxy at the Meeting and entitled to vote thereon. Stockholders may not cumulate their votes. In determining

whether a proposal specified in the notice of meeting has received the requisite number of affirmative votes, abstentions and broker non-votes will have the same effect as votes against the proposal, except with respect to the election of directors where abstentions and broker non-votes will result in the respective nominees receiving fewer votes but will have no effect on the outcome of the vote.

A person giving a proxy by mail or by telephone may revoke it at any time before it is exercised by written notice to the Secretary of Dover at the address referred to above or by attending the Meeting and requesting in writing the cancellation of the proxy.

### SECURITY OWNERSHIP

The following table provides information as of March 1, 1999, as reported to the Company by the persons and members of the group listed, as to the number of shares and the percentage of Dover's common stock beneficially owned by: (i) each Director and nominee for Director, (ii) each executive officer listed in the compensation table and (iii) all Directors, nominees and executive officers of Dover as a group.

	NUMBER OF SHARES(1)	PERCENTAGE
David H. Benson	8,800(2)	*
Magalen O. Bryant	10,283,876(3)	5.3%
	1,199,752(4)	
Lewis E. Burns	435,804	*
Jean-Pierre M. Ergas	24,800	*
Roderick J. Fleming	6,800	*
Kristiane C. Graham	625,606(5)	*
	1,426,486(6)	
Rudolf J. Herrmann	132,364	*
James L. Koley	26,200(7)	*
John F. McNiff	398,152(8)	*
John E. Pomeroy	264,065	
Thomas L. Reece	567,606(9)	*
Gary L. Roubos	537,672(10)	*
Jerry W. Yochum	128,796	
Directors and Executive Officers as a Group	16,075,334	7.4%

\* Less than one percent.

- -----

- (1) Includes shares which are (a) owned by officers in the Company's Retirement Savings Plan, totaling 149,953 shares, as of December 31, 1998 and (b) subject to options exercisable within 60 days for the following person(s): Mr. Burns, 208,882 shares; Mr. Herrmann, 91,298 shares; Mr. McNiff, 159,194 shares; Mr. Pomeroy, 157,254 shares; Mr. Reece, 258,206 shares; Mr. Roubos, 15,428 shares; Mr. Yochum, 90,598 shares; and all directors and officers as a group, 1,170,664 shares.
- (2) Includes 1,000 shares held by his spouse.
- (3) Retiring director; Ms. Bryant's daughter, Kristiane Graham, is a nominee for director. Includes 304,960 shares held by a corporation over which Ms. Bryant has control.
- (4) Held in a trust of which she is a co-trustee sharing voting and investment powers and in which she disclaims any beneficial interest.

- (5) Nominee for director; Ms. Graham is the daughter of Ms. Bryant. Includes 304,960 shares held by a corporation of which Ms. Graham is a director.
- (6) Includes 1,424,076 shares held in various trusts of which she is a co-trustee sharing voting and investment powers and in which she disclaims any beneficial interest, 1,910 shares held as custodian for a minor and 500 shares held by her spouse.
- (7) Includes 10,000 shares held in various retirement trusts for Mr. Koley and his spouse and 4,000 shares held by a retirement plan as to which Mr. Koley is a co-trustee and beneficiary.
- (8) Includes 1,200 shares held as custodian for a minor.
- (9) Includes 75,410 shares held by his spouse.

5

(10) Includes 125,848 shares held by his spouse and 126,994 shares held by a limited liability company as to which he disclaims any beneficial interest.

### 1. ELECTION OF DIRECTORS

The persons named as proxies will vote the shares covered by a proxy for the election as directors of the nine (9) nominees listed below unless directed otherwise in the proxy, in which case the shares will be voted as directed. If any such nominee for election is not for any reason a candidate for election at the Meeting, an event which management does not anticipate, the proxies will be voted for a substitute nominee or nominees as may be designated by the Board of Directors and for the others named below. All the nominees are presently directors, except Ms. Graham who is succeeding Ms. Bryant who is retiring from the Board. Each director elected at the Meeting will serve until the election and qualification of his or her successor.

Directors will be elected by a plurality of the votes cast. Votes may be cast only for the nominees listed below. The accompanying proxy will be voted for the nominees in the absence of instructions to the contrary.

NAME AND AGE	BUSINESS EXPERIENCE FOR PAST FIVE YEARS, POSITIONS WITH DOVER, AND OTHER DIRECTORSHIPS	YEAR FIRST BECAME DIRECTOR
David H. Benson61	Chairman, Charter Europe Trust Plc. (financial management); formally Vice Chairman of The Kleinwort Benson Group, Plc.; Director of The Rouse Company (real estate development); Director of Harrow Corporation (industrial manufacturing); Director of British Gas Plc. and Chairman of The Charities Official Investment Fund; Director of Daniel Thwaites Plc. (beverage manufacturer).	1995
Jean-Pierre M. Ergas 59	Executive Vice President, Europe, Alcan Aluminum, Ltd. (aluminum manufacturer); previously Chairman and Chief Executive Officer of American National Can Company (beverage can manufacturer); Director of ABC Rail Products Corporation (rail equipment manufacturer) and Brockway Standard Holdings Corporation (container manufacturer).	1994

NAME AND AGE	BUSINESS EXPERIENCE FOR PAST FIVE YEARS, POSITIONS WITH DOVER, AND OTHER DIRECTORSHIPS	YEAR FIRST BECAME DIRECTOR
Roderick J. Fleming45	Director, Robert Fleming Holdings Ltd. (financial management); previously Director, Capital Markets (through July 1993), and Director of Corporate Finance UK (through April 1994) at Robert Fleming; Director of Aurora Exploration and Development Corporation Ltd. (natural resources); Director of Updown Investment Company Ltd. (financial management) and Director of West Rand Consolidated Mines Limited (natural resources).	1995
Kristiane C. Graham41	Private Investor.	
James L. Koley	Chairman, Koley, Jessen, Daubman & Rupiper, P.C. (law firm); Chairman of the Board of Directors of Arts-Way Manufacturing Co., Inc. (agricultural manufacturing).	1989
John F. McNiff 56	Vice President Finance of Dover; Director of Allen Telecom, Inc. (telecommunications products) and The Haven Fund (financial management).	1996
John E. Pomeroy57	President and CEO of Dover Technologies International, Inc.; Director of Hadco Corporation (electronic manufacturing); and Adept Technologies, Inc. (robot systems manufacturing).	1998
Thomas L. Reece	President and Chief Executive Officer (since May 1994) of Dover.	1993
Gary L. Roubos62	Chairman of the Board of Dover; previously Chief Executive Officer (through May 1994); Director of Bell & Howell Company (information management); and Omnicom Group, Inc. (advertising).	1976

During 1998, the Board of Directors held four meetings. The Board has three standing committees, namely an Audit Committee, a Compensation Committee and an Executive Committee. During 1998, the committees held, respectively, two meetings, one meeting and three meetings.

The Audit Committee is composed of four directors who are not employees of the Company. The functions of the Audit Committee consist of recommending annually to the Board of Directors the appointment of the independent auditors; reviewing with management and such auditors the audit plan and results of the auditing engagement; and reviewing management's program for ensuring the adequacy of Dover's system of internal accounting controls. The members of the Audit Committee are James L. Koley (Chairman), David H. Benson, Roderick J. Fleming and Gary L. Roubos. Anthony J. Ormsby had served as Chairman of the committee until his retirement as of the annual meeting in April 1998.

The Compensation Committee is composed of two directors who are not employees of the Company. The Compensation Committee approves compensation for executive officers, grants, awards and payouts under the

stock option plan and performance program and compensation plan changes. In 1998, the Compensation Committee held one meeting. The members of the Compensation Committee are Jean-Pierre M. Ergas (Chairman) and Magalen O. Bryant. John F. Fort had served as the Chairman of the committee prior to his resignation from the Board of Directors as of January 29, 1999.

The Executive Committee is composed of four directors. The Executive Committee is generally empowered to act unanimously on behalf of the Board and meets or otherwise takes action on an as needed basis between the regularly scheduled quarterly Board meetings. The Executive Committee held three meetings during 1998. The members of the Executive Committee are Gary L. Roubos (Chairman), Magalen O. Bryant, James L. Koley, and Thomas L. Reece. During 1998, John F. Fort and Anthony J. Ormbsy were members of the committee until their respective resignation and retirement.

### DIRECTORS' COMPENSATION

Management directors receive no compensation for services as a director or as a member of any Committee. Under the Dover 1996 Non-Employee Directors' Stock Compensation Plan (the "Directors' Plan"), non-employee directors are granted 2,000 shares of the Company's Common Stock per year as their primary compensation for serving as directors. If any director serves for less than a full calendar year, the number of shares to be granted to that director for the year will be adjusted pro rata, based on the number of meetings attended. For 1998, each non-employee director received 2,000 shares and received a fee of \$2,000 for serving on any of the Board Committees. Each of the non-employee directors also received \$1,500 for each Board or Committee meeting attended.

James L. Koley is Chairman of Koley, Jessen, Daubman & Rupiper, P.C., a Nebraska law firm which has performed legal services on behalf of Dover.

### EXECUTIVE COMPENSATION

# SUMMARY COMPENSATION TABLE

The Summary Compensation Table below shows all remuneration paid by Dover and its subsidiaries to the Chief Executive Officer and the four other most highly paid executive officers for services in all capacities for each of the three calendar years ended December 31, 1998.

	ANNUAL COMPENSATION(1)		LONG-TERM COMPENSATION			
				AWARDS	PAYOUTS	
NAME AND PRINCIPAL POSITION	YEAR	SALARY	BONUS	SECURITIES UNDERLYING OPTIONS (#)(2)(3)	LONG-TERM INCENTIVE PLAN PAYOUTS(4)	ALL OTHER COMPENSATION(5)
Thomas L. Reece CEO of Dover since May 1994; Director and President of Dover	1998 1997 1996	\$825,000 800,000 780,000	\$850,000 875,000 850,000	235,131 79,973 109,926	\$1,207,380 1,481,588 855,168	\$ 6,000 7,392 7,392

	ANNUAL COMPENSATION(1)		LONG COMPEN			
				AWARDS	PAYOUTS	
NAME AND PRINCIPAL POSITION	YEAR	SALARY	BONUS	SECURITIES UNDERLYING OPTIONS (#)(2)(3)	LONG-TERM INCENTIVE PLAN PAYOUTS(4)	ALL OTHER COMPENSATION(5)
Lewis E. Burns	1998	495,000	375,000	25,822	1,035,868	4,000
Vice President of Dover;	1990	485,000	340,000	21,579	1,203,888	3,800
Director and President of Dover	1997	470,000	320,000	29,456	949,939	66,896
Industries, Inc.	1990	470,000	320,000	29,450	949,939	00,890
Rudolf J. Herrmann	1998	465,000	325,000	23,488	644,009	7,000
Vice President of Dover;	1997	450,000	305,000	19,899	604,489	7,392
Director and President of Dover	1996	425,000	290,000	27,078	416,813	7,392
Resources, Inc.	1000	423,000	230,000	21,010	410,010	1,002
John E. Pomeroy	1998	505,000	330,000	24,801	454,979	91,600
Vice President of Dover;	1997	490,000	370,000	22,613	1,875,911	85,203
Director and President of Dover	1996	450,000	325,000	29,822	1,056,957	76,296
Technologies, Inc.		,	,	- / -	, ,	-,
Jerry W. Yochum	1998	465,000	340,000	24,217	712,484	13,570
Vice President of Dover;	1997	450,000	300,000	19,770	919,213	12,962
Director and President	1996	430,000	285,000	26,894	708,923	12,962
of Dover Diversified, Inc.						

. .............

- (1) The bonus amount is determined as described in the Compensation Committee Report on page 11 of this proxy statement. Cash bonuses for the calendar years shown have been listed for the year earned, and were generally paid in February of the following calendar year. Perquisites and other personal benefits paid to each officer in each instance aggregated less than \$50,000 or 10% of total salary plus bonus, and accordingly are omitted from the table.
- (2) Awards are shown for services preformed in the calendar year indicated but were granted in February of the following year.
- (3) Mr. Reece's award for 1998 includes 144,839 option shares granted as a special, one time bonus to reflect Mr. Reece's contribution to the successful sale of Dover's elevator operations, which closed on January 5, 1999.
- (4) The payout amount is determined as described under Long-Term Incentive Plan Awards for Calendar Year 1999 on page 8. Amounts shown represent payouts for the three-year performance period ended with the year shown.

(5) Represents Company contributions to the Dover Retirement Savings Plan, Company payments to other defined contribution plans and Company paid life insurance premiums on a whole life term life insurance policy. For 1998, these amounts are detailed as follows:

NAME	DOVER RETIREMENT SAVINGS PLAN	OTHER DEFINED CONTRIBUTION PLANS	INSURANCE PREMIUMS	TOTAL
T. L. Reece	\$6,000	\$	\$	\$ 6,000
L. E. Burns	4,000			4,000
R. J. Herrmann	7,000			7,000
J. E. Pomeroy	4,000	87,600		91,600
J. W. Yochum	8,000		5,570	13,570

### INCENTIVE PROGRAMS

The Company has an Incentive Stock Option Plan and Cash Performance Program (the "Performance Plan"), adopted in 1995 (replacing a similar plan which expired in January 1995), which provides for stock options coordinated with cash performance awards. At the time of grant, allocations are made such that of each combined award, greater emphasis is given to cash performance awards at the operating level, and greater emphasis is given to stock options at the corporate level. Information on current grants and cash performance awards is given below. For payouts on prior awards under this program see the Summary Compensation Table on pages 5 and 6.

OPTION GRANTS IN LAST CALENDAR YEAR

NAME	NUMBER OF SECURITIES UNDERLYING OPTIONS GRANTED(#)(1)	% OF TOTAL OPTIONS GRANTED TO EMPLOYEES IN CALENDAR YEAR	EXERCISE PRICE (\$/SHARE)	EXPIRATION DATE	GRANT DATE PRESENT VALUE(\$)(2)
Thomas L. Reece	79,973	9	\$35.00	February 5, 2008	\$591,000
Lewis E. Burns	21,579	2	35.00	February 5, 2008	159,469
Rudolf J. Herrmann	19,899	2	35.00	February 5, 2008	147,054
John E. Pomeroy	22,613	2	35.00	February 5, 2008	167,110
Jerry W. Yochum	19,770	2	35.00	February 5, 2008	146,100

- -----

- (1) All options shown were granted in 1998 for services performed in 1997 and correspond to the awards shown in the Summary Compensation Table for 1997. Awards made in February 1999 with respect to services performed in 1998, including the special bonus to Mr. Reece for his contribution to the successful sale of Dover's elevator operations, are shown in the Summary Compensation Table for 1998. The options become exercisable on February 5, 2001.
- (2) The Black-Scholes model used to calculate the hypothetical values at date of grant considers the following factors to estimate the option's present value: the stock's historic volatility calculated using the average daily market price of the Company's common stock over a suitable current period, the expected life of the option, risk-free interest rates and the stock's expected dividend yield. The assumptions used in the model for this valuation were: average stock price volatility 22.45%; expected life 6 years; risk-free interest rate of 6.06%; and an expected dividend yield of 1.1%. This resulted in a discounted per share

value of \$10.55 (30% of the option price). The Black-Scholes model assumes that an option is not cancelable and that it can be sold at any time for cash. Since those assumptions are not applicable here, the Company has reduced the above grant date present values by 20% based upon its historical cancellation rates and another 10% based upon the Company's expectation that, except in cases of unusual need, shares acquired through the exercise of options are to be held by participants for the duration of their employment with Dover. This resulted in a final grant date present value of \$7.39 per share.

AGGREGATED OPTION EXERCISES IN LAST CALENDAR YEAR AND YEAR-END OPTION VALUES

	SHARES ACOUIRED ON	NUMBER OF SECURITIES UNDERLYING UNEXERCISED OPTIONS AT YEAR END(#) VALUE(1)		VALUE(1) OF UNEXERCISED IN-THE-MONEY OPTIONS AT YEAR END(\$)		
NAME	EXERCISE(#)	REALIZED(\$)	EXERCISABLE	UNEXERCISABLE	EXERCISABLE	UNEXERCISABLE
Thomas L. Reece	114,156	\$2,369,880	158,148	289,937	\$3,440,437	\$2,603,690
Lewis E. Burns	55,332	1,446,043	178,900	81,017	4,361,420	737,845
Rudolf J. Herrmann	6,937	177,992	66,120	72,155	1,452,705	648,330
John E. Pomeroy	46,095	918,674	127,848	81,841	3,043,293	735,929
Jerry W. Yochum	26,475	576,275	64,844	72,418	1,403,610	653,340

(1) Calculated by determining the difference between the exercise price and the average of the high and low market price of Dover common stock (as reported on the New York Stock Exchange-Composite Transactions) for the exercise dates or December 31, 1998, as the case may be.

LONG-TERM INCENTIVE PLAN AWARDS FOR CALENDAR YEAR 1999

NAME	FEBRUARY 1999 AWARD	PERFORMANCE OR OTHER PERIOD UNTIL MATURATION OR PAYOUT	ESTIMATED FUTURE PAYOUTS UNDER NON-STOCK PRICE BASED PLANS(1)
Thomas L. Reece	\$345,950	1999-2001	\$345,950
Lewis E. Burns	394,268	1999-2001	394,268
Rudolf J. Herrmann	358,628	1999-2001	358,628
John E. Pomeroy	378,675	1999-2001	378,675
Jerry W. Yochum	369,765	1999-2001	369,765

(1) The actual cash payout at the end of the three year performance measurement period will be equal to the award amount multiplied by a percentage which is derived from a performance matrix, or table, which uses two performance parameters: (1)(a) real (inflation adjusted) growth in earnings per share, or (b) real growth in operating earnings; and (2)(a) return on equity, or (b) return on investment (ROI). Parameters (1)(a) and 2(a) apply to Mr. Reece and other corporate officers and parameters (1)(b) and 2(b) apply to the other four listed officers and those participating officers at independent subsidiaries and operating companies.

There is no payout if growth in earnings is not achieved; there is no payout if return on equity or ROI is less than 10 percent. Moreover, the earnings in the base year (the year preceding the award year) from which

10

earnings growth is measured may not be less than an amount equal to 10 percent of equity or 10 percent of invested capital.

There is a \$2 million limit on the amount of any annual individual payout, and the aggregate payout at each appropriate business unit may not exceed an amount equal to 20% of the average annual nominal earnings increase over the three year performance period. Beginning with 1998 earned payouts, if any, at the operating company level, the 20% was increased to 30%. The same plan is applied to three separate "Business Units" as follows: (a) the entire company for corporate officers, (b) the market segment subsidiaries for their respective officers, and (c) operating businesses for their respective officers.

Given the foregoing, the range of payouts is large. For the past three years, the amounts shown in the Payout Column of the Summary Compensation Table represent percentage payouts from 133.5% to 702% of the award given three years prior to the year of the payout. Earned payouts may not exceed 1,562%. Given this range, it is difficult to forecast the required estimates called for by this column; the amounts shown above, payable in February 2002, represent payouts at the 100% level on the aforementioned matrix. This could be achieved with real average annual earnings growth of 7% and a ROI/Return on Equity of 13% over the three-year performance period, or various other similar combinations of growth and ROI. Actual payouts for the three-year performance period ended December 31, 1998 (shown on the Summary Compensation Table, pages 5 and 6) were: Mr. Reece 414.9%, Mr. Burns 298.1%, Mr. Herrmann 220.7%, Mr. Pomeroy 133.5% and Mr. Yochum 238.7%.

### RETIREMENT PLANS

Dover has a number of defined benefit and defined contribution pension plans covering substantially all employees of the Company and its domestic and foreign subsidiaries. Dover also has unfunded supplemental executive retirement plans and other similar unfunded retirement programs ("SERPs") which provide supplemental retirement benefits for eligible employees including certain officers of Dover and its subsidiaries. These supplemental plans basically extend retirement benefits to cover compensation not covered by underlying qualified plans because of federal statutory limitations. Pursuant to those plans, payments will be made at the appropriate time (e.g., retirement) to such officers and other plan participants.

Benefits under various defined benefit plans and related SERPs are based generally upon (i) final average compensation, defined as the highest 60 months of compensation out of the last 120 months and (ii) the years of benefit service. Compensation for plan purposes includes salary and annual bonus but excludes any payments under the cash performance award program or stock option awards. Generally, vesting occurs after completion of five years of employment subsequent to age 18. The following table shows the estimated annual benefits payable upon retirement to persons in the specified remuneration and years of service classifications. The years of covered employment for eligible persons named in the Summary Compensation Table are: Mr. Reece 33, Mr. Burns 39, Mr. Herrmann 10, and Mr. Yochum 16. All of these persons are vested. The benefit amounts listed in the table include the annuitized portion of the defined contribution accumulation attributable to company contributions and one half of the social security benefits to which the covered employee may be entitled.

15	20	25	30	35
\$150,000	\$200,000	\$250,000	\$ 300,000	\$ 300,000
180,000	240,000	300,000	360,000	360,000
210,000	280,000	350,000	420,000	420,000
240,000	320,000	400,000	480,000	480,000
270,000	360,000	450,000	540,000	540,000
300,000	400,000	500,000	600,000	600,000
330,000	440,000	550,000	660,000	660,000
360,000	480,000	600,000	720,000	720,000
390,000	520,000	650,000	780,000	780,000
420,000	560,000	700,000	840,000	840,000
450,000	600,000	750,000	900,000	900,000
480,000	640,000	800,000	960,000	960,000
510,000	680,000	850,000	1,020,000	1,020,000
	\$150,000 180,000 210,000 240,000 270,000 300,000 330,000 360,000 390,000 420,000 450,000 480,000	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

YEARS OF SERVICE

In addition to participating in one of Dover's qualified defined contribution plans, Mr. Pomeroy also participates in the Supplemental Executive Retirement Program of Dover Technologies. This is a non-qualified account balance plan which, based on annual salary and bonus, credits to individuals the amounts which an employer could have contributed to the account of such individual under an existing qualified defined contribution plan but for current Federal statutory limitations, less amounts actually contributed to such qualified plans for such individual. For 1998, Mr. Pomeroy's account was credited with \$56,800. Account balances are currently credited with interest at the rate of 10% per annum, compounded annually, so long as such individual remains an employee. Amounts credited are payable in a lump sum upon retirement.

### CHANGE OF CONTROL PROVISIONS

The Company has agreements with Mr. Reece and other officers including those shown on the Summary Compensation Table designed to encourage each such officer to continue to carry out his duties with the Company in the event of a potential change of control of the Company. For purposes of these agreements, a "change of control" occurs generally when (a) a person becomes beneficial owner of 20% or more of the Company's common stock, (b) as a result of a business combination or tender offer, a majority of the Board of Directors changes, or (c) the stockholders approve a merger or other business combination, as a result of which the Company ceases to be an independent public company. The agreements provide that if within eighteen (18) months following a change of control of the Company the officer's employment is terminated (all as defined in the agreements) either by the Company for other than "cause" or "disability" or by such officer for "good reason", then such officer will receive a lump sum payment equal to three times the highest base salary and annual bonus (but not any award under the Performance Plan or any other compensation) received by such officer in any of the most recent five years. The severance amounts to be paid may be subject to reduction if the officer, at the time of termination, is within 36 months from his normal retirement age. In addition, upon termination, all cash performance awards outstanding will immediately vest and be paid to the officer and all stock options which have been held by the officer for more than six months will immediately vest and become exercisable. Also, in the event of a change of control, the present value of certain unfunded

deferred compensation plans, including the Company's SERP plans, will be paid immediately to such officers in a lump sum.

The Internal Revenue Code of 1986, as amended (the "Code"), imposes certain excise taxes on, and limits the deductibility of, certain compensatory payments made by a corporation to or for the benefit of certain individuals if such payments are contingent upon certain changes in the ownership or effective control of the corporation or in the ownership of a substantial portion of the assets of the corporation, and have an aggregate present value of at least three times the individual's annualized includable compensation for the base period, as defined in the Code. Although Dover payments would not be expected to reach this amount in most cases, if an individual became subject to the excise taxes, the Company would gross-up the individual's payments to make him or her whole.

## COMPENSATION COMMITTEE REPORT ON EXECUTIVE COMPENSATION

The Compensation Committee (the "Committee") of the Board of Directors is composed entirely of independent outside directors. The Committee approves annual compensation for the Company's executive officers, administers the Performance Plan, the Dover Corporation Executive Officer Annual Incentive Plan (the "Incentive Plan") and approves changes in other compensation programs. From time to time, but not less than once every five years, the Committee reviews studies done by its independent compensation consultant as to the competitiveness of the Company's overall executive compensation program. This was last done in 1994, and to a limited extent in 1996, 1997 and 1998 (for purposes of the special one-time bonus award related to the sale of the elevator operations). The results of those reviews are reflected in this report.

### A. EXECUTIVE COMPENSATION POLICY

The Committee's basic overriding compensation principle is that compensation at the corporate level, the independent subsidiary level, and at the operating president level should be linked to Dover's total return to stockholders generally and should be competitive with other comparable companies. The Committee also believes that all compensation, i.e., annual, medium-term and long-term, should be closely aligned to the performance of the business over which the executive has the most control. This is done annually through salaries and bonuses, on a medium-term basis through three-year payout cash incentive awards, and on a long-term basis through stock options. The relative "mix" of medium-term and long-term opportunity is adjusted in accordance with the breadth of the executive's responsibility across the organization, with increasingly larger percentages allocated to long-term reward potential through stock options in the case of those persons who are in positions to most materially affect the profitability and growth of the Company. In early 1999, the plan was amended to also cover restricted stock awards, with voting and dividend rights, that vest up to five years after grant. Restricted stock is generally not awarded except in connection with special or unusual circumstances. Cash performance awards and stock option grants are made on an annual basis. However, to provide incentives to management to increase stockholder value over the medium and long-term, payouts on cash performance awards, if earned, occur three years later based on achieving certain performance goals for the three-year period; restricted stock vests up to five years after grant; and options generally have 10-year terms and are not exercisable until three years after their grant. With respect to pensions and other similar benefit programs, the Committee has set a target at the median of comparable companies. All compensation to be paid to the executive officers for 1999 is expected to qualify for deductibility for federal income tax purposes under Section 162(m) of the Code.

Annual Compensation: The Committee reviews the Company's performance annually. The compensation programs of the Company are highly leveraged on the basis of performance. In setting compensation, the Company reviews the performance of the Company as compared to the companies in the Management Compensation Services Project 777 database (the "Project 777 database"). The Company has for years performed in the top quartile as measured by the Project 777 database, which currently includes in excess of 40% of the manufacturing companies included in the Fortune 500 Listings. The Project 777 database includes a substantially larger number of companies than the peer index group referred to in connection with the Stock Performance Graph below. The average rank of a company in the Project 777 database, which determines that company's overall standing, is the average of the following nine separate measurements: return on equity for one year and five years; return on capital for one year and five years; return on sales for the current year; return on assets for one year and five years; and total capital return for one and five years. As a result of the 1994 compensation review mentioned above, the Committee determined that as long as the Company continues to perform in the top quartile, salaries and bonuses will be targeted at the 60th to the 75th percentile for all company executives. Should the Company's performance fall below that level, compensation targets will be adjusted downward. Annual bonuses vary with annual performance based upon earnings growth, return on investment and achievement of special Company goals as well as the Committee's judgment of overall performance.

In 1998, the Company adopted the Incentive Plan. The Committee has discretion to select executive officers to participate in the Incentive Plan in any given year. Executive officers selected to participate in the Incentive Plan would receive their annual bonuses, if any, for that year under the terms of the Incentive Plan instead of the Company's traditional bonus program. Mr. Reece is the only executive officer who participated in the Incentive Plan for 1998 and he will do so again for 1999.

Long-Term Compensation: Dover's management, the Committee and the Board of Directors believe that tangible (cash) and intangible (stock) incentives should be provided to key management at each of the three levels within the Company (i.e., corporate, independent subsidiary and operating levels) over periods of time longer than one fiscal year, typically three years. Given the different levels and opportunities to impact Dover's long-term growth, and hence benefit Dover's stockholders, Dover has a long-term compensation program, the Performance Plan, which includes both stock-based awards and cash incentive awards.

Only officers and executives who are in a position to affect materially the profitability and growth of the Company are eligible for stock options and cash incentive awards under the Performance Plan. Long-term awards under the Plan are basically a "mix" of restricted stock, stock based and cash incentives, with operating management receiving a substantial percentage of their respective gain opportunity in the form of cash incentive awards, and the executive officers receiving a substantial portion of their opportunity in the form of stock options. Under the Plan, the maximum award is calculated based on an individual's base salary, and in some cases, the most current annual cash bonus, which amount is then multiplied by pre-established factors to determine both the allocation of the award between cash and options and the value of the two. Once the value of the stock option grant is determined, the value is converted into a number of shares based on the fair market value of the Company's stock on the date of grant. The payout of cash incentive awards is conditional upon achievement of certain performance criteria over the three-year period commencing with the year of the award. For a discussion of the performance criteria with respect to cash incentive awards, see the Long-Term Incentive Plan Awards for Calendar Year 1999 table on page 8. The multiples for each award are initially determined by an independent consultant and confirmed by the Committee. For the officers identified in the Summary Compensation Table, the cash incentive awards under the Plan were based on multiples ranging from .21 to .45, and the number of shares granted was based on a multiple ranging from .91 to 1.65.

Cash incentive awards are made annually for the three-year performance period commencing in that year and prior awards are not considered by the Committee when current awards are made. Likewise, the number of shares that may be granted to each participant is not limited (except that the Plan itself limits the maximum grant to an individual in any given year to 600,000 options) and prior grants are not considered by the Committee when current grants are awarded, although a schedule of outstanding stock options for executive officers is reviewed by the Committee. The number of optionees in each annual grant averages granted has averaged less than 1/2 of 1% of shares outstanding over the past five years and was also less than 1/2 of 1% in 1998. Dover expects that, except in cases of unusual need, shares acquired through options will be held by participants (including, participant's family members) for the duration of their employment with the Company.

For 1998, in addition to customary awards under the Performance Plan, the Committee awarded special one-time bonus awards to various executives and employees in recognition of their contributions to, and the gain generated by, the successful sale of the elevator operations which closed on January 5, 1999. For these individuals, the gain on the sale of the elevator business is excluded from the calculation of long-term Performance Plan payouts and awards. In keeping with the Committee's principle that the relative mix of cash and stock-based awards should be based on the individual's ability to affect the profitability and growth of the Company, the Committee made awards of varying combinations of cash, restricted stock and stock options depending on the level of responsibility of the recipient of the award. Of the executives named in the Summary Compensation Table, only Mr. Reece participated in the special award.

### B. CHIEF EXECUTIVE OFFICER COMPENSATION

The Compensation Committee awarded Mr. Thomas L. Reece, Chief Executive Officer, a bonus of \$850,000 for 1998, which was equal to 103% of his 1998 salary of \$825,000. In addition, Mr. Reece was granted 90,292 option shares under the Performance Plan and a Cash Performance Award of \$345,950. The annual bonus amount was determined based upon: (a) outside independent compensation survey data, which places the compensation of Mr. Reece near the high end of the median range of the comparative group for companies of Dover's size; (b) the sales and earnings achieved in 1998; (c) the general business environment during 1998; and (d) a subjective judgment factor which is the prerogative of the Committee. The first three factors were given the greatest weight by the Committee.

The Committee also awarded Mr. Reece a one-time special bonus award of 144,839 option shares in recognition of his significant contribution to the sale of the elevator operations.

Compensation Committee: Jean-Pierre M. Ergas (Chairman) Magalen O. Bryant

# COMPARISON OF FIVE YEAR CUMULATIVE TOTAL RETURN\* DOVER CORPORATION, S&P 500 INDEX & PEER GROUP INDEX

# TOTAL STOCKHOLDER RETURNS

	PEER GROUP	DOVER CORP.	S&P 500 INDEX
'Dec-93'	100.00	100.00	100.00
'Dec-94'	101.30	86.49	101.32
'Dec-95'	139.35	125.53	139.40
'Dec-96'	187.76	174.21	171.41
'Dec-97'	265.50	252.22	228.59
'Dec-98'	353.30	285.69	293.92

This graph assumes \$100 invested on December 31, 1993 in Dover Corporation common stock, the S&P 500 index and a peer group index. The peer index consists of the following companies selected by the Company based on its assessment of businesses with similar industrial characteristics: Ametek Inc., AMP Inc., Applied Power-CL A, Carlisle Cos. Inc., Coltec Industries, Cooper Industries Inc., Crane Co., Danaher Corp., Eaton Corp., EG&G Inc., Emerson Electric Co., Federal Signal Corp., General Electric Co., Harnischfeger Industries Inc., Hubbell Inc. CL B, Illinois Tool Works, Ingersoll-Rand Co., ITT Industries Inc., Parker-Hannifin Corp., Pentair Inc., Tecumseh Products Co., TRW Inc., Tyco International Inc. and United Technologies Corp. Last year's peer group included General Signal Corp. and Keystone International, which are no longer publicly traded.

\* Total return assumes reinvestment of dividends.

# MISCELLANEOUS

### OTHER MATTERS

Management does not know of any other business to be taken up at the Meeting. If, however, any other business properly comes before the Meeting or any adjournments thereof, the persons named as proxies will vote the shares covered by a proxy in accordance with their best judgment on such matters.

### RELATIONSHIP WITH INDEPENDENT ACCOUNTANTS

The independent certified public accounting firm of PricewaterhouseCoopers LLP which resulted from the merger in 1998 of Coopers & Lybrand L.L.P. and Price Waterhouse LLP is the principal independent public accountant selected in May 1998 to audit the annual accounts of Dover and its subsidiaries. This firm also audited the financial statements for 1997 and 1998. Representatives of PricewaterhouseCoopers LLP are not expected to be present at the Meeting.

### SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Securities Exchange Act of 1934 requires that the Company's directors and officers file reports of ownership and changes of ownership of the Company's Common Stock with the Securities and Exchange Commission and the New York Stock Exchange. Based solely on copies provided to the Company, the Company believes that all directors and officers filed on a timely basis all such reports required of them with respect to stock ownership and changes in ownership during 1998, except that George F. Meserole filed a late report of routine acquisitions made under a broker-sponsored dividend reinvestment program and Magalen O. Bryant failed to file a report of a stock grant under the Directors' Plan.

### STOCKHOLDER PROPOSALS FOR 2000 ANNUAL MEETING

In order for stockholder proposals to be included in Dover's proxy statement for the 2000 Annual Meeting, they must be received by Dover at its principal executive offices, 280 Park Avenue, New York, NY 10017 by November 19, 1999. All other stockholder proposals, including nominations for directors, must be received by Dover not less than 60 days nor more than 90 days prior to the Meeting, which is scheduled for April 25, 2000.

Dated: March 18, 1999

By authority of the Board of Directors, ROBERT G. KUHBACH Secretary

### PROXY

## DOVER CORPORATION

# PROXY SOLICITED BY BOARD OF DIRECTORS FOR ANNUAL MEETING, APRIL 27, 1999.

The undersigned hereby appoints Gary L. Roubos, Thomas L. Reece and Robert G. Kuhbach, or any of them, as the undersigned's proxy or proxies, with full power of substitution, to vote all shares of Common Stock of Dover Corporation which the undersigned is entitled to vote at the Annual Meeting of Stockholders to be held in Wilmington, Delaware, on April 27, 1999 at 10:00 A.M., local time, and any adjournments thereof, as fully as the undersigned could if personally present, upon the proposals set forth on the reverse side hereof, revoking any proxy or proxies heretofore given. For participants in the Company's Retirement Savings Plan, this proxy will govern the voting of stock held for the account of the undersigned in the Plan.

IMPORTANT -- You now have the option of voting your shares by returning the enclosed proxy card or by voting by using a toll-free telephone number. On the reverse side of this proxy card are instructions on how to vote by telephone. If you vote by telephone, your vote will be recorded as if you mailed in your proxy card. If you vote by returning this proxy card, you must sign and date this proxy on the reverse side.

THIS PROXY WILL BE VOTED IN ACCORDANCE WITH THE SPECIFICATIONS MADE ON THE REVERSE SIDE, BUT IF NO CHOICES ARE INDICATED, THIS PROXY WILL BE VOTED FOR ALL NOMINEES LISTED ON THE REVERSE SIDE.

#### PROXY DOVER CORPORATION

PROXY

1999 ANNUAL MEETING

For Withhold For All (Except Nominee(s) written below)

Nominees: (01) D. H. Benson,

(02) J-P. M. Ergas, (03) R. J. Fleming,

(04) K. C. Graham, (05) J. L. Koley,

(06) J. F. McNiff, (07) J. E. Pomeroy,

(08) T. L. Reece, and (09) G. L. Roubos.

2. To transact such other business as may For Against Abstain

properly come before the meeting.

THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR ITEM 1.

Please Sign Here and Return Promptly

Signature(s) Dated: , 1999

Please sign exactly as your name or names appear above. For joint accounts, each owner should sign. When signing as executor, administrator, attorney, trustee or guardian, etc., please give your full title.

1. Election of Directors--

A11 A11

THERE is NO CHARGE to you for this call.

Your telephone vote authorizes the named proxies to vote your shares in the same manner as if you marked, signed and returned your proxy card.

You will be asked to enter a Control Number which is located in the box on the left side of this form.

OPTION #1: To vote as the Board of Directors recommends on ALL proposals: Press 1.

WHEN ASKED, PLEASE CONFIRM YOUR VOTE BY PRESSING 1  $\ensuremath{\text{--}}$  THANK YOU FOR VOTING.

OPTION #2: If you choose to vote for each proposal separately, press 0. You will hear these instructions:

 $\ensuremath{\mathsf{Proposal}}$  1: To vote FOR ALL nominees, press 1; to <code>WITHHOLD</code> FOR ALL nominees, press 9.

To WITHHOLD FOR AN INDIVIDUAL nominee, Press 0 and listen to the instructions.

Proposal 2: To vote FOR, press 1; AGAINST, press 9; ABSTAIN, press 0. WHEN ASKED, PLEASE CONFIRM YOUR VOTE BY PRESSING 1 -- THANK YOU FOR VOTING.

IF YOU VOTE BY TELEPHONE, DO NOT MAIL BACK YOUR PROXY.

Control Number