



2020 Company Overview

# About Dover

Dover is a diversified global manufacturer and solutions provider with annual revenue of over \$7 billion. We deliver innovative equipment and components, consumable supplies, aftermarket parts, software and digital solutions and support services through five operating segments: Engineered Products, Fueling Solutions, Imaging & Identification, Pumps & Process Solutions, and Refrigeration & Food Equipment. Dover leverages global scale, operational agility, world-class engineering capability and customer intimacy to lead in the markets we serve. Recognized for our entrepreneurial approach for over 60 years, our team of approximately 24,000 employees takes an ownership mindset, collaborating with customers to redefine what's possible. Headquartered in Downers Grove, Illinois, Dover trades on the New York Stock Exchange under "DOV." Additional information is available at [dovercorporation.com](http://dovercorporation.com).

[View the  
2019 Dover  
Annual Report](#)

## Financial Highlights

\$7.1 Billion

2019 Revenue

+4%

Organic Growth\*  
Over 2018

\$5.93

Adjusted 2019 EPS\*

+19%

Growth Over 2018\*

\$759 Million

2019 Free Cash Flow\*

+23%

Growth Over 2018\*

\$1.94

Dividends Per Share in 2019

64

Consecutive Years  
Of Dividend Growth

\*Reconciliations of non-GAAP measures are available on the Investor Relations section of our website under Annual Reports.

# Our Five Operating Segments

## Engineered Products

Delivering industry-leading equipment, components and software serving the vehicle service, environmental solutions and other end markets.



## Fueling Solutions

Providing a comprehensive portfolio of high-quality and cutting-edge products and solutions for the retail fueling and other adjacent markets.



## Imaging & Identification

Leading the design and manufacture of equipment, consumables and software, in addition to providing support services for the marking & coding and digital textile printing markets.



## Pumps & Process Solutions

Creating performance-critical solutions and products for the safe handling of fluids across the chemical, hygienic, oil & gas and industrial markets.



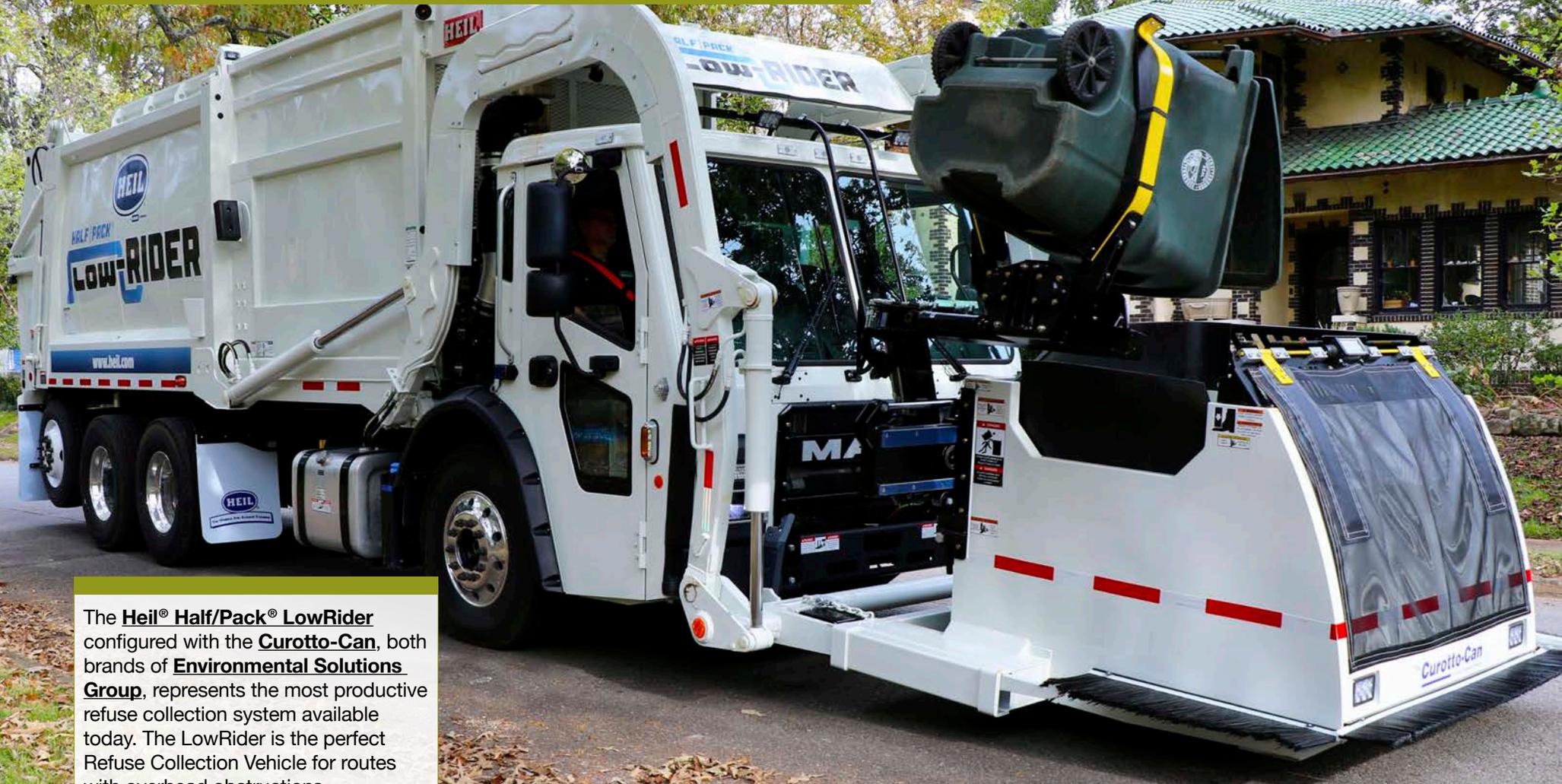
## Refrigeration & Food Equipment

Developing and supplying innovative and energy-efficient equipment and systems serving the commercial refrigeration, foodservice & beverage equipment and heating & cooling markets.



# Engineered Products

Delivering industry-leading equipment, components and software serving the vehicle service, environmental solutions and other end markets. [Click to Read More](#)



The **Heil® Half/Pack® LowRider** configured with the **Curotto-Can**, both brands of **Environmental Solutions Group**, represents the most productive refuse collection system available today. The LowRider is the perfect Refuse Collection Vehicle for routes with overhead obstructions.

# Engineered Products

## Operating Companies



Manufacturing work-holding and flexible-automation components, including clamps, grippers, indexers, slides, conveyers, robotic tooling, and remote handling products



Providing mission-critical radio frequency and microwave filters, switches and subsystems for the defense, aerospace, telecommunications and space markets



Engineering a wide range of industry-specific winches, hoists, slewing ring bearings, swing drives, electronic monitoring and object detection systems and more for key industrial markets



Innovating to produce solutions that process, transport and transform the solid waste stream into sustainable resources that benefit customers and communities

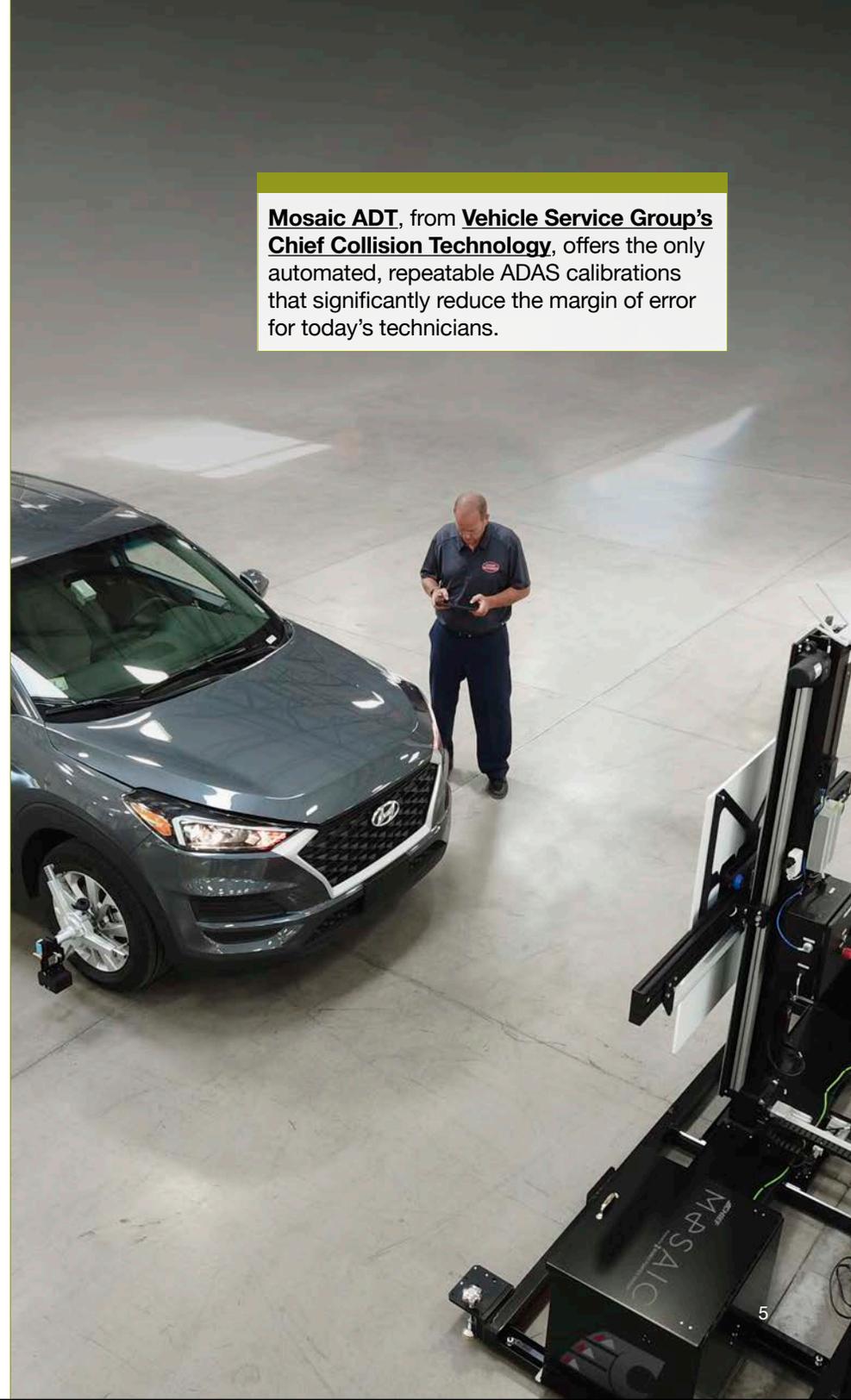


Delivering market-leading quality and innovation for benchtop soldering and dispensing solutions in electronics and industrial product assembly



Developing the best in vehicle lifting, wheel service, diagnostic, and collision repair equipment along with the world's highest quality powertrain disconnect products

**Mosaic ADT**, from **Vehicle Service Group's Chief Collision Technology**, offers the only automated, repeatable ADAS calibrations that significantly reduce the margin of error for today's technicians.



# Engineered Products



The **TS9800 Series** by **Techcon**, an **OK International** company, delivers ultra-fast and high precision dispensing results for a wide range of adhesives and viscosities.



As a partner to industry leaders in the infrastructure market, **TWG** has offered standard and custom solutions to help customers pull, lift, rotate, and monitor for over 90 years. Our tools and technologies allow operators and managers to maximize production while reducing downtime in the most challenging, high-pressure environments.



**Destaco's** products, like this **2-jaw electric gripper**, provide manufacturers in the Medical and Consumer Goods industries reliable and accurate automation solutions.



**K&L Microwave**, a part of **Microwave Products Group**, is recognized by top-tier defense contractors and wireless infrastructure providers as a world leader in the design and manufacture of radio-frequency and microwave filters, duplexers, and integrated assemblies.

# Fueling Solutions

Providing a comprehensive portfolio of high-quality and cutting-edge products and solutions for the retail fueling and other adjacent markets.

[Click to Read More](#)

From the underground storage tank to the nozzle tip, **OPW** has designed a collection of **fueling system components** that dispense fuel efficiently and cleanly, while improving business performance for its customers in the retail fueling and fluid-handling industries.

# Fueling Solutions

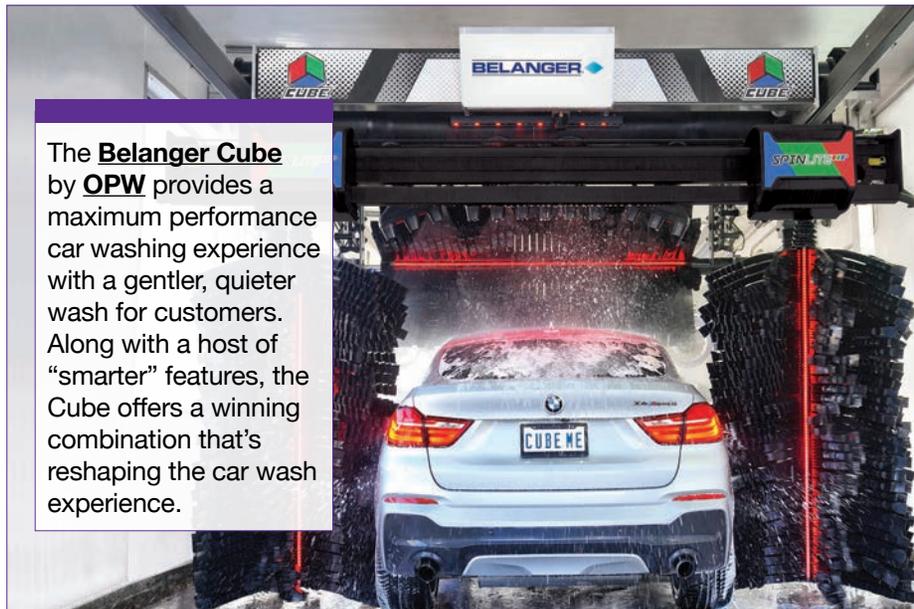
## Operating Companies



Advancing fueling and convenience retail operations worldwide through innovative dispensing technologies, point-of-sale (POS) systems, automatic tank gauging, and wetstock management solutions



Defining what's next in fluid handling and car wash innovations with technologies that protect people and the environment, while improving business performance for customers worldwide



The **Belanger Cube** by **OPW** provides a maximum performance car washing experience with a gentler, quieter wash for customers. Along with a host of “smarter” features, the Cube offers a winning combination that’s reshaping the car wash experience.

The **Wayne Ovation™ fuel dispenser** is the premier pump available from **Dover Fueling Solutions** in the North America market. The dispenser features a streamlined bezel design, tempered glass and metal on high-touch areas. Additionally, all-metal columns offer added protection.



# Imaging & Identification

Leading the design and manufacture of equipment, consumables and software, in addition to providing support services for the marking & coding and digital textile printing markets. [Click to Read More](#)

The **JPK evo** by **MS Printing Solutions**, a part of **Dover Digital Printing**, leads the world of fast fashion by using digital technology to offer flexibility and versatility while quickly delivering high-quality prints.

# Imaging & Identification

## Operating Companies



markem·imaje

Manufacturing product identification and traceability solutions, including inkjet, thermal transfer, laser, print & apply label systems, and engineering systems



Developing effective printing solutions through innovative software, inks and consumables, along with printing systems for the digital textile, soft signage and specialty materials markets



The **SmartDate X65** by **Markem-Imaje** is designed for the most demanding applications and delivers high-resolution coding on flexible film packaging as fast as 400 packs per minute.



# Pumps & Process Solutions

Creating performance-critical solutions and products for the safe handling of fluids across the chemical, hygienic, oil & gas and industrial markets. [Click to Read More](#)

**AseptiQuik Connectors** by **CPC (Colder Products Company)** provide fast and easy sterile connections, even in non-sterile environments—a critical capability for biopharmaceutical manufacturers.



# Pumps & Process Solutions

## Operating Companies



Providing connectors, quick disconnect couplings and fittings for life sciences and industrial applications



Delivering performance-critical solutions for rotating and reciprocating machinery across the oil & gas, power generation, marine, industrial, chemical and general processing markets



Developing and manufacturing innovative customized solutions for gear pumps, pelletizing and filtration systems, as well as pulverizers for the plastics industries



Enabling the safe and efficient transfer of critical, valuable fluids and materials that require optimal performance and peace-of-mind reliability in applications where it matters most

**Quattroflow™** single-use pumps by **PSG** are designed to shorten the production process while saving time and money because they eliminate the need for complex sterilization and cleaning validation. The incorporation of single-use technologies is a major trend in the pharmaceutical and biotech market.

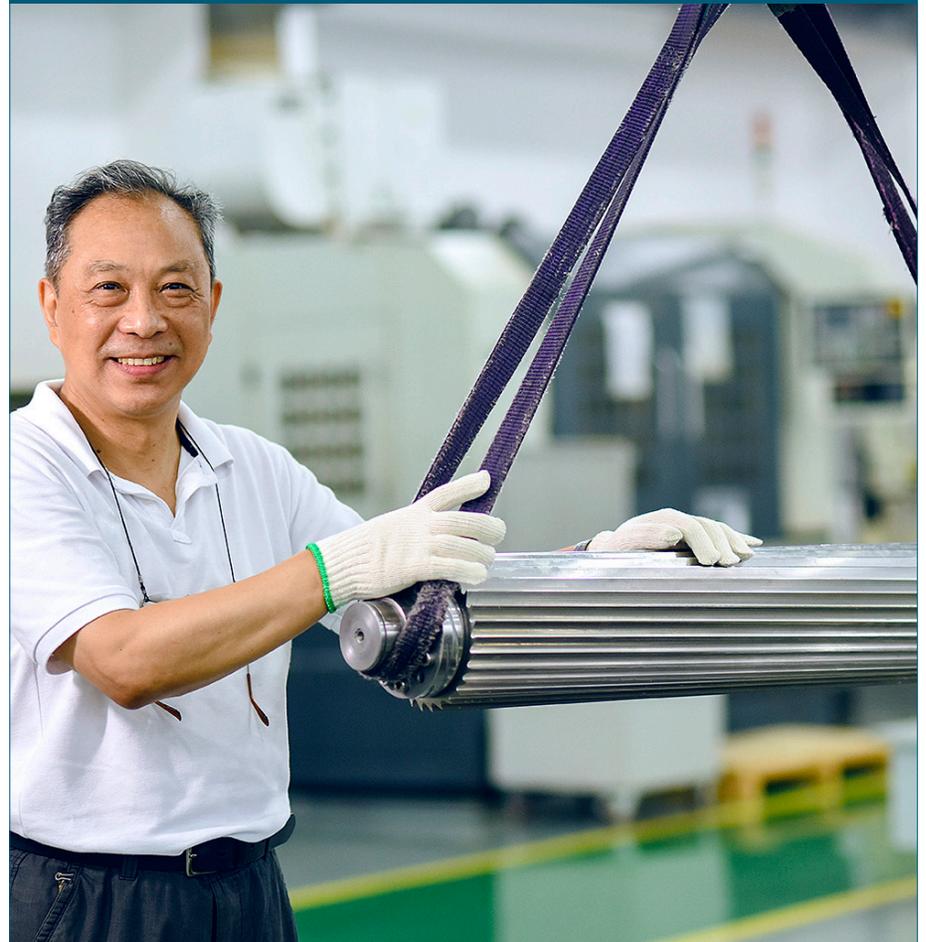


# Pumps & Process Solutions



**Dover Precision Components** applies expert engineering and precision manufacturing to improve the performance of rotating and reciprocating equipment.

Over the past decades, **MAAG Group** has built up a high and unique level of expertise in pump technology, filtration, pelletizing, pulverizing, and recycling that enables us to provide specialized consulting and process support to our customers.



# Refrigeration & Food Equipment

Developing and supplying innovative and energy-efficient equipment and systems serving the commercial refrigeration, foodservice & beverage equipment and heating & cooling markets. [Click to Read More](#)

Service cases by **Hillphoenix**, part of **Dover Food Retail**, provide food retailers the opportunity to improve the sales experience for their customers and feature industry-leading energy efficient refrigeration and lighting technologies.

# Refrigeration & Food Equipment

## Operating Companies



Developing creative and flexible solutions directly for beverage container manufacturers and brand owners around the world



Manufacturing refrigeration and display cases, commercial glass refrigerator and freezer doors, and lighting systems



Designing and manufacturing brazed plate heat exchangers for HVAC, refrigeration and other industrial markets



Partnering with customers to find smart, differentiated food equipment solutions that result in better meals, an elevated consumer experience and an exponential return on investment

The contemporary, frameless look of the **Infinity® 090 Door** by **Anthony**, part of **Dover Food Retail**, optimizes product visibility for improved merchandising and sales.



# Refrigeration & Food Equipment

An all-star in ergonomics and food safety, **Unified Brands' Power Prep** washes fresh cut and uncut produce, and even thaws proteins while rotating product to the operator for efficiently clean food and an extended shelf life.



**Brazed plate heat exchanger** technology is quickly gaining ground, with **SWEP** at the forefront of product developments by challenging efficiency and driving the conversion to sustainable energy usage in heat transfer.

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Since  
1955

Redefining  
what's  
possible