

## INVESTOR SUPPLEMENT - FOURTH QUARTER 2010

### DOVER CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (unaudited) (in thousands, except per share figures)

	<u>Three Months Ended December 31,</u>		<u>Year Ended December 31,</u>	
	<u>2010</u>	<u>2009</u>	<u>2010</u>	<u>2009</u>
<b>Revenue</b>	\$ 1,875,541	\$ 1,506,661	\$ 7,132,648	\$ 5,775,689
Cost of goods and services	1,155,423	941,227	4,399,990	3,676,535
<b>Gross profit</b>	720,118	565,434	2,732,658	2,099,154
Selling and administrative expenses	450,721	400,635	1,697,721	1,511,111
<b>Operating earnings</b>	269,397	164,799	1,034,937	588,043
Interest expense, net	25,895	26,838	106,341	100,375
Other expense (income), net	(376)	(2,825)	3,512	(3,950)
<b>Earnings before provision for income taxes and discontinued operations</b>	243,878	140,786	925,084	491,618
Provision for income taxes	52,107	38,346	217,176	119,724
<b>Earnings from continuing operations</b>	191,771	102,440	707,908	371,894
Earnings (loss) from discontinued operations, net	6,577	(3,394)	(7,804)	(15,456)
<b>Net earnings</b>	<u>\$ 198,348</u>	<u>\$ 99,046</u>	<u>\$ 700,104</u>	<u>\$ 356,438</u>
<b>Basic earnings (loss) per common share:</b>				
Earnings from continuing operations	\$ 1.03	\$ 0.55	\$ 3.79	\$ 2.00
Gain (loss) from discontinued operations, net	0.04	(0.02)	(0.04)	(0.08)
Net earnings	1.06	0.53	3.75	1.91
Weighted average shares outstanding	<u>186,923</u>	<u>186,310</u>	<u>186,897</u>	<u>186,136</u>
<b>Diluted earnings (loss) per common share:</b>				
Earnings from continuing operations	\$ 1.01	\$ 0.55	\$ 3.74	\$ 1.99
Gain (loss) from discontinued operations, net	0.03	(0.02)	(0.04)	(0.08)
Net earnings	1.04	0.53	3.70	1.91
Weighted average shares outstanding	<u>189,863</u>	<u>187,212</u>	<u>189,170</u>	<u>186,736</u>
Dividends paid per common share	<u>\$ 0.275</u>	<u>\$ 0.26</u>	<u>\$ 1.07</u>	<u>\$ 1.02</u>

**DOVER CORPORATION**  
**QUARTERLY SEGMENT INFORMATION**  
(unaudited) (in thousands)

	2009					2010				
	Q1	Q2	Q3	Q4	FY 2009	Q1	Q2	Q3	Q4	FY 2010
<b>REVENUE</b>										
<b>Industrial Products</b>										
Material Handling	\$ 186,651	\$ 153,574	\$ 154,238	\$ 165,890	\$ 660,353	\$ 189,052	\$ 214,295	\$ 220,997	\$ 229,987	\$ 854,331
Mobile Equipment	248,293	229,521	242,011	242,352	962,177	240,138	248,523	250,664	255,834	995,159
Eliminations	(152)	(147)	(209)	(230)	(738)	(392)	(432)	(453)	(402)	(1,679)
	<u>434,792</u>	<u>382,948</u>	<u>396,040</u>	<u>408,012</u>	<u>1,621,792</u>	<u>428,798</u>	<u>462,386</u>	<u>471,208</u>	<u>485,419</u>	<u>1,847,811</u>
<b>Engineered Systems</b>										
Product Identification	177,357	193,019	211,952	219,948	802,276	212,500	219,551	221,677	236,743	890,471
Engineered Products	223,426	274,398	308,741	253,095	1,059,660	271,773	357,570	398,685	311,176	1,339,204
	<u>400,783</u>	<u>467,417</u>	<u>520,693</u>	<u>473,043</u>	<u>1,861,936</u>	<u>484,273</u>	<u>577,121</u>	<u>620,362</u>	<u>547,919</u>	<u>2,229,675</u>
<b>Fluid Management</b>										
Energy	176,334	138,415	144,664	164,798	624,211	205,327	216,020	220,001	244,234	885,582
Fluid Solutions	154,488	156,897	164,604	170,860	646,849	175,504	187,759	196,554	194,833	754,650
Eliminations	(51)	(42)	(21)	(36)	(150)	(31)	(105)	(127)	(179)	(442)
	<u>330,771</u>	<u>295,270</u>	<u>309,247</u>	<u>335,622</u>	<u>1,270,910</u>	<u>380,800</u>	<u>403,674</u>	<u>416,428</u>	<u>438,888</u>	<u>1,639,790</u>
<b>Electronic Technologies</b>										
	214,035	245,953	275,266	291,700	1,026,954	290,989	345,607	381,386	405,682	1,423,664
Intra-segment eliminations	(1,295)	(1,257)	(1,635)	(1,716)	(5,903)	(1,590)	(2,092)	(2,243)	(2,367)	(8,292)
Total consolidated revenue	<u>\$ 1,379,086</u>	<u>\$ 1,390,331</u>	<u>\$ 1,499,611</u>	<u>\$ 1,506,661</u>	<u>\$ 5,775,689</u>	<u>\$ 1,583,270</u>	<u>\$ 1,786,696</u>	<u>\$ 1,887,141</u>	<u>\$ 1,875,541</u>	<u>\$ 7,132,648</u>
<b>NET EARNINGS</b>										
Segment Earnings:										
Industrial Products	\$ 34,544	\$ 25,421	\$ 38,119	\$ 41,673	\$ 139,757	\$ 51,039	\$ 61,635	\$ 59,473	\$ 54,238	\$ 226,385
Engineered Systems	43,306	57,462	78,194	48,306	227,268	54,843	84,655	91,442	70,966	301,906
Fluid Management	75,441	55,573	60,677	67,578	259,269	86,767	96,168	101,847	103,638	388,420
Electronic Technologies	(12,110)	17,993	38,160	39,651	83,694	44,905	59,582	69,617	76,324	250,428
Total Segments	141,181	156,449	215,150	197,208	709,988	237,554	302,040	322,379	305,166	1,167,139
Corporate expense / other	(24,691)	(29,614)	(34,106)	(29,584)	(117,995)	(33,325)	(32,443)	(34,553)	(35,393)	(135,714)
Net interest expense	(22,398)	(24,840)	(26,299)	(26,838)	(100,375)	(27,169)	(26,942)	(26,335)	(25,895)	(106,341)
Earnings from continuing operations before provision for income taxes	94,092	101,995	154,745	140,786	491,618	177,060	242,655	261,491	243,878	925,084
Provision for income taxes	32,996	1,121	47,261	38,346	119,724	55,575	70,762	38,732	52,107	217,176
Earnings from continuing operations	61,096	100,874	107,484	102,440	371,894	121,485	171,893	222,759	191,771	707,908
Earnings (loss) from discontinued operations, net	(7,668)	(3,794)	(600)	(3,394)	(15,456)	(13,358)	(2,023)	1,000	6,577	(7,804)
Net earnings	<u>\$ 53,428</u>	<u>\$ 97,080</u>	<u>\$ 106,884</u>	<u>\$ 99,046</u>	<u>\$ 356,438</u>	<u>\$ 108,127</u>	<u>\$ 169,870</u>	<u>\$ 223,759</u>	<u>\$ 198,348</u>	<u>\$ 700,104</u>
<b>SEGMENT OPERATING MARGIN</b>										
Industrial Products	7.9%	6.6%	9.6%	10.2%	8.6%	11.9%	13.3%	12.6%	11.2%	12.3%
Engineered Systems	10.8%	12.3%	15.0%	10.2%	12.2%	11.3%	14.7%	14.7%	13.0%	13.5%
Fluid Management	22.8%	18.8%	19.6%	20.1%	20.4%	22.8%	23.8%	24.5%	23.6%	23.7%
Electronic Technologies	-5.7%	7.3%	13.9%	13.6%	8.1%	15.4%	17.2%	18.3%	18.8%	17.6%
Total Segment	10.2%	11.3%	14.3%	13.1%	12.3%	15.0%	16.9%	17.1%	16.3%	16.4%

**DOVER CORPORATION**  
**QUARTERLY SEGMENT INFORMATION**  
(unaudited) (in thousands)

	2009					2010				
	Q1	Q2	Q3	Q4	FY 2009	Q1	Q2	Q3	Q4	FY 2010
<b>BOOKINGS</b>										
<b>Industrial Products</b>										
Material Handling	\$ 118,344	\$ 126,224	\$ 162,759	\$ 180,349	\$ 587,676	\$ 204,098	\$ 223,787	\$ 222,961	\$ 248,948	\$ 899,794
Mobile Equipment	210,558	245,937	191,539	253,130	901,164	231,128	288,887	233,731	279,368	1,033,114
Eliminations	(23)	(202)	(337)	(424)	(986)	(407)	(303)	(444)	(976)	(2,130)
	<u>328,879</u>	<u>371,959</u>	<u>353,961</u>	<u>433,055</u>	<u>1,487,854</u>	<u>434,819</u>	<u>512,371</u>	<u>456,248</u>	<u>527,340</u>	<u>1,930,778</u>
<b>Engineered Systems</b>										
Product Identification	175,680	205,736	212,642	223,301	817,359	220,410	223,203	218,213	241,048	902,874
Engineered Products	236,354	259,868	258,634	263,211	1,018,067	368,134	379,048	329,119	332,142	1,408,443
	<u>412,034</u>	<u>465,604</u>	<u>471,276</u>	<u>486,512</u>	<u>1,835,426</u>	<u>588,544</u>	<u>602,251</u>	<u>547,332</u>	<u>573,190</u>	<u>2,311,317</u>
<b>Fluid Management</b>										
Energy	142,721	132,855	157,763	176,706	610,045	208,669	226,301	213,247	247,143	895,360
Fluid Solutions	150,375	159,483	165,601	169,639	645,098	179,037	192,035	195,865	191,065	758,002
Eliminations	(43)	(39)	(41)	(17)	(140)	(85)	(51)	(144)	(895)	(1,175)
	<u>293,053</u>	<u>292,299</u>	<u>323,323</u>	<u>346,328</u>	<u>1,255,003</u>	<u>387,621</u>	<u>418,285</u>	<u>408,968</u>	<u>437,313</u>	<u>1,652,187</u>
<b>Electronic Technologies</b>										
	<u>223,707</u>	<u>243,274</u>	<u>283,035</u>	<u>305,266</u>	<u>1,055,282</u>	<u>358,477</u>	<u>394,441</u>	<u>402,332</u>	<u>389,704</u>	<u>1,544,954</u>
Intra-segment eliminations	(1,290)	(1,436)	(1,790)	(1,600)	(6,116)	(1,616)	(2,244)	(2,278)	(2,644)	(8,782)
Total consolidated bookings	<u>\$ 1,256,383</u>	<u>\$ 1,371,700</u>	<u>\$ 1,429,805</u>	<u>\$ 1,569,561</u>	<u>\$ 5,627,449</u>	<u>\$ 1,767,845</u>	<u>\$ 1,925,104</u>	<u>\$ 1,812,602</u>	<u>\$ 1,924,903</u>	<u>\$ 7,430,454</u>
<b>BACKLOG</b>										
<b>Industrial Products</b>										
Material Handling	\$ 120,066	\$ 93,247	\$ 102,146	\$ 116,658		\$ 131,521	\$ 140,452	\$ 142,959	\$ 165,505	
Mobile Equipment	349,358	368,315	318,496	329,774		319,801	359,727	344,160	368,140	
Eliminations	(48)	(143)	(170)	(371)		(386)	(257)	(248)	(822)	
	<u>469,376</u>	<u>461,419</u>	<u>420,472</u>	<u>446,061</u>		<u>450,936</u>	<u>499,922</u>	<u>486,871</u>	<u>532,823</u>	
<b>Engineered Systems</b>										
Product Identification	57,801	66,288	72,523	74,700		78,976	80,550	80,986	86,315	
Engineered Products	196,394	245,165	199,888	218,520		314,465	334,971	267,545	288,969	
	<u>254,195</u>	<u>311,453</u>	<u>272,411</u>	<u>293,220</u>		<u>393,441</u>	<u>415,521</u>	<u>348,531</u>	<u>375,284</u>	
<b>Fluid Management</b>										
Energy	58,771	54,734	66,043	77,173		76,844	84,800	84,659	94,113	
Fluid Solutions	60,781	63,788	65,081	60,540		63,535	65,639	69,130	65,525	
Eliminations	(5)	(1)	(21)	(2)		(55)	(1)	(17)	(33)	
	<u>119,547</u>	<u>118,521</u>	<u>131,103</u>	<u>137,711</u>		<u>140,324</u>	<u>150,438</u>	<u>153,772</u>	<u>159,605</u>	
<b>Electronic Technologies</b>										
	<u>186,850</u>	<u>185,512</u>	<u>194,414</u>	<u>206,893</u>		<u>271,340</u>	<u>318,450</u>	<u>357,800</u>	<u>342,578</u>	
Intra-segment eliminations	(42)	(242)	(426)	(337)		(362)	(570)	(490)	(748)	
Total consolidated backlog	<u>\$ 1,029,926</u>	<u>\$ 1,076,663</u>	<u>\$ 1,017,974</u>	<u>\$ 1,083,548</u>		<u>\$ 1,255,679</u>	<u>\$ 1,383,761</u>	<u>\$ 1,346,484</u>	<u>\$ 1,409,542</u>	
<b>ACQUISITION RELATED DEPRECIATION AND AMORTIZATION EXPENSE *</b>										
Industrial Products	\$ 8,387	\$ 7,709	\$ 7,770	\$ 8,182	\$ 32,048	\$ 7,575	\$ 7,620	\$ 7,774	\$ 8,823	\$ 31,792
Engineered Systems	6,070	6,437	6,580	7,579	26,666	7,915	7,057	6,838	6,878	28,688
Fluid Management	4,828	4,592	4,432	4,537	18,389	5,429	5,591	5,222	5,768	22,010
Electronic Technologies	8,286	8,217	8,268	8,432	33,203	8,370	8,540	8,480	8,608	33,998
	<u>\$ 27,571</u>	<u>\$ 26,955</u>	<u>\$ 27,050</u>	<u>\$ 28,730</u>	<u>\$ 110,306</u>	<u>\$ 29,289</u>	<u>\$ 28,808</u>	<u>\$ 28,314</u>	<u>\$ 30,077</u>	<u>\$ 116,488</u>

\* Represents the pre-tax impact on earnings from the depreciation and amortization of acquisition accounting write-ups to reflect the fair value of inventory, property, plant and equipment and intangible assets.

**DOVER CORPORATION**  
**QUARTERLY EARNINGS PER SHARE**  
(unaudited)

	2009					2010				
	Q1	Q2	Q3	Q4	FY 2009	Q1	Q2	Q3	Q4	FY 2010
<b>Basic earnings (loss) per common share:</b>										
Continuing operations	\$ 0.33	\$ 0.54	\$ 0.58	\$ 0.55	\$ 2.00	\$ 0.65	\$ 0.92	\$ 1.19	\$ 1.03	\$ 3.79
Discontinued operations	(0.04)	(0.02)	-	(0.02)	(0.08)	(0.07)	(0.01)	0.01	0.04	(0.04)
Net earnings	0.29	0.52	0.57	0.53	1.91	0.58	0.91	1.20	1.06	3.75
<b>Diluted earnings (loss) per common share:</b>										
Continuing operations	\$ 0.33	\$ 0.54	\$ 0.58	\$ 0.55	\$ 1.99	\$ 0.65	\$ 0.91	\$ 1.18	\$ 1.01	\$ 3.74
Discontinued operations	(0.04)	(0.02)	-	(0.02)	(0.08)	(0.07)	(0.01)	0.01	0.03	(0.04)
Net earnings	0.29	0.52	0.57	0.53	1.91	0.58	0.90	1.19	1.04	3.70

**NOTE:**

Diluted earnings per share in the third and fourth quarters of 2010 and the second quarter of 2009 were favorably impacted by discrete tax events. The third quarter of 2010 was additionally impacted by the favorable resolution of a tax position in a foreign jurisdiction. As a result, the Company's effective tax rates in the third and fourth quarters of 2010 and second quarter of 2009 were 14.8%, 21.4% and 1.1%, respectively, which were lower than the Company's previously estimated tax rates of 29% for each of the respective periods. These lower effective tax rates contributed incremental diluted earnings per share of \$0.20 and \$0.07 in the third and fourth quarters of 2010, respectively, and \$0.15 in the second quarter of 2009.

**DOVER CORPORATION**  
**CONDENSED CONSOLIDATED BALANCE SHEET AND STATEMENT OF CASH FLOWS**  
(unaudited) (in thousands)

**BALANCE SHEET**

	<b>At December 31, 2010</b>	<b>At December 31, 2009</b>
<b>Assets:</b>		
Cash and cash equivalents	\$ 1,187,361	\$ 714,365
Short-term investments	121,734	223,809
Receivables, net of allowances	1,087,704	878,754
Inventories, net	714,110	570,858
Deferred tax and other current assets	150,962	134,921
Property, plant and equipment, net	847,189	828,922
Goodwill	3,368,033	3,350,217
Intangible assets, net	907,523	950,748
Other assets	111,145	113,108
Assets of discontinued operations	67,133	116,701
	\$ 8,562,894	\$ 7,882,403
<b>Liabilities and Stockholders' Equity</b>		
Notes payable and current maturities of long-term debt	\$ 16,925	\$ 35,624
Payables and accrued expenses	1,097,969	894,558
Taxes payable and other deferrals	1,024,910	904,475
Long-term debt	1,790,886	1,825,260
Liabilities of discontinued operations	105,642	138,878
Stockholders' equity	4,526,562	4,083,608
	\$ 8,562,894	\$ 7,882,403

**CASH FLOWS**

	<b>Year Ended December 31,</b>	
	<b>2010</b>	<b>2009</b>
<b>Operating activities:</b>		
Net earnings	\$ 700,104	\$ 356,438
Loss from discontinued operations, net of tax	7,804	15,456
Depreciation and amortization	268,406	258,223
Stock-based compensation	22,102	17,912
Contributions to employee benefit plans	(58,201)	(78,954)
Net change in assets and liabilities	10,336	232,985
Net cash provided by operating activities of continuing operations	950,551	802,060
<b>Investing activities:</b>		
Purchase of short-term investments	(466,881)	(348,439)
Proceeds from sale of short-term investments	553,466	406,033
Proceeds from the sale of property and equipment	17,593	22,973
Additions to property, plant and equipment	(183,217)	(120,009)
Proceeds from sale of businesses	4,500	3,571
Acquisitions (net of cash acquired)	(104,418)	(221,994)
Net cash used in investing activities of continuing operations	(178,957)	(257,865)
<b>Financing activities:</b>		
Decrease in debt, net	(60,855)	(226,657)
Purchase of common stock	(123,555)	-
Proceeds from exercise of stock options, including tax benefits	79,721	26,578
Dividends to stockholders	(200,099)	(189,874)
Net cash used in financing activities of continuing operations	(304,788)	(389,953)
Net cash used in discontinued operations	(3,840)	(6,855)
Effect of exchange rate changes on cash	10,030	19,569
Net increase in cash and cash equivalents	472,996	166,956
Cash and cash equivalents at beginning of period	714,365	547,409
Cash and cash equivalents at end of period	\$ 1,187,361	\$ 714,365

**DOVER CORPORATION**  
**QUARTERLY INFORMATION**  
(unaudited)(in thousands)

<b>Free Cash Flow (in thousands)</b>	<b>Three Months Ended December 31,</b>		<b>Year Ended December 31,</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
Cash flow provided by operating activities	\$ 431,439	\$ 247,947	\$ 950,551	\$ 802,060
Less: Capital expenditures	(53,380)	(36,759)	(183,217)	(120,009)
Free cash flow	<u>\$ 378,059</u>	<u>\$ 211,188</u>	<u>\$ 767,334</u>	<u>\$ 682,051</u>
Free cash flow as a percentage of revenue	<u>20.2%</u>	<u>14.0%</u>	<u>10.8%</u>	<u>11.8%</u>
Free cash flow as a percentage of earnings from continuing operations			<u>108.4%</u>	<u>183.4%</u>

<b>Revenue Growth</b>	<b>2010</b>				
	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>Full Year</b>
Organic	7.0%	23.7%	24.7%	23.3%	20.2%
Acquisitions	5.1%	3.9%	2.7%	2.5%	3.5%
Currency translation	2.7%	0.8%	-1.6%	-1.3%	-0.2%
	<u>14.8%</u>	<u>28.4%</u>	<u>25.8%</u>	<u>24.5%</u>	<u>23.5%</u>

<b>Net Debt to Total Capitalization Ratio (in thousands)</b>	<b>At December 31,</b>	<b>At December 31,</b>
	<b>2010</b>	<b>2009</b>
Current maturities of long-term debt	\$ 1,925	\$ 35,624
Commercial paper	15,000	-
Long-term debt	1,790,886	1,825,260
Total debt	1,807,811	1,860,884
Less: Cash, cash equivalents and short-term investments	(1,309,095)	(938,174)
Net debt	498,716	922,710
Add: Stockholders' equity	4,526,562	4,083,608
Total capitalization	<u>\$ 5,025,278</u>	<u>\$ 5,006,318</u>
Net debt to total capitalization	<u>9.9%</u>	<u>18.4%</u>

**DOVER CORPORATION**  
**QUARTERLY FREE CASH FLOW INFORMATION**  
(unaudited)(in thousands)

	2009					2010				
	Q1	Q2	Q3	Q4	FY 2009	Q1	Q2	Q3	Q4	FY 2010
Cash From Operations	\$ 114,866	\$ 192,436	\$ 246,811	\$ 247,947	\$ <b>802,060</b>	\$ 87,066	\$ 231,199	\$ 200,847	\$ 431,439	\$ <b>950,551</b>
CAPEX	(31,475)	(26,976)	(24,799)	(36,759)	( <b>120,009</b> )	(39,336)	(46,945)	(43,556)	(53,380)	( <b>183,217</b> )
Free Cash Flow	<b>\$ 83,391</b>	<b>\$ 165,460</b>	<b>\$ 222,012</b>	<b>\$ 211,188</b>	<b>\$ 682,051</b>	<b>\$ 47,730</b>	<b>\$ 184,254</b>	<b>\$ 157,291</b>	<b>\$ 378,059</b>	<b>\$ 767,334</b>
 Free Cash Flow to Earnings From Continuing Operations	 136.5%	 164.0%	 206.6%	 206.2%	 <b>183.4%</b>	 39.3%	 107.2%	 70.6%	 197.1%	 <b>108.4%</b>