# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

## FORM 10-Q

## QUARTERLY REPORT <br> PURSUANT TO SECTION 13 or 15(d) OF the securties exchange act Of 1934

For the quarterly period ended September 30, 2005

Commission File Number: 1-4018

## Dover Corporation <br> (Exact name of registrant as specified in its charter)

Delaware<br>(State of Incorporation)<br>280 Park Avenue, New York, NY<br>(Address of principal executive offices)<br>53-0257888<br>(I.R.S. Employer Identification No.)<br>(Zip Code)

(212) 922-1640
(Registrant's telephone number)
Indicate by checkmark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes $\square$ No o Indicate by checkmark whether the registrant is an accelerated filer (as defined by Rule 12b-2 of the Securities Exchange Act). Yes $\square$ No o Indicate by checkmark whether the registrant is a shell company (as defined by Rule 12b-2 of the Securities Exchange Act). Yes o No $\mathbb{V}$ The number of shares outstanding of the Registrant's common stock as of October 26, 2005 was 202,668,076.

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## DOVER CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited) (in thousands, except per share figures)

|  | Three Months Ended September 30, 2005 |  | Nine Months 2005 | eptember 30, 2004 |
| :---: | :---: | :---: | :---: | :---: |
| Revenue | \$ 1,562,756 | \$ 1,383,885 | \$4,484,980 | \$3,886,229 |
| Cost of goods and services | 1,026,589 | 911,447 | 2,947,986 | 2,540,070 |
| Gross profit | 536,167 | 472,438 | 1,536,994 | 1,346,159 |
| Selling and administrative expenses | 343,401 | 305,321 | 1,024,136 | 887,063 |
| Operating income | 192,766 | 167,117 | 512,858 | 459,096 |
| Interest expense, net | 16,248 | 15,933 | 47,598 | 45,949 |
| Other income, net | $(2,406)$ | $(1,645)$ | $(14,226)$ | $(1,775)$ |
| Total interest/other expense, net | $(13,842)$ | $(14,288)$ | $(33,372)$ | $(44,174)$ |
| Income before provision for income taxes and discontinued operations | 178,924 | 152,829 | 479,486 | 414,922 |
| Provision for income taxes | 46,329 | 40,185 | 128,566 | 116,561 |
| Income from continuing operations | 132,595 | 112,644 | 350,920 | 298,361 |
| Income (loss) from discontinued operations, net | $(9,915)$ | 7,620 | 43,095 | 17,279 |
| Net income | \$ 122,680 | \$ 120,264 | \$ 394,015 | \$ 315,640 |
| Basic earnings (loss) per common share: |  |  |  |  |
| Income from continuing operations | \$ 0.65 | \$ 0.55 | \$ 1.73 | \$ 1.47 |
| Income (loss) from discontinued operations | (0.05) | 0.04 | 0.21 | 0.09 |
| Net income | 0.61 | 0.59 | 1.94 | 1.55 |
| Weighted average shares outstanding | 202,572 | 203,335 | 203,057 | 203,229 |
| Diluted earnings (loss) per common share: |  |  |  |  |
| Income from continuing operations | \$ 0.65 | \$ 0.55 | \$ 1.72 | \$ 1.46 |
| Income (loss) from discontinued operations | (0.05) | 0.04 | 0.21 | 0.08 |
| Net income | 0.60 | 0.59 | 1.93 | 1.54 |
| Weighted average shares outstanding | 203,918 | 204,714 | 204,236 | 204,754 |
| Dividends paid per common share | \$ 0.17 | \$ 0.16 | \$ 0.49 | \$ 0.46 |

The following table is a reconciliation of the share amounts used in computing earnings per share:

|  | Three Months Ended September 30, 20052004 |  | Nine Months 2005 | $\begin{aligned} & \text { tember 30, } \\ & 2004 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Weighted average shares outstanding - Basic | 202,572 | 203,335 | 203,057 | 203,229 |
| Dilutive effect of assumed exercise of employee stock options | 1,346 | 1,379 | 1,179 | 1,525 |
| Weighted average shares outstanding - Diluted | 203,918 | 204,714 | 204,236 | 204,754 |
| Shares excluded from dilutive effect due to exercise price exceeding average market price of common stock | 3,755 | 4,700 | 4,537 | 3,559 |

See Notes to Condensed Consolidated Financial Statements

## DOVER CORPORATION

## CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited) (in thousands)

|  | At September 30, 2005 |  | At December 31, 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Current assets: |  |  |  |  |
| Cash and equivalents | \$ | 323,242 | \$ | 355,725 |
| Receivables, net |  | 1,024,758 |  | 869,760 |
| Inventories, net |  | 746,065 |  | 740,006 |
| Deferred tax and other current assets |  | 125,169 |  | 100,986 |
| Total current assets |  | 2,219,234 |  | 2,066,477 |
| Property, plant and equipment, net |  | 806,540 |  | 730,016 |
| Goodwill |  | 2,915,673 |  | 2,058,987 |
| Intangible assets, net |  | 569,832 |  | 528,137 |
| Other assets and deferred charges |  | 209,209 |  | 195,617 |
| Assets of discontinued operations |  | 84,307 |  | 208,468 |
| Total assets | \$ | 6,804,795 | \$ | 5,787,702 |
| Liabilities |  |  |  |  |
| Current liabilities: |  |  |  |  |
| Short-term debt and commercial paper | \$ | 543,910 | \$ | 339,265 |
| Accounts payable |  | 376,437 |  | 344,932 |
| Accrued expenses |  | 500,842 |  | 460,069 |
| Federal and other taxes on income |  | 145,514 |  | 176,733 |
| Total current liabilities |  | 1,566,703 |  | 1,320,999 |
| Long-term debt |  | 1,339,883 |  | 753,063 |
| Deferred income taxes |  | 309,966 |  | 296,147 |
| Other deferrals (principally compensation) |  | 266,250 |  | 241,182 |
| Liabilities of discontinued operations |  | 53,830 |  | 63,279 |
| Stockholders' Equity |  |  |  |  |
| Total stockholders' equity |  | 3,268,163 |  | 3,113,032 |
| Total liabilities and stockholders' equity | \$ | 6,804,795 | \$ | 5,787,702 |

DOVER CORPORATION

## CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (unaudited) (in thousands)

|  | $\begin{aligned} & \text { Common } \\ & \text { Stock } \\ & \$ 1 \text { Par Value } \end{aligned}$ | Additional Paid-In Capital |  | cumulated Other prehensive ings (Loss) | Retained Earnings | Treasury | Total Stockholders' Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2004 | \$ 239,015 | 98,979 | \$ | 189,570 | \$3,628,715 | \$(1,043,247) | \$ 3,113,032 |
| Net income | - |  |  | - | 394,015 |  | 394,015 |
| Dividends paid | - | - |  | - | $(99,434)$ | - | $(99,434)$ |
| Common stock issued for options exercised | 570 | 16,429 |  | - | - | - | 16,999 |
| Stock acquired | - | - |  | - | - | $(51,162)$ | $(51,162)$ |
| Translation of foreign financial statements | - | - |  | $(106,233)$ | - | - | $(106,233)$ |
| Unrealized holding losses, net of tax | - | - |  | 946 | - | - | 946 |
| Balance at September 30, 2005 | \$ 239,585 | \$115,408 | \$ | 84,283 | \$3,923,296 | \$(1,094,409) | \$ 3,268,163 |

Preferred Stock, \$100 par value per share. 100,000 shares authorized; none issued.

See Notes to Condensed Consolidated Financial Statements

## DOVER CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited) (in thousands)



See Notes to Condensed Consolidated Financial Statements

## DOVER CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

## 1. Basis of Presentation

The accompanying unaudited condensed consolidated financial statements, in accordance with Securities and Exchange Commission ("SEC") rules for interim periods, do not include all of the information and notes required by accounting principles generally accepted in the United States of America for complete financial statements and should be read in conjunction with the Dover Corporation ("Dover" or the "Company") Annual Report on Form 10-K for the year ended December 31, 2004, which provides a more complete understanding of Dover's accounting policies, financial position, operating results, business properties and other matters. It is the opinion of management that these financial statements reflect all adjustments necessary for a fair presentation of the interim results. The results of operations of any interim period are not necessarily indicative of the results of operations for the full year.

As previously disclosed, Dover expanded its subsidiary structure from four to six reportable segments effective January 1, 2005 and is reporting financial information on this basis effective January 1, 2005.
Certain amounts in prior years have been reclassified to conform to the current presentation.

## 2. Stock-Based Compensation

Dover maintains long-term incentive plans authorizing various types of market and performance based incentive awards that may be granted to officers and employees. The Company accounts for stock-based compensation under APB 25, and does not recognize stock-based compensation expense upon the grant of its stock options because the option terms are fixed and the exercise price equals the market price of the underlying stock on the grant date (see Note 13 for information related to new accounting rules for stock-based compensation that will impact Dover beginning January 1, 2006). All granted stock options have a term of ten years and cliff vest after three years.

The following table illustrates the effect on net income and basic and diluted earnings per share if compensation expense had been recognized upon grant of the options, based on the Black-Scholes option pricing model:

| (in thousands, except per share figures) | Three Months Ended September 30, <br> 20052004 |  | Nine Months Ended September 30, 20052004 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income, as reported | \$ 122,680 | \$ 120,264 | \$394,015 | \$315,640 |
| Deduct: |  |  |  |  |
| Total stock-based employee compensation expense determined under fair value based method for all awards, net of tax effects | $(4,735)$ | $(4,519)$ | $(14,133)$ | $(13,687)$ |
| Pro forma net income | \$117,945 | \$ 115,745 | \$379,882 | \$301,953 |
| Earnings per share: |  |  |  |  |
| Basic-as reported | \$ 0.61 | \$ 0.59 | \$ 1.94 | \$ 1.55 |
| Basic-pro forma | 0.58 | 0.57 | 1.87 | 1.49 |
| Diluted-as reported | \$ 0.60 | \$ 0.59 | \$ 1.93 | \$ 1.54 |
| Diluted-pro forma | 0.58 | 0.57 | 1.86 | 1.47 |

## 3. Acquisitions

## Knowles Electronics Acquisition

On September 27, 2005, Dover, through its subsidiary Dover Electronics, Inc. ("Dover Electronics"), completed the acquisition of all the outstanding shares of Knowles Electronics Holding Inc. ("Knowles") from Key Acquisition, L.L.C. and the other stockholders of Knowles for approximately $\$ 751$ million, net of cash acquired. A portion of the purchase price was allocated to satisfy all outstanding debt obligations of Knowles, including the discharge of Knowles' 13 1/8\% Senior Subordinated Notes due October 15, 2009.

The acquisition of Knowles resulted in an excess purchase price over the book value of assets acquired of approximately $\$ 691$ million, which was allocated to goodwill in the September 30, 2005 Condensed Consolidated Balance Sheet. The Company is in the process of obtaining appraisals of the tangible and intangible assets acquired and will evaluate and adjust the initial purchase price allocation as additional information relative to the fair values of the assets and liabilities becomes known.

## Other Acquisitions

Including the Knowles acquisition described above, Dover completed eight acquisitions during the first nine months of 2005 (listed below), three of which were during the third quarter. During the first nine months of 2004, the Company completed six acquisitions, including two in the third quarter. The acquisitions have been appropriately accounted for under SFAS 141 "Business Combinations." Accordingly, the accounts of the acquired companies, after adjustments to reflect fair market values assigned to assets and liabilities, have been included in the consolidated financial statements from their respective dates of acquisitions. The 2005 acquisitions are wholly owned and had an aggregate cost of $\$ 1,079.5$ million, net of cash acquired, at the date of acquisition.

The following table is a summary of the estimated fair values of the assets acquired and liabilities assumed as of the dates of acquisition, subject to final purchase price allocations:

## As of September 30, 2005

| (in thousands) | Knowles | Other Acquisitions |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets, net of cash acquired | \$ 62,395 | \$ | 45,665 | \$ | 108,060 |
| P P \& E | 54,448 |  | 36,487 |  | 90,935 |
| Goodwill | 690,736 |  | 218,216 |  | 908,952 |
| Intangibles \& other assets | 2,459 |  | 54,489 |  | 56,948 |
| Total assets acquired | \$810,038 | \$ | 354,857 |  | ,164,895 |
| Total liabilities assumed | $(59,500)$ |  | $(25,870)$ |  | $(85,370)$ |
| Net assets acquired | \$750,538 | \$ | 328,987 |  | ,079,525 |

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The following table details all acquisitions made in 2005:
$\frac{\text { Date }}{27-\text { Sep }} \frac{\text { Type }}{\text { Stock }} \frac{\text { Acquired Companies }}{\text { Knowles Electronics, Inc }} \frac{\text { Location (Near) }}{\text { Segment }} \frac{\text { Group }}{\text { Electronics }} \frac{\text { Operating Company }}{\text { Components }}$

Manufacturer of advanced micro-acoustic component products for the hearing aid and consumer electronics industries.
7-Sep Stock Harbor Electronics, Inc. Santa Clara, CA Technologies Circuit Assembly \& Test ECT Manufacturer of complex, high-layer count, impedance controlled "interface" Printed Circuit Boards for the Semiconductor Test Industry.

5-Aug Asset Colder Products Company St. Paul, Minnesota Electronics Components N/A Manufacturer of quick disconnect couplings for a wide variety of biomedical and commercial applications.

7-Jun Stock C-Tech Energy Services Inc. Edmonton, Alberta Resources Petroleum Equipment Energy Products
Manufacturer of continuous rod technology for oil and gas production.
2-Mar Asset APG Longmont, Colorado Technologies Circuit Assembly \& Test ECT
Manufacturer of test fixtures for loaded circuit board testing.
23-Feb Stock Fas-Co Coders, Inc. Phoenix, Arizona Technologies Product Identification Imaje Integrator of high resolution carton printers.
21-Feb Asset Rostone (Reunion Industries) Lafayette, Indiana Electronics Components Kurz-Kasch

Manufacturer of thermo set specialty plastics.
18-Jan Asset Avborne Accessory Group, Inc. Miami, Florida Diversified Industrial Equipment Sargent Maintenance, repair, and overhaul of commercial, military and business aircraft.
The following unaudited pro forma information illustrates the effect on Dover's revenue and net income for the three- and nine-month periods ended September 30, 2005 and 2004, assuming that the 2005 and 2004 acquisitions had all taken place on January 1, 2004.


These pro forma results of operations have been prepared for comparative purposes only and include certain adjustments to actual financial results for the relevant periods, such as imputed financing costs, and additional amortization and depreciation expense as a result of intangibles and fixed assets acquired. They do not purport to be indicative of the results of operations which actually would have resulted had the acquisitions occurred on the date indicated, or which may result in the future.

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## 4. Inventory.

The following table displays the components of inventory:

| (in thousands) | September 30,2005 |  | December 31,2004 |  |
| :---: | :---: | :---: | :---: | :---: |
| Raw materials | \$ | 343,665 | \$ | 342,182 |
| Work in progress |  | 190,697 |  | 200,076 |
| Finished goods |  | 252,181 |  | 237,014 |
| Subtotal |  | 786,543 |  | 779,272 |
| Less LIFO reserve |  | $(40,478)$ |  | $(39,266)$ |
| Total | \$ | 746,065 | \$ | 740,006 |

## 5. Property, Plant and Equipment

The following table displays the components of property, plant and equipment:

| (in thousands) |  | $\begin{gathered} \text { ptember 30, } \\ 2005 \\ \hline \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ \quad 2004 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Land | \$ | 64,079 | \$ | 60,359 |
| Buildings |  | 490,153 |  | 484,928 |
| Machinery and equipment |  | 1,568,853 |  | 1,454,630 |
| Accumulated depreciation |  | $(1,316,545)$ |  | 1,269,901) |
| Total | \$ | 806,540 | \$ | 730,016 |

## 6. Goodwill and Other Intangible Assets

Dover is continuing to evaluate the initial purchase price allocations of certain acquisitions and will adjust the allocations as additional information relative to the fair values of the assets and liabilities of the businesses becomes known. The Company is also in the process of obtaining appraisals of tangible and intangible assets for certain acquisitions.

The following table provides the changes in carrying value of goodwill by market segment through the nine months ended September 30, 2005:

| (in thousands) | At December 31, 2004 |  | Goodwill from 2005acquisitions |  | Other adjustments including currency translations |  | At September 30, 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversified | \$ | 218,853 | \$ | 55,751 | + | $(2,265)$ | \$ | 272,339 |
| Electronics |  | 161,118 |  | 795,156 |  | $(4,590)$ |  | 951,684 |
| Industries |  | 257,846 |  | - |  | $(1,453)$ |  | 256,393 |
| Resources |  | 626,909 |  | 9,028 |  | $(13,750)$ |  | 622,187 |
| Systems |  | 109,368 |  | - |  | $(2,143)$ |  | 107,225 |
| Technologies |  | 684,893 |  | 49,017 |  | $(28,065)$ |  | 705,845 |
| Total | \$ | 2,058,987 | \$ | 908,952 | \$ | $(52,266)$ | \$ | 2,915,673 |

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The following table provides the gross carrying value and accumulated amortization for each major class of intangible asset:

| (in thousands) | September 30, 2005 |  |  | December 31, 2004 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross Carrying Amoun | Accumulated Amortization |  | Gross Carrying Amount | Accumulated Amortization |  |
| Trademarks | \$ 30,149 | \$ | 12,243 | \$ 30,061 | \$ | 11,082 |
| Patents | 105,439 |  | 55,919 | 95,996 |  | 60,213 |
| Customer Intangibles | 194,519 |  | 26,980 | 176,984 |  | 15,219 |
| Unpatented Technologies | 103,007 |  | 33,075 | 101,228 |  | 28,521 |
| Non-Compete Agreements | 6,775 |  | 6,074 | 8,377 |  | 7,288 |
| Drawings \& Manuals | 5,964 |  | 3,489 | 5,989 |  | 2,722 |
| Distributor Relationships | 39,500 |  | 4,264 | 38,300 |  | 1,915 |
| Other (primarily minimum pension liability)* | 66,026 |  | 11,109 | 55,269 |  | 5,947 |
| Total Amortizable Intangible Assets | 551,379 |  | 153,153 | 512,204 |  | 132,907 |
| Total Indefinite-Lived Trademarks | 171,606 |  | - | 148,840 |  | - |
| Total | \$722,985 | \$ | 153,153 | \$661,044 | \$ | 132,907 |

* Intangible asset balance related to minimum pension liability requirements for Dover's Supplemental Executive Retirement Plan liability.


## 7. Discontinued Operations

Cash proceeds from the sale of discontinued operations during the first nine months of 2005 and 2004 were $\$ 142.9$ million and $\$ 67.9$ million, respectively.

Additional detail related to the assets and liabilities of the Company's discontinued operations is as follows:

| (in thousands) | September 30,2005 |  | ${ }_{2004}$ December 31, |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets of Discontinued Operations |  |  |  |  |
| Current assets | \$ | 59,586 | \$ | 84,684 |
| Non-current assets |  | 24,721 |  | 123,784 |
|  | \$ | 84,307 |  | 208,468 |
| Liabilities of discontinued operations |  |  |  |  |
| Current liabilities | \$ | 33,068 | \$ | 38,012 |
| Long-term liabilities |  | 20,762 |  | 25,267 |
|  | \$ | 53,830 | \$ | 63,279 |

Summarized results of the Company's discontinued operations are as follows:

| (in thousands) | Three Months Ended September 30, $2005 \quad 2004$ |  |  |  | Nine Months Ended September 30, $2005 \quad 2004$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other gain (loss), net of tax | \$ | $(8,983)$ | \$ | (300) | \$ | 35,560 | \$ | $(5,233)$ |
| Income (loss) from operations, net of tax |  | (932) |  | 7,920 |  | 7,535 |  | 22,512 |
| Income (loss) from discontinued operations, net of tax | \$ | $(9,915)$ | \$ | 7,620 | \$ | 43,095 | \$ | 17,279 |

Three Months Ended September 30, 2005 and 2004
On August 11, 2005, Dover sold Somero Enterprises, a business in the Industries segment, resulting in a gain of approximately $\$ 31.8$ million ( $\$ 22.0$ million after-tax). Also, during the third quarter of 2005, the company discontinued a business in the Systems segment, resulting in a goodwill impairment of approximately $\$ 55.0$ million.

In addition, on September 23, 2005, Dover, through its subsidiary Dover Diversified, Inc., entered into an agreement to sell Tranter PHE for approximately $\$ 150$ million. The closing of the transaction is subject to regulatory approval and other customary closing conditions.

The results of these three businesses are classified as discontinued operations in the condensed consolidated statements of operations.
During the third quarter of 2004, Dover sold two previously discontinued businesses, one from the Industries segment and one from the Resources segment for net cash proceeds of approximately $\$ 45.6$ million.

## Nine Months Ended September 30, 2005 and 2004

During the second quarter of 2005, Dover discontinued Hydratight Sweeney, a business in the Diversified segment, which was sold on May 17, 2005 for a gain of approximately $\$ 49.0$ million ( $\$ 46.5$ million after-tax). Also, during the first quarter of 2005 , Dover discontinued one business from the Industries segment, which was subsequently sold on April 1, 2005 resulting in a loss of approximately $\$ 2$ million.
During the second quarter of 2004, Dover sold two previously discontinued businesses from the Diversified segment for cash proceeds of $\$ 22.3$ million.

## 8. Debt

Dover's long-term notes with a book value of $\$ 1,591.0$ million, of which $\$ 251.2$ million matures in the current year, had a fair value of approximately $\$ 1,664.5$ million at September 30, 2005. The estimated fair value of the long-term notes is based on quoted market prices for similar issues.

On September 1, 2005, Dover entered into a $\$ 400$ million 364-day unsecured revolving credit facility with Bank of America, N.A. This credit facility has substantially the same terms as the Company's $\$ 600$ million 5 -year credit agreement and is intended to be used primarily as liquidity back-up for the Company's commercial paper program. The Company has not drawn down any loan under either the 364-day or 5 -year credit facility, and does not anticipate doing so. As of September 30, 2005, the Company had commercial paper outstanding in the principal amount of $\$ 274.4$ million, which reflects the application of the net proceeds from the subsequent sale of notes and debentures described below.
Subsequent to the quarter ended September 30, 2005, on October 26, 2005, the Company closed a new $\$ 1$ billion 5 -year unsecured revolving credit facility with a syndicate of banks that replaces both the $\$ 400$ million 364 -day facility and the 5 -year $\$ 600$ million facility. The credit facility has substantially the same terms as the facilities it replaces and is intended for the same purposes. The Company has not drawn down any loans under the $\$ 1$ billion facility and does not anticipate doing so.
Subsequent to the quarter ended September 30, 2005, on October 13, 2005, Dover issued $\$ 300$ million of $4.875 \%$ notes due 2015 and $\$ 300$ million of $5.375 \%$ debentures due 2035. The net proceeds of $\$ 588.6$ million from the notes and debentures were used to repay borrowings under Dover's commercial paper program, and are reflected in long-term debt in the Company's Condensed Consolidated Balance Sheet at September 30, 2005. The notes and debentures are redeemable at the option of Dover in whole or in part at any time at a redemption price that includes a make-whole premium, with accrued interest to the redemption date.

During the third quarter, Dover entered into several interest rate swaps related to the October 13, 2005 notes and debentures. As of September 30, 2005, Dover recorded a net unrealized gain related to these swaps in other comprehensive income of $\$ 1.5$ million. The swap contracts were settled on October 13, 2005 and the resulting gain of $\$ 3.0$ million will be deferred and amortized over the life of the related notes and debentures.

There are presently two interest rate swap agreements outstanding for a total notional amount of $\$ 100.0$ million, designated as fair value hedges on part of the Company's $\$ 150.0$ million $6.25 \%$ Notes due on June 1, 2008, to exchange fixed-rate interest for variable-rate. The swap agreements have reduced the effective interest rate on the notes to $4.98 \%$. There is no hedge ineffectiveness, and the fair value of the interest rate swaps outstanding as of September 30, 2005 was determined through market quotation.

## 9. Commitments and Contingent Liabilities

A few of the Company's subsidiaries are involved in legal proceedings relating to the cleanup of waste disposal sites under federal and state statutes that provide for the allocation of such costs among "potentially responsible parties." In each instance, the extent of the Company's liability appears to be very small in relation to the total projected expenditures and the number of other "potentially responsible parties" involved, and is anticipated to be immaterial to the Company. In addition, a few of the Company's subsidiaries are involved in ongoing remedial activities at certain plant sites in cooperation with regulatory agencies, and appropriate reserves have been established.

The Company and certain of its subsidiaries are also parties to a number of other legal proceedings incidental to their businesses.
Management and legal counsel periodically review the probable outcome of such proceedings, the costs and expenses reasonably expected to be incurred, the availability and extent of insurance coverage, and established reserves. While it is not possible at this time to predict the outcome of these legal actions, in the opinion of management, based on these reviews, it is remote that the disposition of the lawsuits and the other matters mentioned above will have a material adverse effect on the financial position, results of operations or cash flows of the Company.

Estimated warranty program claims are provided for at the time of sale. Amounts provided for are based on historical costs and adjusted new claims. The changes in carrying amount of product warranties through September 30, 2005 and 2004 are as follows:

| (in thousands) | $\frac{\mathbf{2 0 0 5}}{}$ | $\underline{\mathbf{2 0 0 4}}$ |
| :--- | ---: | :---: |
| Beginning Balance January 1 | $\$ 45,480$ | $\$ 35,482$ |
| Provision for warranties | 19,899 | 20,201 |
| Settlements made | $(18,621)$ | $(15,017)$ |
| Other adjustments | $(435)$ | 13 |
| Ending Balance September 30 | $\underline{\underline{\$ 46,323}}$ | $\underline{\underline{\$ 40,679}}$ |

## 10. Employee Benefit Plans

The following table sets forth the components of net periodic expense.

| (in thousands) | Retirement Plan Benefits Three Months Ended September 30, $2005 \quad 2004$ |  |  |  | Post Retirement Benefits Three Months Ended September 30, 20052004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expected return on plan assets | \$ | 6,408 | \$ | 6,877 | \$ | - | \$ |  |
| Benefits earned during period |  | $(3,897)$ |  | $(3,358)$ |  | (75) |  | (91) |
| Interest accrued on benefit obligation |  | $(5,866)$ |  | $(5,654)$ |  | (261) |  | (318) |
| Amortization |  |  |  |  |  |  |  |  |
| Prior service cost |  | $(1,769)$ |  | $(1,223)$ |  | 145 |  | 59 |
| Unrecognized actuarial losses |  | $(1,334)$ |  | (936) |  | (15) |  | 29 |
| Transition |  | 260 |  | 268 |  | - |  | - |
| Net periodic expense | \$ | $(6,198)$ | \$ | $(4,026)$ | \$ | (206) | \$ | (321) |
| (in thousands) | Retirement Plan Benefits Nine Months Ended September 30, 2005 2004 |  |  |  | Post Retirement Benefits Nine Months Ended September 30,$2005$$2004$ |  |  |  |
| Expected return on plan assets |  | \$ 19,224 |  | 20,631 |  | - | \$ | - |
| Benefits earned during period |  | $(11,691)$ |  | $(10,074)$ |  | (271) |  | (549) |
| Interest accrued on benefit obligation |  | $(17,598)$ |  | $(16,962)$ |  | (943) |  | $(1,438)$ |
| Amortization |  |  |  |  |  |  |  |  |
| Prior service cost |  | $(5,307)$ |  | $(3,669)$ |  | 187 |  | (397) |
| Unrecognized actuarial losses |  | $(4,002)$ |  | $(2,808)$ |  | (65) |  | (47) |
| Transition |  | 780 |  | 804 |  | - |  | - |
| Net periodic expense |  | \$ (18,594) |  | $\underline{(12,078)}$ |  | $(1,092)$ | \$ | $(2,431)$ |

During the third quarter of 2005, the Company contributed $\$ 18.0$ million to the Knowles Electronics Holdings, Inc. pension plan. The Company does not anticipate making any additional employer discretionary contributions to defined benefit plan assets during the year ending December 31, 2005.

## 11. Comprehensive Income

Comprehensive income was as follows:

| (in thousands) | Three Month | eptember 30, 2004 | Nine Months 2005 | ptember 3004 2004 |
| :---: | :---: | :---: | :---: | :---: |
| Net Income | \$ 122,680 | \$ 120,264 | \$ 394,015 | $\overline{\$ 315,640}$ |
| Foreign currency translation adjustment | 5,637 | 10,313 | $(106,233)$ | $(17,791)$ |
| Unrealized holding losses, net of tax | (40) | (82) | (320) | (489) |
| Unrealized gain on derivative cash flow hedges, net of tax | 1,678 | - | 1,266 | - |
| Comprehensive Income | \$ 129,955 | \$ 130,495 | \$288,728 | \$297,360 |

## 12. Segment Information

Dover has six reportable segments which are based on the management reporting structure used to evaluate performance. Segment financial information and a reconciliation of segment results to consolidated results follows:

|  | Three Months 2005 2005 | eptember 30, 2004 | $\begin{gathered} \text { Nine Months } \\ 2005 \\ \hline \end{gathered}$ | eptember 30, 2004 |
| :---: | :---: | :---: | :---: | :---: |
| REVENUE |  |  |  |  |
| Diversified | \$ 185,222 | \$ 148,128 | \$ 566,969 | \$ 449,526 |
| Electronics | 132,264 | 118,016 | 409,349 | 341,648 |
| Industries | 219,333 | 201,514 | 652,374 | 590,860 |
| Resources | 404,653 | 337,139 | 1,170,557 | 943,542 |
| Systems | 197,076 | 169,092 | 530,682 | 451,915 |
| Technologies | 426,767 | 412,414 | 1,162,780 | 1,115,629 |
| Intramarket eliminations | $(2,559)$ | $(2,418)$ | $(7,731)$ | $(6,891)$ |
| Total consolidated revenue | \$ 1,562,756 | \$ 1,383,885 | \$4,484,980 | \$3,886,229 |

## INCOME FROM CONTINUING OPERATIONS

| Diversified | \$ | 23,123 | \$ | 16,586 | \$ | 66,512 | \$ | 54,076 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Electronics |  | 6,286 |  | 9,179 |  | 29,794 |  | 30,665 |
| Industries |  | 29,265 |  | 23,714 |  | 78,461 |  | 68,516 |
| Resources |  | 65,940 |  | 55,818 |  | 196,418 |  | 158,480 |
| Systems |  | 29,221 |  | 19,095 |  | 78,168 |  | 50,538 |
| Technologies |  | 54,557 |  | 58,065 |  | 121,204 |  | 137,464 |
| Total segments |  | 208,392 |  | 182,457 |  | 570,557 |  | 499,739 |
| Corporate expense/other |  | $(13,220)$ |  | $(13,695)$ |  | $(43,473)$ |  | $(38,868)$ |
| Net interest expense |  | $(16,248)$ |  | $(15,933)$ |  | $(47,598)$ |  | $(45,949)$ |
| Income from continuing operations before provision for income taxes and discontinued operations |  | 178,924 |  | 152,829 |  | 479,486 |  | 414,922 |
| Provision for income taxes |  | 46,329 |  | 40,185 |  | 128,566 |  | 116,561 |
| Income from continuing operations - total consolidated | \$ | 132,595 | \$ | 112,644 | \$ | 350,920 | \$ | 298,361 |

## 13. New Accounting Standards

In May 2005, the Financial Accounting Standards Board ("FASB") issued SFAS No. 154, "Accounting Changes and Error Corrections" ("SFAS 154 "), which replaces Accounting Principles Board Opinion ("APB") No. 20 "Accounting Changes," and SFAS No. 3 "Reporting Accounting Changes in Interim Financial Statements." SFAS 154 changes the requirements for the accounting for and reporting of a change in accounting principle, and applies to all voluntary changes in accounting principles, as well as changes required by an accounting pronouncement in the unusual instance that it does not include specific transition provisions. Specifically, SFAS 154 requires retrospective application to prior periods' financial statements, unless it is impracticable to determine the period-specific effects or the cumulative
effect of the change. SFAS 154 does not change the transition provisions of any existing pronouncement. SFAS 154 is effective for Dover for all accounting changes and corrections of errors made beginning January 1, 2006.

In March 2005, the FASB issued FASB Interpretation No. 47, "Accounting for Conditional Asset Retirement Obligations" ("FIN 47 "). FIN 47 clarifies that a conditional asset retirement obligation, as used in SFAS No. 143, "Accounting for Asset Retirement Obligations," refers to a legal obligation to perform an asset retirement activity in which the timing and/or method of settlement are conditional on a future event that may or may not be within the control of the entity. FIN 47 is effective for the Company no later than the end of the 2005. The effect of FIN 47 will be immaterial to Dover's consolidated results of operations, cash flows or financial position.

In December 2004, the FASB issued SFAS No. 123R, "Share-Based Payment" ("SFAS 123R"). SFAS No. 123R revises previously issued SFAS 123 "Accounting for Stock-Based Compensation," supersedes APB No. 25 "Accounting for Stock Issued to Employees," and amends SFAS Statement No. 95 "Statement of Cash Flows." SFAS 123R will require Dover to expense the fair value of employee stock options and other forms of stock-based compensation for the annual periods beginning after June 15, 2005. The cost will be recognized over the period during which an employee is required to provide services in exchange for the award. The share-based award must be classified as equity or as a liability and the compensation cost is measured based on the fair value of the award at the date of the grant. In addition, liability awards will be re-measured at fair value each reporting period. Based on current guidance, Dover will begin to expense the fair value of employee stock options and other forms of stock-based compensation in the first quarter of 2006. The effect of the adoption of SFAS 123R will not be materially different from the pro-forma results included in Note 2 - Stock-Based Compensation.
In December 2004, the FASB issued SFAS No. 153, "Exchanges of Nonmonetary assets, an amendment of APB No. 29, Accounting for Nonmonetary Transactions" ("SFAS 153"). The amendments made by SFAS 153 are based on the principle that exchanges of nonmonetary assets should be measured based on the fair value of the assets exchanged. Further, the amendments eliminate the narrow exception for nonmonetary exchanges of similar productive assets and replace it with a broader exception for exchanges of nonmonetary assets that do not have commercial substance. The statement was effective for the Company beginning July 1, 2005 and was applied prospectively. The effect of the adoption of SFAS 153 was immaterial to Dover's consolidated results of operations, cash flows or financial position.
In November 2004, the FASB issued SFAS No. 151, "Inventory Costs, an amendment of Accounting Research Bulletin No. 43, Chapter 4" ("SFAS 151"). SFAS 151 requires that abnormal amounts of idle capacity and spoilage costs should be excluded from the cost of inventory and expensed when incurred. The provisions of SFAS 151 are applicable to inventory costs incurred beginning January 1, 2006. The effect of the adoption of SFAS 151 will be immaterial to Dover's consolidated results of operations, cash flow or financial position.

## 14. Other Events

## Repatriation of Dividends

During the third quarter of 2005, the Company recorded a net tax provision of $\$ 9.7$ million related to the planned repatriation of $\$ 290$ million of foreign dividends under the provisions of the American Jobs Creation Act of 2004, which provides for a favorable income tax rate on repatriated earnings, provided the criteria of the law are met.

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Refer to the section entitled "Special Notes Regarding Forward Looking Statements" for a discussion of factors that could cause actual results to differ from the forward looking statements contained below and throughout this quarterly report.

## OVERVIEW

Dover Corporation ("Dover" or the "Company") is a multinational, diversified manufacturing corporation comprised of 48 stand-alone operating companies which manufacture a broad range of specialized industrial products and sophisticated manufacturing equipment. Dover also provides some engineering and testing services, which are not significant in relation to consolidated revenue. Dover's operating companies are based primarily in the United States of America and Europe. The Company reports its results in six reportable segments and discusses their operations in 13 groups.

## (1) FINANCIAL CONDITION:

Management assesses Dover's liquidity in terms of its ability to generate cash to fund its operating, investing and financing activities. Significant factors affecting liquidity are: cash flows generated from operating activities, capital expenditures, acquisitions, dispositions, dividends, adequacy of available bank lines of credit and the ability to attract long-term capital with satisfactory terms.

Cash and cash equivalents of $\$ 323.2$ million at September 30, 2005 decreased from the December 31, 2004 balance of $\$ 355.7$ million. Cash and cash equivalents were invested in highly liquid investment grade money market instruments with a maturity of 90 days or less.

The following table is derived from the Condensed Consolidated Statements of Cash Flows:

| Cash Flows from Continuing Operations (in thousands, unaudited) | Nine Months 2005 | $\begin{gathered} \text { ptember 30, } \\ 2004 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Cash Flows Provided By (Used In): |  |  |
| Operating activities | \$ 373,385 | \$ 360,563 |
| Investing activities | $(1,025,222)$ | $(300,682)$ |
| Financing activities | 647,938 | $(140,254)$ |

Cash flows provided by operating activities for the first nine months of 2005 increased $\$ 12.8$ million from $\$ 360.6$ million in the prior year period, which included a tax refund of approximately $\$ 41$ million in the first quarter of 2004. In addition, the increase in cash flows provided by operations reflected increased net income which was partially offset by an $\$ 18.0$ million pension contribution in the current period and higher benefits and compensation payouts in 2005.
The level of cash used in investing activities for the first nine months of 2005 increased $\$ 724.5$ million compared to the prior year period, largely reflecting an increase in acquisition and capital expenditure activity, partially offset by an increase in proceeds from dispositions. Acquisition expenditures for the first nine months of 2005 increased $\$ 766.0$ million to $\$ 1,079.5$ million from $\$ 313.5$ million in the prior year period. Capital expenditures in the first nine months of 2005 increased $\$ 35.7$ million to $\$ 104.7$ million as compared to $\$ 69.0$ million in the prior year period due to investments in plant expansions, plant machinery and information systems. Proceeds from sales of discontinued businesses in the first nine months of 2005 increased $\$ 75.0$ million to $\$ 142.9$ million from $\$ 67.9$ million of proceeds in the prior year period. The Company currently anticipates that any additional acquisitions made during 2005 will be funded from available cash and internally generated funds and, if necessary, through the issuance of commercial paper, established lines of credit or public debt markets.
Cash provided by financing activities for the first nine months of 2005 totaled $\$ 647.9$ million as compared to cash used in financing activities of $\$ 140.3$ million during the similar period last year. The net change in
cash provided by financing activities of $\$ 788.2$ during the first nine months of 2005 primarily reflected an increase in borrowings that were used to fund current year acquisitions.

Operational working capital (calculated as accounts receivable, plus inventory, less accounts payable) increased from the prior year period by $\$ 129.5$ million or $10.2 \%$ to $\$ 1,394.4$ million, primarily driven by increases in receivables of $\$ 155.0$ million and increases in inventory of $\$ 6.1$ million, offset by increases in payables of $\$ 31.5$ million. Excluding the impact of changes in foreign currency of $\$ 38.7$ million and acquisitions of $\$ 74.5$ million, operational working capital increased approximately $1.3 \%$ when compared to the prior year period. The Company continues to focus on working capital management.

In addition to measuring its cash flow generation and usage based upon the operating, investing and financing classifications included in the Condensed Consolidated Statements of Cash Flows, the Company also measures free cash flow (a non-GAAP measure). Management believes that free cash flow is an important measure of operating performance because it provides both management and investors a measurement of cash generated from operations that is available to fund acquisitions, pay dividends, repay debt and repurchase Dover's common stock. Dover's free cash flow for the nine months ended September 30, 2005, decreased $\$ 22.9$ million compared to the prior year period, which included a tax refund of approximately $\$ 41$ million in the first quarter of 2004. In addition, 2005 results reflected an $\$ 18$ million contribution to the Knowles Electronics Holdings, Inc. pension plan, higher benefits and compensation payouts, and increased capital expenditures, partially offset by higher net income.

The following table is a reconciliation of free cash flow with cash flows from operating activities:

| Free Cash Flow (in thousands, unaudited) | $\begin{aligned} & \text { Nine Months } \\ & 2005 \\ & \hline \end{aligned}$ | $\begin{gathered} \text { ptember 30, } \\ 2004 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Cash flows provided by operating activities | \$ 373,385 | \$ 360,563 |
| Less: Capital expenditures | $(104,692)$ | $(69,010)$ |
| Free cash flow | \$ 268,693 | \$291,553 |

The Company utilizes total debt and net debt-to-total-capitalization calculations to assess its overall financial leverage and capacity and believes the calculations are useful to its stakeholders for the same reason. The following table provides a reconciliation of total debt and net debt to total capitalization to the most directly comparable GAAP measures:

| Net Debt to Total Capitalization Ratio (in thousands, unaudited) | At September 30,2005 |  | At December 31,2004 |  |
| :---: | :---: | :---: | :---: | :---: |
| Current maturities of long-term debt | \$ | 251,102 | \$ | 252,677 |
| Commercial paper and other short-term debt |  | 292,808 |  | 86,588 |
| Long-term debt |  | 1,339,883 |  | 753,063 |
| Total debt |  | 1,883,793 |  | 1,092,328 |
| Less: Cash and cash equivalents |  | 323,242 |  | 355,725 |
| Net debt |  | 1,560,551 |  | 736,603 |
| Add: Stockholders' equity |  | 3,268,163 |  | 3,113,032 |
| Total capitalization | \$ | 4,828,714 | \$ | 3,849,635 |
| Net debt to total capitalization |  | 32.3\% |  | 19.1\% |

The total debt level of $\$ 1,883.8$ million at September 30, 2005 increased from December 31, 2004 as a result of an increase in borrowings to fund current year acquisitions. During the third quarter, Dover entered into a $\$ 400$ million, 364 -day unsecured revolving credit facility, which provides Dover with a total of $\$ 1$ billion in unsecured revolving credit. The facilities are primarily used as liquidity back up for the Company's commercial paper program. In addition, on October 13, 2005, the Company completed a public offering of $\$ 300$ million in $4.875 \%$ notes due 2015 and $\$ 300$ million in $5.375 \%$ debentures due 2035, the proceeds of which reduced commercial paper borrowings, and are reflected in long-term debt in the Company's Condensed Consolidated Balance Sheet as of September 30, 2005. Further, on October 26, 2005, Dover completed a new 5 -year, $\$ 1$ billion unsecured revolving credit facility to replace its two existing facilities.

The net debt increase of $\$ 823.9$ million was also primarily as a result of the increased borrowings described above. The net debt-to-total capitalization ratio increased from 19.1\% at December 31, 2004 to 32.3\%.
Dover's long-term notes with a book value of $\$ 1,339.9$ million, of which $\$ 251.1$ million matures in the current year, had a fair value of approximately $\$ 1,664.5$ million at September 30, 2005. The estimated fair value of the long-term notes is based on quoted market prices for similar issues.
During the third quarter, Dover entered into several interest rate swaps related to the October 13, 2005 notes and debentures. As of September 30, 2005, Dover recorded a net unrecognized gain related to these swaps in other comprehensive income of $\$ 1.5$ million. The swap contracts were settled on October 13, 2005 and the resulting gain of $\$ 3.0$ million will be deferred and amortized over the life of the related notes and debentures.

There are presently two interest rate swap agreements outstanding for a total notional amount of $\$ 100.0$ million, designated as fair value hedges of part of the Company's $\$ 150.0$ million $6.25 \%$ Notes due on June 1, 2008, to exchange fixed-rate interest for variable-rate. The swap agreements have reduced the effective interest rate on the notes to $4.98 \%$. There is no hedge ineffectiveness, and the fair value of the interest rate swaps outstanding as of September 30, 2005 was determined through market quotation.

## (2) RESULTS OF OPERATIONS:

## CONSOLIDATED RESULTS OF OPERATIONS

## Revenue and Gross Profit

| (in thousands, unaudited) | Three Months Ended September 30, |  |  | Nine Months Ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | \% Change | 2005 | 2004 | \% Change |
| Revenue | \$1,562,756 | \$1,383,885 | 13\% | \$4,484,980 | \$3,886,229 | 15\% |
| Cost of goods and services | 1,026,589 | 911,447 | 13\% | 2,947,986 | 2,540,070 | 16\% |
| Gross profit | 536,167 | 472,438 | 13\% | 1,536,994 | 1,346,159 | 14\% |
| Gross profit margin | 34.3\% | 34.1\% |  | 34.3\% | 34.6\% |  |

Revenue for the third quarter of 2005 increased $13 \%$ or $\$ 178.9$ million from the comparable 2004 period, driven by increases of $\$ 67.5$ million at Resources, $\$ 37.1$ million at Diversified, $\$ 28.0$ million at Systems, $\$ 17.8$ million at Industries, $\$ 14.4$ million at Technologies and $\$ 14.2$ million at Electronics. Foreign currency had an immaterial effect on revenue in the quarter. Acquisitions completed subsequent to the third quarter of 2004 contributed $\$ 72.5$ million to consolidated revenue during the quarter ended September 30, 2005.
Revenue for the nine months of 2005 increased $15 \%$ or $\$ 598.8$ million from the comparable 2004 period, driven by increases of $\$ 227.0$ million at Resources, $\$ 117.4$ million at Diversified, $\$ 78.8$ million at Systems, $\$ 67.7$ million at Electronics, $\$ 61.5$ million at Industries, and $\$ 47.2$ million at Technologies. Revenue would have increased $14 \%$ to $\$ 4,438.9$ million if 2004 foreign currency translation rates were applied to 2005 results. Acquisitions completed subsequent to the third quarter of 2004 contributed $\$ 176.3$ million to consolidated revenue during the nine months ended September 30, 2005.

## Selling and Administrative Expenses

Selling and administrative expenses for the third quarter and first nine months of 2005 increased $\$ 38.1$ million and $\$ 137.1$ million from the comparable 2004 periods, respectively, primarily due to increased revenue activity, while selling and administrative expenses as a percentage of revenue remained essentially flat.

## Interest Expense, Net and Other Income, Net

|  | Three Months Ended September 30, |  |  | Nine Months Ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands, unaudited) | 2005 | 2004 | \% Change | 2005 | 2004 | \% Change |
| Interest expense, net | \$16,248 | \$15,933 | 2\% | \$ 47,598 | \$45,949 | 4\% |
| Other income, net | $(2,406)$ | $(1,645)$ | 46\% | $(14,226)$ | $(1,775)$ |  |

Interest expense, net for the third quarter of 2005 remained essentially flat when compared to the prior year. Interest expense, net for the first nine months of 2005 increased $\$ 1.6$ million, primarily due to an increase in commercial paper borrowings. Other income, net of $\$ 2.4$ million and $\$ 14.2$ million for the three and nine months ended September 30, 2005, respectively, primarily relates to the effects of foreign exchange fluctuations on assets and liabilities denominated in currencies other than the functional currency.

## Income Taxes

The effective tax rate for continuing operations was $25.9 \%$ for the third quarter compared to the prior year quarter rate of $26.3 \%$. The tax rate for the three months ended September 30, 2005, includes a $\$ 9.7$ million provision related to the planned repatriation of approximately $\$ 290$ million of dividends and a $\$ 21.9$ million benefit primarily related to the conclusion of several federal and state income tax issues. The nine-month tax rate for continuing operations, which includes the two items above and a $\$ 5.5$ million first quarter benefit related to a favorable federal tax resolution, was $26.8 \%$, compared to $28.1 \%$ in the prior-year period. Excluding the aforementioned benefits and the repatriation provision, the current year nine-month tax rate for continuing operations was $30.4 \%$. The nine-month increase over the prior year was primarily due to an increase in revenue not qualifying for United States tax incentives under the extraterritorial income exclusion regulations.

## Discontinued Operations

Net loss from discontinued operations for the quarter was $\$ 9.9$ million or $\$ 0.05$ EPS compared to net income of $\$ 7.6$ million or $\$ 0.04$ EPS for the same period last year. In the third quarter of 2005, Dover discontinued and sold Somero Enterprises, which previously reported within the Mobile Equipment group of the Industries segment. Dover also discontinued and entered into an agreement to sell Tranter PHE, which previously reported within the Process Equipment group of the Diversified segment, and Dover discontinued one other business, which previously reported within the Packaging group of the Systems segment.

## SEGEMENT RESULTS OF OPERATIONS

## Diversified

|  | Three Months Ended September 30, |  |  | Nine Months Ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands, unaudited) | 2005 | 2004 | \% Change | 2005 | 2004 | \% Change |
| Revenue | \$185,222 | \$148,128 | 25\% | \$566,969 | \$449,526 | 26\% |
| Segment Income | 23,123 | 16,586 | 39\% | 66,512 | 54,076 | 23\% |
| Operating margins | 12.5\% | 11.2\% |  | 11.7\% | 12.0\% |  |
| Bookings | 184,600 | 166,815 | 11\% | 615,240 | 501,372 | 23\% |
| Book-to-Bill | 1.00 | 1.13 |  | 1.09 | 1.12 |  |
| Backlog |  |  |  | 296,561 | 239,057 | 24\% |

Diversified revenue and income increases over the prior year quarter reflect improvements at both Industrial Equipment and Process Equipment. Bookings continued the trend of exceeding prior year levels with growth in the aerospace, defense, heat exchanger, and oil and gas markets.

Industrial Equipment revenue and income were up $26 \%$ and $25 \%$, respectively, over the prior year quarter, primarily due to strong demand in the commercial aerospace and construction markets. The margin was essentially flat reflecting higher volume with moderating increases in steel prices, offset by unfavorable product mix. The automotive and powersports businesses were down, as gains in the North American professional racing market were impacted by lower international, aftermarket, and OEM sales. Bookings increased 11\%, generating a book-tobill ratio of 0.96 , and backlog increased $22 \%$.

Process Equipment achieved a $57 \%$ income improvement on a $23 \%$ increase in revenue, compared to the prior year quarter. Income growth was driven by higher volume, pricing adjustments, and productivity gains. The robust oil and gas market for bearings and the expanding European and Far East HVAC markets for heat exchangers were the primary drivers for these gains. Bookings increased 10\%, backlog grew $31 \%$, and the book-to-bill ratio was 1.07.

For the nine months ended September 30, 2005, the increases in Diversified revenue, income and bookings reflected improvements at both Industrial Equipment and Process Equipment. Industrial Equipment had revenue and income increases of $29 \%$ and $17 \%$, respectively. Bookings increased $24 \%$ and the book-to-bill ratio was 1.07. Process Equipment had revenue and income increases of $19 \%$ and $35 \%$, respectively. Bookings increased $20 \%$ and the book-to-bill ratio was 1.12.

## Electronics

| (in thousands, unaudited) | Three Months Ended September 30, |  |  | Nine Months Ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | \% Change | 2005 | 2004 | \% Change |
| Revenue | \$132,264 | \$118,016 | 12\% | \$409,349 | \$341,648 | 20\% |
| Segment Income | 6,286 | 9,179 | -32\% | 29,794 | 30,665 | -3\% |
| Operating margins | 4.8\% | 7.8\% |  | 7.3\% | 9.0\% |  |
| Bookings | 136,025 | 111,565 | 22\% | 418,147 | 349,527 | 20\% |
| Book-to-Bill | 1.03 | 0.95 |  | 1.02 | 1.02 |  |
| Backlog |  |  |  | 116,619 | 97,184 | 20\% |

The increase in revenue over the prior year quarter in Electronics primarily reflects the Colder and Corning Frequency Controls
(CFC) acquisitions, partially offset by the disruption to the Triton ATM business caused by Hurricane Katrina. The disruption in Triton's business due to the hurricane, coupled with acquisition costs, resulted in a decrease in income, which was partially mitigated by improvements in the component businesses. Sequentially, quarterly revenue and income declined $7 \%$ and $52 \%$, respectively, while bookings increased by $1 \%$, resulting in a quarter-end backlog of $\$ 117$ million.

Components recorded a $25 \%$ increase in revenue over the prior year quarter reflecting the impact of the CFC and Colder acquisitions. Income increased by $133 \%$ over the prior year quarter driven by the acquisitions, as well as cost reductions and efficiency gains in the core businesses. The margin was up 460 basis points compared to the prior year quarter. Sequentially, revenue was essentially flat as the

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positive impact of acquisitions was offset by weaker shipments from core businesses. Sequential quarterly income increased by $21 \%$ due to the impact of Colder as well as improved core business margins. Orders finished on a strong note for the quarter, with a bookings increase of $37 \%$, resulting in a book-to-bill ratio of 0.99 , and backlog increased $17 \%$ compared to the prior year quarter.

Commercial Equipment revenue and income decreased $15 \%$ and $92 \%$, respectively, from the prior year quarter due to hurricane Katrina's disruption of the ATM business, with operations in Long Beach, Mississippi, and lower shipments in the chemical dispensing business. Losses related to the hurricane, which disrupted operations significantly in September, are estimated to be in the $\$ 5$ to $\$ 6$ million range for the quarter. It is expected that ATM operations will be restored to full capacity in the fourth quarter. Bookings were impacted to a lesser extent, declining $6 \%$ compared to the prior year quarter, resulting in a book-to-bill ratio of 1.15 and a $70 \%$ increase in backlog.
For the nine months ended September 30, 2005, the increases in Electronics revenue and bookings reflected improvements at both Components and Commercial Equipment, while income was essentially flat as a result of the disruption of the ATM business caused by hurricane Katrina. Components had revenue and income increases of $28 \%$ and $33 \%$, respectively. Bookings increased $27 \%$ and the book-tobill ratio was 1.02. Commercial Equipment revenue increased 3\%, while income decreased 26\%, due to the disruption in the ATM business. Bookings increased $3 \%$ and the book-to-bill ratio was 1.02.

## Industries

|  | Three Months Ended September 30, |  |  | ${ }^{2005}$ Nine Months Ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands, unaudited) | 2005 | 2004 | \% Change |  |  |  |
| Revenue | \$219,333 | \$201,514 | 9\% | \$652,374 | \$590,860 | 10\% |
| Segment Income | 29,265 | 23,714 | 23\% | 78,461 | 68,516 | 15\% |
| Operating margins | 13.3\% | 11.8\% |  | 12.0\% | 11.6\% |  |
| Bookings | 227,825 | 199,904 | 14\% | 662,863 | 628,379 | 5\% |
| Book-to-Bill | 1.04 | 0.99 |  | 1.02 | 1.06 |  |
| Backlog |  |  |  | 213,376 | 208,961 | 2\% |

Industries revenue increase over the prior year quarter was driven by Mobile Equipment, while quarterly bookings improved in both groups. Industries income established a new record for the quarter and was a third consecutive quarterly increase. Operating margin increased 150 basis points compared to the prior year quarter.

Mobile Equipment revenue was up 19\% over the prior year quarter, driven by strong military sales and continued strength in the oil field industry. Income increased $52 \%$ driven by volume and strong cost control initiatives, and was aided by the sale of a previously closed facility, which resulted in a gain of $\$ 1.4$ million. Bookings increased $21 \%$ due to strong demand for trailer and refuse products, resulting in a book-to-bill ratio of 1.05 and a backlog increase of $3 \%$.

Despite a $5 \%$ decline in Service Equipment revenue from the prior year quarter due to continued weakness in the automotive service industry, income rose $3 \%$, as a result of continued improvements in operating efficiencies and selective pricing increases. Bookings increased $3 \%$, while the backlog remained essentially flat and the book-to-bill ratio was 1.02.

For the nine months ended September 30, 2005, the increases in Industries revenue, income and bookings reflected improvement primarily at Mobile Equipment, which had revenue and income increases of $16 \%$ and $32 \%$, respectively. Mobile Equipment bookings increased $9 \%$ and the book-to-bill ratio was 1.01 . Service Equipment income improved $1 \%$ on increased revenue of $3 \%$, with no change in bookings and a book-to-bill ratio of 1.02.

## Table of Contents

## Resources

| (in thousands, unaudited) | Three Months Ended September 30, |  |  | Nine Months Ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | \% Change | 2005 | 2004 | \% Change |
| Revenue | \$404,653 | \$337,139 | 20\% | \$1,170,557 | \$943,542 | 24\% |
| Segment Income | 65,940 | 55,818 | 18\% | 196,418 | 158,480 | 24\% |
| Operating margins | 16.3\% | 16.6\% |  | 16.8\% | 16.8\% |  |
| Bookings | 410,657 | 320,140 | 28\% | 1,203,862 | 995,866 | 21\% |
| Book-to-Bill | 1.01 | 0.95 |  | 1.03 | 1.06 |  |
| Backlog |  |  |  | 192,646 | 155,243 | 24\% |

Resources record revenue in the third quarter represents a $3 \%$ sequential increase over the previous quarter. Income was up $18 \%$ from the prior year quarter, but was essentially flat compared to second quarter of 2005. Bookings for the quarter reached an all-time high, exceeding the second quarter by $6 \%$, reflecting strong fundamentals in most of the markets served with the exception of the automotive sector. The decline in operating margin was due primarily to market development initiatives, system implementations, and some one-time charges related to the phase out of underperforming product lines.

The best performing group was Oil and Gas Equipment, which continues to experience strong demand for its energy-related products. Bookings increased by $59 \%$, revenue by $56 \%$, income by $50 \%$, and backlog by $129 \%$ over the prior year quarter with a book-to-bill ratio of 1.04 .
Revenue in Fluid Solutions was up $4 \%$ and income was essentially flat compared to the prior year quarter. These results reflect strength in the rail tank car, cargo tank, and refined fuels processing markets, partially offset by weakness in retail service station equipment. Bookings were up $16 \%$ and backlog was up $21 \%$, with a book-to-bill ratio of 1.00 .

Material Handling revenue and income increased $16 \%$ and $12 \%$, respectively, fueled by strong demand in the petroleum and utility equipment markets. The negative leverage was the result of increases in specialty materials and transportation costs, non-recurring charges and a decline in automotive sector revenue. Backlog increased $13 \%$ and bookings increased $21 \%$ with a book-to-bill ratio of 1.01 .
For the nine months ended September 30, 2005, the increases in Resources revenue, income and bookings reflected improvements at all three Resources groups. Oil and Gas Equipment had revenue and income increases of $56 \%$ and $66 \%$, respectively. Bookings increased $55 \%$ and the book-to-bill ratio was 1.03 . Fluid Solutions revenue and income both increased $14 \%$. Bookings increased $13 \%$ and the book-to-bill ratio was 1.01. Material Handling had revenue and income increases of $16 \%$ and $7 \%$, respectively. Bookings increased $10 \%$ and the book-to-bill ratio was 1.05.

## Systems

|  | Three Months Ended September 30, |  |  | Nine Months Ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands, unaudited) | 2005 | 2004 | \% Change | 2005 | 2004 | \% Change |
| Revenue | \$197,076 | \$169,092 | 17\% | \$530,682 | \$451,915 | 17\% |
| Segment Income | 29,221 | 19,095 | 53\% | 78,168 | 50,538 | 55\% |
| Operating margins | 14.8\% | 11.3\% |  | 14.7\% | 11.2\% |  |
| Bookings | 201,362 | 175,593 | 15\% | 579,253 | 490,670 | 18\% |
| Book-to-Bill | 1.02 | 1.04 |  | 1.09 | 1.09 |  |
| Backlog |  |  |  | 172,806 | 128,064 | 35\% |

Systems income improvements over the prior year quarter were driven by Food Equipment. Operating margin improved 350 basis points compared to the prior-year quarter.
Food Equipment revenue and income improved $23 \%$ and $122 \%$, respectively, over the prior year quarter due primarily to increased supermarket and food equipment revenue, and productivity improvements driven by last year's restructuring initiatives, which resulted in a loss. Bookings increased $18 \%$, backlog increased $33 \%$ and the book-to-bill ratio was 0.99 . The Food Equipment companies continue to gain market share due to new product introductions and superior customer service.

Packaging Equipment revenue was down slightly, while income was down $31 \%$ compared to the prior year quarter. This shortfall is primarily due to the timing of shipments of can necking and trimming equipment, resulting in the absorption of higher costs in the current quarter to meet future orders. The book-to-bill ratio was 1.15, bookings increased $5 \%$ and backlog increased $43 \%$.

For the nine months ended September 30, 2005, the increases in Systems revenue, income and bookings reflected improvements at both Food Equipment and Packaging. Food Equipment had revenue and income increases of $17 \%$ and $56 \%$, respectively. Bookings increased $18 \%$ and the book-to-bill ratio was 1.08 . Packaging had revenue and income increases of $18 \%$ and $35 \%$, respectively. Bookings increased $19 \%$ and the book-to-bill ratio was 1.11.

## Technologies

|  | Three Months Ended September 30, |  |  | Nine Months Ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands, unaudited) | 2005 | 2004 | \% Change | 2005 | 2004 | \% Change |
| Revenue | \$426,767 | \$412,414 | 3\% | \$1,162,780 | \$1,115,629 | 4\% |
| Segment Income | 54,557 | 58,065 | -6\% | 121,204 | 137,464 | -12\% |
| Operating margins | 12.8\% | 14.1\% |  | 10.4\% | 12.3\% |  |
| Bookings | 392,073 | 348,782 | 12\% | 1,190,261 | 1,125,546 | 6\% |
| Book-to-Bill | 0.92 | 0.85 |  | 1.02 | 1.01 |  |
| Backlog |  |  |  | 186,291 | 175,729 | 6\% |

Technologies third quarter revenue increased $7 \%$ sequentially, continuing the quarterly improvement seen throughout this year. Quarterly income was at its highest level since the third quarter of 2004 and up 19\% sequentially. The Circuit Assembly and Test ("CAT") group results reflected market trends which, while improving during 2005, appear to have plateaued at current levels. The Product Identification and Printing ("PIP") group results reflect improved cost saving measures and the addition of Datamax, a fourth quarter 2004 acquisition. Margin improved 140 basis points sequentially continuing the trend of quarterly improvement.

Overall, CAT experienced a $5 \%$ decline in revenue and a 17\% decrease in income compared to the prior year which benefited from a robust backend semiconductor industry. However, demand resulting from lead free regulations, as well as increased demand in the Far East, drove improved revenue and income from automated screen printers and soldering equipment. Sequentially, revenue and income are up $13 \%$ and $69 \%$, respectively. The book-to-bill ratio for the quarter was 0.90 as the group increased production to address the growing backlog, which increased $7 \%$ over the prior year quarter. Bookings increased $9 \%$ over the prior year quarter. The CAT companies absorbed some expenses related to rationalizing their businesses and lowering cost structures during the third quarter, and anticipate additional fourth quarter charges in the range of $\$ 4$ to $\$ 5$ million, primarily for the termination of certain real estate lease obligations.
PIP reported a $26 \%$ increase in revenue, resulting in a $23 \%$ increase in income over the prior year quarter. The acquisition of Datamax contributed to substantially all of this revenue increase and a significant portion of the income increase. Sequentially, revenue was down $5 \%$ with income improving $12 \%$. While PIP continues to face a challenging European market, new products and improved cost efficiencies contributed to improved margins. The book-to-bill ratio was 0.96 for the quarter, and the backlog decreased $1 \%$ and bookings increased $20 \%$, from the prior-year quarter.

For the nine months ended September 30, 2005, Technologies revenue increased $4 \%$, income decreased $12 \%$ and bookings were up $6 \%$. CAT had an $8 \%$ decrease in revenue, a $38 \%$ decrease in income and a $4 \%$ decrease in bookings, with a book-to-bill ratio of 1.03. PIP income increased $25 \%$ on a $37 \%$ increase in revenue with a $31 \%$ increase in bookings and a book-to-bill ratio of 1.00 . The nine-month results for Technologies and its two groups reflect the conditions described for the third quarter.

## Outlook

The Company expects to continue to see the benefits of its focus on operational excellence which includes improving margins and working capital management. Bookings have softened in some sectors, Europe remains weak, and there will be further purchase accounting expenses associated with the third
quarter acquisition activity in the fourth quarter. The Company is cautiously optimistic that the fourth quarter results will remain strong.

## New Accounting Standards

See Note 13 - New Accounting Standards

## Special Notes Regarding Forward Looking Statements

This Quarterly Report on Form 10-Q, particularly "Management's Discussion and Analysis," contains forward-looking statements within the meaning of the Securities Act of 1933, as amended, the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. Such statements relate to, among other things, income, cash flow, operating improvements, and industries in which the Company operates and the U.S. and global economies, and may be indicated by words or phrases such as "anticipates," "supports," "plans," "projects," "expects," "believes", "should," "would," "could," "hope," "forecast," "management is of the opinion," use of the future tense and similar words or phrases. Forward-looking statements are subject to inherent uncertainties and risks, including among others: increasing price and product/service competition by foreign and domestic competitors including new entrants; the impact of technological developments and changes on the Company, particularly the Company's Electronics and Technologies segments; the ability to continue to introduce competitive new products and services on a timely, cost-effective basis; changes in the cost or availability of raw materials or energy, particularly steel; changes in customer demand; the extent to which the Company is successful in expanding into new geographic markets, particularly outside of North America; the relative mix of products and services which impacts margins and operating efficiencies; the achievement of lower costs and expenses; domestic and foreign governmental and public policy changes including environmental regulations and tax policies (including domestic and foreign export subsidy programs, R\&E credits and other similar programs, some of which were changed in 2004); unforeseen developments in contingencies such as litigation; protection and validity of patent and other intellectual property rights; the success of the Company's acquisition program; the cyclical nature of some of the Company's businesses and the impact of natural disasters, such as recent hurricanes Katrina and Rita, and their effect on global energy markets; continued events in the Middle East and possible future terrorist threats and their effect on the worldwide economy. In addition, such statements could be affected by general industry and market conditions and growth rates, and general domestic and international economic conditions including interest rate and currency exchange rate fluctuations. In light of these risks and uncertainties, actual events and results may vary significantly from those included in or contemplated or implied by such statements. Readers are cautioned not to place undue reliance on such forward-looking statements. These forward-looking statements speak only as of the date made. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

The Company may, from time to time, post financial or other information on its Internet website, www.dovercorporation.com. Such information will be found in the "What's New" section of the website's home page. It will be accessible from the home page for approximately one month after release, after which time it will be archived on the website for a period of time. The Internet address is for informational purposes only and is not intended for use as a hyperlink. The Company is not incorporating any material on its website into this report.

## Non-GAAP Information

In an effort to provide investors with additional information regarding the Company's results as determined by generally accepted accounting principles (GAAP), the Company also discloses non-GAAP information which management believes provides useful information to investors. Free cash flow, net debt, total capitalization, operational working capital, revenues excluding the impact of changes in foreign currency exchange rates and organic revenue growth are not financial measures under GAAP and should not be considered as a substitute for cash flows from operating activities, debt or equity, revenue and working capital as determined in accordance with GAAP, and they may not be comparable to similarly titled measures reported by other companies. Management believes the (1) net debt to total capitalization ratio and (2) free cash flow are important measures of operating performance and liquidity. Net debt to total
capitalization is helpful in evaluating the Company's capital structure and the amount of leverage it employs. Free cash flow provides both management and investors a measurement of cash generated from operations that is available to fund acquisitions, pay dividends, repay debt and repurchase the Company's common stock. Reconciliations of free cash flow, total debt and net debt can be found in Part (1) of Item 2Management's Discussion and Analysis. Management believes that reporting operational working capital (also sometimes called "working capital"), which is calculated as accounts receivable, plus inventory, less accounts payable, provides a meaningful measure of the Company's operational results by showing the changes caused solely by revenue. Management believes that reporting operational working capital and revenues at constant currency, which excludes the positive or negative impact of fluctuations in foreign currency exchange rates, provides a meaningful measure of the Company's operational changes, given the global nature of Dover's businesses. Management believes that reporting organic revenue growth, which excludes the impact of foreign currency exchange rates and the impact of acquisitions, provides a better comparison of the Company's revenue performance and trends between periods.

## Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There has been no significant change in the Company's exposure to market risk during the first nine months of 2005. For discussion of the Company's exposure to market risk, refer to Item 7A, Quantitative and Qualitative Disclosures about Market Risk, contained in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2004.

## Item 4. CONTROLS AND PROCEDURES

At the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to Exchange Act Rule 13a-15(e). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective. During the third quarter of 2005, there were no changes in the Company's internal control over financial reporting that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting. In making its assessment of changes in internal control over financial reporting as of September 30, 2005, management has excluded those companies acquired in purchase business combinations during the twelve months ended September 30, 2005. The Company is currently assessing the control environments of these acquisitions. These companies are wholly-owned by the Company and their total revenue for both the three-and nine-month periods ended September 30, 2005 represent approximately $9.0 \%$ and $8.3 \%$, respectively, of the Company's consolidated total revenue and $24.8 \%$ of the Company's consolidated assets at September 30, 2005.

## PART II — OTHER INFORMATION

## Item 1. Legal Proceedings

See Part I, Notes to Condensed Consolidated Financial Statements, Note 9.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

(a) Not applicable.
(b) Not applicable.
(c) The shares listed below represent shares of the Company's stock which were acquired by the Company during the third quarter. The following table depicts the purchase of these shares:

|  | (a) Total Number <br> of Shares |  | (c) Total Number of <br> Sharchased Purchased as |
| :--- | :---: | :---: | :---: | :---: |
| Pant of Pubbicly |  |  |  |

(d) Maximum Number or Approximate Dollar Value) of Shares that May Yet Be Purchased under the Plans or Programs
Not applicable Not applicable Not applicable Not applicable

## Item 3. Defaults Upon Senior Securities

Not applicable.

## Item 4. Submission of Matters to a Vote of Security Holders

None
Item 5. Other Information
(a) None.
(b) None.

## Item 6. Exhibits

10.1 Stock Purchase Agreement, dated as of August 21, 2005, by and among Knowles Electronics Holdings, Inc., Key Acquisition, L.L.C., the other stakeholders of Knowles Electronics Holdings, Inc., Dover Electronics, Inc. and Dover Corporation, filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed on October 3, 2005 (SEC File No. 001-04018), is incorporated by reference.
31.1 Certificate pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended, signed and dated by Robert G. Kuhbach.
31.2 Certificate pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended, signed and dated by Ronald L. Hoffman.

32 Certificate pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, signed and dated by Ronald L. Hoffman and Robert G. Kuhbach.

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Report on Form 10-Q to be signed on its behalf by the undersigned thereunto duly authorized.

## DOVER CORPORATION

Date: October 28, 2005
/s/ Robert G. Kuhbach
Robert G. Kuhbach, Vice President,
Finance, Chief Financial Officer \&
Treasurer
(Principal Financial Officer)

Date: October 28, 2005
/s/ Raymond T. McKay, Jr.
Raymond T. McKay, Jr., Vice President,
Controller
(Principal Accounting Officer)
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## EXHIBIT INDEX

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32 Certificate pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, signed and dated by Ronald L. Hoffman and Robert G. Kuhbach.

## Certification

## I, Robert G. Kuhbach, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Dover Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

## Certification

I, Ronald L. Hoffman, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Dover Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

## Exhibit 32

Certification
Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
with Respect to the Quarterly Report on Form 10-Q
for the Period ended September 30, 2005
of Dover Corporation
Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of section 1350, chapter 63 of title 18, United States Code), each of the undersigned officers of Dover Corporation, a Delaware corporation (the "Company"), does hereby certify, to such officer's knowledge, that:

1. The Company's Quarterly Report on Form 10-Q for the period ended September 30, 2005, (the "Form 10-Q") fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934, as amended; and
2. Information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: October 28, 2005
/s/ Ronald L. Hoffman
Ronald L. Hoffman
Chief Executive Officer
and President

Dated: October 28, 2005
/s/ Robert G. Kuhbach
Robert G. Kuhbach
Vice President, Finance \& Chief Financial Officer
(Principal Financial Officer) \& Treasurer

The certification set forth above is being furnished as an exhibit solely pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and is not being filed as part of the Form $10-\mathrm{Q}$ or as a separate disclosure document of the Company or the certifying officers.

